

AGENDA REPORT

Meeting Date: February 18, 2026

Item Number: C

Prepared By: Jason Greiner

Subject

Consider and act upon a Performance Agreement between the WEDC and Savage Precision Fabrication, Inc.

Recommendation

Motion to approve a Performance Agreement between the WEDC and Savage Precision Fabrication, Inc.

Discussion

On January 13, 2026, City Council authorized the WEDC to enter into a Performance Agreement with Project 2025-4d in an amount not to exceed \$200,000. As the Board will recall, the WEDC Board approved entering into a Performance Agreement with Project 2025-4d in an amount not to exceed \$200,000 on January 21, 2026. For clarity, Staff is simply bringing this item back to the Consent Agenda with the inclusion of the entity name, as both former approvals were tied only to 'Project 2025-4d'.

From our previous discussions, Savage Precision Fabrication, Inc. requested assistance from the WEDC specifically related to the construction of a new 10,000-square-foot addition to the existing Savage Precision Fabrication building, located at 1415 Martinez Lane in Wylie, Texas. Savage Precision Fabrications, Inc. plans to invest over \$4M in the project and add ten new FTEs. The following Agreement outlines a \$200,000 incentive, payable over a two-year period.

The Performance Measures and Incentive Payments are identified as follows:

Incentive No. 1 \$100,000

- Proof of CO (or letter from CBO) by December 31, 2026,
- Proof of capital investment,
- Proof of employment for all Full-Time employees,
- Proof of fees paid on time, and
- Company is current on all ad valorem taxes and other property taxes.

Incentive No. 2 \$100,000

- Proof of continuous occupancy through CO Anniversary date,
- Proof of employment for all Full-Time employees, and
- Company is current on all ad valorem taxes and other property taxes.

Should Savage Precision Fabrication, Inc. fail to meet the Performance Measures for Incentive No. 1, the entire Performance Agreement is voided in advance. Further, no partial incentive payments will be provided.

Economic Impact Analysis (EIA): The estimated valuation for this project is approximately \$4M. With the WEDC's Incentive of \$200,000, this project will generate an estimated \$337,163 in overall tax revenue for the City of Wylie over the next 10 years. For every \$1 that the WEDC invests, this developer is investing \$1.68 in our community.

Additional estimates of tax revenue generated include \$58,752 for Collin County, \$439,269 for WISD, and \$30,494 for Collin College over the next 10 years. So, for every \$1 that the WEDC invests, this developer is investing \$4.32 in our community.