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# AGENDA REPORT

<b>Meeting Date:</b>	<u>July 20, 2022</u>	<b>Item Number:</b>	<u>6</u>
<b>Prepared By:</b>	<u>Jason Greiner</u>	<b>Account Code:</b>	<u></u>
<b>Date Prepared:</b>	<u>7-15-22</u>	<b>Exhibits:</b>	<u>4</u>

## Subject

Consider and act upon the approval of the FY 2022-2023 WEDC Budget.

## Recommendation

Staff recommends that the Board approve the FY 2022-2023 WEDC Budget as presented.

## Discussion

The FY 22-23 Draft Budget has been attached for your review. For FY23, the WEDC estimates \$18,001,833 in available resources which includes a beginning fund balance of \$9,821,687. Staff estimates the following WEDC Revenues: \$4,124,241 in Sales Tax Receipts, \$3,915,685 in proceeds from the Sale of WEDC owned properties, \$134,220 in Rental Income and \$6,000 in allocated interest earnings. Overall, the largest increases in revenue from FY22 are due to the four pending contracts on WEDC owned properties.

Expenses for FY23 are estimated at \$16,143,686. Personnel Services are up from \$407,264 to \$439,008, Debt Service is up from \$1,009,263 to \$1,231,998, and the WEDC's Capital Outlay (Land/Purchase) is projected to be \$2,090,000. The biggest change this year can be found in Special Services. Working with the finance department, staff has reclassified the WEDC Expenses in Infrastructure Projects (Streets & Alleys) to the Special Services. These expenses have always been accounted for in Capital Outlay, however, since the WEDC does not maintain ownership of the street, alley, water, sewer, or natural gas lines, they have been moved to Special Services. The Special Services Account has been split into three sub-categories to more adequately track the taxable vs. non-tax nature of these expenses for reporting purposes due to the Series 2022 Note in the amount of \$8.1MM.

### Notable Increases:

- Personnel: 3% COLA and up to 2% merit increases
- Special Services
  - SpecServ Misc: down from \$118,156 to \$34,770
  - SpecServ Real Estate: up from \$0 to \$276,300
  - SpecServ Infrastructure (Streets & Alleys): up from \$0 to \$8,375,000

- Incentives: like Special Services, anticipated Incentives and overall project activities are at an all time high. Funds have been reserved for the 544 Gateway Property, Wylie Logistics Park and several other projects from Executive Session.

Staff estimates a FY23 ending fund balance of \$1,858,147.

Upon approval, Staff will present the FY23 Budget to City Council on 7/26/22.