

*Toll Brothers*  
AMERICA'S LUXURY HOME BUILDER®



*College Park*  
City of Wylie

# About Toll Brothers

## 4<sup>th</sup>

- Largest U.S. homebuilder by revenues
- Founded in 1967, NYSE-listed (TOL) in 1986
- Greatest product diversification in the industry

## 10 years

- Years in a row being named to the Fortune World's Most Admired Companies TM list

## \$2.5B

- Liquidity on a solid balance sheet

## 4800+

- Employees; Average Senior Management tenure of 19 years



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# NATIONAL FOOTPRINT POSITIONS TOLL BROTHERS FOR GROWTH

**24 STATES**  
**60+ MARKETS**

## Pacific

13% of Communities  
12% of Lots Controlled  
18% of Revenue



## Mountain

28% of Communities  
25% of Lots Controlled  
28% of Revenue



## North

10% of Communities  
14% of Lots Controlled  
14% of Revenue



## Mid-Atlantic

15% of Communities  
17% of Lots Controlled  
12% of Revenue



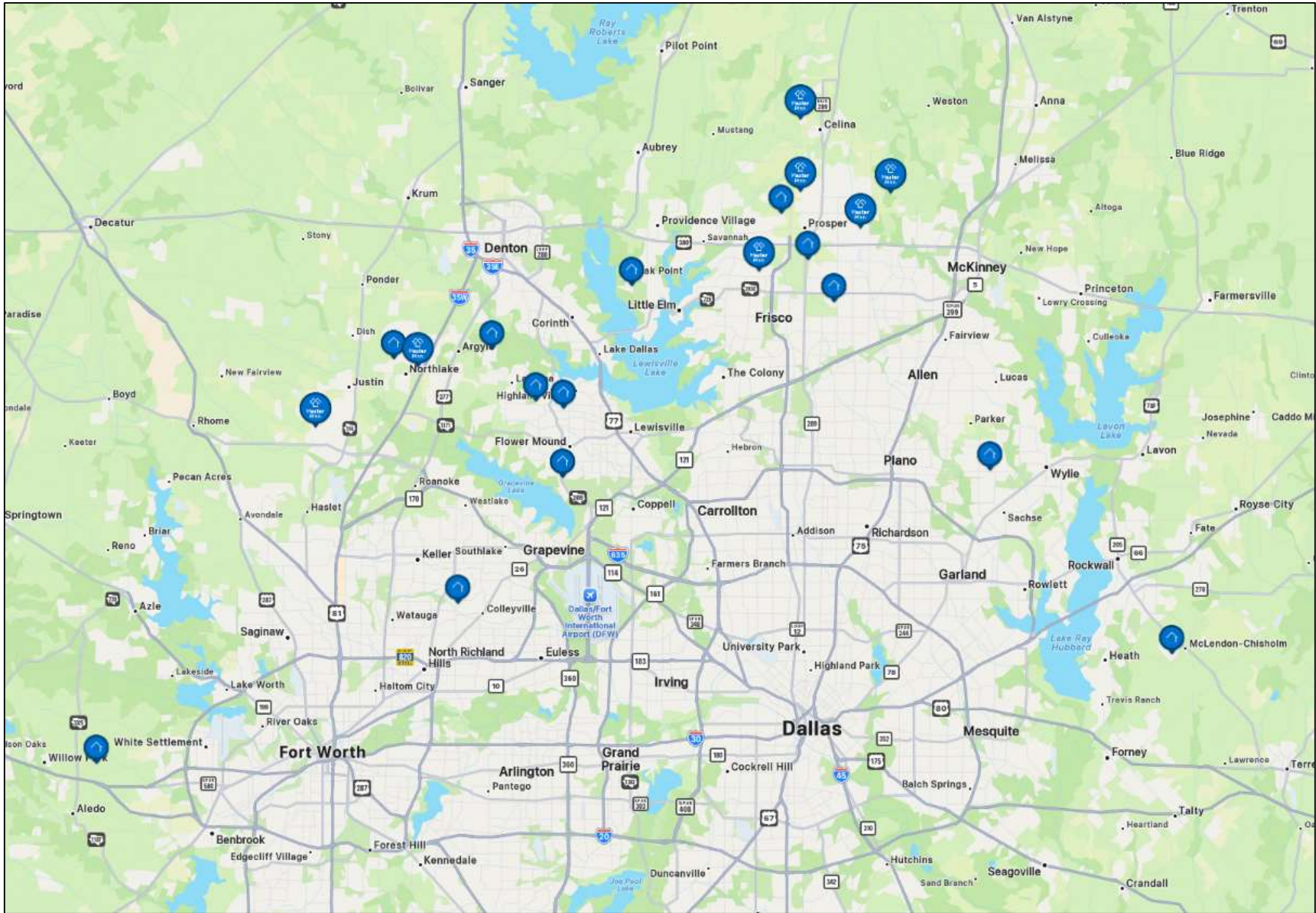
## South

34% of Communities  
32% of Lots Controlled  
28% of Revenue

Regions	Community Count	Lot Count
North	43	11,292
Mid-Atlantic	65	13,109
South	142	25,160
Mountain	117	19,627
Pacific	54	9,418
<b>Total</b>	<b>421</b>	<b>78,606</b>



# Our Communities



## Current Planned Development



## Proposed Planned Development





# Elevations























