



Wylie City Council

AGENDA REPORT

Department: Purchasing **Account Code:** 100-5261-58510
Prepared By: Kirby Krol

Subject

Consider, and act upon, the approval of the purchase of two (2) 2025 Horton Ambulances from Southern Emergency & Rescue Vehicle Sales (SERVS), for the City’s EMS program in an estimated amount of \$837,038.00 through a cooperative purchasing agreement with Houston-Galveston Area Council (H-GAC), and authorize the City Manager to execute any and all necessary documents.

Recommendation

Motion to approve the Item as presented.

Discussion

The Fire Department (WFR) is seeking approval for the purchase of two (2) 2025 Horton Ambulances, in an estimated amount of \$837,038.00 for the City’s new EMS program through a cooperative purchasing agreement with H-GAC.

In FY2023-2024, WFR submitted Purchase Order (PO) No. 115233-R1 to SERVS for a 2024 Horton Ambulance. To date, construction of this ambulance has not started. This issue is not specific to the City of Wylie, nor is it the fault of the vendor. There is a nationwide backlog for emergency vehicles, and the timeline from purchase to delivery can take as long as 3-years.

For these reasons, WFR is able to supply two (2) Ford chassis that the City obtained in October 2024. City Council approved the purchase of these chassis in December 2023.

Recognizing the opportunity to reduce lead time and decrease costs, SERVS is able to utilize the City’s chassis to drastically expediate the manufacturing timeframe for the FY23-24 and FY24-25 ambulance purchases. WFR will be able to obtain two (2) brand new 2025 ambulances in Spring of 2025 and realize a cost savings of approximately \$80,306 to the City.

Staff recommends the purchase of two (2) ambulances for the City’s EMS Program in an estimated amount of \$837,038.00 through a cooperative purchasing agreement with H-GAC as providing the best value to the City.

Upon Council approval, WFR intends to cancel the original PO referenced above. WFR will issue a new PO for both ambulance purchases, utilizing the City’s chassis.

The City is authorized to purchase from a cooperative purchasing program with another local government or a local cooperative organization pursuant to Chapter 791 of the Texas Government Code and Section 271 Subchapter F of the Local Government Code and, by doing so, satisfies any State Law requiring local governments to seek competitive bids for items.

(City of Wylie No. W2025-42; H-GAC No. AM10-23).