

Planning Process

Data Gathering & Base Mapping

- ✓ Base Mapping & Kick Off

 Meeting......December
- ✓ Site Reviews.....December

Site Analysis & Facilities Assessment

- ✓ Site Analysis / Opportunities & Constraints Exhibits
- ✓ **PROS** Facilities Assessment

Market Analysis & Validation

- ✓ PROS Identify Target Service Markets /
 Revenue Proj + Programming / Proforma
- ✓ Final Program

Concept Development

- ✓ Prepare Concept Alternatives
- ✓ Consensus Concept Plan

Preliminary Master Plan

- ✓ Prepare Prelim MP Exhibits
- ✓ Preliminary Budget Projections

Financial Feasibility Analysis

- ✓ Establish Operational Assumptions
- □ PROS Financial Performance /O&M / Financial Model

Final Master Plan







USACE Land Classifications

High Density Recreation

- Intensive recreational activities by the visiting public, including developed recreation areas and areas for marinas, related concessions, resorts, etc.
- Not typically allowable sport fields, dog parks, etc.

Project Operations

- lands managed for operation of the dam, project office, and maintenance yards, all of which must be maintained to carry out the authorized purpose of flood control.
- Limited recreational use may be allowed for activities such as public fishing access.



East Fork Park Program

RV / CAMPING

- Upgraded RV Slips
- Luxury Pull Through Slips
- Cabin Rentals
- Primitive Camping Site
- Glamping / Themed Campsites
 - Equestrian / Trailers Camp Sites
 - Yurts w/ Climate Control
 - "Retro" Camping w/ Vintage Campers
- Support Facilities
 - General Parking
 - Restrooms / Shower
 - Camp Store
 - Wi-Fi / Electrical
 - Upgraded Gates / Gatehouse
 Attendant Booth
 - Attendant Slip
 - Wayfinding Signage
 - Hard & Soft Surface Trail
 Connections
 - Wayfinding / Distance + Heart Healthy Trail Markers
 - Interpretive Signage

DAY ACTIVITIES & AMENITIES

- Horseshoe Pits / Outdoor Ping Pong Tables
- Open Space / Lawn Games
- Group Picnic Shelters
- Individual Day Use Shelters
- Playground(s)
- Sand Volleyball Courts
- Outdoor Fitness Equipment
- Outdoor Learning
 - Interpretive Signage
 - Birdwatching / Bird Blinds
- Special Event Space Internal
 - Small Performance Stage
 - Event Lawn (Movie Nights in the Park, Live Music, etc.)
 - Food Truck Spaces
- Special Event Space External
 - Classic Car Shows
 - Walk + Run 5k / 10k / Triathlon Events
 - Scavenger Hunts
 - Other

BOATING / FISHING / LAKE ACCESS

- Upgraded Boat Ramp & Parking
- Canoe / Kayak Launch(es)
- Fishing Piers / Docks
- Branding of Camping Loop / Areas / Trails













































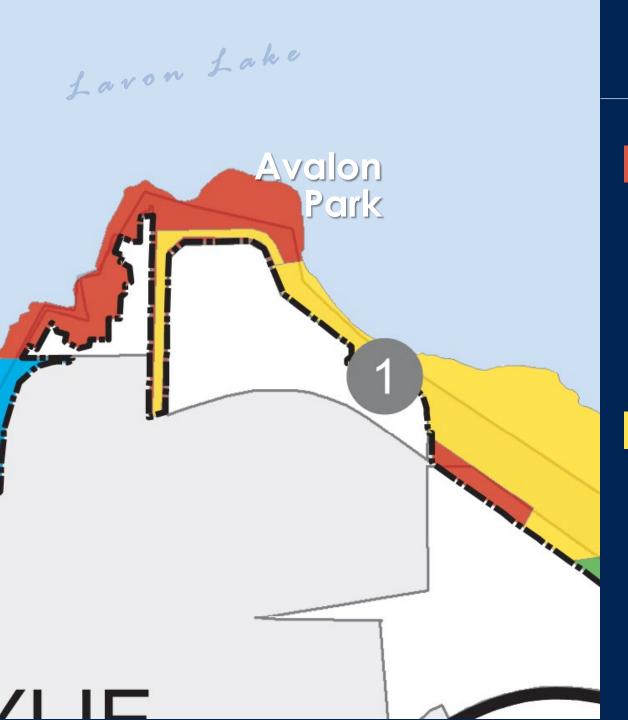


Summary of Construction Totals

A. Demolition & Site Utilities	\$1,750,000
B. General Site Improvements (Site Prep., Earthwork, Parking & Drives, etc.)	\$2,240,000
C. Equestrian Loop (Includes Drive Loop)	\$1,455,000
D. Cabins & Nature Trails	\$1,412,750
E. Reconfigured RV Loops	\$4,341,250
F. Shoreline Day Use	\$2,730,000
G. Primitive Camping	\$659,250
H. Boat Ramp Area	\$722,250
I. Glamping Area	\$1,006,250
Base Subtotal	\$16,316,750
+/- 20% Contingency	\$3,250,000
Construction Total*	\$19,566,750

^{*}add 12% - 15% for owner's cost and A&E services





USACE Land Classifications

High Density Recreation

- Intensive recreational activities by the visiting public, including developed recreation areas and areas for marinas, related concessions, resorts, etc.
- Not typically allowable sport fields, dog parks, etc.

Project Operations

- lands managed for operation of the dam, project office, and maintenance yards, all of which must be maintained to carry out the authorized purpose of flood control.
- Limited recreational use may be allowed for activities such as public fishing access.



Avalon Park Program

DAY USE ACTIVITIES / SUPPORT

- Group Picnic Shelter(s)
- Individual Day Use Shelters w/ Grills
- Horseshoe Pits / Sand Volleyball Courts
- Playground(s)
- Outdoor Fitness Hub w/ Lake Views
- Restroom(s)

EVENTS & RENTALS

- Event Pavilion Rental
 - Weddings
 - Church Picnics
 - Family Reunions
- Overlook / Deck with Lake Views
- Civic Gatherings
 - Small Performance Stage w/ Event Lawn
- Vendor Spaces
 - Food Truck Events
 - Kayak Rentals
- Outdoor Learning / Classroom Space
 - Learn to Fish Classes
 - Boating Education Courses
 - Interpretive Signage (Flora / Fauna / Hydrology / Dam)

BOATING / FISHING / LAKE ACCESS

- Upgraded Boat Ramp & Parking
- Upgraded Parking Access to Dam Area Fishing
- Canoe / Kayak Launch(es) North Park Only
- Fishing Piers / Docks
- Shoreline Fishing
- Crappie House

TRAILS & CONNECTIONS

- Citywide Trail Connection
- Hard Surface Shared-Use Trails
- Soft Surface Nature Paths
- Wayfinding / Distance + Heart Healthy Trail Markers
- Paddling Trail Access
- Boardwalks / Shoreline Overlooks

USACE

Project Operations Area

















Concept Images — Special Events













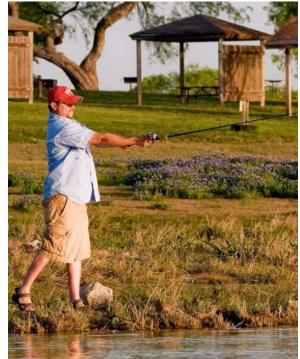


















Summary of Construction Totals

A. Demolition & Site Utilities	\$1,500,000
B. General Site Improvements (Site Prep., Earthwork, Parking & Drives, etc.)	\$2,455,000
C. Neighborhood Park	\$1,187,500
D. Fishing & Picnicking	\$1,453,750
E. Event Lawn	\$2,280,000
Base Subtotal	\$8,876,250
+/- 20% Contingency	\$1,800,000
Construction Total*	\$10,676,250

^{*}add 12% - 15% for owner's cost and A&E services



East Fork Park



Avalon Park





East Fork Park



Operational Assumptions

- "PAY to PLAY" PARK
 - ✓ Daily Gate Fee Per person or per vehicle?

GENERAL PARK OPERATIONS

- ✓ City of Wylie Customer Service; Reservation of space and place; asset & amenity maintenance
- ✓ Third party contracting General Routine Maintenance Mowing; Janitorial services; Trash removal; parking lots
- ✓ Third party contracting overnight security

CABINS; RV

- ✓ Reservation Required
- ✓ Nightly, Weekly, Monthly Rates and In-Season, Off-Season Rates
- ✓ Third-party contractor cleaning & linens; City of Wylie facility maintenance/trouble-shooting



East Fork Park



EQUESTRIAN LOOP

- ✓ Horse Trailer Spots Reservation Required for overnight stay
- ✓ Group Pavilion/Picnic Shelters Reservable by Equestrian Loop Users Owner

PRIMITIVE CAMPING & GLAMPING

- ✓ Reservation Required
- ✓ Nightly, Weekly Reservation Rates
- ✓ Pavilions/Picnic Shelters Reservable by campers and glampers only

SHORELINE DAY USE

- ✓ City of Wylie amenity and asset maintenance
- ✓ Third-party contractor general grounds and custodial maintenance
- ✓ Picnic Shelters/Pavilions Reservation Recommended In-Season; Reservation takes precedent over drop-in use



Avalon Park





Operational Assumptions

- OPEN/FREE TO USE PARK
 - ✓ Operate similarly to existing City of Wylie Neighborhood/Community Park

GENERAL PARK OPERATIONS

- ✓ City of Wylie Reservation of space and place; asset & amenity maintenance
- ✓ Third party contracting General Routine Maintenance Mowing; Janitorial services; Trash removal; parking lots



Approach to Staffing Summary

City of Wylie

- ✓ Operations Staff focused on East Fork Park
- ✓ Maintenance Staff focused on East Fork Park while supporting Avalon Park asset maintenance.

Third Party Contractor

- ✓ Specialized Asset Preventative Maintenance and Repair
- ✓ General Routine Grounds Maintenance
- ✓ Cabin cleaning and linens
- ✓ RV Cleanouts
- ✓ Overnight Security



East Fork - High Level Proforma

Pro Forma Revenues & Expenditures

EAST FORK PARK

BASELINE: REVENUES AND EXPENDITURES

Revenues	1st Year	2nd Year	3rd Year	4th Year	5th Year	6th Year
Accommodations	\$1,442,090.00	\$1,485,352.70	\$1,529,913.28	\$1,575,810.68	\$1,623,085.00	\$1,671,777.55
Total	\$1,442,090.00	\$1,485,352.70	\$1,529,913.28	\$1,575,810.68	\$1,623,085.00	\$1,671,777.55
Expenditures	1st Year	2nd Year	3rd Year	4th Year	5th Year	6th Year
Operations & Maintenance	\$1,304,535.00	\$1,356,716.40	\$1,410,985.06	\$1,467,424.46	\$1,526,121.44	\$1,587,166.29
Total	\$1,304,535.00	\$1,356,716.40	\$1,410,985.06	\$1,467,424.46	\$1,526,121.44	\$1,587,166.29
Annual Net Gain/Loss	\$137,555.00	\$128,636.30	\$118,928.23	\$108,386.22	\$96,963.56	\$84,611.26
Total Cost Recovery	111%	109%	108%	107%	106%	105%



East Fork - Revenue Model

Pro Forma Revenues & Expenditures

EAST FORK PARK Revenue Model

DIVISION	ACCOUNT TITLE	REVENUES
	REVENUES	
Accommodations	Vacation Cabins - Spring/Summer/Fall Daily	\$168,000.00
Accommodations	Standard RV Campground Spring/Summer/Fall Daily	\$434,700.00
Accommodations	Pull-Thru RV Campground Spring/Summer/Fall Daily	\$38,500.00
Accommodations	Equestrian Trailer Loop Spring/Summer/Fall Daily	\$88,200.00
Acommodations	Yurts Spring/Summer/Fall Daily	\$245,000.00
Accommodations	Tent Camping -Spring/Summer/Fall Daily	\$25,200.00
Accommodations	Vacation Cabins Winter Daily	\$8,400.00
Accommodations	Standard RV Campground Winter Daily	\$78,400.00
Accommodations	Pull-Thru RV Campground Spring/Summer/Fall Daily	\$7,000.00
Accommodations	Equestrian Trailer Loop Winter Daily	\$4,704.00
Acommodations	Yurts Winter Daily	\$13,230.00
Accommodations	Tent Camping Winter Daily	\$756.00
Admissions	Vehicle Admission Resident	\$150,000.00
Admissions	Vehicle Admission Non-Resident	\$150,000.00
Rentals & Sales	Pavilion Rentals	\$25,000.00
Rentals & Sales	Miscellaneous Revenue	\$5,000.00
	TOTAL CORE REVENUES	\$1,442,090.00



East Fork - Expenditure Model

PERSONNEL SERVICES				
Total	Personnel Services	\$680,035.00		
NON-PERSONNEL SERVICES & CHARGES				
Total	Other Services	\$624,500.00		
TOTAL EXPENSES		\$1,304,535.00		



Avalon - High Level Proforma

Pro Forma Revenues & Expenditures

Avalon Park

BASELINE: REVENUES AND EXPENDITURES

Revenues	1st Year	2nd Year	3rd Year	4th Year	5th Year	6th Year
Rentals	\$19,000.00	\$19,570.00	\$20,157.10	\$20,761.81	\$21,384.67	\$22,026.21
Total	\$19,000.00	\$19,570.00	\$20,157.10	\$20,761.81	\$21,384.67	\$22,026.21
Expenditures	1st Year	2nd Year	3rd Year	4th Year	5th Year	6th Year
Operations & Maintenance	\$208,720.45	\$212,894.86	\$217,152.76	\$221,495.81	\$225,925.73	\$230,444.24
Total	\$208,720.45	\$212,894.86	\$217,152.76	\$221,495.81	\$225,925.73	\$230,444.24
Annual Net Gain/Loss	(\$189,720.45)	(\$193,324.86)	(\$196,995.66)	(\$200,734.00)	(\$204,541.06)	(\$208,418.03)
Total Cost Recovery	9%	9%	9%	9%	9%	10%



Avalon Park - Revenue Model

TOTAL REVENUES

Pro Forma	Revenue	Model
Avalon Park		

ACTIVITY	PROGRAM/SERVICE	REVENUES
Group Pavilion	Reservations	\$17,000.00
Sponsorships	Earned Income, Sponsorships, Donations	\$2,000.00

\$19,000.00



Avalon Park - Expenditure Model

PERSONNEL SERVICES		
Total	Personnel Services	\$120,270.45
NON-PERSONNEL SERVICES & CI	HARGES	
Total	Other Services	\$88,450.00
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TOTAL EXPENSES		\$208,720.45

