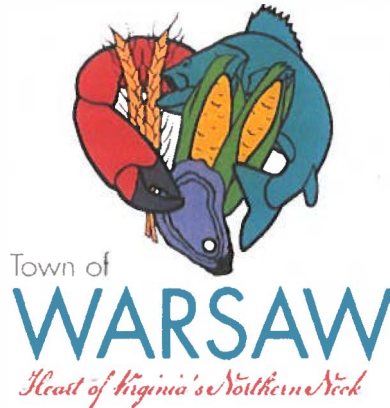




Staff requests Town Council's approval to finance the purchase and outfitting of the following vehicles:

1. **2026 Ford F-250 Crew Cab Truck** – The requested loan amount is **\$60,500**, including the vehicle, safety equipment, and emergency lighting. Financing is proposed at a fixed interest rate of **4.5% for 60 months**. The estimated monthly payment is **\$1,127.90**, with an estimated total repayment of **\$67,674.00**.
2. **2026 Ford Explorer** – The requested loan amount is **\$57,000**, including the vehicle, safety equipment, and emergency lighting. Financing is proposed at a fixed interest rate of **4.5% for 60 months**. The estimated monthly payment is **\$1,062.65**, with an estimated total repayment of **\$63,759.00**.

These two loan requests will be secured by CD's held at C&F Bank. Additionally, staff requests the Town Council to authorize either the Town Manager or the Treasurer & Clerk to act on behalf of the Town and execute all loan documents necessary to complete the financing.

**SHEEHY***It's Easy!*

WARRANTY

munisales@sheehy.com

Sheehy Ford of Richmond
Sheehy Municipal Sales
641 Johnston - Willis Drive**NORTH CHESTERFIELD, VA 23236**

Phone: 804-419-1364

DEAL #202022

MUNICIPAL PURCHASE INVOICETOWN OF WARSAW
PO BOX 730 78 BELLE VILLE LANE
WARSAW VA 22572-0730DATE 07/10/26SALESMAN LEAH DENISE ARNOLD

SALESMAN _____

STOCK NO. NT264050PURCHASE ORDER NO. 37895CUST. NO. 1806459

TEL. NO. _____

NEW OR USED
NEWYEAR MODEL
2026MAKE OR TRADE NAME
FORD COMMERCIAL

NO CYL _____

MODEL AND BODY TYPE
VEHICLEIDENTIFICATION OR SERIAL NUMBER
1FT7W2BA7TEF00243

UNDER THE VIRGINIA PROMPT PAYMENT ACT, OUR TERMS ARE NET 30 DAYS

**PAYMENT DUE 30 DAYS FROM
RECEIPT OF CERTIFICATE OF ORIGIN**Cash Price \$ 57298.71\$ 57298.71

Trade-in: _____

N/A(N/A)Total Down Payment 57298.71\$ N/A\$ N/AN/AN/AN/AN/AN/ATotal Other Chgs. N/A\$ N/AN/A\$ N/AAmount Paid \$ 57298.71Financed By MUNICIPAL1 Payments of \$ N/A First Payment Due 07/10/2026Pick-up Payment of \$ N/A Due _____**NO LIABILITY INSURANCE INCLUDED**

SHEEHY AUTO STORES HEREBY EXPRESSLY DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, RELATING TO THIS MOTOR VEHICLE, INCLUDING WITHOUT LIMITATION, ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. NO PERSON HAS BEEN AUTHORIZED TO MAKE ANY REPRESENTATION OR WARRANTY OR ASSUME ANY LIABILITY ON BEHALF OF SHEEHY AUTO STORES IN CONNECTION WITH THE SALE OF THIS MOTOR VEHICLE.

Sheehy Ford - Municipal Sales & Service

641 Johnston Willis Drive - Richmond VA 23236-3954

Phone: (804) 419-1364 - Fax: (804) 378-3685

QUOTE

Sold To: Town of Warsaw
78 Belle Ville Lane
Warsaw, VA 22572

Contact: Jesse Schools
Phone: 804-333-3737 **Ext.**
Fax:

R.O. No:	
Date	04/15/26
Quote #	Warsaw001
P.O. Number	
C/ I Pay:	
Customer No:	
Rep	Robert Clark

Year: Make: Model: V.I.N. Stock No:

QTY	Part Number	Product Description	Unit Price	Ext. Price	Shipping	Labor	Outside Contractor
		Up Fit for 2025 Ford F250			\$0.00	0.00	
					\$0.00	0.00	
1	MC23PCA	Mini Century Lightbar, 23" Permanent Mount, Clear Dome with Amber LED Lighting	\$532.50	\$532.50	\$0.00	2.00	0.00
1	HDLS	Assign to factory upfitter switch 1	\$0.00	\$0.00	\$0.00	1.00	0.00
1	15018	Back Rack for 2017+ Super Duty, Truck Specific Hardware Required	\$195.00	\$195.00	\$0.00	2.00	0.00
1	91006	Light Bar Brackets (pair) Provides base to sit light bar on	\$46.51	\$46.51	\$0.00	0.00	0.00
1	30221TB	Ford Super Duty Back Rack Hardware Kit with Toolbox Adapters	\$113.56	\$113.56	\$0.00	0.50	0.00
4	IONA	ION LIGHT AMBER Grill	\$116.62	\$466.48	\$0.00	4.00	0.00
4	TSS0A	T-Series Surface MT Solo Amber between tailgate and bumper	\$112.03	\$448.12	\$0.00	4.00	0.00

A 2.5% FEE WILL BE ADDED TO THE INVOICE FOR PAYMENTS MADE BY CREDIT CARD

****ANY CHANGES, ALTERATIONS, OR MODIFICATIONS SUBJECT TO CHANGE ORDER WITH POTENTIAL ADDITIONAL COSTS****

QUOTE VALID FOR 60 DAYS ONLY!!!!

Parts	\$1,802.17
Labor (Hours/Amt)	13.50 \$1,147.50
Sales Tax	\$0.00
Shipping	\$0.00
Outside Contract Work	\$0.00
Misc. Supplies	\$202.50

Total \$3,152.17

DATE: _____
SIGNATURE: _____



Virginia Public Body Procurement Worksheet

The Virginia Sheriff's Association's Vehicle Procurement Program is open to all public bodies within the Commonwealth of Virginia. For assistance with the worksheet and any questions regarding this Procurement Program please contact Anna Martin at (919) 459-1072.

Disclaimer: Please contact awarded dealer before issuing purchase order. Pricing is subject to change. Click on the dealer directory below for all contact information.

Contract 25-08-0917

ITEM #131

Awarded Dealer	Type of Vehicle	Zone	Base Unit Price
Sheehy Ford of Richmond	2026 EXPLORER Police Interceptor Utility AWD (K8A)	Dogwood	\$43,764.32
Sheehy Ford of Richmond	2026 EXPLORER Police Interceptor Utility AWD (K8A)	Colonial	\$43,714.33
Sheehy Ford of Richmond	2026 EXPLORER Police Interceptor Utility AWD (K8A)	Heritage	\$43,714.32
Sheehy Ford of Richmond	2026 EXPLORER Police Interceptor Utility AWD (K8A)	Chesapeake	\$43,664.31
Sheehy Ford of Richmond	2026 EXPLORER Police Interceptor Utility AWD (K8A)	No Delivery	\$43,514.35

Purchasing Agency:

Warsaw NT263951

Color (Specify Color per Quantity):

SILVER GRAY METALLIC

Quantity	(Please select your zone from drop down menu below)	Unit Price	Qty Price
1	500A Heritage	\$43,714.32	\$ 43,714.32

ENGINE OPTIONS (MUST SELECT ONE)

1	(99B/44U)	Utility Police Interceptor 3.3L GAS	N/C	
OPTIONS				
1	52P	Hidden Door-Lock Plunger w/Rear-door controls inoperable	\$150.40	\$ 150.40
1	16P	Rear Bumper Step Pad	\$94.00	\$ 94.00
1	16D	Badge Delete	N/C	
1	18X	100 Watt Siren/Speaker (includes bracket and pigtail)	\$329.00	\$ 329.00
SEATS - INTERIOR TRIM				
1	9W	Cloth Bucket Seats/ Vinyl R Onyx Interior	N/C	
EXTERIOR COLOR:				
1	TN	Silver Gray Metallic	N/C	
TOTAL PER UNIT				\$ 44,287.72
GRAND TOTAL				\$ 44,287.72

PLEASE NOTE: All vehicles with upfits (including paint, bodies, lighting, decals, etc) will be invoiced upon Sheehy receipt of unit from manufacturer. Paperwork, including Certificate of Origin and Invoice, will be sent to purchaser via mail and purchaser will have 45 days to pay upon receipt. Once upfits are completed and unit delivered, purchaser will be invoiced for upfit portion and will have 45 days to pay for that portion after that date. If vehicle needs to be inspected by purchaser prior to payment being made, that needs to be scheduled with Sheehy within 10 calendar days of notice of arrival. Additional delivery fees may be incurred if the unit must be delivered prior to upfit, then brought back and re-delivered after completion.

Please use a separate worksheet per vehicle when ordering multiple vehicles with different options. A quantity must be entered for all desired options.

When ordering vehicles with the exact same options, please enter the number of vehicles as the quantity for all options below. For example, if you are ordering 2 vehicles, enter 2 for all requested option(s).

Next Steps: Please submit completed worksheet to contracted dealer to confirm all pricing as pricing is subject to change. Original purchase order must be sent to contracted dealer. A copy of all purchase orders must be sent to Kaylyn Mitman at kmitman@virginiasheriffs.org



ATLANTIC COMMUNICATIONS INC.
4811 MARKET DRIVE
NEWPORT NEWS, VA 23607

Service Invoice

Date	Invoice #
8/5/2026	229192

Bill To
WARSAW POLICE DEPARTMENT 78 BELLE VILLE LANE WARSAW, VA 22572

Ship To

Terms	P.O. No.	Tech	Account #

Item	Quantity	Description	Rate	Serial Number	Unit Number	Amount
ETSS100J	1	2026 FORD PIU MARKED PATROL				
BK1584ITU20	1	SOS, SPEAKER	194.40			194.40T
MR24Q-RBAW	1	SETINA, PB450 LIGHT READY BUMPER,	526.15			526.15T
MR24Q-RBAW	2	2020+ FORD PIU, CODE3 MR6 LIGHTS				
MR24Q-RBAW	2	CODE3 MR24 QUAD COLOR LIGHT	119.37			238.74T
HK0809ITU25	2	CODE3 MR24 QUAD COLOR LIGHT	119.37			238.74T
CC-UV20-L-18	1	HEADLIGHT GUARD, DOUBLE LOOP	390.15			390.15T
AC-TB-ARM...	1	FOR 2025 PIU				
AC-INBHG	1	TROY CONSOLE, FORD PIU 2020, L	445.90			445.90T
FP-SGTRAY	1	SHAPE, 7" SLOPE, 11" LEVEL				
FP-USBC2-2...	1	TROY ARMREST, BOLTS TO REAR OF	158.20			158.20T
CM-SDMT-S...	1	CONSOLE, 5 X 8				
475-0767	1	DUAL INTERNAL CUPHOLDER, TROY	47.60			47.60T
ENFWB01XYJ	1	STORAGE TRAY	37.10			37.10T
ENFWB01U...	1	TROY FACEPLATE WITH USB-C, USB-A	66.50			66.50T
ENGSA5101	1	AND 2 CIG OUTLETS				
ENGCP18004	1	TROY COMPUTER MOUNT, SIDE POST,	318.50			318.50T
ENGND04102	1	SWING ARM				
ESLRL61158	1	JOTTO, SINGLE CELL, 2020 FORD PIU	2,078.93			2,078.93T
M180SMC-BW	1	SOS INTERIOR FRONT LIGHTBAR, FORD	880.65			880.65T
	1	PIU 25+, TRICOLOR				
	1	SOS, INTERIOR REAR LIGHTBAR, FORD	880.65			880.65T
	1	PIU 25+, TRICOLOR				
	1	SOS 500 SERIES SIREN, SINGLE AMP	681.75			681.75T
	1	W/LINK				
	1	SOS 500 SERIES SIREN REMOTE	192.60			192.60T
	1	CONTROL HEAD, ROTARY				
	1	SOS BLUEPRINT EXPANSION NODE	185.40			185.40T
	1	VERSION 2				
	2	SOS, SL RUNNER, TRICOLOR (R/B/W)	399.30			798.60T
	2	CODE3 M180 MULTICOLOR LIGHTS,	137.50			275.00T
		BLUE/WHITE				

Phone #	Fax #	E-mail
757-380-8498	757-247-0428	accounting@atlanticcom.net

**ATLANTIC COMMUNICATIONS INC.**4811 MARKET DRIVE
NEWPORT NEWS, VA 23607**Service Invoice**

Date	Invoice #
8/5/2026	229192

Bill To
WARSAW POLICE DEPARTMENT 78 BELLE VILLE LANE WARSAW, VA 22572

Ship To

Terms	P.O. No.	Tech	Account #

Item	Quantity	Description	Rate	Serial Number	Unit Number	Amount
BSM-BKT-L...	1	CODE3 UNDER MIRROR BRACKET FOR 2021 TAHOE	57.54			57.54T
VSBLXEXLPBKT...	2	CODE3 V SERIES BLUE LIGHT BRACKET, LISC. PLATE LXEXLPBKTRTH	76.34			152.68T
MR24Q-RBAW	1	CODE3 MR24 QUAD COLOR LIGHT	41.98			41.98T
INSTALLATI...	2	INSTALLATION MATERIALS (FASTENERS, TIES, ETC.)	119.37			238.74T
PDM14	1	EGIS MOBILE TIMER/FUSE PANEL	200.00			200.00T
436486	1	0-6000 MHZ. 3/4" MOUNT, RG58 U. NO CONN	175.00			175.00T
CONNECTOR	1	CONNECTOR	20.00			20.00T
425-3816	1	JOTTO MAGNETIC MIC	10.00			10.00T
SHIPPING	1	SHIPPING AND HANDLING	40.00			40.00T
INSTALL	1	INSTALLATION - PATROL BUILD	350.00			350.00
INSTALL	1	INSTALLATION - COMPUTER MOUNT	950.00			950.00
INSTALL	1	INSTALLATION - PUSH BUMPER	89.56			89.56
INSTALL	1	INSTALLATION - PUSH BUMPER	134.34			134.34
INSTALL	1	INSTALLATION - PITBARS	134.34			134.34
INSTALL	1	INSTALLATION - MIRROR LIGHTS	179.12			179.12
INSTALL	1	INSTALLATION - RUNNING BOARD LIGHTS	179.12			179.12

TID: 54-0736038 INVOICE SUBJECT TO A 1.5% PER MONTH
LATE PAYMENT CHARGE. WE ACCEPT CASH CHECK/EFT/ACH. CREDIT CARD PAYMENTS
ARE SUBJECT TO 3% FEE.**Total** \$11,587.98**Payments/Credits** \$0.00**Balance Due** \$11,587.98

Phone #	Fax #	E-mail
757-380-8498	757-247-0428	accounting@atlanticcom.net