Costs	<b>300</b> Drones	400 Drones	2" Current Fireworks	2" Upgrade Fireworks
Description	300 to create a 10-15 production. Choice of animations.	400 to create a 10-15 production. Choice of animations.	Similar to last year's show. About 11 minutes in duration.	To keep similar features, but extend to a 14–15-minute show.
Cost	\$30,000	\$38,000	\$16,500	\$20,000-25,000
Fencing	\$1,000	\$1,000	\$2,500	\$2,500
Other Costs (security, music, sound, restrooms, clean-up, photography, and tents)	\$31,250	\$31,250	\$31,250	\$31,250
Total Cost	\$62,250	\$70,250	\$50,250	\$53,750-58,750

Location: Tiger Stadium Parking Lot

## Launch Site:

<u>Fireworks</u>: Currently no site secured- Cannot shoot off of Frenship property, but needs to be visible to spectators.

<u>Drones</u>: Proposed location would be to close down south parking lot of 9<sup>th</sup> grade center.

\*NOTE: There has been an increase in costs for security, music, sound, restrooms, clean-up, photography, and tents compared to the previous year. Regardless of whether we opt for drones or fireworks, the associated costs will remain the same.



Description from Company Representative:

We recommend the range of 100 drones and up for a great animated light show for city events. Shows can be anywhere from 10-15 minutes in length. The package includes working with your city to create a "storyboard" of different animations you would like in the sky. This typically takes us 80-100 hours on the back end for the design process. This can be anything from city mascots, American flags or anything custom to your particular city. Our show designers will work with you and present you a full 3D animation with music for you to approve before signing off on the show. We even offer a QR code for your upcoming events that can be launched directly into the sky. These drones are quiet and safe, meaning you can invite all families, individuals with sensitive hearing and even pets to the show!

Once you have approved the show design, we will handle all FAA permits and city permits to ensure we have the green light to operate the show. Our operations and certified drone pilot will communicate with you on set up locations (flat area), safety zones and answer any questions you may have. We will set up 3 hours before the show start time and run test flights and hover tests to ensure everything is in working order. Once we launch, just look up and enjoy!

Behind the scenes, we are monitoring each drone, weather, FAA flying patterns and have multiple visual observers to ensure the sky light show performs above expectations.

Your city will also be added as an additional insured on our insurance coverage. We prioritize safety. Not only are we permitted by the FAA to run aerial shows, but we also have our manufacturer of the drones "proof" our flight paths and transitions as a second set of eyes during our design process. Not many other companies will take this extra step.

We also have 2 geofences that encompass our flight path. The first geofence surrounds the aerial show and the second is a "safety" net that will stop prior to where any spectators are. We will not fly over people at any time. Drones lift up to a height of 400ft, spread out in the air for the performance and land back down on our landing pads ensuring safety for all guests.