



AGENDA ITEM COMMENTARY

MEETING NAME:	City Council
MEETING DATE:	December 16, 2024
ITEM TITLE:	Consider and take appropriate action on Resolution No. 2024-050, awarding a contract for bank depository services.
STAFF INITIATOR:	Randy Criswell, City Manager

BACKGROUND:

In accordance with the Public Funds Investment Act and the City of WolfForth's Investment Policy, we are required to solicit competitive proposals for banking depository services at least every five years. Currently, our bank depository is City Bank. With the changes in our financial management strategy, our growth, and our desire to be as thorough and objective as possible, I instructed Terri to contact Valley View Consulting, a company that provides financial consulting services to cities to assist with the process of soliciting banking RFA's, something we had not done here in the past to the level of detail I felt was appropriate. With their assistance, we have completed the Request for Application process, have evaluated the applications, interviewed the top prospects, and are ready to select.

The selection of a bank depository is a very important decision. There are many things to consider, things such as fees, interest rates, service levels, security, proximity, size and similarity of other city clients, user experience (online portal functionality), financial strength, and others.

An evaluation of the applications is attached as an exhibit to this item, and you can see the level of detail to which the RFA was written. After the initial evaluation, Valley View assisted in seeking clarifications from the applicants. Then we interviewed four of the five banks who applied: American Bank of Commerce, Happy State Bank, Peoples Bank, and Plains Capital Bank. All four banks were impressive, and we greatly appreciate their interest and participation in this process.

EXHIBITS:

Valley View's summary and letter of recommendation

COUNCIL ACTION/STAFF RECOMMENDATION:

Valley View recommends the contract be awarded to PlainsCapital Bank.