TAKING CARE OF BUSINESS

Wolfforth Economic Development Corporation Confidential Business Expansion and Retention Survey

General Information

Name of Business: American Tire Distributors

Street Address: 8814 Senator Circle

P.O. Box _____

City, State, Zip: Wolfforth, TX 79382

Phone: 806-241-8549

Email: wdulakis@atd.com

CEO/Owner/Manager: Bill Dulakis (GM)

Today's date: April 17, 2024

Survey Questions

1. What is your primary type of business?

(Please select one or more of the fields listed below)

- 1. Construction
- 2. Finance
- 3. Manufacturing
- 4. Real Estate
- 5. Retail
- 6. Service
- 7. Technology
- 8. Transportation
- 9. Wholesale

(Please describe) : Tire Distribution and any related supplies

- 2. What are your key products or services? Wholesale tires and any related supplies to running a tire shop.
- 3. How long have you operated your business in the City of Wolfforth? 7 years
- 4. How many business locations do you have? Regionally, there is an Amarillo and San Angelo location. This is the only location in the LBK area.
- 5. Would you expand in Wolfforth if the opportunity presented itself? The building has room for expansion, and if the opportunity presented itself, they would expand in this location.
- 6. How many employees do you have? Were you able to find employees with the education/skills needed? This location has on average 22 employees, including the GM. It isn't easy to find employees. The starting pay is \$18 and hour. Start time for some guys is 2am. It can be heavy lifting and hard work. He does have some employees that have been there for over 20 years. There are no special qualifications for hiring.
- 7. Is it easy to do business within the city of Wolfforth?

Yes, Marsha Sharp is a great selling point for that location.

- 8. What, if any, are the critical challenges for your business at this time? Keeping employees. Walmart start pay for similar positions is higher.
- 9. What, if any, are your most critical resource needs to support your business objectives? None.

*Bill was a joy to visit with. He wants ATD to be more involved in the community. He would be a great reference for new businesses looking at Wolfforth.

Thank you for taking the time to fill out this survey. The Wolfforth EDC is here to help! Please reach out anytime. Dsweat@wolfforthtx.us