



Agenda Item Executive Summary

Item Name Change of Alarm Companies Committee or Board Board

BUDGET IMPACT

Amount:	\$5029.06 up front, \$2392.80 annually	Budgeted:	No
List what fund:	01-41-534		

EXECUTIVE SUMMARY

Staff has identified ongoing concerns with the Village's current alarm monitoring provider, Security Alarm, including outdated emergency contacts, delayed account updates, limited responsiveness, and alarm notifications being sent to former Village employees. A recent Police Garage alarm notification to a former employee highlighted a vulnerability in the current process. This issue has been identified in the past and addressed with the company several times.

Because Village Hall and the Police Garage contain municipal records, technology infrastructure, public assets, and critical public safety equipment, staff reviewed alarm system needs and requested proposals from alternative providers.

Staff obtained proposals from ADT and Per Mar Security. Although ADT submitted a lower-cost proposal, it does not include fire alarm monitoring or annual fire inspections. Per Mar includes intrusion and fire monitoring, annual inspections, LTE communications, mobile app access, maintenance coverage, and local service support.

Staff recommends selecting Per Mar Security as the Village's alarm monitoring provider for Village Hall and the Police Garage in FY2026. While costs will increase, Per Mar provides the most comprehensive solution and best addresses the current provider's deficiencies.

ATTACHMENTS (PLEASE LIST)

Memo outlining problem, proposals, Vendor Comparison Matrix

ACTION REQUESTED

- ☒ For Discussion Only
- ☐ Resolution
- ☐ Ordinance
- ☐ Motion:

MOTION: _____

Staff: Lieutenant Nicholas Haff Date: 6/17/2026



VILLAGE OF WINNEBAGO

MEMORANDUM

To: Board of Trustees, Village of Winnebago
From: Lieutenant Nicholas Haff, Winnebago Police Department
Date: 06/23/2026
Subject: Alarm Monitoring and Security System Replacement Recommendation

Purpose

The purpose of this memorandum is to present staff's findings regarding the Village's current alarm monitoring services, summarize the review of alternative providers, and provide a recommendation regarding replacement of the existing systems serving Village Hall and the Police Garage.

Background

The Village has utilized Security Alarm for alarm monitoring services since at least 2010. Current monitoring costs total approximately \$129 per quarter, or \$516 annually.

Over the past several years, staff has experienced ongoing concerns regarding the performance and reliability of the current provider. These concerns include outdated emergency contact information, delayed account updates, limited responsiveness to service requests, and communication challenges associated with a non-local monitoring center.

Most recently, a former Village employee received an alarm notification regarding an activation at the Police Garage because outdated contact information remained in the monitoring system despite previous requests for updates. While the individual contacted current Village personnel, the incident highlighted a significant vulnerability in the Village's current alarm notification process.

Given the importance of protecting municipal facilities and public safety assets, staff determined it was appropriate to evaluate alternative providers and identify solutions better suited to the Village's operational needs.

Investigation

Staff obtained proposals from ADT and Per Mar Security and evaluated each provider based on system capabilities, monitoring services, customer support, fire alarm services, maintenance coverage, and overall suitability for municipal facilities.

The Police Garage houses critical public safety assets, and Village Hall contains municipal records, technology infrastructure, and other public assets. Staff believes these facilities require reliable monitoring, accurate account management, and responsive customer support.

ADT submitted proposals totaling \$3,301.65 in installation costs and \$1,439.76 annually in monitoring costs. While ADT's proposal provides intrusion alarm monitoring, it does not include fire alarm monitoring or annual fire inspections.

Per Mar Security submitted proposals totaling \$5,029.06 in installation costs and \$3,292.80 annually in monitoring and service costs. The proposal includes intrusion monitoring, fire monitoring, annual fire inspections, LTE communications, mobile application access, and a service agreement covering ongoing maintenance and support. Per Mar also provides local service and support through a regional operation familiar with municipal and public safety facilities. *See Chart 1*

Financial Impact

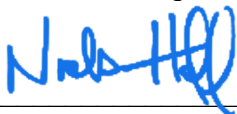
The Village currently spends approximately \$516 annually for alarm monitoring services. The recommended Per Mar proposal would increase annual monitoring and service costs to approximately \$3,292.80, or \$274.40 per month, representing an annual increase of approximately \$2,776.80.

The required, optional, and recommended components of the Per Mar proposal are identified in Chart 1. The recommended services include monitoring and LTE communication for Village Hall and the Police Garage, as well as fire alarm inspections, mobile application access, and maintenance/service agreement coverage. While staff can review optional items for potential savings if directed, staff recommends caution given that these systems protect municipal facilities, public safety equipment, records, technology infrastructure, and other Village assets. Because these costs were not included in the current budget, staff recommends a line-item transfer this fiscal year in an amount not to exceed \$7,000 to cover installation and the remaining-year monitoring costs. Ongoing costs would be included in future budgets.

Recommendation

After reviewing the proposals and evaluating the operational needs of Village Hall and the Police Garage, staff recommends selecting Per Mar Security as the Village's alarm monitoring and security provider. Although Per Mar is not the lowest-cost option, staff believes it provides the best overall value and the most comprehensive solution for the Village.

The Per Mar proposal addresses the deficiencies identified with the current provider while adding fire monitoring, annual fire inspections, maintenance coverage, mobile access, local support, and enhanced accountability. Due to the known weaknesses in the current alarm notification process and the importance of protecting municipal and public safety facilities, staff recommends implementation during FY2026 rather than delaying until FY2027.



Lieutenant Nicholas Haff

CHART 1

ALARM MONITORING PROVIDER COMPARISON

Category	Security Alarm (Current)	ADT	Per Mar Security
Installation Cost	Existing System	\$3,301.65	\$5,029.06
Annual Monitoring Cost	\$516.00	\$1,439.76	\$3,292.80*
Burglary Monitoring	Yes	Yes	Yes
Fire Monitoring	Yes	No	Yes
Annual Fire Inspection	No	No	Yes
LTE Communication	No	Limited	Yes
Mobile Application Access	No	Yes	Yes
Service Agreement Included	No	No	Yes
Local Service Support	No	No	Yes
Local/Regional Monitoring Support	No	No	Yes
Account Management Concerns Identified	Yes	N/A	No
Future Expansion Capability	Limited	Moderate	High

*Optional/Required Components (Per Mar)

Service	Village Hall	Police Garage	Combined Monthly Cost	Required?
Monitoring	\$43.00	\$43.00	\$86.00	Yes
LTE Cell Communication	\$25.00	\$25.00	\$50.00	Yes
Partition (Office & Police Separation)	\$8.00	N/A	\$8.00	Yes
Annual Fire Inspection	\$27.12	\$26.08	\$53.20	Recommended
Mobile Application	\$10.00	\$10.00	\$20.00	Optional
Burglary & Fire Alarm Service Agreement	\$31.67	\$25.53	\$57.20	Recommended
Total Monthly Cost	\$144.79	\$129.61	\$274.40	

Thorough Protection Plan

A customized solution for: Village Hall

☐ Quality Service Plan & 24/7 ADT Monitoring



Pre-existing equipment/initial order

Smart Home	Doors	Windows	Life safety	Video & Display
☐ 4 Button Key Fob	<u>Front</u> ☒ Open/Close ☐ Shock Sensor	<u>Front office</u> 1 ☐ Open/Close ☐ Shock Sensor ☒ Glass Break Detector		Google Video ☐ Nest Video Doorbell
☐ 2 Panic Button	<u>Back</u> ☐ Open/Close ☐ Shock Sensor	<u>Back</u> 1 ☐ Open/Close ☐ Shock Sensor ☒ Glass Break Detector	☐ Smoke/Heat Det ☐ Carbon Monoxide Det	☐ Indoor Nest Camera
☒ Wireless Touchscreen <u>Back</u>			☐ Smoke/Heat Det ☐ Carbon Monoxide Det	
☐ Wall Mount	☐ Open/Close ☐ Shock Sensor	<u>Office</u> 2 ☒ Open/Close ☒ Shock Sensor ☒ Glass Break Detector	☐ Smoke/Heat Det ☐ Carbon Monoxide Det	☐ Outdoor Nest Camera
☐ Desk Mount				
☐ Interior Siren	☐ Open/Close ☐ Shock Sensor	☐ Open/Close ☐ Shock Sensor ☐ Glass Break Detector	☐ Smoke/Heat Det ☐ Carbon Monoxide Det	☐ Nest Floodlight Camera
☐ Exterior Siren	☐ Open/Close ☐ Shock Sensor		☐ Smoke/Heat Det ☐ Carbon Monoxide Det	
Climate Control		☐ Open/Close ☐ Shock Sensor ☐ Glass Break Detector	☐ Smoke/Heat Det ☐ Carbon Monoxide Det	☐ Nest Router
☐ Nest Smart Learning Thermostat	☐ Open/Close ☐ Shock Sensor		☐ Smoke/Heat Det ☐ Carbon Monoxide Det	☐ Nest Wifi Add-on Point
Home Automation	☐ Open/Close ☐ Shock Sensor	☐ Open/Close ☐ Shock Sensor ☐ Glass Break Detector	☐ Smoke/Heat Det ☐ Carbon Monoxide Det	
☐ Door Lock Br/N/Bz			☐ Smoke/Heat Det ☐ Carbon Monoxide Det	Speakers & Displays
☐ Appliance Module	☐ Open/Close ☐ Shock Sensor	☐ Open/Close ☐ Shock Sensor ☐ Glass Break Detector	☐ Flood Detector	☐ Google Hub Max
☐ Garage Control Zwave/myQ	☐ Open/Close ☐ Shock Sensor ☐ Overhead Garage Door Sensor	☐ Open/Close ☐ Shock Sensor ☐ Glass Break Detector ☐ Motion Sensors		☐ Google Hub 2nd Gen
		☐ Open/Close ☐ Shock Sensor ☐ Glass Break Detector ☐ Motion Sensors		☐ Google Nest Audio

Notes

Solution investment: 1706.29
Monthly: 59.99
Total: _____

My Tech Engineer has performed a thorough walk-through of my home and has explained all of my security options. I choose to Accept ☐ Modify the Tech Engineer's recommendations ☐

Customer (Print) _____ Signature _____ Date _____
Tech Engineer (Print) _____

Thorough Protection Plan

A customized solution for: Garage

☐ Quality Service Plan & 24/7 ADT Monitoring



Pre-existing equipment/initial order

Smart Home	Doors	Windows	Life safety	Video & Display
☐ 4 Button Key Fob	<u>Front</u> ☐ Open/Close ☐ Shock Sensor	☐ Open/Close ☐ Shock Sensor ☐ Glass Break Detector	☐ Open/Close ☐ Shock Sensor ☐ Glass Break Detector	Google Video ☐ Nest Video Doorbell
☐ 2 Panic Button	<u>Back</u> ☐ Open/Close ☐ Shock Sensor	☐ Open/Close ☐ Shock Sensor ☐ Glass Break Detector	☐ Smoke/Heat Det ☐ Carbon Monoxide Det	☐ Indoor Nest Camera
☐ Wireless Touchscreen	<u>Garage</u> ☐ Open/Close ☐ Shock Sensor	☐ Open/Close ☐ Shock Sensor ☐ Glass Break Detector	☐ Smoke/Heat Det ☐ Carbon Monoxide Det	☐ Outdoor Nest Camera
☐ Wall Mount	☐ Open/Close ☐ Shock Sensor	☐ Open/Close ☐ Shock Sensor ☐ Glass Break Detector	☐ Smoke/Heat Det ☐ Carbon Monoxide Det	☐ Nest Floodlight Camera
☐ Desk Mount	☐ Open/Close ☐ Shock Sensor	☐ Open/Close ☐ Shock Sensor ☐ Glass Break Detector	☐ Smoke/Heat Det ☐ Carbon Monoxide Det	☐ Nest Router
☐ Interior Siren	☐ Open/Close ☐ Shock Sensor	☐ Open/Close ☐ Shock Sensor ☐ Glass Break Detector	☐ Smoke/Heat Det ☐ Carbon Monoxide Det	☐ Nest Wifi Add-on Point
☐ Exterior Siren	☐ Open/Close ☐ Shock Sensor	☐ Open/Close ☐ Shock Sensor ☐ Glass Break Detector	☐ Smoke/Heat Det ☐ Carbon Monoxide Det	☐ Nest Router
Climate Control	☐ Open/Close ☐ Shock Sensor	☐ Open/Close ☐ Shock Sensor ☐ Glass Break Detector	☐ Smoke/Heat Det ☐ Carbon Monoxide Det	☐ Nest Wifi Add-on Point
☐ Nest Smart Learning Thermostat	☐ Open/Close ☐ Shock Sensor	☐ Open/Close ☐ Shock Sensor ☐ Glass Break Detector	☐ Smoke/Heat Det ☐ Carbon Monoxide Det	☐ Nest Router
Home Automation	☐ Open/Close ☐ Shock Sensor	☐ Open/Close ☐ Shock Sensor ☐ Glass Break Detector	☐ Smoke/Heat Det ☐ Carbon Monoxide Det	☐ Nest Router
☐ Door Lock Br/N/Bz	☐ Open/Close ☐ Shock Sensor	☐ Open/Close ☐ Shock Sensor ☐ Glass Break Detector	☐ Smoke/Heat Det ☐ Carbon Monoxide Det	☐ Nest Router
☐ Appliance Module	☐ Open/Close ☐ Shock Sensor	☐ Open/Close ☐ Shock Sensor ☐ Glass Break Detector	☐ Smoke/Heat Det ☐ Carbon Monoxide Det	☐ Nest Router
☐ Garage Control Zwave/myQ	☐ Open/Close ☐ Shock Sensor ☐ Overhead Garage Door Sensor	☐ Open/Close ☐ Shock Sensor ☐ Glass Break Detector	☐ Open/Close ☐ Shock Sensor ☐ Glass Break Detector	☐ Nest Router
		☐ Motion Sensors	☐ Motion Sensors	☐ Nest Router

Notes

Solution Instructions: 1595/36
Monthly: 52.99
Total:

My Tech Engineer has performed a thorough walk-through of my home and has explained all of my security options. I choose to Accept ☐ Modify the Tech Engineer's recommendations ☐

Customer (Print) _____ Signature _____ Date _____
Tech Engineer (Print) _____



CONFIDENTIAL

Date: 6/9/26

Quote valid for 30 days

QUOTE: Q161186

PREPARED BY:

Hayden March
(815) 708-9877
HMarch@permarsecurity.com
permarsecurity.com

SITE LOCATION:

Police Garage
108 W Main St.
Winnebago, IL 61088

BILLING INFORMATION:

Village of Winnebago
108 W Main St.
Winnebago, IL 61088
(815) 335-2020
nhaff@winnebagoil.gov

POLICE GARAGE

SCOPE OF WORK

- Per Mar to install new Burglary/Fire Alarm Panel & take over monitoring from Security Alarm
- Installation of a DMPXR550 & LTE Radio at the Panel location in the bay
- Installation of an Annunciator Key-switch Keypad by the front door
- Per Mar to keep existing zones/devices the same and adding an additional hardwired motion for the cage area that will be installed
- Installation of a Pull Station & Smoke Detector at Panel Location which is required NFPA1972
- Recurring Fees include: Monitoring, LTE Communication, Annual Fire Inspection, Mobile Application, & Burglary/Fire Alarm Service Agreement
- Testing of all equipment and full system training included

Devices on System:

- 1- Front Door
- 2- Back Door
- 3- Front Motion
- 4- Bay Motion
- 5- Bay Glassbreak
- 6- Bay Heat
- 7- Cage Motion (New)
- 8- Panel Smoke
- 9- Panel Pull Station

Customer to provide:

- An Electrician to land AC Power to a dedicated branch circuit(s) for Panel

QUANTITY	DESCRIPTION
1	DMP XR550 Control Panel
2	12V7AH Sealed Lead Acid Battery - F1 Terminal
1	Zone Expander
1	Motion Detector
1	Smoke Detector
1	Fire Pull Station
1	LTE Cellular Communicator

SERVICES SUMMARY:

Monitoring, LTE Communication, Partition, Annual Fire Inspection, Mobile App, & Service Agreement: \$ 129.61 Monthly

TOTAL:	\$ 2,491.68
	TAX EXEMPT

Acceptance of Proposal:

The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to proceed. Applicant's signature certifies that the above information is correct. As part of the application for credit, we grant permission to contact consumer credit reporting agencies, commercial credit reporting agencies, bank and trade references as necessary. The pricing on this quote expires 30 days from original quote date. A 50% down payment may be required and restocking fees on special order parts may apply.

Hayden March

Police GarageProposal09-06-2026

Date

Police Garage

Date

Updated 08/2022



CONFIDENTIAL

Date: 6/9/26

Quote valid for 30 days

QUOTE: Q161185

PREPARED BY:

Hayden March
(815) 708-9877
HMarch@permarsecurity.com
permarsecurity.com

SITE LOCATION:

Village Hall
108 W Main St.
Winnebago, IL 61088

BILLING INFORMATION:

Village of Winnebago
108 W Main St.
Winnebago, IL 61088
(815) 335-2020
nhaff@winnebagoil.gov

VILLAGE HALL

SCOPE OF WORK

- Per Mar to install Burglary/Fire Alarm Panel & take over monitoring from Security Alarm for the Village Hall
- Installation of a DMPXR550 & LTE Radio at the Panel location in the closet
- Installation of an Annunciator Keypad by the front door & install of new standard keypad for the Police side
- Per Mar to keep existing zones/devices the same
- Installation of a Pull Station & Smoke Detector at Panel Location which is required NFPA1972
- Recurring Fees include: Monitoring, LTE Communication, Partition, Annual Fire Inspection, Mobile Application, & Burglary/Fire Alarm Service Agreement
- Testing of all equipment and full system training included

Devices on System:

Police Partition:

- 1- Police Section Door
- 2- Evidence Motion
- 3- Police Fire Alarm Devices

Office Partition:

- 4- Front Entry Door
- 5- Conference Motion
- 6- PC Motion
- 7- Audio
- 8- Office Fire Alarm Devices
- 9- Reception GB
- 10- Side Room GB

Customer to provide:

- An Electrician to land AC Power to a dedicated branch circuit(s) for Panel

QUANTITY	DESCRIPTION
1	DMP XR550 Burglary & Fire Alarm Panel
2	12V7AH Sealed Lead Acid Battery - F1 Terminal
1	Zone Expander
2	Keypads
1	Smoke Detector
1	Fire Pull Station
1	LTE Cellular Communicator

SERVICES SUMMARY:

Monitoring, LTE Communication, Partition, Annual Fire Inspection, Mobile App, & Service Agreement: \$ 144.79 Monthly

TOTAL: **\$ 2,537.38**

TAX EXEMPT

Acceptance of Proposal:

The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to proceed. Applicant's signature certifies that the above information is correct. As part of the application for credit, we grant permission to contact consumer credit reporting agencies, commercial credit reporting agencies, bank and trade references as necessary. The pricing on this quote expires 30 days from original quote date. A 50% down payment may be required and restocking fees on special order parts may apply.

Hayden March

Per Mar - Winnebago Village Hall Proposal

Date

Village Hall

Date

Updated 08/2022