

### Mpyre cases last 12 months (since 7/1/2019)

	Emissions								
	No			Yes			Total Cases	Total % total	Total Avg Duration
Size	Cases	% total	Avg Duration	Cases	% total	Avg Duration			
1-Small	16,681	99.65%	101.4	59	0.35%	93.4	16,740	100.00%	101.4
2-Medium	158,806	99.07%	118.9	1,489	0.93%	110.7	160,295	100.00%	118.9
3-Large	71,908	98.99%	161.9	733	1.01%	163.2	72,641	100.00%	163.2
4-Obese	6,328	96.38%	222.9	238	3.62%	202.7	6,566	100.00%	222.9
Grand Total	253,723	99.02%		2,519	0.98%		256,242	100.00%	222.9

### Talking Points

- We did over a quarter million cremations in the last 12 months with Mpyre.
- Over 99% of those had no "emission incidents". That's where there is any visible smoke that lasts longer than 30 seconds
- Any manufacturer who says their machines never smoke isn't really being truthful with you. At Matthews we try to do something better. We log all that data so we can tell you exactly how often it happens. Out of the quarter-million cremations we did with Mpyre in the last 12 months, we had emission incidents 0.98% of the time. That's less than 1%. It's not zero, but we think it's pretty good.
- We also did more than 6500 obese cases. Just for context, most crematories see a few obese cases each month. Our team sees more than 125 a week.
- Obese cases are tricky to cremate. They take over twice as long, and they're 4x more likely to smoke, so they have to be managed carefully
- That's where Instant Support can help. You click that button on your cremator and our Mpyre team is notified right away. We are on chat, on the phone and directly connected your machine to help you manage that case.