

TOURISM PROMOTION COMMITTEE MINUTES

May 01, 2024 at 1:00 PM

Wilsonville City Hall & Zoom: https://zoom.us/webinar/81618970997

CALL TO ORDER - Meeting was called to order 1:02 pm

PRESENT

Chair Brandon Roben
Vice-Chair Rohit Sharma
Councilor Caroline Berry
Elaine Owen
Jennifer Gage (1:06 pm)
Sungmin Park
Ex Officio, Brian Stevenson
Ex Officio, Kevin Ferrasci O'Malley
Ex Officio, Sylke Neal-Finnegan

ABSENT

Lin Anderson Lynn Sanders

STAFF

Mark Ottenad Zoe Mombert

GUEST

Matthew Landkamer, Whereabout Greg Netzer, Whereabout Bridget Baeth, JayRay Cara Sjogren, JayRay Jen Willey, JayRay

CONSENT AGENDA

2. Tourism Committee Minutes – <u>Vice-Chair Sharma made a motion to approve the February 28, 2024 Minutes. Sungmin Park seconded the motion. Motion passed.</u>

COMMITTEE BUSINESS

3. 1/5 Year Plan – <u>Vice- Chair Sharma moved to recommend City Council adopt the Tourism 5-Year Implementation Plan and One-Year Action Plan as presented. Sungmin Park seconded the motion. Motion passed.</u>

MARKETING UPDATES

- JayRay Marketing Updates/Recap (2023 Report)
 - Page views are up
 - Influenced articles
 - Highest return. \$293.79 for \$1.00 spent on marketing campaign
 - Surpassing most goals. Will need to increase goals for next year
 - Ad campaign had an impact on social media
 - Shared top social content
 - Two travel writers visited
 - Media coverage on the website 8 articles added to media room
 - 88% video completion rate on ad campaign
 - Room nights \$1,226
 - Will look to see if there is more travel in the next three months
 - More trips less nights
 - Decrease in age group from last quarter
 - Eugene, Portland, Seattle 41% trips
 - STR is uploaded into Datafy to increase the data validity
 - Top travel Medford/Klamath Falls, Bend, Sacramento. Staying more nights. Year over year up 73%.
 - Interest in a video for hotels. Bridget will send information to hotels.
 - QR code at all city locations and hotels

TOURISM PROMOTION PROGRAM

- 5. Tourism Development Strategy Project
 - Timeline updated
 - Data/document collection
 - Interviews complete
 - Schedule focus groups this fall
 - Extending survey
 - In-market analysis forthcoming
 - Pause July, resume in September for workshops
 - Fall update to the Tourism Committee before going to City Council in November

ADJOURN – Meeting adjourned at 2:00 pm

NEXT MEETING - Weekday, September 11, 2024 @ 9:00 am