



CITY OF WILLOW PARK

Exterior Christmas Décor Proposal



MARCH 7, 2022
CBZ, LLC
3200 West Bolt Street
Fort Worth, TX 76110



Date: March 7, 2022
To: City of Willow Park
Address: 516 Ranch House Road
City/State/Zip: Willow Park, TX 76087
Phone: 817-888-0058

Quote #: C0122002
Subject: Exterior Lighting
Project: City of Willow Park
Contact: Toni Fisher
E-mail: tfisher@willowpark.org

QUOTATION

Written acceptance of this quotation is to be received by us within a period of 30 days from the above date. For labor, material, supervision & equipment necessary to furnish & install the following we quote the sum of:

All items in this proposal are proposed as a "Turn-Key" pricing, as Christmas by Zenith will provide all materials. Pricing below does not include applicable sales tax.

1. Products
2. All supplies needed such as light hardware, extension cords and timers.
3. Labor to customize & install your Holiday décor.
4. Service check-ups (twice weekly) plus any other service requirements if needed.
5. Warranty on all products during the term of agreement.
6. All labor, take-down and storage of all Holiday items at the end of the season.
7. Storage in our fully secured warehouse.
8. We are fully insured and can provide all insurance certificates upon request.

Town Hall

Install perimeter lighting – approximately 228’ of Warm White LED C9 lights to 3 sides of building.

1 Year Lease \$855.00

3 Year Lease \$670.00

Install one (1) 20’ prelit Christmas tree with Warm White LED lights. Tree will be decorated with commercial grade exterior ornaments - customer choice of color and location to be determined by client. (Location to be determined by client)

1 Year Lease \$9,500.00

3 Year Lease \$8,000.00

Install 18’ of garland to city monument. (no power)

- Unlit and decorated to match tree décor – customer choice of color

1 Year Lease \$475.00

3 Year Lease \$395.00

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Garland to city monument. (no power)

-Unlit without decorations

1 Year Lease \$395.00

3 Year Lease \$250.00

Memorial Park

Install approx. 340' C9 Warm White ground stake lighting around island in front of flagpole.

1 Year Lease \$1,075.00

3 Year Lease \$945.00

Install approx. 4200 Warm White mini lights to (3) crepe myrtles in island around flagpole.

1 Year Lease \$2,275.00

3 Year Lease \$2,125.00

Install approx. 700 Warm White mini lights to (1) crepe myrtle in island around flagpole.

1 Year Lease \$575.00

3 Year Lease \$425.00

Install approx. 2100 Warm White mini lights to (3) bush trees near flagpole.

1 Year Lease \$1,225.00

3 Year Lease \$1,025.00

Gazebo Area

Install approx. 12,000 Warm White mini lights to (10) trees along sidewalk. Lights will be installed trunk wrapped into the branches.

Install approximately 3,000 Warm White mini lights to four (6) trees in front of Gazebo. Lights will be installed trunk wrapped into the branches.

1 Year Lease \$7,650.00

3 Year Lease \$7,225.00

Install 35' of C9 Warm White lights around perimeter of Gazebo (no power)

1 Year Lease \$315.00

3 Year Lease \$225.00



Install 28' of garland around Gazebo fence (no power)

- Unlit and decorated to match tree décor – customer choice of color **1 Year Lease \$515.00**

3 Year Lease \$450.00

-Unlit without decorations **1 Year Lease \$395.00**

3 Year Lease \$325.00

Cross Timbers Park

Install 70' C9 Warm White lights to perimeter of restroom in the park. (magnet fasteners)

1 Year Lease \$425.00

3 Year Lease \$345.00

NEW Public Works Building – 101 Stage Coach Trail

Install approx. 1325' C9 Warm White lights to perimeter of building.

1 Year Lease \$3,925.00

3 Year Lease \$3,785.00

Install approx. 3500 Warm White mini light to (2) trees in front of building.

1 Year Lease \$2,100.00

3 Year Lease \$1,875.00

NOTE: Electrical outlets must be available on roof and trees. Owner will be notified prior to start if additional are needed.

TERMS: 70% due on _____, 30% due at take-down in January 2023.

ACCEPTED:

Firm: _____

By: _____

Date: _____

Respectfully Submitted:

Kelli Roper



Terms and Conditions

For Purchase & Lease Options

Unless otherwise noted our quotation is based on the following conditions:

1. We are to be given reasonable advance notice of required start date to adequately schedule and prepare for work.
2. The project is to be ready for installation work so it may be completed in one continuous operation.
3. CBZ will have technicians onsite for opening lighting events to ensure our install and products work properly.
4. We are not to be held responsible for delays due to causes beyond our control.
5. If a contract resulting from this quotation is terminated prior to completion, we will be reimbursed for all expenses incurred prior to notice of termination. If payment terms are not followed based on contract, any and all installed materials will be removed.
6. We are to be reimbursed by you for cost of repairing any damage done by others to our completed work, or by destructive job-site conditions beyond our control.
7. If you elect to use Christmas by Zenith Contract in accepting this quotation, it is agreed and understood that this quotation in its entirety is to become a part there of unless as amended by mutual agreement.
8. Payment for our work will be within 10 days after completion unless otherwise agreed to. TERMS ARE NET – no discounts from contract price. Any account exceeding 30 days after completion will be subject to the approval of our Credit Department.
9. CBZ is not responsible for the growth of trees. Entity may purchase or lease additional lights to accommodate growth.
10. If for any reason client cancels lease at any time during the lease terms, cancellation penalties are as follows:
 - a. Prior to 1st year of lease cancellation client will be billed 80% of total lease agreement.
 - b. Prior to 2nd year of lease cancellation client will be billed 40% of total lease agreement.
 - c. Prior to 3rd year of lease cancellation client will be billed 20% of total lease agreement.
11. CBZ will replace all lights that do not work properly within the 3-year lease period at no cost to you.
12. Christmas by Zenith will not be held responsible for damaged material that was not stored at our facility. All leased merchandise is the responsibility of the lease during the lease period while merchandise is installed on location. CBZ is responsible for all leased merchandise during the take-down, transport and storage period.

ACCEPTED:

Firm: _____

By: _____

Date: _____

Respectfully Submitted



This lease program includes the following:

1. Christmas By Zenith will provide all material.
2. CBZ will install, service, takedown and store all decorations.
3. CBZ will have staff onsite the evening of the event to make sure our install as well as product works properly.
4. CBZ will perform "checks" of your property twice a week. We will correct any problems found upon inspection that night or the next day.
5. CBZ will replace any lights that do not work properly, based on manufacturer or installation issues within the 3 year lease period at "Zero" charge to you.
6. Lights will be installed and tested prior to your event to ensure no issues with our lights and installation.
7. CBZ will need to meet with management prior to install to ensure adequate power.
8. All extension cords, fasteners, timers are included in the pricing attached.
9. We are not to be held responsible for delays due to causes beyond our control. i.e. weather.
10. We are to be reimbursed by you for cost of repairing any damage done by others to our completed work and materials.
11. CBZ is responsible for complete takedown and storage of all lighting displays.
12. CBZ brings to you over 25 years of knowledge and experience.
13. We look forward to a bright Holiday Season!



<i>References</i>			
Erica Haney	Parks & Recreation	City of Aledo	817-441-7016
Michelle Forrester	Senior Property Manager	Fidelis DW Retail	469-998-8984
Junior Camacho	Parks & Recreation	City of Southlake	817-748-8357
Lisa Dalton	Visitor & Cultural Manager	City of Grapevine	817-410-3593
Jessica Morrow	Facilities Manager	Glenstar Properties, LLC	817-402-1103
Jason Brown	The Link Manager	City of Richland Hills	817-616-3775
Shannon Thompson	Property Manager	Finley Resources	817-231-8768
Timothy Hamilton	Parks & Recreation	City of Duncanville	972-780-5072
Nancy Valdez	Property Manager	Venture Commercial Mgmt	817-738-5600
Jonathan Teat	Assistant Vice President	Dallas Baptist University	214-333-5128
Gary Burleson	General Manager	Hilton Hotel, Southlake	817-442-9900
Darcy MacFarlane	Facilities Manager	City of Westlake	817-490-5768
Michelle Forrester	Property Manager	Fidelis Realty Partners	469.998.8984

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