



Date: July 10, 2026

Customer: Jacob Martin
Phone:
Mobile:
Email: adt@jacobmartin.com
Attention: Derek Turner

Quote No. 2607-17
Reference: Willow Park Budgetary Estimate
Location: Willow Park, TX

BUDGETARY ESTIMATE

1 21'-6 1/2" Diameter x 16'-2 1/2" High Bolted Steel Storage Tank complete with the following:

Design:	AWWA D103-09
Product Stored:	Potable Water
Shell Design:	Vertical Flat Panel
Wind: ASCE 7-16 Risk Category III-IV	150 MPH
Deck Live Load:	15 PSF
Capacity Level Full:	44,190 Gallons
Useable Capacity:	40,782 Gallons

Factory Powder Coating System I

Factory powder coated per AWWA, API & FDA as follows:
NSF-61 Approved for Drinking Water

Silica & Zirconium (SiZr) liquid seal applied for additional corrosion protection prior to coating process.

Axalta (Tan) Interior Epoxy minimum of 5 mils d.f.t.

Axalta Exterior Polyester minimum of 3 mils d.f.t.
with (COLOR TBD) epoxy primer minimum of 2 mils d.f.t. for a minimum of 5 mils d.f.t.

NOTE: The following standard color options for tank exterior only are available upon request.
Superior Sand, Almond Uncream, Camel, Sky White, Evergreen, Hunter Green, ASA-70 Gray, ASA-61 Gray
Non-standard exterior colors are available upon request for an additional charge.

- 1 Basic tank
- 1 Set of encapsulated hardware on tank interior
- 1 Set of stamped engineering drawings & calculations
- 1 Set of EPDM gasket material
- 1 Revised Structure to Support 1/4" Thick Roof
- 1 1/4" Thick Flat bottom
- 1 1/4" Thick - 1 on 12 slope Roof
- 2 30" Dia. Hinged Shell Manway
- 1 20" Mushroom vent with screen
- 1 30" Square roof hatch near exterior ladder
- 1 Galvanized exterior ladder with cage, cable style safety device and ladder door enclosure
- 1 Set of roof handrails extending towards center of tank and on either side of safety gate
- 1 Galvanized interior ladder with cable style safety device
- 1 8" Diameter overflow assembly with standard interior weir box including external downcomer pipe with brackets and flap
- 1 6" Diameter 150# FFSO single nozzle with external 6" projection for drain
- 1 6" Diameter internal inlet riser pipe assembly with 90 degree elbow
- 1 8" Diameter 150# FFSO single nozzle with 90 degree elbow
- 1 4" Diameter altitude gauge/sample tap combo

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- 1 Silt Stop Assembly with Nozzle Connection
- 1 1/2" Thick expansion fiberboard for complete tank bottom

Selling price K. D., Excl Sales Tax:	\$93,000
FOB: Willow Park, TX	
Tank Installation:	\$37,500
Total selling price delivered and erected:	\$130,500

Exclusions: Sales Tax, Tank Foundation, Gate Valves, AIS Materials, Tank Disinfection

PRICE VALIDITY

The above pricing is typically firm for (30) thirty days from quotation date. However, due to volatility of the steel market and uncertainty of steel allocations, we ask that prior to placing your order you verify the above quoted price.

The above pricing does not include any applicable taxes and/or any special permits or licenses that may be required.

DELIVERY AND ENGINEERING

Please allow 5 - 7 weeks from receipt of order for preparation of approval drawings.

Tank materials will be shipped approximately 12 - 14 weeks from either receipt of order or receipt and completion of design process.

Unless otherwise noted above, should the customer require the design of a concrete ringwall, slab or mat foundation for the tank, please add \$ 2,500.00. This price assumes geotech provided by others and excludes drilled pier foundation design.

PAYMENT TERMS

25% Down payment at time of order placement with balance due and payable upon shipment, readiness to ship, or completion of tank if shipment is delayed by customer.

No retainages, unless previously agreed upon by both parties at time of this quotation/order.

Acceptance of the order is contingent upon payment terms and a contract document acceptable to STCI. If necessary, monthly progress payments for materials on hand and work complete may be requested based on purchasing entity's credit and payment history and shall be incorporated into the sub-agreement and/or purchase

Above price excludes the following unless specifically mentioned in the body of this quotation:

- (1) It is the contractors/customers responsibility to review this quotation in it's entirety for conformance to project bid specifications and drawings.
- (2) Blind flanges, supply of water, pumps & hoses, any equipment or labor to fill and/or transfer water, emptying the tank/or disposing of water, during or after hydro testing is not included.
- (3) Flexible couplings, internal piping such as special skimmers, weirs and feed lines with support brackets.
- (4) Piping as follows: a. Any matching of existing piping is the responsibility of the customer. b. Gate valves, tee extensions etc. are the responsibility of the customer. c. All interior piping. d. Exterior piping after the first flange nozzle.
- (5) Nozzles in shell of tank cannot be designed flush with floor per API 650 due to bolting requirements and are not included in this quotation.
- (6) It is customers responsibility to properly support all external piping by the use of some form of thrust block providing additional support as necessary.
- (7) Manufacturer assumes site is compacted, leveled, and fully accessible for the delivery of materials with a 40 ft trailer.
- (8) Contractor is responsible for container or area set aside to utilize for disposal of trash, pallets, etc. during erection of the storage tank through completion of project.
- (9) Disinfection / chlorination by others after completion of hydro test.
- (10) Painting as follows: a. Non-skid painting for deck, walkways, stairs and ladders.
- (11) All felt, fiber board, or any materials utilized between or around tank bottom and foundation.

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- (12) Should the disassembly of an existing tank be a part of this quotation, all piping connected to the storage tank must be unhooked and removed to provide enough workable area to disassemble the storage tank. The existing tank must be thoroughly cleaned and all debris removed prior to the arrival of the personnel to begin disassembly. All obstructions such as electric lines, over head objects, etc., that may restrict work performed or cause work to be unsafe must be removed by customer prior to work being started.
- (13) Four sets of un-stamped approval drawings and calculations will be provided to customer for review and approval. Four sets of final stamped drawings will be provided once customer approval is received with all changes incorporated.
- (14) Site Surveying, included but not limited to, locating center of tank, locating nozzles without guidance of contractor, and foundation surveying.
- (15) Any sort of Tank Monitoring, Cathodic Protection, Lightning Protection, Electrical Heaters, Insulation, Mixers, and Baffle Systems, unless otherwise stated in the prop
- (16) Joint Sealant, Mastic, or any waterproofing sealant at Tank Base.

GENERAL TERMS, EXCEPTIONS AND CLARIFICATIONS

FOUNDATION TERMS AND CONDITIONS

- (1) Foundation design and installation including all corresponding items, such as tank padding, fiberboard, plastic, media, sikaflex, grouting and/or shimming, equipment, etc., is not included unless shown in the body of this quotation.
- (2) If some form of mastic is used on the foundation, customer to furnish plastic to cover prior to start up of erection.
- (3) In the event project specifications and/or project engineer requests the tank manufacturer provide a foundation design with approval drawing package - customer at their own expense is to provide a geotech report from a reputable engineering firm to include all necessary information with foundation design recommendations based on findings to allow proper design of foundation.
- (4) Should it be discovered that a specialty type foundation is required such as pier and beam, etc., other than a standard grade band, ring wall or full slab an additional cost will apply based on customer furnished geotech report.
- (5) Anchor bolts and/or saddles including installation is not included unless shown in in the body of this quotation. Should anchor bolts be included it is the sole responsibility of customer to design and construct the foundation to allow installation without obstruction. If it is discovered that anchor bolts are required and same was not included in the quotation it is the responsibility of customer to either shore or brace tank when empty.
- (6) Installation of foundation staves is the sole responsibility of customer including, but not limited to, offloading of materials at time of delivery, any necessary leveling, grouting, etc., that may be required to provide a proper and level base for installation of the storage tank(s). Any damages or repair of same as a result of customer installation is the sole responsibility of customer including hydro test.

GALVANIZED & FACTORY POWDER COATING

- (1) Special testing of galvanized and/or factory powder coated tank materials by an outside source is not included.
- (2) Tank manufacturer recommends that the engineering firm provide inspection at the galvanizing facility prior to start up of and during the galvanizing process. Approval of galvanized materials must be received by engineering firms representative prior to shipment of the tank materials to the job site.
- (3) Inspection and acceptance of galvanized coating will be completed at galvanizing facility prior to shipment to jobsite. It is the responsibility of project engineer or their representative to be present and perform the inspection at the designated facility at no cost to tank manufacturer. Once materials are approved by project engineer or their representative tank manufacturer will not be held responsible for galvanized coating issues after shipment to jobsite other than the standard touch up of areas as a result of damage during shipment and/or installation.
- (4) We ask and suggest that the customer secure the services of a professional corrosion/metals engineer to determine whether the following exists in the storage tank environment prior to installation; A. Dissimilar metals corrosion environment. B. Electrolysis and / or electrolytic action corrosion environment. C. Micro biologically induced corrosion environment.
- (5) It is strictly forbidden to perform any act that could alter or harm either the galvanized or factory powder coated tank materials without written consent by tank manufacturer. Should this type of unauthorized act occur, such as welding or cutting, the coating warranty is void. Further, the coating warranty is void should the storage tank be utilized in a way or manner in which it is not specifically designed. This includes voiding the entire warranty should an erector or erecting company be utilized for erection of the storage tank that is not authorized by Superior Tank Company.

DISCLAIMER: The requirement of uniform color and appearance is discretionary and not mentioned in ASTM-A123 or ASTM-A153, therefore the tank manufacturer takes no responsibility for this requirement should it be part of, or referenced in, the project specifications. In addition, the following statement is made part of this quotation. Superior Tank Company takes no responsibility for the appearance of the galvanized materials. Further, it is requested and recommended that the contractor or customer secure the services of an inspection firm to check all galvanized materials prior to shipment to the job site. Once the materials are shipped the job site, and are introduced to the outside environment, any problems as a result of non inspection prior to shipment, or introduction to the outside environment such as "White Rust (Water Stain)" or "Unightly Appearance", are not the responsibility of the tank manufacturer.

ERECTION TERMS, EXCEPTIONS AND CLARIFICATIONS

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(1) The above erection cost does not take into consideration any restrictive wage or work hour rules, union or prevailing wage labor rates, or any special provisions such as safety schooling, safety clothing or hazardous training seminars that may be required. This proposal is based on working our standard hours and paying our standard wages.

(2) It is the customers responsibility to make sure that there is sufficient space or area to allow necessary equipment and personnel access to perform work safely and efficiently with a minimum area of approximately 20 feet of clear space around the circumference of foundation, and that there is no restrictions as a result of piping, buildings, overhead lines, etc..Should it be discovered at time of installation that proper access is not available, it is the customers responsibility to furnish some form of stabilized road and or matting to allow proper access to the foundation destination including the circumference of foundation. If tank manufacturer is required to furnish the items to allow proper access as described, the additional cost will be charged on a T & M basis.

(2a) It is the customer's responsibility to ensure the tank site is stabilized and can handle being driven on with work trucks, tractor-trailers, cranes and rough terrain fork lifts. Should grading repair be required after the tank is installed, it shall be the contractor's sole responsibility to make those repairs.

(3) If it should be that sufficient work area is not available, causing the erection crew to incur or consequences of "Loss of Time", any and all additional work required to complete project will done on a T & M basis. Further, the foundation height from ground level to top of foundation cannot exceed 2'0". Any height greater than this is considered inaccessible and an additional charge will apply.

(4) It is the customers/contractor's responsibility to supply a level, accessible foundation and work area surrounding the foundation during the erection process. This includes any and all rework that may or may not be necessary to provide an accessible and safe work environment for the erection personnel.

(5) Installation of foundation staves is the sole responsibility of customer including, but not limited to, offloading of materials at time of delivery, any necessary leveling, grouting, etc., that may be required to provide a proper and level base for installation of the storage tank(s). Any damages or repair of same as a result of customer installation is the sole responsibility of customer including hydro test.

(6) The quoted erection cost does not take into consideration adverse weather conditions that may make it an unsafe environment for the erection personnel to perform their duties. Should this situation arise after erection has started, at the discretion of the customer, the erection personnel can either remain at the job site or return to their original place of employment for redeploy at a later date when working conditions are deemed agreeable and safe for erection to resume by customer and erection personnel. In the event customer elects to have personnel remain at the jobsite the additional cost will be charged per our standard T & M rate sheet. In addition, tank manufacturer accepts no responsibility for any costs or liquidated damages resulting from delayed shipment or erection due to adverse weather conditions, acts of GOD, or situations out of its control.

(7) In the event more than one tank is being quoted, the erection price is based on all tanks, being erected at same time, without any necessity for demobilization or remobilization. If remobilization should become necessary for return trip or trips an additional charge will apply, including any special lifting equipment or material necessary to complete the erection or project.

(8) It is the responsibility of the customer to provide any special transport or safety vehicle that may be required should it be necessary for the transportation of materials from lay down area to the tank site.

(9) Field quality control - (a) monitoring foundation settlement is the responsibility of others, (b) manufacturers field representative / erection engineer for tank inspection is the responsibility of others. The tank erection personnel utilized at time of tank erection are considered a field representative / erection engineer for the tank manufacturer. Any and all inspection reports other than the tank manufacturers standard "job completion certificate" is not included in or a part of this quotation.

(10) Should Superior Tank Company, Inc. dismantle the tank(s) this work will be completed per our standard operational procedures. The dismantled tank will become the property of Superior Tank Company, Inc. and the job site will be left in a broom clean condition with any and all debris generated will be removed by Superior Tank Company, Inc. unless other arrangements are made prior to the order being accepted. The quoted work excludes fire watch and foundation removal. The tank must be thoroughly drained, interior cleaned and free from debris with all exterior piping removed prior to arrival of personnel. In addition, sufficient space must be available for equipment and personnel to perform the necessary work in a safe manner and environment.

Hydro Test - It is the responsibility of the customer to provide within 24 hours of tank erection completion:

(1) Sufficient clean water for initial and all subsequent fillings necessary to complete the leak test.

(2) Necessary blinds, nozzles, pumps, hoses, etc. not specifically called out in original quotation.

(3) It is the responsibility of the customer to drain and dispose of any water utilized during the test.

(4) If the hydro test of the storage tank is postponed, an additional trip charge will apply per the chart below.

Special Notice: Should water not be made available as described above and a return trip is necessary an additional charge per the following cost schedule will be added to customer invoice.

Return Trips – all costs will be charged as follows:

0-50 Mile radius of Houston, TX - No Charge

51 miles and further will be charged per our published sheet which can be furnished at customer request: BOLTED TANK CONSTRUCTION RETURN TRIPS, REPAIRS, AND LABOR RATES FOR TIME & MATERIAL JOBS.

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(5) In addition, should it be necessary to utilize special lift equipment to complete the hydro test due to the erection crew removing scaffolding after initial erection of the storage tank, an additional charge to the customer will apply. This is applicable only should a return trip be required.

MISCELLANEOUS

- (1) Manufacturer shall be entitled to a change order for any and all time and costs associated with COVID-19 that negatively impacts the tank delivery, installation or completion.
- (2) Manufacturer shall be entitled to a change order should it be necessary to store materials for an extended period of time (30 days from date tank is ready to ship). A charge of \$ 200.00 per tank per week will be assessed after the 30 day period is reached until a maximum storage period of 60 days is reached. Once the maximum storage period is reached customer must accept shipment of tank(s) and forward payment in full.
- (3) Cancellation policy: Notification of cancellation must be received in writing within thirty days from order date or a cancellation fee of up to 25% will be assessed to cover all associated costs such as order handling, engineering, material purchases, etc.
- (4) We ask and suggest that customer inspect the storage tank at the one year anniversary date from the date the tank is shipped to the jobsite or from the date the tank is put into service. It is also recommended that the storage tank be inspected on a yearly or bi-yearly basis from the date of initial inspection. Failure to do so could negatively impact the service life of the storage tank and void the warranty.

WARRANTY

In lieu of all other warranties, express or implied, **Superior Tank Co., Inc.**, guarantees all products of its manufacture to be free from defects in material and workmanship and fully extends to its customers all guarantees and warranties to it of the manufacturer thereof. **Superior Tank Co., Inc.'s** obligation under this one year warranty, at its own discretion, shall be limited to the repair or replacement of any product of its manufacture which may prove defective, notice and claim of which shall be received in writing within one year from the date of shipment, readiness to ship, or of completion, whichever comes first, and shall not render it liable for any other or consequential damages to the purchaser or to any other persons, and shall be void upon alteration of or incorporation of additions to its products.

ORDER PLACEMENT

By signing below, you hereby authorize Superior Tank Company, Inc. ("STCI") to proceed with the processing and purchase of the goods and services outlined in the proposal above. You further acknowledge and confirm that you and your representatives have thoroughly reviewed and understood the Terms and Conditions set forth above, and agree to be bound by these terms.

Date: _____

Date: _____

First/Last Name: Grayson Marquez

First/Last Name: _____

Company: Superior Tank Company, Inc. - Gulf Coast Region

Company: _____

Title: Regional Sales Manager - Gulf Region

Title: _____

Signature: _____

Signature: _____

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