

August 22, 2023

WILLOW PARK, TEXAS WATER & WASTEWATER RATE UPDATE



BUSINESS FUNDAMENTALS



Revenue Sufficiency

Revenues must match or exceed expenses



Reserves

Must plan for a rainy day



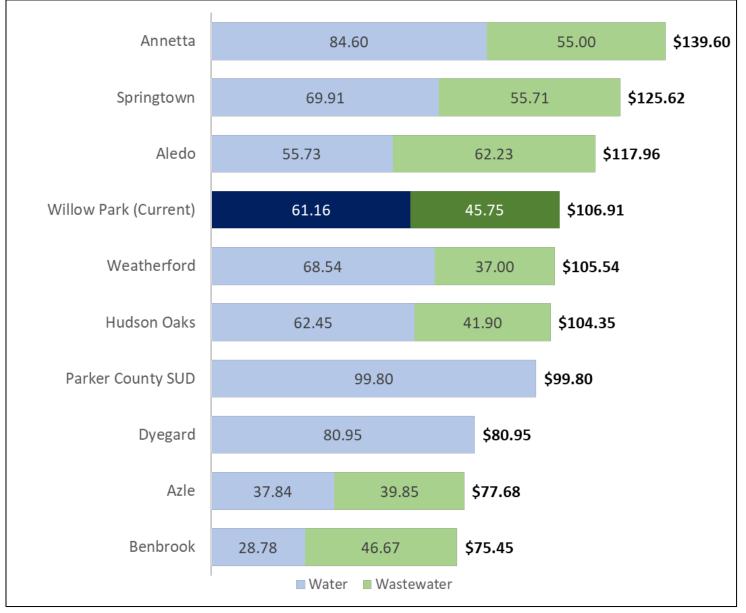
Reinvestment

We must repair, replace, and reinvest in infrastructure

REGIONAL BILL COMPARISON

5/8" Residential – 5,000 Gallons Water and Wastewater

Regional Bill Comparison is based on publicly available data and NewGen's understanding and interpretation of this data.

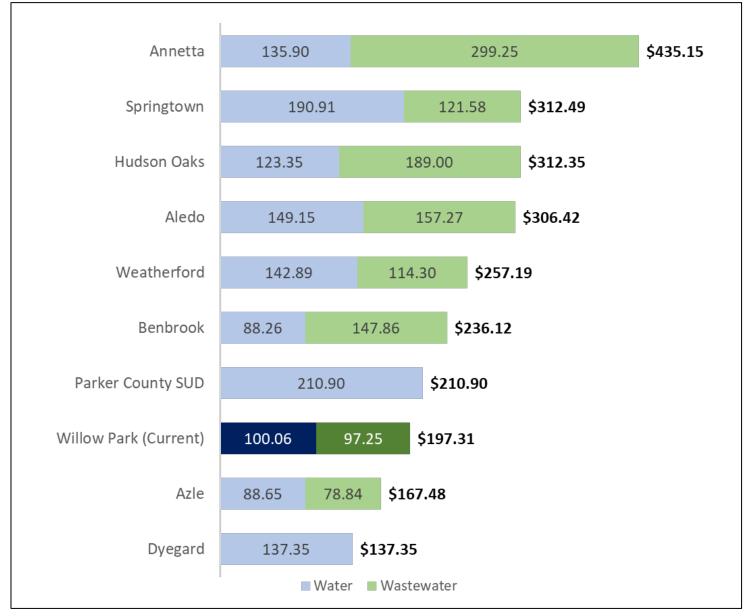


Note: Comparison City rates utilized in the bill calculations were the publicly available rates as of February 2023.

REGIONAL BILL COMPARISON

5/8" Commercial – 15,000 Gallons Water and Wastewater

Regional Bill Comparison is based on publicly available data and NewGen's understanding and interpretation of this data.



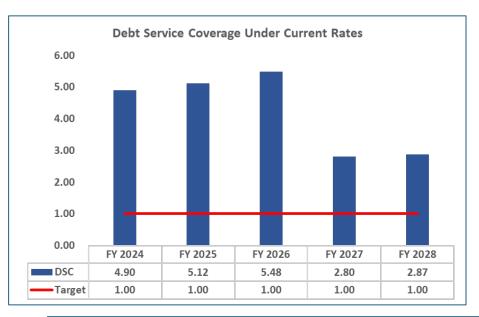
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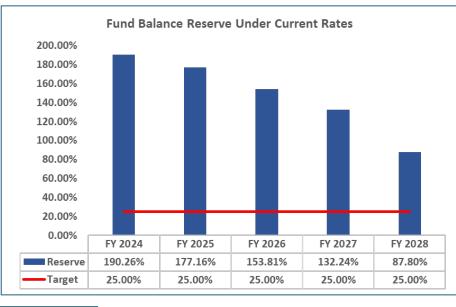
PROJECTED CAPITAL OUTLAYS

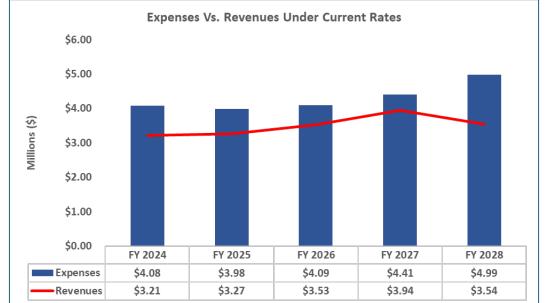
Water and Wastewater

| Project Name | Cost | Funding Method | Funding Year |
|--|---------------|-------------------|-----------------|
| 1.0 MGD Wastewater Treatment Plant | \$ 12,000,000 | Existing Debt | 2024 |
| 1.0 MGD Wastewater Treatment Plant | 4,000,000 | New Debt | 2024 |
| South of IH Sewer Transmission | 1,500,000 | Developer | 2024 |
| New 0.5 MG Elevated Tank (South of IH20) | 3,750,000 | New Debt | 2026 |
| New 0.5 MG Elevated Tank (Fox Hunt) | 3,000,000 | New Debt | 2026 |
| El Chico to Fox Hunt Transmission Line | 2,850,000 | New Debt | 2026 |
| Replace Deteriorated Lines | 2,500,000 | New Debt | 2026 |
| Upsize Lines | 2,000,000 | New Debt | 2026 |
| Collection System Inspection and Testing | 150,000 | New Debt | 2026 |
| Fire Hydrant Additions | 100,000 | Cash | 2026 |
| Willow Springs Oaks Interconnect | 75,000 | Cash | 2026 |
| Fee Studies | 35,000 | Cash | 2026 |
| Crown Road 12" Loop | 1,750,000 | Developer | 2026 |
| Bankhead 8" Water Line | 885,000 | Developer | 2026 |
| Russell Road Water Line | 830,000 | Developer | 2026 |
| TOTAL | \$ 35,425,000 | | |

Water Revenue Requirement under Current Rates



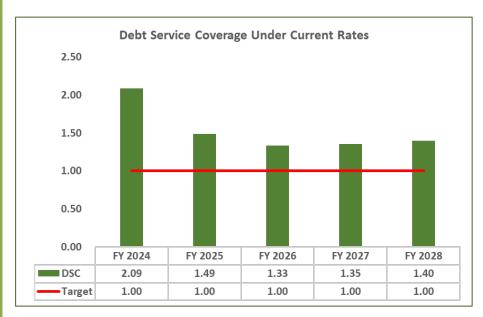


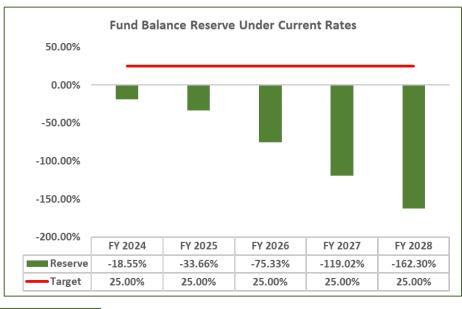


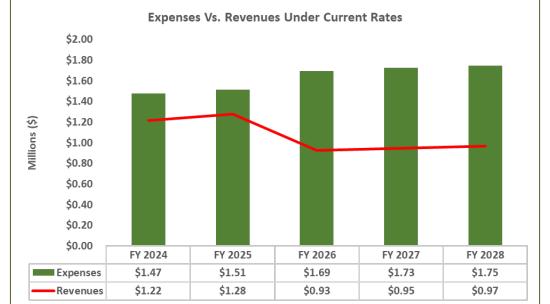
| Transfer to Wastewater | | | | |
|------------------------|------------|--|--|--|
| FY 2024 | \$ 400,000 | | | |
| FY 2025 | 210,000 | | | |
| FY 2026 | 0 | | | |
| FY 2027 | 0 | | | |
| FY 2028 | 0 | | | |

Notes: Calculations of Total Revenues assume Use of Reserves in FY 2026 and Impact Fee Revenues after FY 2027, which causes Total Revenues to vary year to year.

Wastewater Revenue Requirement under Current Rates



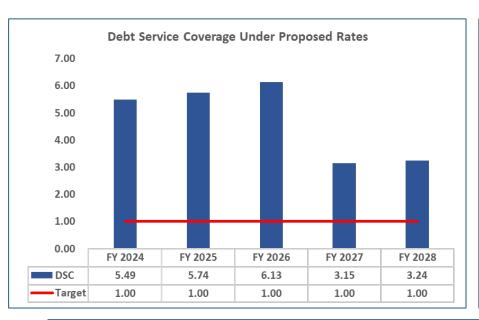


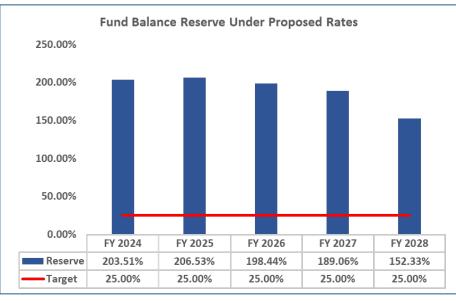


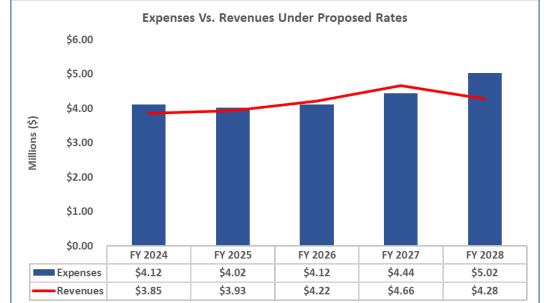
| Transfer from Water | | | | | |
|---------------------|------------|--|--|--|--|
| FY 2024 | \$ 400,000 | | | | |
| FY 2025 | 210,000 | | | | |
| FY 2026 | 0 | | | | |
| FY 2027 | 0 | | | | |
| FY 2028 | 0 | | | | |

Notes: Calculations of Total Revenues assume Impact Fee Revenues after FY 2025 and the Transfer from Water to phase out by FY 2026, which causes Total Revenues to vary year to year.

Water Revenue Requirement under Proposed Rates



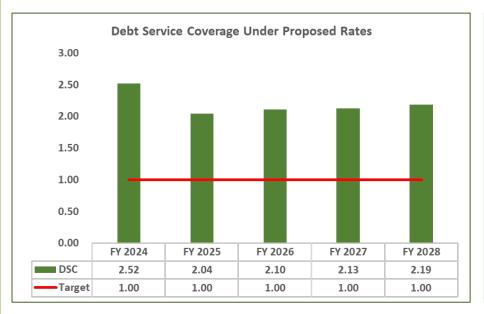


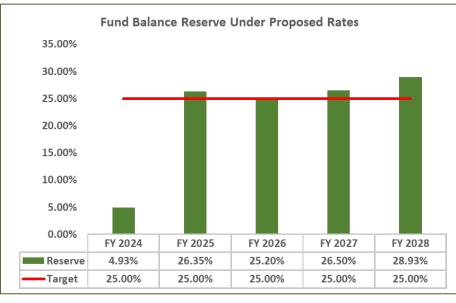


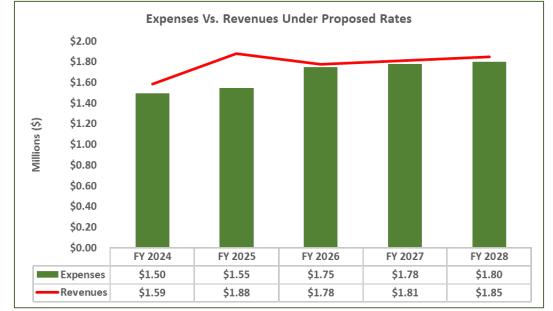
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|------------------------|------------|--|--|--|
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| FY 2025 | 210,000 | | | |
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| FY 2028 | 0 | | | |

Notes: Calculations of Total Revenues assume Use of Reserves in FY 2026 and Impact Fee Revenues after FY 2027, which causes Total Revenues to vary year to year.

Wastewater Revenue Requirement under Proposed Rates







| Transfer from Water | | | | |
|---------------------|------------|--|--|--|
| FY 2024 | \$ 400,000 | | | |
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| FY 2026 | 0 | | | |
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Notes: Calculations of Total Revenues assume Impact Fee Revenues after FY 2025 and the Transfer from Water to phase out by FY 2026, which causes Total Revenues to vary year to year.

MULTI-FAMILY UNIT BILLING

- City has the Option to Bill Multi-Family Customers on a per Unit Basis
 - Currently 10 Accounts with a Total of 777 Units
 - Minimum Charge is the Lowest Residential Minimum Rate
 - Volumetric Charge is by Unit Using Residential Volumetric Rates
- Rule: 30 TAC 290.38(16)
 - Connection A single family residential unit or each commercial or industrial
 establishment to which drinking water is supplied from the system. As an example,
 the number of service connections in an apartment complex would be equal to the
 number of individual apartment units.

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MULTI-FAMILY UNIT BILLING EXAMPLE USING CURRENT RATES

• A Customer with 259 Units with a 6" meter and 630,000 gallons usage

| | Current Rates | Current Billing Determinants | Current Bill | | Multi-Unit Rates | Multi-Unit Billing Determinants | Billed By Units |
|---------------|------------------|---------------------------------|-----------------|----------------|---------------------|------------------------------------|--------------------|
| Water | | | | | | | |
| Minimum (6") | \$2,085.72 | 1 | \$2,086 | Minimum (5/8") | \$41.71 | 259 | \$10,803 |
| Volumes | | | | Volumes | | | |
| 0-25k | \$3.89 | 25,000 | \$97 | 0-9k | \$3.89 | 630,000 | \$2,451 |
| 25k-50k | 4.87 | 25,000 | 122 | 9k-20k | 4.87 | 0 | 0 |
| 50k+ | 6.08 | 580,000 | 3,526 | 20k-40k | 6.08 | 0 | 0 |
| | | | | 40k+ | 7.60 | 0 | 0 |
| Volumes (gal) | | 630,000 | \$3,745 | Volumes (gal) | | 630,000 | \$2,451 |
| Total Bill | | | \$5,831 | | | | \$13,254 |

Note: Volumes per unit for multi-family billing are 2,432 gallons

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MULTI-FAMILY UNIT BILLING EXAMPLE (CONT.) USING CURRENT RATES

• A Customer with 259 Units with a 6" meter and 630,000 gallons usage

| | Current Rates | Current Billing Determinants | Current Bill | Multi-Unit Rates | Multi-Unit Billing Determinants | Billed By Units |
|-----------------|------------------|---------------------------------|-----------------|---------------------|------------------------------------|--------------------|
| Wastewater | | | | | | |
| Minimum | \$20.00 | 1 | \$20.00 | \$20.00 | 259 | \$5,180 |
| Volumetric | \$5.15 | 630,000 | 3,245 | \$5.15 | 630.000 | 3,245 |
| Total Bill | | | \$3,265 | | | \$8,425 |
| Water Bill | | | \$5,831 | | | \$13,254 |
| Wastewater Bill | | | 3,265 | | | 8,425 |
| Total Bill | _ | | \$9,096 | | | \$21,678 |

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PROPOSED RATES

Residential

Volumetric Charge is per 1,000 gallons

Multi-Family Charged by Unit Starting in FY 2024

| Water | # of Connections | Current | FY 2024 | FY 2025 | FY 2026 | FY 2027 | FY 2028 |
|---------------------|---------------------|----------|----------|----------|--|----------|----------|
| Minimum Charge | | | | | | | |
| 5/8" & 3/4" | 1,468 | \$ 41.71 | \$ 41.71 | \$ 41.71 | \$ 41.71 | \$ 41.71 | \$ 41.71 |
| 1" | 4 | 104.29 | 104.29 | 104.29 | 104.29 | 104.29 | 104.29 |
| 1 1/2" | 0 | 208.57 | 208.57 | 208.57 | 208.57 | 208.57 | 208.57 |
| 2" | 0 | 333.72 | 333.72 | 333.72 | 333.72 | 333.72 | 333.72 |
| 3" | 0 | 625.72 | 625.72 | 625.72 | 625.72 | 625.72 | 625.72 |
| 4" | 0 | 1,042.86 | 1,042.86 | 1,042.86 | 1,042.86 | 1,042.86 | 1,042.86 |
| 6" | 0 | 2,085.72 | 2,085.72 | 2,085.72 | 2,085.72 | 2,085.72 | 2,085.72 |
| Volumetric Charge | | | | | | | |
| 0-9,000 | | \$ 3.89 | \$ 3.89 | \$ 3.97 | \$ 4.05 | \$ 4.13 | \$ 4.21 |
| 9,001-20,000 | | 4.87 | 4.87 | 4.97 | 5.07 | 5.17 | 5.27 |
| 20,001-40,000 | | 6.08 | 6.08 | 6.20 | 6.32 | 6.44 | 6.56 |
| 40,001+ | | 7.60 | 7.60 | 7.75 | 7.90 | 8.05 | 8.20 |
| Sewer | # of Connections | Current | FY 2024 | FY 2025 | FY 2026 | FY 2027 | FY 2028 |
| Minimum Charge | 871 | \$ 20.00 | \$ 24.80 | \$ 29.60 | \$ 34.40 | \$ 34.40 | \$ 34.40 |
| Volumetric Charge | | \$ 5.15 | \$ 6.39 | \$ 7.63 | \$ 8.87 | \$ 8.87 | \$ 8.87 |
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PROPOSED RATES

Commercial

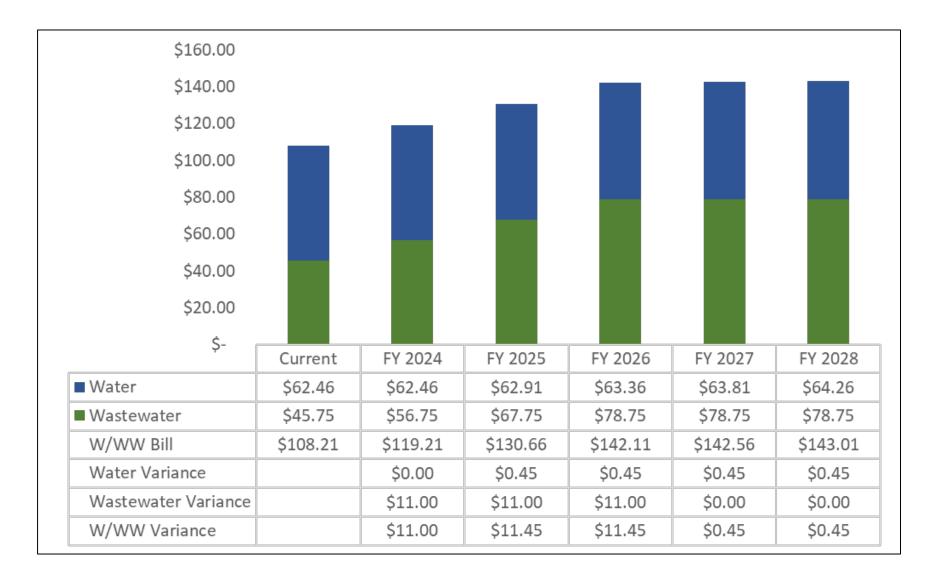
Volumetric Charge is per 1,000 gallons

| | # 01 Connections | Current | FY 2024 | FY 2025 | FY 2026 | FY 2027 | FY 2028 |
|-------------------|---------------------|----------|----------|----------|----------|----------|----------|
| Minimum Charge | | | | | | | |
| 5/8" & 3/4" | 51 | \$ 41.71 | \$ 41.71 | \$ 41.71 | \$ 41.71 | \$ 41.71 | \$ 41.71 |
| 1" | 28 | 104.29 | 104.29 | 104.29 | 104.29 | 104.29 | 104.29 |
| 1 1/2" | 12 | 208.57 | 208.57 | 208.57 | 208.57 | 208.57 | 208.57 |
| 2" | 24 | 333.72 | 333.72 | 333.72 | 333.72 | 333.72 | 333.72 |
| 3" | 2 | 625.72 | 625.72 | 625.72 | 625.72 | 625.72 | 625.72 |
| 4" | 4 | 1,042.86 | 1,042.86 | 1,042.86 | 1,042.86 | 1,042.86 | 1,042.86 |
| 6" | 1 | 2,085.72 | 2,085.72 | 2,085.72 | 2,085.72 | 2,085.72 | 2,085.72 |
| Volumetric Charge | | | | | | | |
| 0-25,000 | | \$ 3.89 | \$ 3.89 | \$ 3.97 | \$ 4.05 | \$ 4.13 | \$ 4.21 |
| 25,001-50,000 | | 4.87 | 4.87 | 4.97 | 5.07 | 5.17 | 5.27 |
| 50,001+ | | 6.08 | 6.08 | 6.20 | 6.32 | 6.44 | 6.56 |
| Sewer | # of Connections | Current | FY 2024 | FY 2025 | FY 2026 | FY 2027 | FY 2028 |
| Minimum Charge | 89 | \$ 20.00 | \$ 24.80 | \$ 29.60 | \$ 34.40 | \$ 34.40 | \$ 34.40 |
| Volumetric Charge | | \$ 5.15 | \$ 8.18 | \$ 9.76 | \$ 11.34 | \$ 11.34 | \$ 11.34 |

of

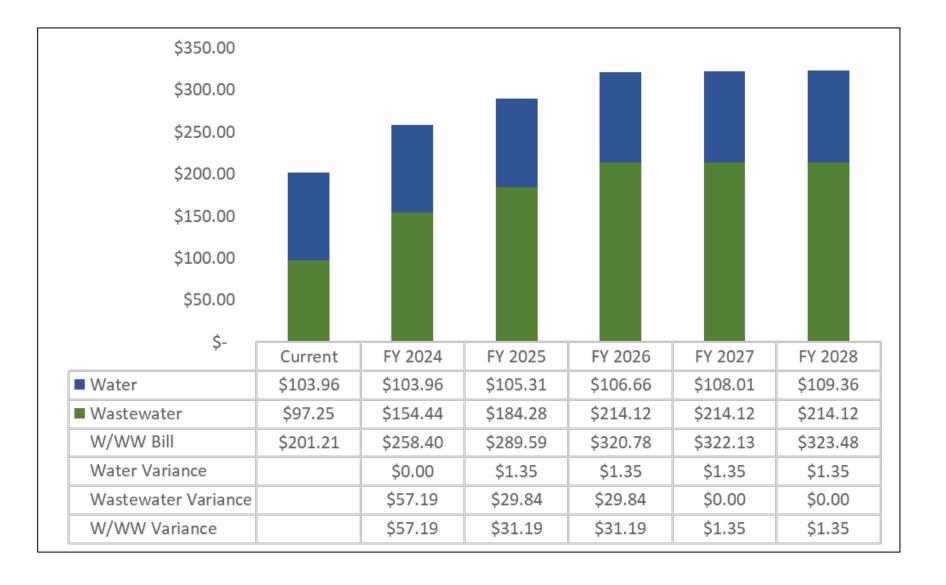
MONTHLY BILL IMPACTS

5/8" Residential – 5,000 Gallons Water and Wastewater



MONTHLY BILL IMPACTS

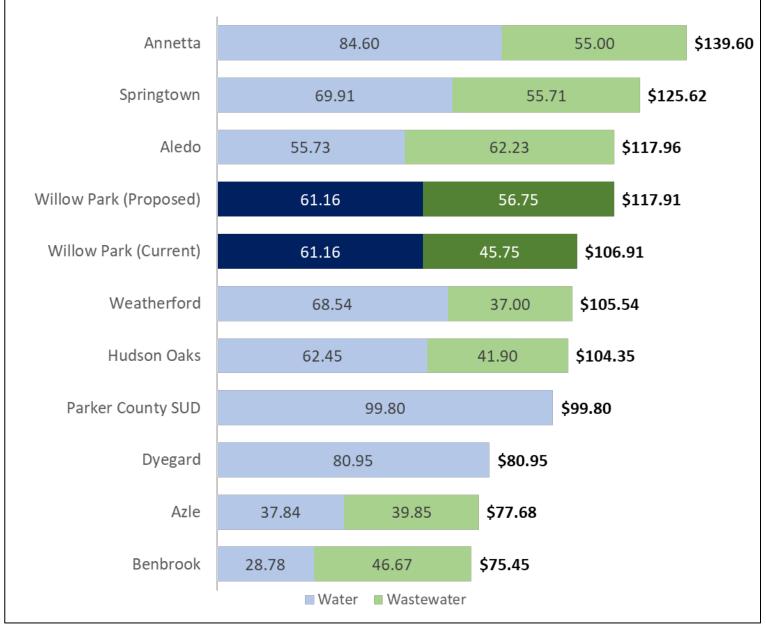
5/8" Commercial – 15,000 Gallons Water and Wastewater



REGIONAL BILL COMPARISON

5/8" Residential – 5,000 Gallons Water and Wastewater

Regional Bill Comparison is based on publicly available data and NewGen's understanding and interpretation of this data.



Note: Comparison City rates utilized in the bill calculations were the publicly available rates as of June 2023.

REGIONAL BILL COMPARISON

5/8" Commercial – 15,000 Gallons Water and Wastewater

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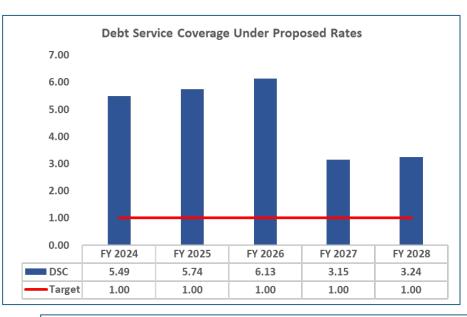
QUESTIONS AND DISCUSSION

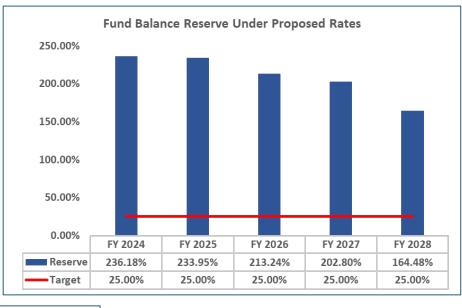
NEWGEN STRATEGIES AND SOLUTIONS 275 W. CAMPBELL ROAD, SUITE 440 RICHARDSON, TEXAS 75080 CHRIS EKRUT, CFO AND DIRECTOR (972) 232-2234 CEKRUT@NEWGENSTRATEGIES.NET

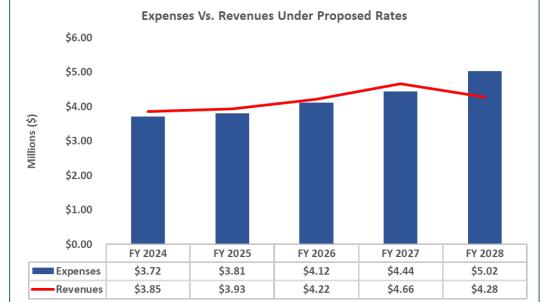
MEGAN KIRKLAND, SENIOR CONSULTANT (972) 432-6218 MKIRKLAND@NEWGENSTRATEGIES.NET

Water Revenue Requirement under Proposed Rates

Without Transfer





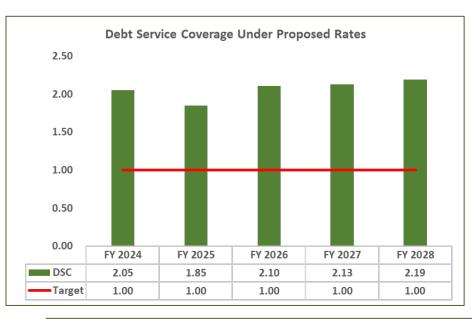


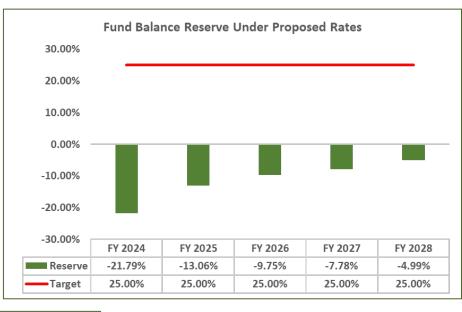
| Transfer to Wastewater | | | | |
|------------------------|-----|--|--|--|
| FY 2024 | \$0 | | | |
| FY 2025 | 0 | | | |
| FY 2026 | 0 | | | |
| FY 2027 | 0 | | | |
| FY 2028 | 0 | | | |

Notes: Calculations of Total Revenues assume Use of Reserves in FY 2026 and Impact Fee Revenues after FY 2027, which causes Total Revenues to vary year to year.

Wastewater Revenue Requirement under Proposed Rates

Without Transfer







| Transfer from Water | | | | |
|---------------------|-----|--|--|--|
| FY 2024 | \$0 | | | |
| FY 2025 | 0 | | | |
| FY 2026 | 0 | | | |
| FY 2027 | 0 | | | |
| FY 2028 | 0 | | | |

Notes: Calculations of Total Revenues assume Impact Fee Revenues after FY 2025 and the Transfer from Water to phase out by FY 2026, which causes Total Revenues to vary year to year.