



Murphy Christmas Lighting

3800 Haslet Roanoke Road | 33 | Roanoke, Texas 76262
7194325687 | jmurphy@murphychristmaslighting.com |
<https://murphychristmaslighting.com>

RECIPIENT:

City of Willow Park

120 El Chico Trail
Willow Park, Texas 76087

Quote #5086

Sent on

06/27/2025

Total

\$46,955.16

Product/Service	Description	Qty.	Unit Price	Total
Memorial Park: Trees	5mm mini lights: Warm White *37 tree's main trunk wrapped up to 10 feet high*	225	\$15.33	\$3,449.25
Memorial Park: Gazebo	C9 LED: Warm White *360 wrap of roofline*	50	\$4.00	\$200.00
Cross Timbers Park: Trees	5mm mini lights: Warm White *2 tree's main trunk wrapped up to 10 feet high*	14	\$15.33	\$214.62
Cross Timbers Park: Front Roofline	C9 LED: Warm White *360 wrap of roofline*	50	\$4.00	\$200.00
Cross Timbers Park: Bridge	5mm mini lights: Warm White *Side & Top Beams Wrapped* RGBW Splashes Turned Green & Illuminating Bridge *Power can be pulled from the top of the Public Safety Building & Ran to Bridge*	1	\$3,000.00	\$3,000.00
City Hall: Front Roofline	C9 LED: Warm White *includes street side building as well* *Used Footage from Past Installation of old city hall and contract added into new roofline.*	755	\$4.00	\$3,020.00
City Hall: Garland	9x14" Lit Garland on Largest Main Wooden Column Beams City Color Ornaments= Gold & Green 12" Gold Bow	8	\$155.00	\$1,240.00
City Hall: Wreath	48" Prelit: Warm White 18" Gold Bow City Color Ornaments= Gold & Green *On smaller peaks wooden beams*	4	\$375.00	\$1,500.00
City Hall: Wreath	60" Prelit: Warm White 24" Gold Bow City Color Ornaments= Gold & Green *On Larger peaks wooden beams & street side of building*	3	\$600.00	\$1,800.00
City Hall: Tower Tree	30 ft Tower tree 5mm Warm White mini's: branches C7 LED: Warm White 3' Topper City Color Ornaments= Gold & Green	1	\$23,600.00	\$23,600.00
City Hall: Tower Tree	C7 LED Green Canopy Swirl	1	\$2,000.00	\$2,000.00



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Product/Service	Description	Qty.	Unit Price	Total
City Hall: Trees	5mm mini lights: Warm White *2 Cypress tree's Canopy swirl wrapped to top*	1	\$907.00	\$907.00
Public Safety Building: Front building	C9 LED: Warm White *includes sides of building as well*	895	\$4.25	\$3,803.75
Kings Gate Park: Trees	5mm mini lights: Warm White *Branch Wrapped* *Battery Operated; Enough Battery Packs Will Be Provided That There Wont Need To Be Changed Out*	1	\$3,500.00	\$3,500.00

A deposit of \$23,477.58 will be required to begin.

Subtotal	\$48,434.62
Discount	- \$1,479.46
Total	\$46,955.16

Christmas Lighting Contract

This is a Full-Service Lease contract. (Install, Maintenance, Takedown, and Storage)

This contract made effective as of date sent or upon approval.

Between:

Murphy Christmas Lighting LLC.
3800 Haslet Roanoke rd Roanoke, TX 76244
719-432-5687
(herein after called the "Contractor") And
City of Willow Park
(hereinafter called the "Customer")

Whereas Customer requires the installation of certain Christmas lights, trees, decorations and animated displays at one or more locations;

And whereas Customer and Contractor desire to enter into a contract under which Contractor shall provide such services;

Now therefore, for and in consideration of the mutual promises, undertakings and covenants set forth herein, the receipt and sufficiency of which is acknowledged and affirmed by the parties, the parties hereto agree as follows:

10% Discount applied for early installation in September.

Line Items 1-5, 11-13

Total= \$14,794.62-10%= \$1,479.46 Discount if all items are chosen

1. Term of Contract

Terms and Conditions

The term of this contract is exclusively provides exclusive rights shall be from 9-1-2025 until 2-1-2028 (Term of 3 Season: seasons that start 9-1 of each year and ends 2-1 of each year) or such other date as the parties agree for removal of the displays from Customer's location(s). Price shown is for each individual year to be invoiced for services shown. Installation tree lights can be done September if needed. Any landscaping and/or tree trimming must be done prior to September 1st and must not be done (unless an in an emergency situation) until after uninstall takes place.



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Conditions upon cancellation of services:

The City of Willow Park may terminate this Agreement for breach of contract in the event that Contractor fails to comply with a term of this Agreement and does not cure the breach within 10 days after the Customer notified the Contractor of the breach in writing. In addition, the Customer may terminate this Agreement at the expiration of each Fiscal Year of the Customer by providing Contractor thirty (30) days prior written notice that the funds for the agreement are not going to be appropriated for the Fiscal Year. In the event of a termination for non-appropriation, the Customer will only be responsible to pay for the costs incurred by the City during the current Fiscal Year in effect prior to the termination.

Early Bird install discount of 10% is given for a mid September install on the tree wrapping of mini lights or c9' that can be installed with city permission. Installed and later turned on on desired date. This discount is applied because of the early install. If allowed 10% discount will be adjusted on those line items installed in September.

Total in price shown, is to be paid per season.

2. Installation and Removal of Displays

1. (a) Contractor will install lights and displays at the location(s) identified in Jobber, in accordance with the list of services and items set out in the attached proposal.
2. (b) As far as possible, Contractor will use Customer's written, verbal or pictorial instructions to create the displays or the renderings and discussions of the contractor.
3. (c) Contractor agrees that all displays shall be installed and in working order no later than December 1st of each year.
4. (d) Contractor will be responsible for all extension cords and hardware necessary to complete the installations. All extension cords must be hidden as much as possible and cannot be installed across any walkway or installed in such a manner that may be unsafe. All extension cords and lights must be UL approved and extension cords must be grounded.
5. (e) Contractor shall not overload any circuit in the panel boxes provided with more lights than the circuit can safely accommodate.
6. (f) Customer acknowledges that any changes to Customer's design that differ from the quote and may require additional supplies or labor and may result in additional fees being charged.
7. (g) Upon completion, all displays shall be inspected by Contractor and a representative of Customer may walk locations to ensure that the displays meet with the Customer's approval.
8. (h) Contractor shall perform a weekly inspection of the displays to ensure that all lights and animated figures are working properly. Contractor shall have personnel available to respond to emergency repairs upon 48 hours' notice from Install to Jan 1.
9. (i) With respect to interior installations, Contractor shall not drill holes or insert fasteners or hardware into any wall or floor without customers approval. All glue and tape residue must be removed when the displays are dismantled, and each area must be returned to its original condition. Contractor will be responsible for the cost to repair any damages that occur as a result of the installation or removal of the displays.
10. (j) Removal of the displays must be completed no earlier than Jan 1 and no later than Jan 31 of each following season.

3. Invoices; Payment

1. (a) Customer agrees to pay Contractor for the Services in accordance with the rates set out in the Price Quotation in Jobber to be paid day of install not exceeding seven days. There is a 50% deposit that will be paid and payment will be paid by check.
2. (b) Invoices unpaid for more than 30 calendar days after the same become due will subject to a late fee as set forth by the Contractor.
3. (c) If Customer disputes any portion of an invoice, Customer must notify Contractor in writing within 30 calendar days of receiving the said invoice. If no such notification is given, the invoice will be deemed satisfactory. Any portion of an invoice which is not disputed shall be paid in accordance with this section.

4. Responsibilities of Customer

- (a) Customer must ensure that the location(s) is/are empty and prepared for Contractor's employees to begin installing the displays on the agreed installation date, and that Contractor' employees will have a clear and unblocked access to the location(s).
- (b) Customer must provide adequate electrical power to run the displays and they must be confirmed working prior to installation.



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5. Safety Requirements

1. (a) Contractor shall be responsible for requesting lane closures and obtaining the approval from the City of Willow Park, whenever and wherever required. Contractor is also responsible for notifying the public, in advance, of the dates and times of any lane closures.
2. (b) At all times when installation is blocking or impeding traffic thoroughfares, appropriate warning signs must be used to notify motorists and traffic cones placed to direct traffic around Contractor's crews during installation.
3. (c) Contractor's employees shall wear reflective safety vests, hard hats and appropriate footwear always during installations, when necessary.
4. (d) Contractor shall ensure that any aerial lifts, bucket trucks or other heavy equipment used in connection with the installations are operated only by properly trained operators.

Damage; Disposal of Trash

Contractor shall be responsible for repairing damage to landscaping, power supplies, roadways, parking lots, light standards and other fixed objects if such damage is a result of the action, inaction or negligence of Contractor, its employees or agents. Contractor shall be responsible for removal and proper disposal of all trash and debris created by the installations.

6. Insurance

At all times during the term of this Agreement, the Contractor at its sole expense shall carry the insurance coverage hereinafter described and maintain the same with an insurance company or companies satisfactory to Customer, and qualified to do business in the State of Texas, naming Customer as a certificate holder. Insurance coverage required:

(a) Worker's Compensation: \$1,000,000 (b) General Liability Insurance: \$1,000,000
Annual Aggregate: \$2,000,000

(b) NOTIFICATION: In the event that any person makes a claim against the Customer or any client covered by the Contractor's obligation to indemnify, the Customer or its agent shall promptly notify the contractor in writing.

Certificates of insurance and Endorsements effecting coverage required by this clause shall be forwarded to:
City of Willow Park

Permits and License; Compliance with Laws

Contractor shall procure any required permits or licenses, pay all charges, taxes and fees, and give all notices necessary and incidental to the provision of its services. Contractor shall comply with all federal, State, county and municipal laws, regulations and codes pertaining to the performance of its obligations hereunder.

7. Indemnification

Contractor shall defend, indemnify and hold harmless Customer, its officers, directors, employees, agents and representatives from and against any and all actions, costs, claims, losses, expenses and/or damages, including legal fees, whether incurred prior to the institution of litigation, during litigation, or an appeal arising out of or resulting from the conduct of any activity hereby authorized or the performance of any requirement imposed pursuant to this Contract, however caused or occasioned, unless caused by the willful misconduct or gross negligence of Customer.

8. Marketing Rights

Contractor reserves the right, and Customer hereby grants Contractor the right, to use photographs and/or video images of the displays for Contractor's marketing purposes.

9. Independent Contractor

The parties agree that Contractor is an independent contractor, and that this Contract does not create a relationship of employment, partnership joint venture or otherwise between the parties.

10. Miscellaneous Provisions

1. (a) This Contract constitutes the entire agreement, whether written or verbal, between the parties with respect to the subject matter hereof, and shall not be supplemented, modified or amended except by an instrument in writing executed by



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both parties.

2. (b) No waiver of any provision of this Contract shall be deemed a waiver of any other provision.

3. (c) Contractor shall not be held liable for any delay or inability to perform its obligations hereunder due to strikes, accidents, acts of God, inclement weather or other circumstances beyond Contractor's reasonable control.

4. (d) If any of the provisions of this Contract shall be held to be indefinite, invalid, illegal or otherwise unenforceable, in whole or in part, for any reason, by any court of

competent jurisdiction, the remainder of the provisions of this Contract shall continue in full force and effect and shall be construed as if such indefinite, invalid, illegal or unenforceable provision had not been contained herein.

(e) Neither party may assign its rights or obligations under the Contract without the written consent of the other party.

In witness whereof, the parties hereto have executed this Contract on the date first above written.

Signature: _____ Date: _____



TIDINGS
— OF —
COMFORT
— AND —
JOY



Willow Park
TEXAS

2025

Proposal



Good Tidings,

At Murphy Christmas Lighting (MCL), we have the experience and understanding of what it takes to make a great Christmas Lighting Project. Over time, we have seen industry trends, the way projects have been dealt with, and the results. We believe we have the perfect recipe of sugar, spice, and everything nice to see successful projects become reality.

With this, we have noticed that a lot of the planning and proactive work that goes into projects can be done on the tail end of the “off-season”. What we mean by this, is the communication on finalizing approval of projects, scheduling dates of landscapers coming to prune trees, electricians servicing faulty GFI’s, etc. is traditionally done more “in-season” aka later, which prevents us from achieving timely goals. We believe that we can overcome these hurdles and heartaches by communicating and following our new template for a successful project. This mission is a 10-step process called “Tidings of Comfort & Joy”.

This is a step-by-step process for taking a proactive approach to plan your project for the upcoming season, approving the plan, gathering supplies, addressing repairs, confirming with electricians and landscapers, installing in phases, quality control, and takedown. Project success is dynamic, and we would like to schedule a plan with you to lock in dates from start to finish for when tasks need to be completed and provide recommended dates for other vendors to complete their part as well. This method provides structure and simplifies our dynamic process to ensure success.

We have made a list and are checking it twice! We would love your feedback.

*Makin
A List
Checkin
It Twice*



TIDINGS — OF — COMFORT — AND — JOY



Willow Park My Maps

[Willow Park Google My Maps Waypoints](#)





TIDINGS — OF — COMFORT — AND — JOY Design



Based on the specs given for the City we have formulated a design for sure to continue to bring light and joy to the City of Willow Park! We have cleaned up the new quote with the additions and changes over the past 3 years. We have continued all items that were in 2024. We added more battery packs at Kings Gate Park so they don't have to be changed out in season. We have shown that we wrap 37 trees at Memorial Park. The new addition would be the Bridge at Cross Timbers Park. This spreads light and makes it lit for safety. The color of the RGBW splashers shined down would be set to green. We have continued to give a 10% discount on any line items that can be installed in September and not turned on. 10% Discount applied for early installation in September. \$1,479.46 discount, if all items that are chosen.



Figure 1 *City Hall*



TIDINGS
— OF —
COMFORT
— AND —
JOY



Figure 2 City Hall Tree



TIDINGS
— OF —
COMFORT
— AND —
JOY



Figure 3 Memorial Park Trees



Figure 4 Kings Gate Park Trees



TIDINGS
— OF —
COMFORT
— AND —
JOY



Figure 5 Public Safety Center



Figure 6 City Hall Tree Lighting Event



TIDINGS
— OF —
COMFORT
— AND —
JOY



Figure 7 City Hall Tree Lighting Event



Figure 8 City Hall Tree Lighting Event



Figure 9 City Hall Tree Lighting Event



Figure 10 City Hall Tree Lighting Event



TIDINGS
— OF —
COMFORT
— AND —
JOY



Figure 11 Cross Timbers Bridge




TIDINGS — OF — COMFORT — AND — JOY



Quote

We have broken up the project into 3 separate quotes. Based on the specs there are 20 bridges that surround the community. These bridges we feel help spread lighting and décor across the community. This is viewed as a staple item to decorate the community, and this is why we separated it.

 Quote #5086.pdf

Special 10% Discount

A special **10% discount** applied to any item that can be installed in mid to late September. This aids in completing the project early. The cost savings can be a lot due to all mini lights and c9's can't be seen too well during the daytime, and they won't have power supplied to the lights until the greenery is installed. This way everything comes on at once. Any single item installed early will be given a 10% discount on the invoice.

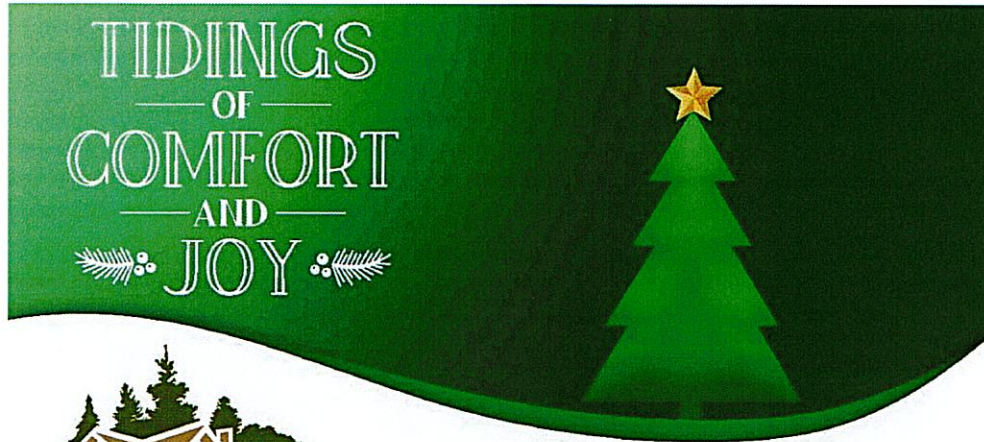
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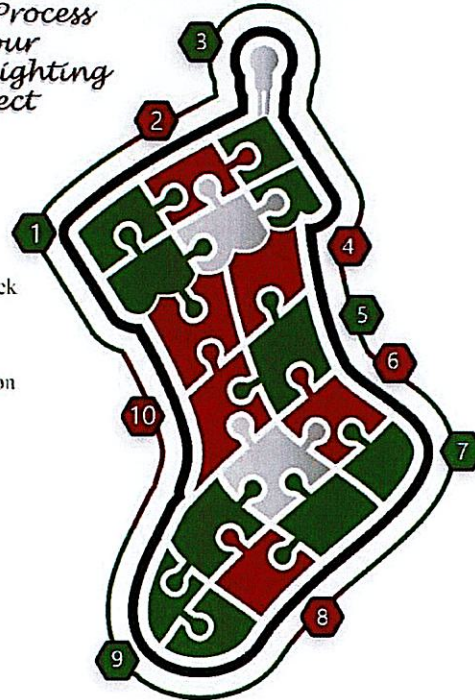
TIDINGS — OF — COMFORT — AND — JOY



COMMERCIAL

10 Step Process To Your Holiday Lighting Project

- 1 Planning For Holiday Season
- 2 Confirmation of Project
- 3 Inventory Confirmation & Product Repairs
- 4 Set Dates For Key Tasks (5-10)
- 5 Site Inspection/ Electrical & Landscape Check
- 6 Electrical Repairs & Landscape Pruning
- 7 Electrical Changes & Landscape Confirmation
- 8 Install "Roll-out" Phases Of Project
 - Phase 1- (Undercover Wraps): Trees
 - Phase 2- (Perimeter & Rooftop Lighting): C9 & Other Lighting
 - Phase 3- (Christmas Is Here): Greenery & Power On
 - Phase 4- (Santas Coming To Town): Tower Trees & Displays
- 9 Weekly Site Inspections & Email Reporting
- 10 Takedown "Roll-in" (Reverse Of Roll-out)





TIDINGS — OF — COMFORT — AND — JOY



Conclusion

All in all, we enjoy working with the administration that stands behind the city and we do believe the city does see value in our services of holiday lighting and décor. We value the fact that the city has entrusted us, as a family run and local business, to decorate the place the citizens of Willow Park call home. We believe in looking onward and upward and implementing a strategy that sets the city and the vendor up for success. With “Tidings of Comfort and Joy” this can be achieved. We would like to start this process and prepare to create Christmas magic for the residents of Willow Park, and the people that pass through or visit. We look forward to your feedback and decisions. Thank you for believing in Murphy Christmas Lighting. For believing in the people who stand behind the mission of providing the best holiday lighting and décor to its clients.



Owner: Joseph Murphy