



Axon Enterprise, Inc.
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Q-516999-45202.677RS

Issued: 10/03/2023

Quote Expiration: 10/15/2023

Estimated Contract Start Date: 12/01/2023

Account Number: 490325

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Business,Delivery;invoice-101 W Stage Coach Trl 101 W Stage Coach Trl Willow Park, TX 76087-8259 USA	Willow Park Police Dept. - TX 101 W Stage Coach Trl Willow Park TX 76087-8259 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Ryan Sabo Phone: (480) 716-3516 Email: rsabo@axon.com Fax:	Jaclin Ramirez Phone: Email: jramirez@willowpark.org Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$57,030.00
ESTIMATED TOTAL W/ TAX	\$57,030.00

Discount Summary

Average Savings Per Year	\$1,464.00
TOTAL SAVINGS	\$7,320.00

Payment Summary

Date	Subtotal	Tax	Total
Nov 2023	\$5,703.00	\$0.00	\$5,703.00
Nov 2024	\$12,831.75	\$0.00	\$12,831.75
Nov 2025	\$12,831.75	\$0.00	\$12,831.75
Nov 2026	\$12,831.75	\$0.00	\$12,831.75
Nov 2027	\$12,831.75	\$0.00	\$12,831.75
Total	\$57,030.00	\$0.00	\$57,030.00

Quote Unbundled Price: \$64,350.00
 Quote List Price: \$60,030.00
 Quote Subtotal: \$57,030.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
T7Basic	TASER 7 Basic Bundle	20	60	\$49.60	\$46.00	\$43.50	\$52,200.00	\$0.00	\$52,200.00
A la Carte Hardware									
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	60			\$40.25	\$40.25	\$2,415.00	\$0.00	\$2,415.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	60			\$40.25	\$40.25	\$2,415.00	\$0.00	\$2,415.00
Total							\$57,030.00	\$0.00	\$57,030.00

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
TASER 7 Basic Bundle	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	20	11/01/2023
TASER 7 Basic Bundle	20018	TASER BATTERY PACK, TACTICAL	24	11/01/2023
TASER 7 Basic Bundle	20062	TASER 7 HOLSTER - BLACKHAWK, RIGHT HAND	20	11/01/2023
TASER 7 Basic Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	11/01/2023
TASER 7 Basic Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	11/01/2023
TASER 7 Basic Bundle	74200	TASER 6-BAY DOCK AND CORE	1	11/01/2023
TASER 7 Basic Bundle	80087	TASER TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	11/01/2023
TASER 7 Basic Bundle	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	1	11/01/2023
A la Carte	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	60	11/01/2023
A la Carte	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	60	11/01/2023

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
TASER 7 Basic Bundle	20248	TASER 7 EVIDENCE.COM LICENSE	20	12/01/2023	11/30/2028
TASER 7 Basic Bundle	20248	TASER 7 EVIDENCE.COM LICENSE	1	12/01/2023	11/30/2028

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
TASER 7 Basic Bundle	80374	EXT WARRANTY, TASER 7 BATTERY PACK	24	11/01/2024	11/30/2028
TASER 7 Basic Bundle	80395	EXT WARRANTY, TASER 7 HANDLE	20	11/01/2024	11/30/2028
TASER 7 Basic Bundle	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	11/01/2024	11/30/2028

Payment Details

Nov 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	60	\$241.50	\$0.00	\$241.50
Year 1	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	60	\$241.50	\$0.00	\$241.50
Year 1	T7Basic	TASER 7 Basic Bundle	20	\$5,220.00	\$0.00	\$5,220.00
Total				\$5,703.00	\$0.00	\$5,703.00

Nov 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	60	\$543.38	\$0.00	\$543.38
Year 2	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	60	\$543.38	\$0.00	\$543.38
Year 2	T7Basic	TASER 7 Basic Bundle	20	\$11,744.99	\$0.00	\$11,744.99
Total				\$12,831.75	\$0.00	\$12,831.75

Nov 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	60	\$543.38	\$0.00	\$543.38
Year 3	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	60	\$543.38	\$0.00	\$543.38
Year 3	T7Basic	TASER 7 Basic Bundle	20	\$11,744.99	\$0.00	\$11,744.99
Total				\$12,831.75	\$0.00	\$12,831.75

Nov 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	60	\$543.38	\$0.00	\$543.38
Year 4	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	60	\$543.38	\$0.00	\$543.38
Year 4	T7Basic	TASER 7 Basic Bundle	20	\$11,744.99	\$0.00	\$11,744.99
Total				\$12,831.75	\$0.00	\$12,831.75

Nov 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	60	\$543.38	\$0.00	\$543.38
Year 5	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	60	\$543.38	\$0.00	\$543.38
Year 5	T7Basic	TASER 7 Basic Bundle	20	\$11,744.99	\$0.00	\$11,744.99
Total				\$12,831.75	\$0.00	\$12,831.75

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

10/3/2023

Date Signed

