

# Great Lakes Telecom & Electric, LLC

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WILLOWICK CITY HALL  
30435 LAKE SHORE BLVD.  
WILLOWICK, OHIO  
44095

FEBRUARY 3, 2021

ATTENTION: MAYOR / SAFETY DIRECTOR  
RICHARD J. REGOVICH

SUBJECT: AUDIO & VIDEO SURVEILLANCE  
POLICE DEPARTMENT

ESTIMATE # 21-E015

DEAR MAYOR REGOVICH

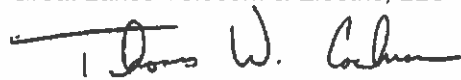
WE PROPOSE TO FURNISH THE NECESSARY LABOR AND MATERIALS FOR THE SUBJECT PROJECT IN ACCORDANCE WITH THE ATTACHED SCOPE OF WORK FOR THE SUM OF \$19,500.00 ( NINETEEN THOUSAND FIVE HUNDRED DOLLARS ).

THIS PROPOSAL IS BASED ON ALL WORK BEING PERFORMED DURING NORMAL WORKING HOURS. THIS QUOTATION WILL REMAIN VALID FOR OUR ACCEPTANCE OF YOUR PURCHASE ORDER OR CONTRACT WITHIN THIRTY DAYS AFTER THE ABOVE DATE.

ALL OF OUR WORK IS GUARANTEED FOR ONE YEAR AFTER THE ITEM WAS PHYSICALLY INSTALLED.

WE THANK YOU FOR THIS OPPORTUNITY TO BE OF SERVICE.

SINCERELY,  
Great Lakes Telecom & Electric, LLC



Thomas W. Cochran  
GENERAL MANAGER

## SCOPE OF WORK

### LABOR:

1. DISCONNECT AND REMOVE EXISTING VIDEO SURVEILLANCE SYSTEM.
2. DISTRIBUTE CATEGORY 6 CABLING TO EXISTING CAMERA LOCATIONS.
3. TERMINATE AND CERTIFY CABLING AND CONNECTIVITY HARDWARE.
4. INSTALL CAMERAS AND NETWORK VIDEO RECORDER.
5. PROGRAM SYSTEM

### MATERIAL:

1. 32 CHANNEL NVR.
2. 16 IP SURVEILLANCE CAMERAS.
3. 2 ANALOG TO DIGITAL CONVERTERS
4. CATEGORY 6 CMP RATED CABLE.
5. CONNECTIVITY HARDWARE.
6. CABLE SUPPORT HARDWARE.

### CLARIFICATION'S:

ANY CHANGE IN THE ABOVE SCOPE OF WORK WILL CONSTITUTE A DEDUCTION FROM OR ADDITION TO THE QUOTED PRICE.

UNLESS SPECIFICALLY STATED HEREIN, THIS PROPOSAL DOES NOT INCLUDE MATERIAL OR LABOR ALLOWANCES TO CORRECT NATIONAL ELECTRICAL CODE VIOLATIONS.

THIS QUOTATION DOES NOT INCLUDE ADDITIONAL LABOR, MATERIAL AND TESTING COSTS THAT MIGHT BE INCURRED DUE TO THE PRESENCE OF ANY HAZARDOUS SUBSTANCE THAT MAY EXIST IN THE WORK AREA. SHOULD WE ENCOUNTER A HAZARDOUS SUBSTANCE ON THE SITE WE WILL QUIETLY STOP WORK AND NOTIFY YOU IMMEDIATELY.