

# CITY OF WILLOWICK REQUEST FOR PURCHASE ORDER

DEPARTMENT  
**Willowick Police Department**

PO # \_\_\_\_\_

ITEMS REQUESTED

VENDOR'S QUOTE (MINIMUM OF THREE)

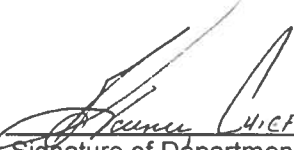
	Name	Amount	
Down payment for CallWorks 911 system	Motorola Solutions	\$	102,759.23

Vendor:	Motorola Solutions 500 West Monroe Chicago IL 60661	Ship to:	City of Willowick 30435 Lakeshore Blvd. Willowick OH 44095
Phone#			

Ship Via: \_\_\_\_\_ Terms: \_\_\_\_\_

Quantity	Unit	Description	Unit Price	Total
		Down payment for CallWorks 911 system		\$102,759.23
Subtotal from page two (attached)				
Account Number		Amount	Shipping & Handling	
101-101-5600		\$102,759.23	<b>Total</b>	\$102,759.23
<b>Total</b>		<b>\$102,759.23</b>		

X X  CHECK IF COUNCIL APPROVAL IS REQUIRED

  
 Signature of Department Head

12-9-20  
 Date

\_\_\_\_\_  
 Director of Finance

\_\_\_\_\_  
 Date

\*\*\*\*\*Please send to Finance for a Purchase Order. It will be returned to you for receipt of goods/services.\*\*\*\*\*

**Please complete this section and return to Finance when goods have been received.**

<b>Date Delivered</b>	<b>Quantity Received</b>	<b>Condition</b>
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**Approval for payment:**

\_\_\_\_\_  
Signature of authorized personnel

SECTION 7

# PRICING

## 7.1 PRICING SUMMARY

<b>CallWorks Base Pricing Summary</b>		
	<b>LIST PRICE</b>	<b>OFFER PRICE</b>
Hardware and Software	\$121,126.00	\$93,172.10
Professional Services (Project Management, System Engineering, Staging, System Installation, Training, Testing, System Activation and Cutover, 24 Hour Post-Cut On-Site Support)	\$22,992.04	\$25,818.13
<b>Base System Total:</b>	<b>\$144,118.04</b>	<b>\$118,990.23</b>
<b>System Maintenance Term Packages (Applicable Taxes, Not Included)</b>		
<b>Plan 1: Total Base System with 1-Year Prepaid Software and On-Site Support, Hardware Warranty</b>	<b>\$161,905.46</b>	<b>\$136,777.66</b>
<b>Sales Incentive Discount</b>		<b>(\$9,547.60)</b>
<b>Total</b>		<b>\$127,230.06</b>
<b>Plan 2: Total Base System with 10-Year Prepaid Software and On-Site Support, Extended Warranty, and Hardware Refresh</b>	<b>\$356,795.16</b>	<b>\$325,304.21</b>
<b>Sales Incentive Discount</b>		<b>(\$13,481.10)</b>
<b>Total</b>		<b>\$311,819.11</b>
<b>System Options</b>		
(1) Nomad Position with 10-Year Prepaid Software and On-Site Support, Extended Warranty, and Hardware Refresh	\$59,271.11	\$43,430.07
Recommended System Spares	\$2,953.00	\$2,510.05

\*Discounted pricing valid pending a system purchase on or before December 18, 2020\*