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August 26, 2026

Mr. John DiFranco
City of Willowick
31230 Vine Street
Willowick, Ohio 44095
jdifranco@cityofwillowick.com

Re: 87-2026 – Detection Camera Installation at North Shore Mall and Willoughbeach Terrace

Mr. DiFranco,

Per your request, we are pleased to offer a quote for installing new a camera vehicle detection system at the intersection of North Shore Mall and Willoughbeach Terrace Senior Living Center in Willowick, OH. We have contacted Baldwin & Sours and the recommended camera system is the Iteris NODE single camera system.

Scope of Work:

- Install Iteris NODE Single-Mount, multi-sensor AI powered camera detection system. Includes POE Camera, Processor with SDLC I/O Module ./ NODE
 - Includes installation of all hardware and cabling as necessary
 - Includes setup and turn-on

Notes:

- Bond is not included but is available for a fee
- Sales tax is not included

Your total investment for this service would be \$19,800.

We hope that you will favor us with an agreement. If you have any questions, please do not hesitate to contact me at (330) 239-2661, extension 23.

Sincerely,


Damon M. Linder
Technical Services Director

Accepted By: _____

Date: _____