



FP Mailing Solutions
 140 N. Mitchell Ct, Ste 200
 Addison, IL 60101-5629
 Tel: (800) 341-6052
 www.fp-usa.com

Customer Agreement

CUSTOMER INFORMATION

Billing Address	
Customer: City of Willowick	
Department: City Hall	
Street: 30435 Lakeshore Blvd.	
City: Willowick	County:
State: Ohio	Zip: 44095
Tel: 440-585-3700	Fax: 440-585-3220
E-mail: cbenedict@cityofwollowick.com	
Contact Name: Cheryl Benedict	
Deliver To: <input checked="" type="checkbox"/> Dealer <input type="checkbox"/> Customer <input type="checkbox"/> Fulfilled from Dealer Inventory	
<input type="checkbox"/> Existing Customers Only: check box if Billing Address has changed.	

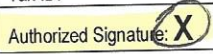
Shipping & Installation Address (if different than Billing)	
Customer:	
Department:	
Street:	
City:	County:
State:	Zip:
Tel:	Fax:
E-mail:	
Contact Name:	
Mailing Address: <input type="checkbox"/> Same as Billing	
<input type="checkbox"/> Existing Customers Only: check box if Shipping & Install Address has changed.	

RENTAL INFORMATION

Quantity	Item #	Item Description	Monthly Rate	Rental Billing Delivery (select one)
1	PVS3A	PostBase Vision S3 Package	included	<input type="checkbox"/> Electronic Billing
1	PMANSEAL	Manual Sealer	included	<input checked="" type="checkbox"/> Paper Billing
1	PVCOLORBGRY (Satin Steel)	PostBase Vision Color	included	Rental Billing Frequency (select one)
1	UNL	Unlimited Resets	included	<input type="checkbox"/> Annual Billing
1	RGPOST	PostBase RateGuard	included	<input type="checkbox"/> Semi-Annual
3		Months Postage Meter Rental at No Charge		<input checked="" type="checkbox"/> Quarterly Billing
1		Vision 360 Accounting Software (20 Accounts)		Note: If a payment option is not selected, FP will default to Quarterly Paper Billing.
Term of Contract: 39 months*		Total Monthly Payment	\$59.95	

Terms and Conditions: By signing below, I hereby acknowledge and agree that FP's standard shipping rates and the additional terms and conditions available on the FP website at www.fp-usa.com/terms-conditions are applicable to, and incorporated by reference into, this agreement. (If you do not have access to the internet, please contact FP directly at 800.341.6052 and we will provide you with a copy for your records.) * 36 Month Initial Term will apply unless otherwise indicated above.

CUSTOMER ACCEPTANCE (please complete all fields)

Customer Acceptance of Terms		Dealer Information	
Print Name of Authorized Representative:		Selling Dealer Name: AMSS	Dealer #: 0381
Tel: 440-585-3700		Address: 12309 PLAZA DRIVE - PARMA, OH 44130	
Tax ID: 34-6003088	State: OHIO	Tel: 216-241-4487	Fax: 216-241-5918
Authorized Signature: 		Sales Representative Name: JIM JOHNSON	
Date: 3/25/2024		Servicing Dealer Name: AMSS	Svc. Dealer #: 0381

DEALER & INTERNAL USE ONLY

<input type="checkbox"/> New Customer	<input type="checkbox"/> Lease Company: _____	Promo Code: _____
<input checked="" type="checkbox"/> Upgrade / Model Change	<input type="checkbox"/> Major Account: _____	Package Code: PVS3A
<input type="checkbox"/> Renewal (no change of equipment)	<input type="checkbox"/> GSA / State Contract No.: _____	<input type="checkbox"/> Price or Terms Exception Approval (Form Attached)
<input type="checkbox"/> Cotermious Add-On: _____	Master Billing Acct. No.: _____	<input type="checkbox"/> USPS® Location: (CPU Letter Attached)
<input type="checkbox"/> Change of Ownership	Master Postage Acct. No.: _____	<input type="checkbox"/> Tax-Exempt (Certificate Attached)
Existing Account No.: _____		

AUTOMATION MAILING & SHIPPING SOLUTIONS
12309 PLAZA DRIVE
PARMA, OH 44130
216-241-4487
216-241-5918 (FAX)
www.mailshipsolutions.com

SALES REP: J14
DATE: 3-25-2024

STARTER KIT

Company: City of Willowick

Address: 30435 Lakeshore Blvd.

C/S/Z: Willowick, Ohio 44095 Email: _____

Phone: 440-585-3700 Fax: _____

PostBase Mini

_____ #PMIC10 - Ink Cartridge (up to 1,900 imprints) \$ 119.95/Ctg.
_____ #828 - Box of Pinwheel Labels (600/Box-4/Sheet) \$ 29.95/Box

Postbase Econ / PostBase 20 / Postbase insight i2

_____ #PIC10 - Standard Ink Cartridge Set (up to 3,500 – 4,000 imprints) \$ 119.95/Set
_____ #828 – Pinwheel Labels (600/Box) \$ 29.95/Box
_____ Bottle of Sealing Solution (16oz) \$ 9.95/Bottle

PostBase Vision

1 _____ PVSICSTD – Inkjet Cartridge (standard capacity up to 5,000 imprints) \$ 154.00/Each
_____ PVSICHICAP – Inkjet Cartridge (high capacity up to 12,000 imprints) \$ 219.00/Each
_____ #828 – Pinwheel Labels (600/Box) \$ 29.95/Box
_____ #PLABEL - Self-Adhesive Label (500 Labels/Box) \$ 25.95/Box
_____ Bottle of Sealing Solution (16oz) \$ 9.95/Bottle

PostBase Pro / Pro DS / Postbase insight i4, i6, i8

_____ #PIC40 - High Capacity Ink Cartridge Set (up to 18,000 imprints) \$ 239.95/Set
_____ #PLABEL - Self-Adhesive Label (500 Labels/Box) \$ 25.95/Box
_____ Bottle of Sealing Solution (16oz.) \$ 9.95/Bottle

PostBase One

_____ #PONEIC – Postbase One Ink Cartridge Set (up to 26,000 imprints) \$ 259.00/Set
_____ #CL – Postbase One Postage Labels (2,500 Labels/Case) \$ 144.00/Case
_____ Bottle of Sealing Solution (16oz) \$ 9.95/Bottle

*** UNUSED CARTRIDGES AND LABELS TO BE CREDITED OUT ***

REV. 05/19/22

(X) Customer Signature: _____



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 Tel: (800) 341-6052
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Customer Agreement

CUSTOMER INFORMATION

Billing Address	
Customer: City of Willowick	
Department: Service Department	
Street: 31230 Vine Street	
City: Willowick	County:
State: Ohio	Zip: 44095
Tel: 440-585-0963	Fax:
E-mail: cbenedict@cityofwillowick.com	
Contact Name: Cheryl Benedict	
Deliver To: <input checked="" type="checkbox"/> Dealer <input type="checkbox"/> Customer <input type="checkbox"/> Fulfilled from Dealer Inventory	
<input type="checkbox"/> Existing Customers Only; check box if Billing Address has changed.	

Shipping & Installation Address (if different than Billing)	
Customer:	
Department:	
Street:	
City:	County:
State:	Zip:
Tel:	Fax:
E-mail:	
Contact Name:	
Mailing Address: <input type="checkbox"/> Same as Billing	
<input type="checkbox"/> Existing Customers Only; check box if Shipping & Install Address has changed.	

RENTAL INFORMATION

Quantity	Item #	Item Description	Monthly Rate	Rental Billing Delivery (select one)
1	P500C/PINBASE25	PostBase Insight i2 IMI Meter & Base	included	<input type="checkbox"/> Electronic Billing
1	UNL & RGPOST	Unlimited Resets & RateGuard	included	<input checked="" type="checkbox"/> Paper Billing
1	PMANSEAL	Manual Sealer	included	Rental Billing Frequency (select one)
1	FPPSUSPS	Parcel Shipping: Single User, USPS	included	<input type="checkbox"/> Annual Billing
				<input type="checkbox"/> Semi-Annual
3		Months Postage Meter Rental at No Charge		<input checked="" type="checkbox"/> Quarterly Billing
				Note: If a payment option is not selected, FP will default to Quarterly Paper Billing.
Term of Contract: 39 months*		Total Monthly Payment	\$34.95	

Terms and Conditions: By signing below, I hereby acknowledge and agree that FP's standard shipping rates and the additional terms and conditions available on the FP website at www.fp-usa.com/terms-conditions are applicable to, and incorporated by reference into, this agreement. (If you do not have access to the internet, please contact FP directly at 800.341.6052 and we will provide you with a copy for your records.) * 36 Month Initial Term will apply unless otherwise indicated above.

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Customer Acceptance of Terms		Dealer Information	
Print Name of Authorized Representative:		Selling Dealer Name: AMSS	Dealer #: 0381
Tel: 440-585-0963		Address: 12309 Plaza Drive - Parma, OH 44130	
Tax ID: 34-6003088	State: OHIO	Tel: 216-241-4487	Fax: 216-241-5918
Authorized Signature: X		Sales Representative Name: Jim Johnson	
Date: 3/25/2024		Servicing Dealer Name: AMSS	Svc. Dealer #: 0381

DEALER & INTERNAL USE ONLY

<input type="checkbox"/> New Customer	<input type="checkbox"/> Lease Company: _____	Promo Code: _____
<input checked="" type="checkbox"/> Upgrade / Model Change	<input type="checkbox"/> Major Account: _____	Package Code: PI2A
<input type="checkbox"/> Renewal (no change of equipment)	<input type="checkbox"/> GSA / State Contract No.: _____	<input type="checkbox"/> Price or Terms Exception Approval (Form Attached)
<input type="checkbox"/> Coterminous Add-On: _____	Master Billing Acct. No.: _____	<input type="checkbox"/> USPS® Location: (CPU Letter Attached)
<input type="checkbox"/> Change of Ownership	Master Postage Acct. No.: _____	<input type="checkbox"/> Tax-Exempt (Certificate Attached)
Existing Account No.: _____		



March 22, 2024

PROPOSAL:

Prepared For:

Cheryl Benedict
City of Willowick

30435 Lakeshore Blvd.
Willowick, Ohio 44095
440-585-3700

Prepared By:

Jim Johnson
Automation Mailing and Shipping Solutions

12309 Plaza Drive
Parma, OH 44130
216-870-6507
Email: JJohnson@mailshipsolutions.com
www.mailshipsolutions.com



- AMSS, Inc. is a family owned and operated business with over 75 years' experience working and servicing businesses in the greater Cleveland market.
- The focus of President and CEO, James Warren Johnson, is outstanding customer service.
- Incoming calls are handled promptly with a friendly staff member instead of call centers and voicemail.
- The support staff is experienced in dealing with customer questions with first touch resolution.
- Our technicians are all thoroughly trained and certified on each and every system we sell.
- The sales staff is certified by the manufacturer to ensure a full understanding of product capabilities.
- In July 2009, third generation Brian Johnson joined the Company, as Vice-President of sales.

Some of our Satisfied Customers



Rea & associates
a brighter way



WESTSHORE PRIMARY CARE





 **UNITED STATES
POSTAL SERVICE**
Approved IMI Postage Solution



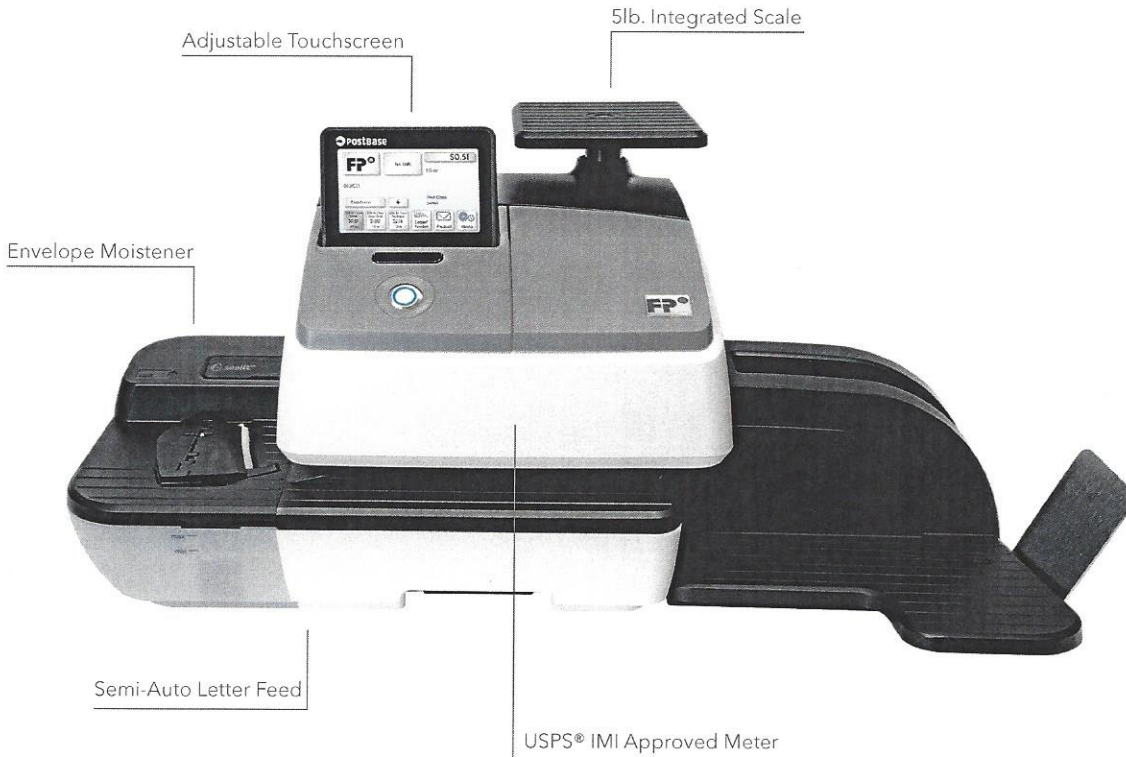
PostBase[®] insight Semi-Auto



PostBase® insight Semi-Auto

The perfect mailing system for small offices

The PostBase® insight semi-auto is a fully IMI-compliant postage meter with the latest innovation in mailing system technology. This fully digital mailing system boasts a full color adjustable touchscreen, intuitive interface and seamless connectivity for postage download and software updates. Gain access to postal discounts and complementary software solutions that make the PostBase® insight a smooth operating workhorse for your business.



USPS® IMI Approved Postage Meter

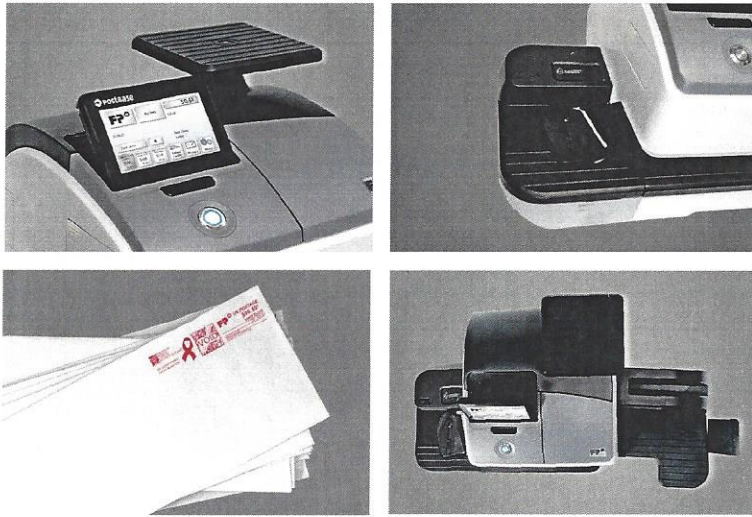


The PostBase® insight is equipped with the most up-to-date USPS® Intelligent Mail Indicia (IMI) technology. The PostBase® insight has been designed to fully meet all USPS® standards and requirements.

High Yield Ink - Low Cost Per Imprint



PostBase® insight is designed to keep your operational costs low. With a high yield, dual ink cartridge system, it offers the lowest cost per imprint in its class. Ink cartridge replacement is easy; users are guided through the process with on-screen animation.



Convenient & Professional

- Postage available 24/7
- Metered mail discounts
- Full set of USPS® postal rates
- Intuitive touchscreen operation
- Long lasting, high capacity ink cartridges
- Professional business mail image

FP Parcel Shipping Ship. Track. Save.

Paired with the PostBase® insight, FP Parcel Shipping is the perfect companion to send packages. FP Parcel Shipping comes equipped with the USPS® shipping rates with the option to add multi-carrier shipping, giving you the power to select the best rate for the day you want your package to arrive.

Saving time and money while sending packages has never been simpler. This online shipping application allows you to easily compare rates and print shipping labels with the tracking barcodes for the carrier and service selected.

FP Parcel Shipping also offers:

- Discounted Commercial Plus® Pricing
- Free insurance on Priority Mail® and Priority Mail Express® (up to \$100 value)
- CASS address correction and validation
- Package tracking dashboard with email notifications
- Multi-carrier rate shopping option add-on



Label Printer
(optional)



External Scale
(optional)



Prints IMpb compliant tracking labels on letter size paper or 4" x 6" thermal shipping labels



Features

- Adjustable touchscreen
- Rates up to 5 lbs. with integrated scale
- Prints up to 25 letters per minute
- Cost Account tracking - 5 accounts
- Cost Account printing
- Quick select rate shortcuts - 4 shortcuts
- Rate Wizard for selecting USPS® Postal Products
- Full set of USPS® rates and Extra Services
- Automatic postal rate downloads
- Envelope moistener
- Envelope graphics - 6 std., 2 custom
- PIN code access protection
- High speed internet connection (LAN)
- Easy ink replacement
- FP Parcel Shipping online application - USPS®

Connected to FP online

FP offers an easy way to get an overview of your mailing system, access your invoices and orders, and purchase postage and supplies all from a single online platform. Plus, find product specific support and access to FP digital products and services.



Specifications

Dimensions	28" L x 13.6" D x 11.8" H
Expandable catch tray length	12.6" - 17.5"
System weight	19.6 lbs.
Catch tray weight	2.2 lbs.
Maximum letter thickness	0.40"
Envelope sizes	3.5" x 5" to 10" x 14"
Ink cartridge capacity (up to)	4,000 imprints
Noise	<60 dB(A)
Display	4.3" color touchscreen

Certifications

- CE, GS, CSA, Nemko, UL Listed
- Energy Star 3.0
- USPS® IMI Approved Postage Solution

Connectivity

LAN or optional Wi-Fi adapter

Options

- FP Parcel Shipping - multi carrier option
- Wi-Fi adapter
- FP Parcel Shipping 10 or 70 lb. capacity USB scale
- 4" x 6" shipping label printer



Approved IMI Postage Solution



Learn more at: www.fp-usa.com/postbase-insight-semi-auto

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BR2033

POSTBASE INSIGHT SEMI-AUTO MAILING SYSTEM



FEATURES FOR i2

Adjustable touchscreen
 Rates up to 5 lbs. with integrated scale
 Prints up to 25 letters per minute
 Cost Account tracking – 5 accounts
 Cost Account printing
 Quick select rate shortcuts – 4 shortcuts
 Rate Wizard for selecting USPS Postal Products
 Full set of USPS rates and Extra Services
 Automatic postal rate downloads
 Envelope moistener
 Envelope graphics – 6 standard, 2 custom
 PIN code access protection
 High speed internet connection (LAN)
 Easy ink replacement
 FP Parcel Shipping online application – USPS

CONNECTED TO FP ONLINE

FP offers an easy way to get an overview of your mailing system, access your invoices and orders, and purchase postage and supplies all from a single online platform. Plus, find product specific support and access to FP digital products and services.

SPECIFICATIONS:

Dimensions	28" L x 13.6" D x 11.8" H
Expandable catch tray length	12.6" – 17.5"
System weight	19.6 lbs.
Catch tray weight	2.2 lbs.
Maximum letter thickness	0.40"
Envelope sizes	3.5" x 5" to 10" x 14"
Ink cartridge capacity (up to)	4,000 imprints
Noise	<60 dB(A)
Display	4.3" color touchscreen

CERTIFICATIONS:

CE, GS, CSA, Nemko, UL Listed
 Energy Star 3.0
 USPS IMI Approved Postage Solution

CONNECTIVITY:

LAN or optional Wi-Fi adapter

OPTIONS:

FP Parcel Shipping – multi-carrier option
 Wi-Fi adapter
 FP Parcel Shipping 10 or 70 lb. capacity USB scale
 4" x 6" shipping label printer

INVESTMENT INFORMATION:

Monthly Rental includes:

Postbase Insight Semi-Auto Mailing System with
 Manual Sealer
 Integrated 5 lb. Scale
 Unlimited Resets
 Rate Guard
 Maintenance/Service

Monthly Rental:

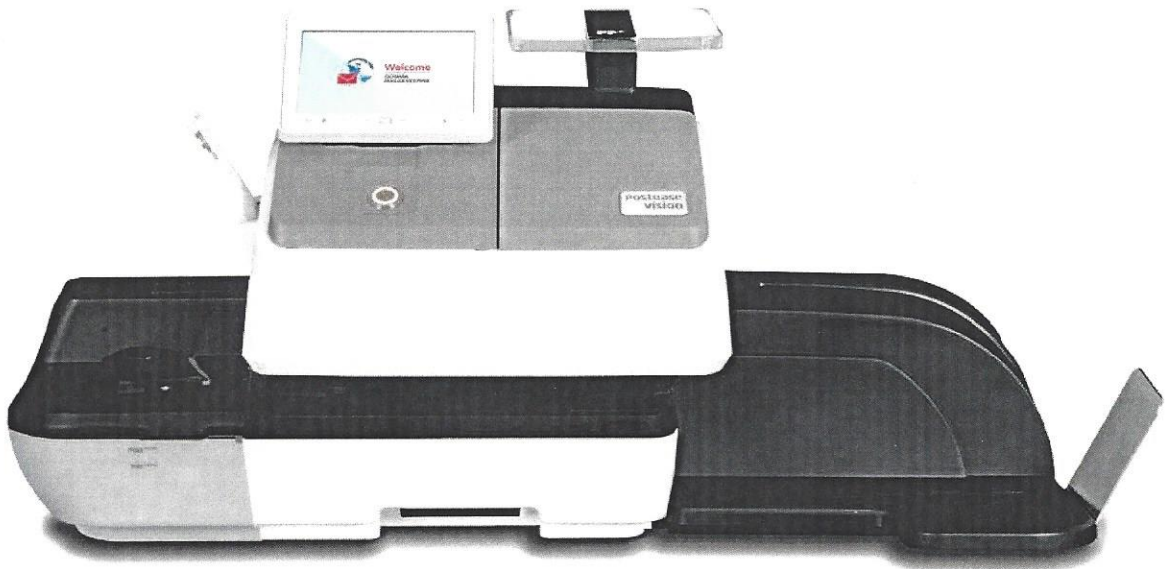
Postbase Insight Semi-Auto: \$34.95/Month

Price guaranteed for up to 63 months

SUPPLY COSTS:

Postbase Insight Semi-Auto Inkjet Cartridge
\$ 124.95/4,000 Imprints

Postbase Insight Semi-Auto Labels
\$ 31.95/600 Labels

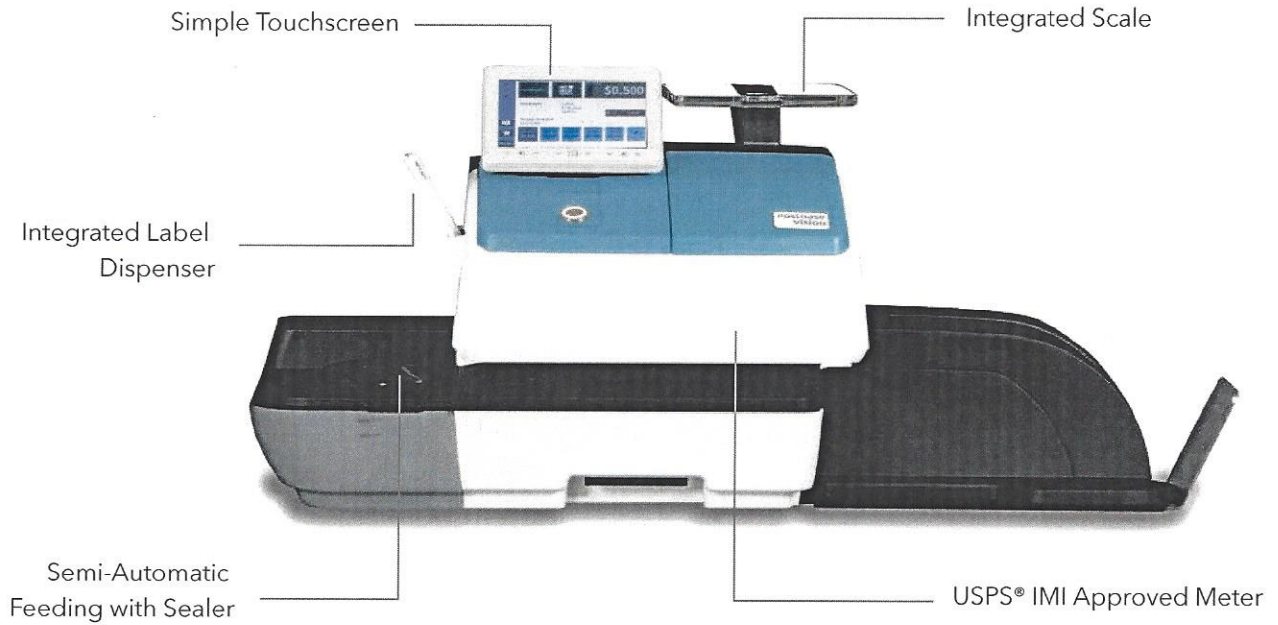


PostBase™ **Vision**
Semi-Auto

PostBase™ Vision

Stylish. Secure. Connected.

PostBase™ Vision embodies a modern, award winning design that integrates perfectly into any office environment. It is as functional as it is stylish. Meticulously engineered with users in mind, this mailing system is intuitive and simple to use with a large color touchscreen so that any operator can process mail with ease. It is whisper quiet and comes in five designer colors to best suit the style of your office.

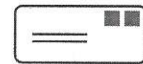


Multi-Connectivity

Connected via LAN or built-in Wi-Fi, your system will always be up to date and compliant with USPS® rates.

discoverFP

Full online management of your mailing system, support and access to FP digital products and services available online.



Postal Services

Full selection of USPS® rates. Custom shortcuts and rate wizard allows easy and accurate selection.

FP Parcel Shipping

Ship. Track. Save.

Paired with the PostBase™ Vision, FP Parcel Shipping is the perfect companion to send packages. This online shipping software on discoverFP makes mailing packages simple and reduces costs while providing tracking and management of shipments.

As an option for PostBase™, FP Parcel Shipping gives you the power to select the best rate for the day you want your shipment to arrive and prints shipping labels with tracking barcodes for the carrier and service selected.



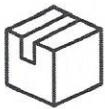
- Discounted Commercial Plus® Pricing
- Free insurance on Priority Mail® and Priority Mail Express® (up to \$100 value)
- Address correction and validation

Vision360

Monitor. Manage. Control.

Gain insight into your postal expenditures to better monitor, manage and control costs. Vision360 provides convenient online access to postal analytics and reporting for simple mail management. Conveniently view, print or download reports in PDF or Excel formats.

Learn more at: www.fp-usa.com/vision



FP Parcel Shipping

Create labels, get the deepest USPS® Commercial Plus® discounts, shop rates against other carriers, and manage and track your shipments.



Cost Accounts

Cost account management made easy by seamlessly syncing one or multiple meters or applications.



Reporting

Easily access a full suite of postal and cost account reports online.



Features

	S3	S5
5" color touchscreen	Yes	Yes
Motorized, tilting display	Yes	Yes
Semi-automatic envelope feeding	Yes	Yes
Processing speed (up to)	35 lpm	50 lpm
Integrated scale capacity	5 lbs.	10 lbs.
DIM rating capability	Yes	Yes
Rate wizard for USPS® postal products	Yes	Yes
Automatic USPS® postal rate updates	Yes	Yes
Integrated postage tape dispenser	Yes	Yes
Secure PIN protection	Yes	Yes
Custom rate shortcuts	6	10
Custom printable envelope graphics	30	30
Printable text messages or QR codes	12	12
Incoming mail "received" printing	Yes	Yes
Easy ink replacement	Yes	Yes
LAN and built-in Wi-Fi connectivity	Yes	Yes
Connected to discoverFP	Yes	Yes



FP is a proud partner of NBCF®



For every pink PostBase™ sold, FP Mailing Solutions will donate 5% of proceeds to the National Breast Cancer Foundation to support Breast Cancer Awareness.

Specifications

Dimensions	17.9"L x 15.4"D x 11.3-12.9"H
Expandable Catch Tray Length	12.6"-17.5"
System Weight	22 lbs.
Maximum Envelope Thickness	.40"
Media Sizes	3.5" x 5" to 10" x 14"

Options

- Envelope sealer
- Differential weighing scale
- Integrated scale capacity upgrade to 10 or 15 lbs.
- Large platform 70 lb. external PostBase™ scale
- Cost accounts/departments - 250
- Vision360 analytics and reporting
- Choose from 5 designer colors - Satin Steel std.
- FP Parcel Shipping online shipping software
- FP Parcel Shipping 10 lb. or 70 lb. USB scale
- 4x6" Shipping label printer



Satin Steel - Cashmere Blue - Marble White - Sahara Gold - NBCF® Pink

Learn more at: www.fp-usa.com/vision



BR1903

POSTBASE VISION S-3 MAILING SYSTEM



FEATURES FOR S-3:

5' color touchscreen	Yes
Motorized, tilting display	Yes
Semi-automatic envelope feeding	Yes
Processing speed (up to)	35 lpm
Integrated scale capacity	5 lbs.
DIM rating capability	Yes
Rate wizard for USPS postal products	Yes
Automatic USPS postal rate updates	Yes
Integrated postage tape dispenser	Yes
Secure PIN protection	Yes
Custom rate shortcuts	6
Custom printable envelope graphics	30
Printable text messages or QR codes	12
Incoming mail "received" printing	Yes
Easy ink replacement	Yes
LAN and built-in Wi-Fi connectivity	Yes
Connected to discoverFP	Yes

DESCRIPTION:

PostBase Vision S-3

Stylish, Secure, Connected

PostBase Vision embodies a modern, award winning design that integrates perfectly into any office environment. It is as functional as it is stylish. Meticulously engineered with users in mind, this mailing system is intuitive and simple to use with a large color touchscreen so that any operator can process mail with ease. It is whisper quiet and comes in five designer colors to best suit the style of your office.

INVESTMENT INFORMATION:

Monthly Rental includes:

Postbase Vision S-3 Mailing System
 Semi-Automatic Feeder
 Manual Sealer
 Integrated 5 lb. Scale
 Unlimited Resets
 Vision 360 Accounting Software (20 Accounts)
 Rate Guard
 Maintenance/Service

Monthly Rental:

Postbase Vision S-3 Semi-Automatic \$59.95/Month

Price guaranteed for up to 63 months

SUPPLY COSTS:

Postbase Vision S-3 Inkjet Cartridge
 \$ 159.00/5,000 Imprints

Postbase Vision S-3 Labels
 \$ 27.95/600 Labels

MONTHLY COST COMPARISON:

	PROPOSED A	PROPOSED B
EQUIPMENT INCLUDED	FP PostBase I2 Mailing System	FP PostBase Vision S-3 Mailing System
METER RENTAL	\$34.95/Month	\$59.95/Month
EQUIPMENT/SCALE	Included	Included
PHONE RESETS	Included	Included
MAINTENANCE AND SERVICE	Included	Included
RATE GUARD	Included	Included
TOTAL	\$34.95/Month	\$59.95/Month