

AZAVAR

Empowering Local Finances
Strengthening Communities



MAXIMIZING REVENUES

WITHOUT IMPACTING YOUR BUDGET



Let's break it down:

1. Compliance audits
2. Best practice ordinances & policies
3. Online tax & fee administration
4. Government & constituent support
5. Monitoring & reporting



Compliance Audits

Revenue leaks impact priorities such as infrastructure investments, local amenities, and long-term stability. But through our comprehensive approach to compliance audits, local governments can identify, claim, and secure every penny due.

We're experts in specific areas of taxation:

- Utility—Gas, Electric and Telecom
- Cable Franchise Fees
- Food and Beverage Tax
- Lodging and Short-Term Rental
- Sales Tax
- Use Tax

The AZAVAR Advantage

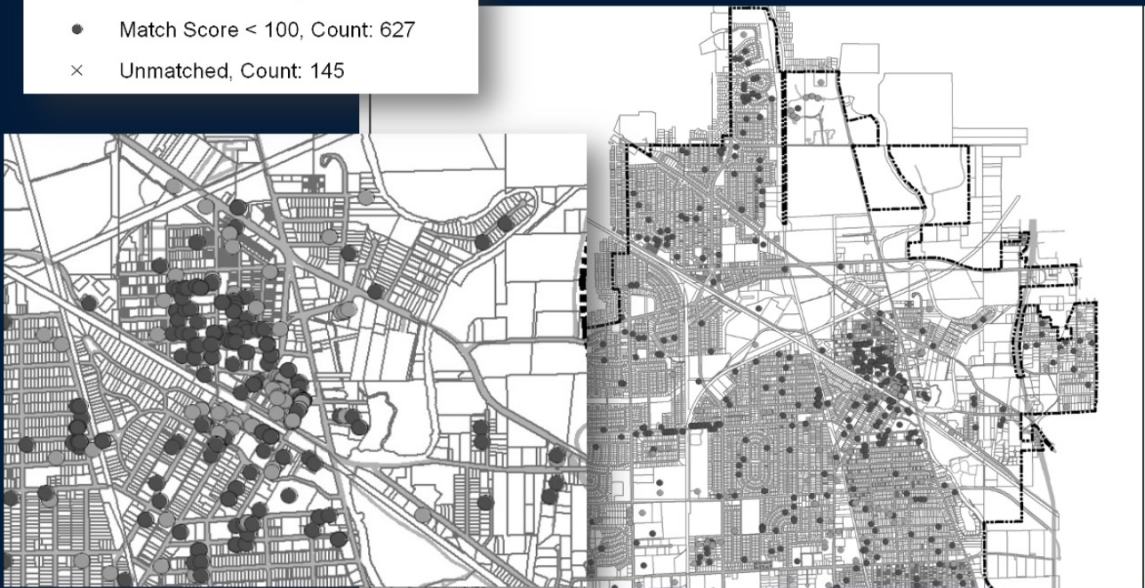
Why we're different

- We have an insightful and knowledgeable team that knows where to look for missing revenue.
- Our technology-driven approach helps quickly and accurately produce actionable plans.
- We adeptly navigate challenging utility providers, taxing bodies, multinational corporations, and more to get the money you're owed.
- Our contingency-based fee model means no up-front cost, little risk for municipalities.



Correct & Collect The Maximum

- Match Score = 100, Count: 263
- Match Score < 100, Count: 627
- × Unmatched, Count: 145



Through GIS Technology & Institutional Knowledge

GIS Software

We standardize the format of databases and parse through and validate millions of pieces of data quickly, efficiently, accurately

Four Pillars of Institutional Knowledge

1. Your local government
2. Local governments across the nation
3. Your taxpayer's institution that you are auditing (calculating the tax; gross receipts)
4. Project and process management

Successful Collections

Our attorneys negotiate favorable settlements on your behalf - and we absorb all the fees.

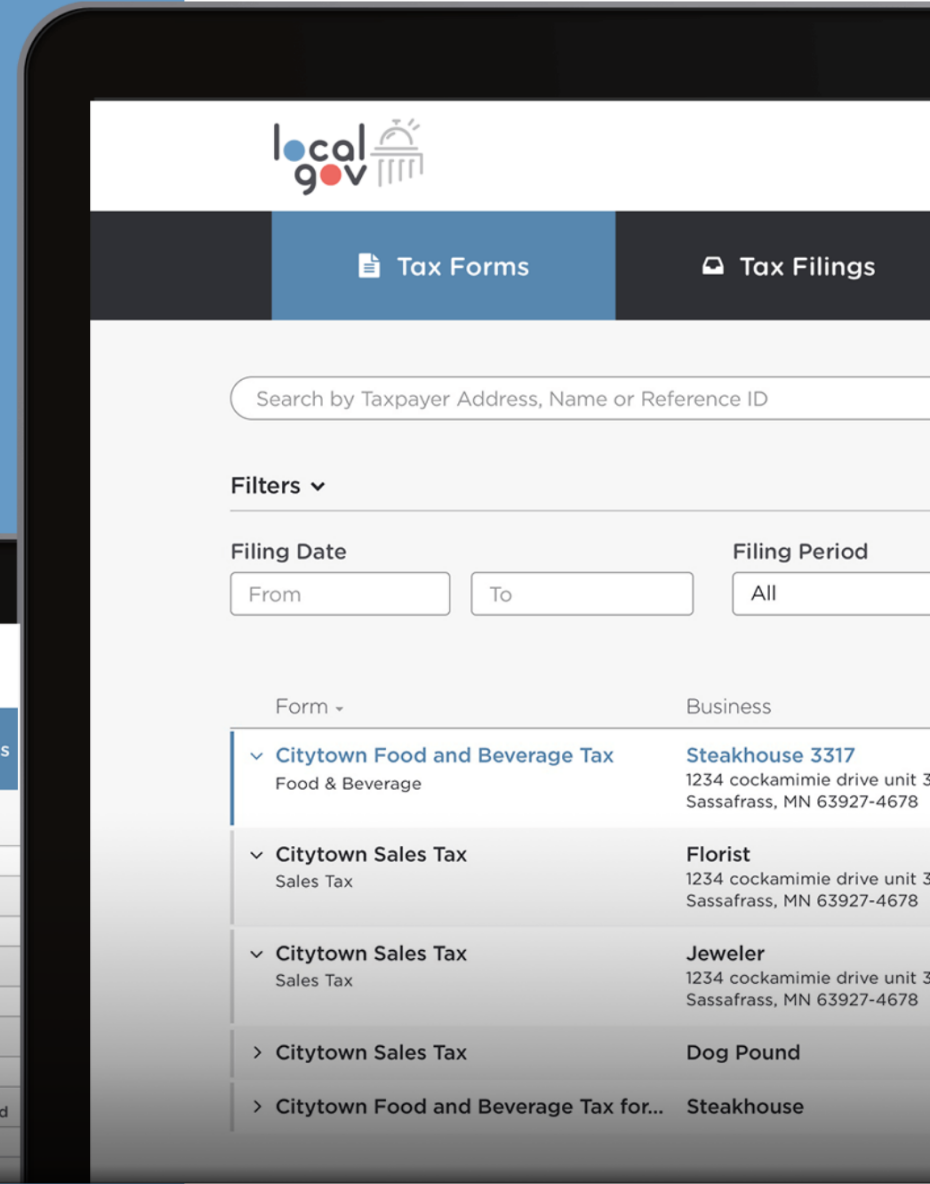
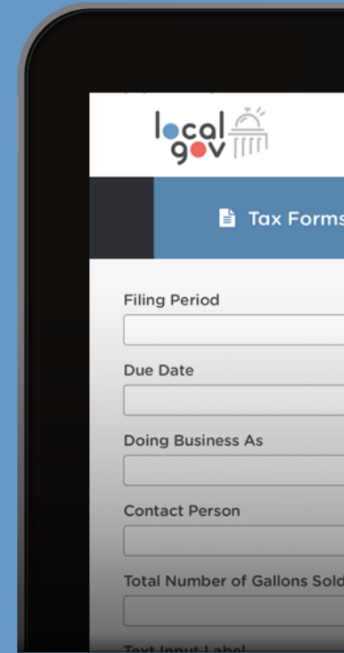


Localgov

The consumer-style solution that makes the filing, payment, and reporting of taxes & fees hassle-free

How we help:

- Manage franchise fees, business license renewals, sales tax, food/beverage, hotel/motel, short-term rental tax, and more
- Achieve full compliance by identifying collection gaps
- Increase the efficiency of your staff
- Enjoy seamless multi-jurisdictional remittance
- Benefit from robust reporting for reconciliation
- Receive batch payments instantly
- Eliminate costs associated with paper-based processes
- Enjoy 24/7 concierge-style customer service for your taxpayers and staff





Quincy, Illinois



"I don't know that I have had any other vendor, client, software company, or partner in my 40 years of professional experience that has been so exceptional at their job."

Dr. Linda Moore
Treasurer



When You Work With Us

- Maximize your revenues
- Eliminate risk
- Increase your bond rating & secure optimal interest rates
- Improve the efficiency of your staff
- Save time, money, and resources
- Cut costs without cutting services

Azavar Leaders



Jason Perry

CEO & President



Tom Fagan

Senior Market Executive



Audrey Dziemiela

Vice President, Product & Customer Success



Danny Song

Senior Data Analyst




We'd love to talk about all things local government.



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