

Item	Original RFQ	Comprehensive Scope	Narrowed Scope
Financial Planning	10-year financial model with repair & replacement, reserves, debt coverage, and financing considerations	10-year financial model with repair & replacement, reserves, debt coverage, and financing considerations	5-year financial model with repair & replacement, reserves, debt coverage, and financing considerations
Capital Planning	Repair & replacement (R&R) funding, reserves, and CIP included	Repair & replacement funding, reserves, and CIP included	Uses City's existing CIP and project estimates only; no R&R analysis
Out-of-City Rates	Detailed cost-of-service analysis	Separate rate analysis	Approximately 50%, minimum, rate premium over in-city rates assumed. No separate analysis.
Rate Alternatives	Four (4) scenarios	Three (3) alternatives, one of which includes a future WWTF scenario	One (1) recommendation and one (1) alternative
Future WWTF	Not included	Evaluated as a long-term planning scenario	Not included
Funding Evaluation	Funding and financing options	Funding and financing assumptions incorporated into the analysis	Not included
Community Comparisons	Comparable local/regional utilities	Up to five (5) neighboring or similarly sized communities	Up to five (5) neighboring or similarly sized communities
Public Education	Not included	Includes one (1) 4" × 6" customer mailer	Not included
Final Deliverable	Preliminary/Draft/Final Rate Study, Excel model, presentations	Draft & Final Rate Study Memorandum, rate comparison, three alternatives, 10-year model, bill calculator, presentations	Draft & Final Rate Study Memorandum, two alternatives, 5-year model, bill calculator, presentations
Fee		\$39,500	\$24,500