

## Program Revenue Report

Willard Aquatic Center 2026 Projected option Open June 1 close Aug 8 - increase rentals/admission/swimteam/party pads/family pass. Open swim starts at Noon

Expense						
Staff type	Hours (pay rate 1/rentals)	Hours (pay rate 2)	Pay Rate 1	Pay Rate 2	Total Cost	
Swim Coach	113	87	\$ 17.25	\$ 16.25	\$ 3,363.00	
Front Desk	448		\$ 16.25		\$ 7,280.00	
Lifeguard		5446		\$ 16.25	\$ 88,497.50	
Other	Training	160		\$ 16.25	\$ 2,600.00	
Other		960 Rental Hours	\$ 16.25		\$ 15,600.00	
Other	Swim Team, Prior to open	12		\$ 16.25	\$ 195.00	
Manager	690		\$ 17.25		\$ 11,902.50	
Other		650 Brenda-planning	\$ 19.95		\$ 12,967.50	
Supplies	Quantity	Cost				
Punch Cards	25	\$ 52.00				1300.00
Pool Indicator Solutions	1	\$ 33.31				33.31
Pool Test Kit strips	1	\$ 16.61				16.61
Swim Team Ribbons	1	\$ 147.49				147.49
Swim test bands	1	\$ 104.00				104.00
Whistles	1	\$ 19.60				19.60
Swim test necklaces	1	\$ 97.15				97.15
CPR Masks	1	\$ 159.20				159.20
Chemicals - Chlorine	1	\$ 4,755.00				4755.00
Chemicals - Acid	1	\$ 798.00				798.00
Umbrella	1	\$ 142.63				142.63
Lifeguard Certification	1	\$ 750.00				750.00
Backboard Head support	1	\$ 59.54				59.54
Lifeguard Packs	1	\$ 34.64				34.64
Supplies- first aid, cleaning, card reader, web camera, office		\$ 890.30				890.30
Manager's and head guard shirts		\$ 110.00				110.00
Swim Team Swim Caps		\$ 461.47				461.47
Hy-Tek Swim Team software update		\$ 25.00				25.00
Ozark Swim Meet Fees	140	\$ 1.00				140.00
Bolivar Swim Meet Fees	140	\$ 1.00				140.00
Championship Swim Meet Fees	113	\$ 10.00				1130.00
						0.00
	#N/A					
				Total Cost		153,719.44
Revenue						
Memberships	Number sold	Value				
WAC Family Monthly \$200	16	\$ 200.00				\$ 3,200.00
WAC Individual Monthly \$100.00	50	\$ 100.00				\$ 5,000.00
WAC Season Membership Individual		\$ 162.00				\$ -
WAC Season Membership Family		\$ 243.00				0
WAC Punch Pass	520	\$ 50.00				26000
Program Revenue						
Number Registered	cost per person	Total Revenue				
Swim Lessons						\$ -
Private Swim Lessons						
Swim Team 150 Participants	130	\$ 19,500.00				\$ 19,500.00
						\$ -

## Program Revenue Report

<b>Rentals</b>		<b>Amount</b>			
Party Pads \$40.00 - 86 hrs		40	86		\$ 3,440.00
Private Pool Rentals 90 hrs \$225.00 hr		45	225		\$ 10,125.00
Shade Awning Rental (New)		15	150		\$ 2,250.00
					\$ -
<b>POS</b>		<b>Amount</b>			
Ages 4-54 Daily Rate \$6.00		6	9950		\$ 59,700.00
Ages 55 - over \$5.00		5	738		\$ 3,690.00
Non Swimmer fee \$2.00		2	628		\$ 1,256.00
Week day 5:00 pm - 7:00 pm \$4.00		4	600		\$ 2,400.00
<b>Other</b>		<b>Amount</b>			
Swim Diapers		37			\$ 37.00
Home swim meet Nixa		23			\$ 23.00
Home swim meet Republic		60			\$ 60.00
Lifeguard Class		500			\$ 500.00
					\$ -
			0		
<b>Grand Total Net Revenue</b>					<b>\$ 137,181.00</b>
					<b>\$ (16,538.44)</b>

Cost Recovery Percentage

Goal =85%

89.24%