

Non-Binding Budgetary Estimate



Axon Enterprise, Inc.
 17800 N 85th St
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic:(800) 978-2737
 International: +1.800.978.2737

Q-829599-46134JT

Issued: 04/22/2026

Quote Expiration: 06/30/2026

Estimated Contract Start Date: 08/01/2026

Account Number: 110439

Payment Terms: N30

Mode of Delivery: AUTO-GND

Credit/Debit Amount: \$0.00

| SHIP TO | BILL TO |
|---|--|
| Whitewater Police Dept. - WI 312 W Whitewater St Whitewater, WI 53190-1940 USA | Whitewater Police Dept. - WI 312 W Whitewater St Whitewater WI 53190-1940 USA Email: |

| SALES REPRESENTATIVE | PRIMARY CONTACT |
|---|--|
| Jack Torgler Phone: 480 805 9082 Email: jtorgler@axon.com Fax: | Adam VanderSteeg Phone: 262-473-1372 Email: avandersteeg@whitewater-wi.gov Fax: |

Quote Summary

| | |
|-------------------------------|---------------------|
| Program Length | 60 Months |
| TOTAL COST | \$199,270.59 |
| ESTIMATED TOTAL W/ TAX | \$199,270.59 |

Discount Summary

| | |
|--------------------------|----------------------|
| Average Savings Per Year | (\$3,339.78) |
| TOTAL SAVINGS | (\$16,698.88) |

Non-Binding Budgetary Estimate

Payment Summary

| Date | Subtotal | Tax | Total |
|--------------|---------------------|---------------|---------------------|
| Jul 2026 | \$989.55 | \$0.00 | \$989.55 |
| Jan 2027 | \$30,146.39 | \$0.00 | \$30,146.39 |
| Jan 2028 | \$41,865.04 | \$0.00 | \$41,865.04 |
| Jan 2029 | \$42,089.87 | \$0.00 | \$42,089.87 |
| Jan 2030 | \$42,089.87 | \$0.00 | \$42,089.87 |
| Jan 2031 | \$42,089.87 | \$0.00 | \$42,089.87 |
| Total | \$199,270.59 | \$0.00 | \$199,270.59 |

Non-Binding Budgetary Estimate

Quote Unbundled Price: \$115,593.31
Quote List Price: \$115,593.31
Quote Subtotal: \$199,270.59

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

| Item | Description | Qty | Term | Unbundled | List Price | Net Price | Subtotal | Tax | Total |
|----------------------------|---|-----|------|-----------|------------|-------------|---------------------|---------------|---------------------|
| Program | | | | | | | | | |
| 100553 | TRANSFER BALANCE - SOFTWARE AND SERVICES | 1 | | | \$1.00 | (\$382.79) | (\$382.79) | \$0.00 | (\$382.79) |
| 100552 | TRANSFER BALANCE - GOODS | 1 | | | \$1.00 | \$37,769.25 | \$37,769.25 | \$0.00 | \$37,769.25 |
| HWCNAB4 | AB4 CONNECTED HARDWARE BUNDLE | 32 | 60 | | | \$1,593.38 | \$50,988.16 | \$0.00 | \$50,988.16 |
| A la Carte Hardware | | | | | | | | | |
| H00004 | AB4 FLEX POV HARDWARE BUNDLE | 32 | | | \$301.23 | \$359.32 | \$11,498.24 | \$0.00 | \$11,498.24 |
| H00002 | AB4 Multi Bay Dock Bundle | 5 | | | \$1,662.31 | \$2,451.95 | \$12,259.75 | \$0.00 | \$12,259.75 |
| A la Carte Software | | | | | | | | | |
| 73686 | AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE) | 32 | 60 | | \$32.55 | \$29.30 | \$56,246.40 | \$0.00 | \$56,246.40 |
| BasicLicense | Basic License Bundle | 30 | 60 | | \$16.27 | \$14.30 | \$25,743.00 | \$0.00 | \$25,743.00 |
| ProLicense | Pro License Bundle | 2 | 60 | | \$48.82 | \$42.90 | \$5,148.58 | \$0.00 | \$5,148.58 |
| Total | | | | | | | \$199,270.59 | \$0.00 | \$199,270.59 |

Delivery Schedule

Hardware

| Bundle | Item | Description | QTY | Shipping Location | Estimated Delivery Date |
|-------------------------------|--------|--|-----|-------------------|-------------------------|
| AB4 CONNECTED HARDWARE BUNDLE | 100147 | AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK | 1 | 1 | 07/01/2026 |
| AB4 CONNECTED HARDWARE BUNDLE | 100147 | AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK | 32 | 1 | 07/01/2026 |
| AB4 CONNECTED HARDWARE BUNDLE | 100466 | AXON BODY 4 - CABLE - USB-C TO USB-C | 36 | 1 | 07/01/2026 |
| AB4 CONNECTED HARDWARE BUNDLE | 100775 | AXON BODY 4 - MAGNETIC DISCONNECT CABLE | 36 | 1 | 07/01/2026 |
| AB4 CONNECTED HARDWARE BUNDLE | 74020 | AXON BODY - MOUNT - MAGNET FLEXIBLE RAPIDLOCK | 36 | 1 | 07/01/2026 |
| AB4 FLEX POV HARDWARE BUNDLE | 100200 | AXON BODY 4 - FLEX POV MODULE | 32 | 1 | 07/01/2026 |
| AB4 FLEX POV HARDWARE BUNDLE | 100200 | AXON BODY 4 - FLEX POV MODULE | 1 | 1 | 07/01/2026 |
| AB4 FLEX POV HARDWARE BUNDLE | 100852 | AXON BODY 4 - C-CLIP - POV | 32 | 1 | 07/01/2026 |
| AB4 FLEX POV HARDWARE BUNDLE | 100858 | AXON BODY 4 - HELMET MOUNT - UNIVERSAL POV | 36 | 1 | 07/01/2026 |
| AB4 FLEX POV HARDWARE BUNDLE | 100958 | AXON BODY 4 - FLEX POV MODULE CABLE 48 IN | 32 | 1 | 07/01/2026 |
| AB4 Multi Bay Dock Bundle | 100206 | AXON BODY 4 - 8 BAY DOCK | 5 | 1 | 07/01/2026 |
| AB4 Multi Bay Dock Bundle | 70033 | AXON - DOCK WALL MOUNT - BRACKET ASSY | 5 | 1 | 07/01/2026 |
| AB4 Multi Bay Dock Bundle | 71019 | AXON BODY - DOCK POWERCORD - NORTH AMERICA | 5 | 1 | 07/01/2026 |

Software

| Bundle | Item | Description | QTY | Estimated Start Date | Estimated End Date |
|----------------------|-------|---|-----|----------------------|--------------------|
| Basic License Bundle | 73683 | AXON EVIDENCE - STORAGE - 10GB A LA CARTE | 30 | 08/01/2026 | 07/31/2031 |

Non-Binding Budgetary Estimate

Software

| Bundle | Item | Description | QTY | Estimated Start Date | Estimated End Date |
|----------------------|-------|---|-----|----------------------|--------------------|
| Basic License Bundle | 73840 | AXON EVIDENCE - ECOM LICENSE - BASIC | 30 | 08/01/2026 | 07/31/2031 |
| Pro License Bundle | 73683 | AXON EVIDENCE - STORAGE - 10GB A LA CARTE | 6 | 08/01/2026 | 07/31/2031 |
| Pro License Bundle | 73746 | AXON EVIDENCE - ECOM LICENSE - PRO | 2 | 08/01/2026 | 07/31/2031 |
| A la Carte | 73686 | AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE) | 32 | 08/01/2026 | 07/31/2031 |

Warranties

| Bundle | Item | Description | QTY | Estimated Start Date | Estimated End Date |
|-------------------------------|--------|--|-----|----------------------|--------------------|
| AB4 CONNECTED HARDWARE BUNDLE | 100942 | AXON BODY 4 - EXT WARRANTY - CAMERA | 32 | 07/01/2027 | 07/31/2031 |
| AB4 FLEX POV HARDWARE BUNDLE | 100945 | AXON BODY 4 - EXT WARRANTY - FLEX POV MODULE | 32 | 07/01/2027 | 07/31/2031 |
| AB4 Multi Bay Dock Bundle | 100943 | AXON BODY 4 - EXT WARRANTY - EIGHT BAY DOCK | 5 | 07/01/2027 | 07/31/2031 |

Non-Binding Budgetary Estimate

Shipping Locations

| Location Number | Street | City | State | Zip | Country |
|-----------------|---------------------|------------|-------|------------|---------|
| 1 | 312 W Whitewater St | Whitewater | WI | 53190-1940 | USA |

Payment Details

| Jul 2026 | | | | | | |
|--------------|--------------|---|-----|-----------------|---------------|-----------------|
| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
| Year 1 | 73686 | AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE) | 32 | \$343.82 | \$0.00 | \$343.82 |
| Year 1 | BasicLicense | Basic License Bundle | 30 | \$157.36 | \$0.00 | \$157.36 |
| Year 1 | H00002 | AB4 Multi Bay Dock Bundle | 5 | \$74.94 | \$0.00 | \$74.94 |
| Year 1 | H00004 | AB4 FLEX POV HARDWARE BUNDLE | 32 | \$70.28 | \$0.00 | \$70.28 |
| Year 1 | HWCNAB4 | AB4 CONNECTED HARDWARE BUNDLE | 32 | \$311.68 | \$0.00 | \$311.68 |
| Year 1 | ProLicense | Pro License Bundle | 2 | \$31.47 | \$0.00 | \$31.47 |
| Total | | | | \$989.55 | \$0.00 | \$989.55 |

| Jan 2027 | | | | | | |
|--------------|--------------|---|-----|--------------------|---------------|--------------------|
| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
| Year 2 | 73686 | AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE) | 32 | \$10,474.33 | \$0.00 | \$10,474.33 |
| Year 2 | BasicLicense | Basic License Bundle | 30 | \$4,793.91 | \$0.00 | \$4,793.91 |
| Year 2 | H00002 | AB4 Multi Bay Dock Bundle | 5 | \$2,283.03 | \$0.00 | \$2,283.03 |
| Year 2 | H00004 | AB4 FLEX POV HARDWARE BUNDLE | 32 | \$2,141.23 | \$0.00 | \$2,141.23 |
| Year 2 | HWCNAB4 | AB4 CONNECTED HARDWARE BUNDLE | 32 | \$9,495.11 | \$0.00 | \$9,495.11 |
| Year 2 | ProLicense | Pro License Bundle | 2 | \$958.78 | \$0.00 | \$958.78 |
| Total | | | | \$30,146.39 | \$0.00 | \$30,146.39 |

| Jan 2028 | | | | | | |
|--------------|--------------|---|-----|--------------------|---------------|--------------------|
| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
| Year 1 | 100552 | TRANSFER BALANCE - GOODS | 1 | \$37,769.25 | \$0.00 | \$37,769.25 |
| Year 1 | 100553 | TRANSFER BALANCE - SOFTWARE AND SERVICES | 1 | (\$382.79) | \$0.00 | (\$382.79) |
| Year 3 | 73686 | AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE) | 32 | \$1,556.07 | \$0.00 | \$1,556.07 |
| Year 3 | BasicLicense | Basic License Bundle | 30 | \$712.19 | \$0.00 | \$712.19 |
| Year 3 | H00002 | AB4 Multi Bay Dock Bundle | 5 | \$339.17 | \$0.00 | \$339.17 |
| Year 3 | H00004 | AB4 FLEX POV HARDWARE BUNDLE | 32 | \$318.10 | \$0.00 | \$318.10 |
| Year 3 | HWCNAB4 | AB4 CONNECTED HARDWARE BUNDLE | 32 | \$1,410.61 | \$0.00 | \$1,410.61 |
| Year 3 | ProLicense | Pro License Bundle | 2 | \$142.44 | \$0.00 | \$142.44 |
| Total | | | | \$41,865.04 | \$0.00 | \$41,865.04 |

| Jan 2029 | | | | | | |
|--------------|--------------|---|-----|--------------------|---------------|--------------------|
| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
| Year 4 | 73686 | AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE) | 32 | \$14,624.06 | \$0.00 | \$14,624.06 |
| Year 4 | BasicLicense | Basic License Bundle | 30 | \$6,693.18 | \$0.00 | \$6,693.18 |
| Year 4 | H00002 | AB4 Multi Bay Dock Bundle | 5 | \$3,187.54 | \$0.00 | \$3,187.54 |
| Year 4 | H00004 | AB4 FLEX POV HARDWARE BUNDLE | 32 | \$2,989.54 | \$0.00 | \$2,989.54 |
| Year 4 | HWCNAB4 | AB4 CONNECTED HARDWARE BUNDLE | 32 | \$13,256.92 | \$0.00 | \$13,256.92 |
| Year 4 | ProLicense | Pro License Bundle | 2 | \$1,338.63 | \$0.00 | \$1,338.63 |
| Total | | | | \$42,089.87 | \$0.00 | \$42,089.87 |

Non-Binding Budgetary Estimate

| Jan 2030 | | | | | | |
|---------------------|--------------|---|------------|--------------------|---------------|--------------------|
| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
| Year 5 | 73686 | AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE) | 32 | \$14,624.06 | \$0.00 | \$14,624.06 |
| Year 5 | BasicLicense | Basic License Bundle | 30 | \$6,693.18 | \$0.00 | \$6,693.18 |
| Year 5 | H00002 | AB4 Multi Bay Dock Bundle | 5 | \$3,187.54 | \$0.00 | \$3,187.54 |
| Year 5 | H00004 | AB4 FLEX POV HARDWARE BUNDLE | 32 | \$2,989.54 | \$0.00 | \$2,989.54 |
| Year 5 | HWCNAB4 | AB4 CONNECTED HARDWARE BUNDLE | 32 | \$13,256.92 | \$0.00 | \$13,256.92 |
| Year 5 | ProLicense | Pro License Bundle | 2 | \$1,338.63 | \$0.00 | \$1,338.63 |
| Total | | | | \$42,089.87 | \$0.00 | \$42,089.87 |

| Jan 2031 | | | | | | |
|---------------------|--------------|---|------------|--------------------|---------------|--------------------|
| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
| Year 6 | 73686 | AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE) | 32 | \$14,624.06 | \$0.00 | \$14,624.06 |
| Year 6 | BasicLicense | Basic License Bundle | 30 | \$6,693.18 | \$0.00 | \$6,693.18 |
| Year 6 | H00002 | AB4 Multi Bay Dock Bundle | 5 | \$3,187.54 | \$0.00 | \$3,187.54 |
| Year 6 | H00004 | AB4 FLEX POV HARDWARE BUNDLE | 32 | \$2,989.54 | \$0.00 | \$2,989.54 |
| Year 6 | HWCNAB4 | AB4 CONNECTED HARDWARE BUNDLE | 32 | \$13,256.92 | \$0.00 | \$13,256.92 |
| Year 6 | ProLicense | Pro License Bundle | 2 | \$1,338.63 | \$0.00 | \$1,338.63 |
| Total | | | | \$42,089.87 | \$0.00 | \$42,089.87 |

Non-Binding Budgetary Estimate

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Exceptions to Standard Terms and Conditions

Agency has existing contract(s) originated via Quote(s):
Q-485197,

Agency is terminating those contracts effective 8/1/2026. Any changes in this date will result in modification of the program value which may result in additional fees or credits due to or from Axon.

The parties agree that Axon is applying a Transfer Balance of \$37,386.46

Rewrite Estimates

Estimated Amounts and Contract Terminations. Any amounts stated as due under existing or terminated contracts — including contract transfer balances carried forward to new or pending contracts — are estimates based on payments received as of the calculation date. These estimates may be adjusted if new contracts are not executed on the anticipated dates or if expected payments are not made.

Refresh Shipment Timing

Technology Assurance Plan (TAP) Refresh Prior to Renewal. For Customers with expiring agreements that include TAP refresh rights, Axon may, in its discretion, ship refresh hardware under the existing contract while renewal or replacement agreements are in progress. Any such shipments will be deemed made under the terms of the existing contract until the new contract is fully executed, after which any applicable updates, fees, or adjustments will apply.

Shipment Timing

Shipment Variance. Estimated shipment dates are provided for planning purposes only and are not guarantees. Axon may ship hardware before or after the estimated shipment date, and failure to meet an estimated shipment date will not, by itself, constitute a breach, provided Axon uses commercially reasonable efforts to meet estimated shipment dates.

