



Video Management Software & Storage 2026

Statement of Work (Opp 120361)

Date: June 30, 2026

Prepared for: City of Whitewater

Primary Contact: Cris Crane

Delivered by: Michael Diemer, WIN IT Services, LLC



Background

City of Whitewater has aged Video Management Software and Storage, requiring an upgrade. The proposed solution should consider both current and future City needs.

Project Summary

WIN Technology and Axis Communication Account Teams had several calls with Cris to review the current installed solution. Details were gathered on both existing cameras and storage to better understand current usage as a point of reference.

This proposal provides an integrated storage and software solution in an appliance. Two options are provided for consideration, providing two different storage capacities.

Summary of Charges

Service Provider will provide the following Services, for the estimated price set forth below.		
Description	MRC	NRC
Project Labor – Estimated, T&M from Block Agreement (24 hours)	\$ 0.00	\$ 3,240.00
Total Hardware & Software Costs	\$ 0.00	\$ 30,999.00
TOTAL CHARGES (exclusive of taxes and shipping costs)	\$ 0.00	\$ 34,239.00

Hardware & Software

QTY	ITEM/DESCRIPTION	Unit Price	Extended Price
1	AXIS Camera Station S1296 2U Rack Recording server -192TB Storage (supported RAID levels: 0,1,5,6,10) -96 Axis Camera Station Pro licenses included -Axis 5-Year Warranty - Included accessories: Dell Ready Rails 2U Sliding Rails, 2x C13 to C14 power cords for rack PDU	\$ 30,999.00	\$ 30,999.00

Notes

Freight charges, travel expenses, and applicable taxes are not included. Pricing is for budgetary purposes and subject to change.



Agreement

This Statement of Work ("SOW") is entered into as of the date of signature below ("Effective Date") between WIN IT Services, LLC, a Wisconsin limited liability company ("Service Provider"), and the customer identified below ("Client"), and is subject to the terms and conditions of the master service agreement between Service Provider and Client, or if no master service agreement has been executed then to the terms and conditions located at <https://www.wintechology.com/it-services-schedule/>.

Service Provider will provide to Client the Services identified in this SOW, for the estimated prices set forth in the Pricing Summary above. The project labor estimate in the Pricing Summary is based on hourly rates which are valid for a period of thirty (30) days from the date set forth on the first page of this SOW (the "Proposal Date"). If the Client signs this SOW more than thirty (30) days after the Proposal Date, WIN reserves the right to adjust the applicable hourly rates for labor. In all cases, actual charges for labor may differ from the estimated amounts due to variability in labor hours expended. Except as otherwise set forth in the SOW, any hours incurred in excess of the estimated project labor hours set forth in the Summary of Charges shall be billed to Client at Service Provider's then-current hourly rates. Except as otherwise set forth in the SOW, any hours incurred in excess of the estimated project labor hours set forth in the Summary of Charges shall be billed to Client at Service Provider's then-current hourly rates. Except as otherwise set forth in this SOW, Service Provider will invoice Client upon execution of this SOW for all one-time Hardware and Software charges and for fifty percent (50%) of the estimated total project labor amount set forth above. Service Provider will invoice Client for remaining project labor balance, along with any additional charges incurred for overages, travel, or expenses at the conclusion of the project.

Equipment pricing is based on current estimates as of the Proposal Date of this SOW, however due to market volatility prices may change and cannot be guaranteed. Service Provider will make every effort to extend the equipment at the listed prices, but final pricing will reflect the actual costs charged by suppliers at the time of invoice. Client agrees to pay all invoiced amounts, including differences between estimated and final prices, in accordance with the terms of this SOW.

Any other expenses not related to the scope of work that may arise will be pre-approved by Client. If required, travel expenses by car will be invoiced at \$105.00 per hour and billed in 15-minute increments for time traveled to and from client locations. Client will approve all expenses prior to the travel event.

IN WITNESS WHEREOF, the Client accepts the terms of this SOW as of the Effective Date.

City of Whitewater

SIGNATURE

PRINT NAME

TITLE

DATE