

City of Whitewater, WI

2025 Stormwater Rate Study Phase 1: Long-Range Cash Flow Analysis

September 2, 2025 Council Meeting

Why are we here?

- Analyze the impact of planned capital projects and operational expenditures
- Ehlers to identify fiscal sustainability
- Our Process
 - ✓ Historical Rate and Financial Performance
 - ✓ Future Projections
 - ➤ O&M, Depreciation, and PILOT
 - > Funding Project(s): Debt vs. Cash
 - ✓ Rate Impact



Revenue Requirement Review

How much revenue should we generate from user rates?

Cash Basis

- + Op. and Maint. Expenses
- + Taxes/Transfer Payments
- + Debt Service (P&I)
- + Capital funded from rates
- Less Non-rate Revenue
- = Total Revenue Requirements

Utility Basis - PSC

- + Op. and Maint. Expenses
- + Taxes/Transfer Payments
- + Depreciation
- + Rate of Return on Rate Base
- Less Non-Rate Revenue
- = Total Revenue Requirements



Stormwater: Historical Rate Performance

| | | Shown w | vith no incr | ease | | | |
|-------------------|---------------------------|-------------|--------------|-------------|-------------|-------------|-------------|
| Rever | nue Requirement | | | | | Est | Budget |
| Component | Description | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
| Cash Basis | | | | | | | |
| 1 | Operating and Maintenance | \$362,606 | \$353,026 | \$380,422 | \$439,863 | \$484,687 | \$434,249 |
| 2 | Debt | \$171,334 | \$189,664 | \$243,934 | \$247,267 | \$272,282 | \$299,424 |
| 3 | Cash Funded Capital | \$142,035 | \$75,866 | \$97,574 | \$98,907 | \$108,913 | \$119,770 |
| | Less: | | | | | | |
| | Other Revenue | \$15,000 | \$15,000 | \$17,000 | \$17,000 | \$17,000 | \$17,000 |
| _ | Interest Income | \$194 | \$30 | \$3,866 | \$3,866 | \$0 | \$0_ |
| | Revenue Requirement | \$660,781 | \$603,526 | \$701,064 | \$765,171 | \$848,882 | \$836,442 |
| | (Costs less Other Income) | | | | | | |
| _ | User Rates Revenue | \$523,428 | \$527,543 | \$532,692 | \$534,171 | \$536,259 | \$535,839 |
| | Rate Adequacy | (\$137,353) | (\$75,983) | (\$168,372) | (\$231,000) | (\$312,623) | (\$300,603) |
| | Rate Adjustment Needed | 26.24% | 14.40% | 31.61% | 43.24% | 58.30% | 56.10% |
| Utility Basis (P: | SC) | | | | | | |
| 1 | Operating and Maintenance | \$362,606 | \$353,026 | \$380,422 | \$439,863 | \$484,687 | \$434,249 |
| 2 | Depreciation | \$81,918 | \$100,685 | \$117,144 | \$121,028 | \$130,431 | \$146,616 |
| | NIRB | \$5,889,478 | \$6,151,244 | \$6,327,906 | \$6,353,185 | \$6,559,450 | \$6,827,184 |
| 3 | Typical ROI (2.5%) | \$147,237 | \$153,781 | \$158,198 | \$158,830 | \$163,986 | \$170,680 |
| | Less: | | | | | | |
| | Other Revenue | \$15,000 | \$15,000 | \$17,000 | \$17,000 | \$17,000 | \$17,000 |
| | Interest Income | \$194 | \$30 | \$3,866 | \$3,866 | \$0 | \$0 |
| | Revenue Requirement | \$576,567 | \$592,462 | \$634,898 | \$698,855 | \$762,104 | \$734,545 |
| | (Costs less Other Income) | | | | | | |
| | User Rates Revenue | \$523,428 | \$527,543 | \$532,692 | \$534,171 | \$536,259 | \$535,839 |
| | Rate Adequacy | (\$53,139) | (\$64,919) | (\$102,206) | (\$164,684) | (\$225,845) | (\$198,706) |
| | Rate Adjustment Needed | 10.15% | 12.31% | 19.19% | 30.83% | 42.11% | 37.08% |

- Rates last adjusted effective 12-29-2015
- Per Ord.
 16.10.070(c) the
 City uses Cash
 basis

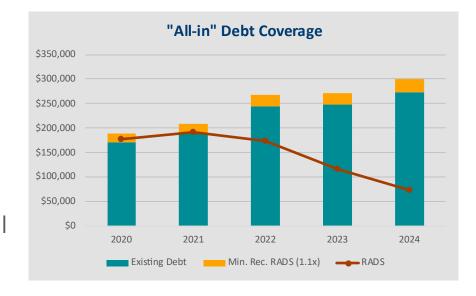
Let's investigate the history further....

Notes:

Stormwater: Historical Financial Indicators



 Reserves to fund deficits and capital (4 mo. + debt target) Unable to cover debt payment





Upcoming Capital Investment

 With limited cash reserves the utility will need primarily to rely on outside sources of funding (debt or other as available)

| Projects | Funding | 2025 | 2026 | 2027 | 2028 | Totals |
|--|-----------|---------|-----------|---------|---------|-----------|
| Putnam Street | G.O. Debt | | 115,000 | | | 115,000 |
| Jefferson Street Reconstruction | G.O. Debt | 40,000 | 225,000 | | | 265,000 |
| Biennial Street Reconstruction | G.O. Debt | | | 90,000 | | 90,000 |
| Biennial Street Reconstruction | G.O. Debt | | | | 400,000 | 400,000 |
| Detention Pond Dredging | Cash | 115,310 | | | | 115,310 |
| Detention Pond Dredging | G.O. Debt | | 300,000 | 300,000 | 300,000 | 900,000 |
| Starin Park Underground Detention - City Portion | G.O. Debt | | 3,624,300 | | | 3,624,300 |
| Actual CIP Costs | | 155,310 | 4,264,300 | 390,000 | 700,000 | 5,509,610 |

| Sources of Funding | 2025 | 2026 | 2027 | 2028 | Totals |
|--------------------|---------|-----------|---------|---------|-----------|
| G.O. Debt | 40,000 | 4,264,300 | 390,000 | 700,000 | 5,394,300 |
| Grants/Aids | 0 | 0 | 0 | 0 | 0 |
| Cash | 115,310 | 0 | 0 | 0 | 115,310 |
| Total | 155,310 | 4,264,300 | 390,000 | 700,000 | 5,509,610 |



Stormwater: Future Projection

| | Budget | · - | | | | | | | | | | | |
|--|-----------|---------------------|-----------------------------|------------------------------|---------------------|----------------|---------------------|----------------|-----------------------------|----------------|--|--|--|
| | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | | | |
| Revenues | | | | | | | | | | | | | |
| Total Revenues from User Rates | \$535,839 | \$796,377 | \$1,056,914 | \$1,317,452 | \$1,356,975 | \$1,356,975 | \$1,397,685 | \$1,397,685 | \$1,439,615 | \$1,439,615 | | | |
| Percent Increase to User Rates | 0.00% | 48.62% | 32.72% | 24.65% | 3.00% | 0.00% | 3.00% | 0.00% | 3.00% | 0.00% | | | |
| Cumulative Percent Rate Increase Dollar Amount Increase to Revenues | 0.00% | 48.62% \$260,538 | 97.24% \$2 60,538 | 145.87% \$2 60,538 | 153.24% \$39,524 | 153.24% \$0 | 160.84% \$40,709 | 160.84% \$0 | 168.67% \$41 ,931 | 168.67% \$0 | | | |
| Total Other Revenues | \$17,000 | \$18,074 | \$17,749 | \$18,123 | \$19,535 | \$20,980 | \$22,394 | \$23,976 | \$25,526 | \$27,252 | | | |
| Total Revenues | \$552,839 | \$814,451 | \$1,074,663 | \$1,335,575 | \$1,376,511 | \$1,377,955 | \$1,420,079 | \$1,421,661 | \$1,465,141 | \$1,466,867 | | | |
| Less: Expenses | | | | | | | | | | | | | |
| Operating and Maintenance | \$434,249 | \$445,105 | \$456,233 | \$467,639 | \$479,330 | \$491,313 | \$503,596 | \$516,186 | \$529,090 | \$542,317 | | | |
| Net Before Debt Service and Capital Expenditures | \$118,590 | \$369,346 | \$618,430 | \$867,936 | \$897,181 | \$886,643 | \$916,483 | \$905,475 | \$936,051 | \$924,549 | | | |
| Debt Service | | | | | | | | | | | | | |
| Existing Debt P&I | \$299,424 | \$271,570 | \$269,943 | \$273,653 | \$271,978 | \$199,853 | \$194,553 | \$159,503 | \$160,553 | \$156,478 | | | |
| New (2025-2034) Debt Service P&I | \$0 | \$0 | \$283,369 | \$278,225 | \$346,663 | \$414,738 | \$416,638 | \$447,413 | \$442,175 | \$441,600 | | | |
| Total Debt Service | \$299,424 | \$271,570 | \$553,311 | \$551,878 | \$618,640 | \$614,590 | \$611,190 | \$606,915 | \$602,728 | \$598,078 | | | |
| Transfer In (Out) | -\$25,000 | -\$25,000 | -\$25,000 | -\$25,000 | -\$25,000 | -\$25,000 | -\$25,000 | -\$25,000 | -\$25,000 | -\$25,000 | | | |

\$743,600

\$700,000

\$121,579

\$247,459

\$369,038

1.53

\$247.459

\$0

\$0

\$253.541

\$369,038

\$253,541

\$622,579

1.41

\$0

\$0

\$247.053

\$622,579

\$247,053

\$869,631

1.40

\$0

\$0

\$280,293

\$869,631

1.46

\$280,293

\$1,149,924

\$0

\$0

\$273,560

\$1,149,924

\$273,560

\$1,423,484

1.45

\$0

\$0

\$301.472

\$1,731,808

\$301,472

1.50

\$2,033,279

\$308.323

\$1,423,484

\$308,323

\$1,731,808

1.51

Less: Capital Improvements & COI

Restricted and Unrestricted Cash Balance:

Net Annual Cash Flow Addition/(Subtraction)

Net Annual Cash Flow

Balance at first of year

Balance at end of year

'All-in" Debt Coverage

Debt Proceeds

\$153,310

\$540,000

\$180,856

\$180,856

\$0

0.31

\$180.856

\$4,436,472

\$4.264.300

(\$99.396)

\$180,856

(\$99,396)

\$81,460

1.27

\$390,000

\$390,000

\$81,460

\$40,119

\$121,579

1.07

\$40,119

¹⁾ Assumes no changes in number of ERUs beyond Test Year. 2) Assumes 2.50% annual inflation beyond budget year.

Stormwater: Impact on Avg. Res. Bill

| Stormwater | | | | | | | | | | | | | |
|--------------------|---|----------------------|---------------------------|-------|------------------------------|------|---|--------------------------|--------|------------------------------|--------|----------------------|------|
| Year | Increase | Storm User Charge | Utility Bill (Monthly) | | Change Over Prior Year | | | Utility Bill (Annual) | | Change Over Prior Year | | % of MHI (49,000) | Year |
| | | Per ERU | | | | | ľ | | | | | | |
| 2024 | | 6.17 | \$ | 6.17 | | | | \$ | 74.04 | | | 0.15% | 2024 |
| 2025 | 0.00% | 6.17 | \$ | 6.17 | \$ | - | | \$ | 74.04 | \$ | - | 0.15% | 2025 |
| 2026 | 48.62% | 9.17 | \$ | 9.17 | \$ | 3.00 | | \$ | 110.04 | \$ | 36.00 | 0.22% | 2026 |
| 2027 | 32.72% | 12.17 | \$ | 12.17 | \$ | 3.00 | | \$ | 146.04 | \$ | 36.00 | 0.30% | 2027 |
| 2028 | 24.65% | 15.17 | \$ | 15.17 | \$ | 3.00 | | \$ | 182.04 | \$ | 36.00 | 0.37% | 2028 |
| 2029 | 3.00% | 15.63 | \$ | 15.63 | \$ | 0.46 | | \$ | 187.50 | \$ | 5.46 | 0.38% | 2029 |
| 2030 | 0.00% | 15.63 | \$ | 15.63 | \$ | - | | \$ | 187.50 | \$ | - | 0.38% | 2030 |
| 2031 | 3.00% | 16.09 | \$ | 16.09 | \$ | 0.47 | | \$ | 193.13 | \$ | 5.63 | 0.39% | 2031 |
| 2032 | 0.00% | 16.09 | \$ | 16.09 | \$ | - | | \$ | 193.13 | \$ | - | 0.39% | 2032 |
| 2033 | 3.00% | 16.58 | \$ | 16.58 | \$ | 0.48 | | \$ | 198.92 | \$ | 5.79 | 0.41% | 2033 |
| 2034 | 0.00% | 16.58 | \$ | 16.58 | \$ | - | | \$ | 198.92 | \$ | - | 0.41% | 2034 |
| Total Chang | otal Change over planning period \$ 10.43 | | | | | | | | | \$ | 124.88 | | |



Stormwater: Recommendations

- This plan identifies
 - ✓ Min. rate adjustment to achieve the following goals
 - Max use of cash above benchmark
 - > Get Debt Coverage to minimum recommendation of 1.4
- Plan risk exposure
 - ✓ Other CIP not identified beyond 2029
 - ✓ Future O&M needs (i.e. staffing)



