

	<u>Items/Order</u>	<u>Order Cost</u>	<u>Per Item</u>	<u># of items</u>	<u>B&amp;W</u>
Forms-Post Cards	45,000	2,670.64	0.0593	2863	169.91
Printing BW	3	0.0039	0.0013	2973	3.86
Forms-ACH	5,000	396.80	0.0794	110	8.73
Envelopes-LL	6,000	1,114.27	0.1857	82	15.23
Envelopes-LL			0.1216	7	0.85
Envelopes-ACH	10,000	797.19	0.0797	110	8.77
Postage-Bulk			0.4350	2072	901.32
Postage-LL			0.7300	82	59.86
Postage-LL			16.4500	1	16.45
Postage-ACH			0.7300	110	80.30
Postage-OT			0.5600	122	68.32
Presort Permit/Year			350.0000	8.33%	29.17
Hours/Marc			30.55	8	244.40
				Our Cost	<u>1,607.17</u>
				Bayside Cost	<u>1,343.54</u>
				Monthly Savings/(cost)	<u>263.64</u>
				Yearly Savings/(cost)	<u><u>3,163.62</u></u>