



Council Agenda Item

Meeting Date: 12/05/2023

Agenda Item: Axon Body Camera and Taser Quote

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BACKGROUND

(Enter the who, what when, where, why)

The Police Department currently has a 5-year contract with Axon for body cameras that expires December 31, 2023. Due to the fact that the contract is expiring, we need to purchase new body camera equipment and sign a new contract in order to maintain our body cameras. The attached Axon quote lays out costs associated with new body-worn cameras for all sworn staff (32) as well as new Tasers for all sworn staff (24), which we also planned to replace in 2024.

We requested quotes and extended demos from the most notable body camera companies (Axon, Getac, Motorola). Through that process, we found that the Axon cameras had equivalent hardware, but was a far superior product in terms of the back-end software. Axon was also able to reduce costs by bundling the purchase of Tasers in the same quote.

The following quotes were received:

- Axon**: \$120,658.48
- Getac: \$74,691.00
- Motorola: \$147,165.00

All received quotes are attached. Getac did provide a lower quote than Axon, however, the camera model they quoted is the third-generation camera, and they were unable to provide us with a quote for the fourth-generation model of camera that we would actually be purchasing in 2024. Getac did have an advantage in providing a squad camera as well, however, we had significant challenges with their software. Motorola's quote was substantially higher than Axon few, if any, advantages.

It should be noted that in order to get a true comparison of the quotes related to body cameras alone, the costs of the Tasers would need to be subtracted from the overall Axon quote. With that, the Axon quote for cameras alone was \$88,450.48



PREVIOUS ACTIONS – COMMITTEE RECOMMENDATIONS

(Dates, committees, action taken)

The costs associated with the Axon quote have been incorporated into the Police Department line-item budget for 2024 and 2025, and if approved, would be extended into future budget line-items as well.

FINANCIAL IMPACT

(If none, state N/A)

2024: \$12,065.85

2025: \$18,098.77

2026: \$30,164.62

2027: \$30,164.62

2028: \$30,164.62

STAFF RECOMMENDATION

Request approval of Axon quote.

ATTACHMENT(S) INCLUDED

(If none, state N/A)

1. Axon quote
2. Getac quote
3. Motorola quote