



Public Works Agenda Item

Meeting Date:	January 14, 2025
Agenda Item:	T-Mobile Request
Staff Contact (name, email, phone):	Brad Marquardt, bmarguardt@whitewater-wi.gov , 262-473-0139

BACKGROUND

(Enter the who, what, when, where, why)

In June 2024, the Public Works Committee and the Council approved the First Amendment to the original Lease Agreement for Sprint Spectrum, now T-Mobile. The financial terms in the First Amendment, originally agreed to by T-Mobile, included \$30,000 annual payments for the initial five-year term with a 20% escalator for the additional four Five-Year Terms. This was in comparison to Verizon's Lease Agreement which called for \$35,000 annual payments for the initial five-year term with a 12.5% escalator per Term.

T-Mobile has not signed the First Amendment as of yet and per the attached letter, is asking for a revision to the financial terms of the First Amendment. Their proposal asks for an initial five-year payment of \$30,000 per year with a 20% escalator for the next two Five-Year Terms. For the remaining two Terms, the escalator would drop to 12.5%.

PREVIOUS ACTIONS – COMMITTEE RECOMMENDATIONS

(Dates, committees, action taken)

As mentioned above, the Public Works Committee and Council approved the First Amendment in June 2024.

FINANCIAL IMPACT

(If none, state N/A)

The City approved version had an overall impact of \$1,116,240. T-Mobile's requested version has an overall impact of \$1,062,375, a deduction of \$53,865 over 25 years. Or \$2,154.60 per year.

STAFF RECOMMENDATION

The intent from the beginning was to get T-Mobile to be making payments closer to what Verizon had agreed to. In the final Term of the original Agreement, T-Mobile was making annual payments of \$18,662. Staff does not have an issue with the revised financial terms. In the 5th term of the revised Agreement, T-Mobile will be paying \$54,675 annually compared to Verizon's \$56,063 annual payment. Staff recommends a motion to approve the new financial terms and forward to Council.

ATTACHMENT(S) INCLUDED

(If none, state N/A)

1. T-Mobile Request
2. Council Approved First Amendment