



Council Agenda Item

Meeting Date: 09/16/2025

Agenda Item: Squad Purchase Request

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BACKGROUND

(Enter the who, what when, where, why)

The Police Department is requesting to purchase six (6) vehicles consistent with the new squad purchasing plan approved by the Finance Committee earlier this year. The request is to purchase one marked squad and five unmarked squads. The purchase will account for the additional sworn staffing that will be fully realized in 2026 and will kickstart a cyclical replacement cycle. The purchase would fund a vehicle in patrol as well as vehicles in our detective bureau and administrative staff. Funds to be drawn from a combination of capital funds approved through the referendum beginning in 2026, as well as an initial borrowing to begin the replacement cycle. Chevy Tahoes have a higher resale value than Ford Explorers, which is why they were chosen as the model of choice moving into the replacement cycle.

As in previous years, we are requesting to make this order in the year prior due to delays in receiving vehicles from the manufacturers and outfitters. The request to purchase the squad cars now will secure pricing and build timeline, but won't impact the budget until 2026 when our department would take possession of the vehicles.

Bids Received for one (1) Marked Squad:

- **Karl Emergency Vehicles**: 2026 Chevy Tahoe base vehicle cost \$52,464.20. Karl Emergency Vehicles is also an all-in-one complete outfitter for emergency vehicles that purchases aftermarket add-ons in significant bulk, providing reduced costs to departments. Total upfit cost through Karl is \$23,815.11. Additional equipment required are StopSticks, AED, Medical Bag, Mass Casualty Trauma Kit, and MDC at an approximate cost of \$7,058.50.

Estimated complete cost for one (1) marked squad is **\$83,337.81**.

- **Ewald Automotive Group**: 2026 Chevy Tahoe base vehicle cost \$54,861.00. Costs for decals completed by Eagle Media at approximately \$1,500.00 and additional upfitting completed with 10-33 Vehicle Services is \$27,930.92. Additional equipment required are StopSticks, AED, Medical Bag, Mass Casualty Trauma Kit, and MDC at an approximate cost of \$7,058.50.

Estimated complete cost for one (1) marked squad is **\$89,850.42**.

- **Dana Safety Supply, Inc.**: 2026 Chevy Tahoe base vehicle cost \$60,117.00. Dana Safety Supply, Inc. is also an all-in-one complete outfitter for emergency vehicles that purchases aftermarket add-ons. Total upfit costs through Dana Safety Supply, Inc. is \$21,093.00. Additional equipment required

are StopSticks, AED, Medical Bag, Mass Casualty Trauma Kit, and MDC at an approximate cost of \$7,058.50, cost of decals is an additional \$1,500 and cost of delivery is \$1,240.

Estimated complete cost for one (1) marked squad is \$91,008.50.

Bids Received for five (5) Unmarked Squads:

- **Karl Emergency Vehicles**: Five (5) 2026 Chevy Tahoe base vehicles costing \$52,464.20 each. Karl Emergency Vehicles is also an all-in-one complete outfitter for emergency vehicles that purchases aftermarket add-ons in significant bulk, providing reduced costs to departments. Total upfit cost through Karl is \$18,156.23. Additional equipment required are ballistic vests and StopSticks at an approximate cost of \$397.40. Total estimated cost per squad is \$71,017.83.

Estimated complete cost for five (5) unmarked squads is \$355,089.15.

- **Ewald Automotive Group**: Five (5) 2026 Chevy Tahoe base vehicles costing \$54,861.00 each. Additional upfitting costs upfit cost through 10-33 Vehicle Services \$19,140.14. Additional equipment required are ballistic vests and StopSticks at an approximate cost of \$397.40. Total estimated cost per squad is \$74,398.54.

Estimated complete cost for five (5) unmarked squads is \$371,992.70.

- **Dana Safety Supply, Inc.**: Five (5) 2026 Chevy Tahoe base vehicle cost \$60,117.00. Dana Safety Supply, Inc. is also an all-in-one complete outfitter for emergency vehicles that purchases aftermarket add-ons. Total upfit costs through Dana Safety Supply, Inc. is \$15,693.00. Additional equipment required are ballistic vests and StopSticks at an approximate cost of \$397.40 and cost of delivery is \$1,240. Total estimated cost per squad is \$77,447.40.

Estimated complete cost for five (5) marked squad is \$387,237.00.

PREVIOUS ACTIONS – COMMITTEE RECOMMENDATIONS
(Dates, committees, action taken)
Finance Committee previously approved the cyclical replacement cycle as outlined beginning with purchasing these six vehicles in 2026.

FINANCIAL IMPACT
(If none, state N/A)
Total cost of six squad cars depending on the options chosen range from \$438,426.96 to \$478,245.50.

STAFF RECOMMENDATION
Recommend Council approval to place order for both marked and unmarked squads through Karl Emergency Vehicles for approximately \$438,426.96.

Recommended Motion: **Move to approve purchase of six (6) squad car through Karl Emergency Vehicles.**

ATTACHMENT(S) INCLUDED
(If none, state N/A)
1. Karl marked squad quote
2. Ewald squad quote

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3. 10-33 Vehicle Services marked squad upfit quote
 4. Dana marked squad quote
 5. Dana marked squad upfit quote
 6. Karl unmarked squad quote
 7. 10-33 Vehicle Services unmarked squad upfit quote
 8. Dana Safety squad quote
 9. Dana Safety unmarked squad upfit quote
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