



Lake and Pond Solutions, LLC

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City of Whitewater
Attn: Michelle Dujardin
312 W. Whitewater St.
Whitewater, WI 53190

June 13th, 2025

Dear Ms. Dujardin,

Thank you for your interest in Lake and Pond Solutions, LLC. We are a total lake and pond management company, dealing with hundreds of products for aquatic use. Our degreed biologists are also licensed, certified and fully insured herbicide applicators with over 100 years of combined management experience. Below I've updated the fountain quote for two 5HP units that we previously sent back in 2022.

AQUAMASTER FOUNTAINS

Aquamaster's line of fountains range from ½ HP to 25 HP. The quoted 5HP Master Series units are covered with a 5-year parts and labor warranty while electrical panels and their components have a 3-year parts labor warranty. Aside from being one of the most comprehensive warranties in the business, LPS biologists have completed an electrical and mechanical course in maintenance and troubleshooting, certifying them as qualified field technicians. We guarantee our installations to be free of installer error for a period of 30 days. It is important to note that although Aquamaster pays for the warranty repair and shipping back to the customer, the customer is responsible for time spent on site to troubleshoot, remove, ship, and re-install a warranty repair (charged at our standard rates).

- **5HP Master Series Fountain** – includes float, 240V three phase power unit (18 amps), impeller, debris screen, AquaLock quick disconnect, 125' 10/4 cable with stainless braid, control panel containing a digital timer, GFCI, and surge arrestor, and the Lakewood pattern (15' tall x 36' wide). Shipping included. **\$10,578.47**
- **5HP Master Series Fountain** – includes float, 240V three phase power unit (18 amps), impeller, debris screen, AquaLock quick disconnect, 275' 8/4 cable with stainless braid, control panel containing a digital timer, GFCI and surge arrestor, and the Lakewood pattern (15' tall x 36' wide). Shipping included. **\$15,773.69**

**The cost of the second unit went up significantly as Aquamaster now requires 8-gauge cable instead of 10-gauge for this length. If the cable was 25' shorter, it would reduced the cost by over \$4,000!*



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I would be able to offer a 10% multi-unit discount if two new fountains are ordered at the same time. Lighting is also an option but not quoted here since it wasn't included in the original quote.

****PLEASE NOTE: Cable lengths were measured by a previous City of Whitewater employee. Custom cables cannot be returned so it is important to verify the lengths before ordering.***

These are serviceable units in which an oil/seal change is recommended every 2 years after the initial warranty runs out. The oil/seal change runs \$455/unit on the 5HP motors. Bearings can also be replaced as needed, which is done at the Aquamaster facility in Wisconsin and may run approximately \$1,200.

FOUNTAIN INSTALLATION/REMOVAL (IF NEEDED)

We charge a \$65 Basic Service Fee for each visit to the property in addition to the charges below.

Installation	\$250.00 per unit, per occurrence
Removal	\$350.00 per unit, per occurrence (includes cleaning and storage)

Installation: Your electrician will have to provide a suitable structure to mount the control panels and hard-wire them with appropriate power. They should also bury suitable conduit coming from the bottom of the panel to the pond edge for fountain cables (size depends on which unit). We can work directly with your preferred electrician to ensure all power requirements are met. Lake and Pond Solutions, LLC will then assemble and install the fountains using ballast block anchor lines, set timers and perform function checks.

I know that there is a lot of information here, so if you have any questions or concerns don't hesitate to contact me. Thank you very much for your interest in Lake and Pond Solutions, LLC. I look forward to earning your business this year!

Sincerely,



Jeff Stelzer – Owner/Senior Biologist
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