



2510 Hiller Ridge Rd.
Johnsburg, IL 60051
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Prepared by: *Cliff Hammarstrom*

We appreciate your business!

Email:

Quote Valid for 30 days

Phone:

Quote Date 7/23/2026

Sales Rep:

Quote Number 260723b ch2

Prepared for:

Name:	Sabrina Ojibway	Title:	Communications Director
Email:	Sojibway@whitewater-wi.gov	Phone:	262-473-0555
Address:	312 W Whitewater St.	City/St. :	Whitewater, WI 53190
Entity:	Whitewater Police Dept		
DESCRIPTION:	Fortivoice to Solacom SIP integration quote.		

DETAILS: This is to move the existing admin POTS lines connections between the FORTIVOICE system and the SOLACOM system to a SIP integrations. This includes a new router for the Solacom system along with physical installation and cabling within the equipment room. Remote configuration services will be provided by Solacom. Any needed changes to the existing workstation screen layouts will also be performed. Any needed services on behalf of the Mitel system will be the responsibility of the customer. 251208-03-TM_V02

<u>Description</u> (Title A)				
SECTION A1				
Part Number	Description	Qty	Unit Price	Ext Price
P-M800 SBC	M800 SBC Non-HA, 30 Sessions	1	\$ 6,840.00	\$ 6,840.00
SV-InstRemDaily	Remote Install Services - Daily Rate	2	\$ 1,850.00	\$ 3,700.00
SV-SOLAPS	Remote Solacom System Engineering 1 Day	1	\$ 2,300.00	\$ 2,300.00
SV-SBC Setup	SBC config & setup for 1 Network	1	\$ 1,850.00	\$ 1,850.00
SV-PM Half Day	Solacom Remote Project Management - Half Day	1	\$ 914.25	\$ 914.25
			TOTAL PRICE	\$ 15,604.25

SECTION A2				
Part Number	Description	Qty	Unit Price	Ext Price
Labor MCH-Standard Tech	Labor rate Tech / Installation (Normal business hours)	14	\$ 140.00	\$ 1,960.00
Misc-Items	Misc, Hardware, cable, wire, connectors, consumables,etc.	1	\$ 100.00	\$ 100.00
Shipping Inbound	Shipping & Freight charges	1	\$ 120.00	\$ 120.00
			TOTAL PRICE	\$ 2,180.00

ALL TITLE SECTIONS Grand TOTAL

\$ 17,784.25

QUOTE ACCEPTED BY:		
ACCEPTED DATE:		Accepted Total Amount

To accept this quote, please Sign, Date, and return it to Gencomm

- (1) Immediate access to any work areas is required.
- (2) Work will be performed from 8:00 AM to 5:00 PM, Monday through Friday, excluding holidays unless otherwise arranged.
- (3) Information and materials contained in this quote exhibits a technical expertise and is intended to be viewed by the customer that it is addressed to. No part of this information shall be divulged to any entity that would use it to formulate a competitive offer.
- (4) Specifics, such as lengths, genders, and part numbers will be reviewed and/or verified at time of order to ensure accuracy.
- (5) Unless specifically stated, all sales are for domestic use.
- (6) Unless previously arranged, for quotes in excess of \$5,000.00 Gencomm requests 50% payment upon approval / purchase order, 20% upon equipment delivery, 20% upon system operation, 10% upon final testing / acceptance.
- (7) Unless otherwise specified, shipping and handling charges are not included and will be added to the associated invoice.
- (8) All system support-maintenance plan payments are due prior to expiration of any existing support plan.