Subject: Proposal for VoIP Project: FortiVoice and Intrado Revolution

Dear Village of Tim Nuebeck

We are proposing a FortiVoice on-premises system for the City of Whitewater.

Our proposed solution includes two physical FortiVoice phone systems configured in High Availability (HA) mode. One unit will be located at the City Hall, with the backup unit at an location of your choosing. This setup ensures seamless failover, as the backup automatically takes over in case of a failure. Additionally, this configuration simplifies maintenance; we can upgrade the firmware on one unit while it is offline, switch over to the upgraded unit, and then update the other resulting in no downtime.

A distinctive feature of the FortiVoice system is its flexibility. The same software and hardware can be used for both on-premises and cloud deployments. This means you can start with an on-premises solution and transition to the cloud later without losing your initial investment. With its competitive pricing, the FortiVoice system offers a compelling return on investment (ROI) compared to cloud-only options.

We also offer SMS capabilities through the FortiVoice client with FortiCall SIP trunks.

Additional Features and Equipment:

- **Paging Connectivity**: we can utilize either FXO or FXS ports to accommodate analog paging systems.
- **Phone Models**:
  - 580B for administrative staff
  - 480B for classrooms
  - Yealink CP925 for conference rooms
- **Fax Server**: The FortiVoice system includes a built-in fax server, allowing the elimination of physical fax machines, if desired.

Intrado Revolution: As an option we are offering the Intrado Revolution emergency notification system. The Village would need to provide a server for this solution. We would need a Virtual Windows server to run the application.

Notes about FortiVoice and Revolution.

FortiVoice: Advanced, Secure, and Scalable Communication Solutions
FortiVoice is engineered to enhance collaboration within a centralized, secure environment, empowering your organization to deliver exceptional customer service. Its powerful, affordable, and user-friendly system accommodates up to 50,000 users and includes integrated voice, conferencing, and fax features.

Unlike many PBX providers that impose hidden costs or recurring fees for advanced features, FortiVoice offers a straightforward, all-inclusive pricing model. Key benefits include:

- Simplified call management across offices
- Effective cost control for communication
- Seamless global connectivity

Exclusive Security Features of FortiVoice:
FortiVoice is distinguished by its unmatched built-in security features, including:

- Embedded SBC and SIP Firewall for DDoS mitigation
- Multi-factor authentication (MFA) and IP blacklisting for enhanced security
- Optimized SD-WAN performance and low-latency audio connections
- Secure provisioning with HTTPS and SIP over TLS 1.3
- SSL via embedded FortiClient

These features establish FortiVoice as the most secure phone system available, offering peace of mind and robust protection against evolving threats.

Intrado Revolution: Comprehensive Emergency Notification Solution
Intrado Revolution is a proven leader in emergency notification systems, widely used by schools

and businesses for its flexibility and scalability. Beyond handling emergency scenarios, it also manages school bell schedules efficiently.

Key Capabilities of Intrado Revolution:

- One-click lockdowns for immediate alerts and security measures
- Automated school bell scheduling for efficiency and cost savings
- Severe weather response integration with NOAA alerts
- Hazardous condition alerts for smoke, chemical spills, or intruders
- Mass notifications via desktop, mobile devices, and public address systems
- Smart-building integration for after-hours motion detection
- Community-wide notifications during crises

These capabilities ensure your organization is equipped with a cutting-edge system for safety, efficiency, and effective communication.

We are proud to have numerous satisfied customers using both FortiVoice and Intrado Revolution, attesting to their reliability, feature-rich designs, and superior performance. Our team looks forward to delivering the same level of excellence to your organization.

Thank you for considering our proposal. We are confident that our solutions will meet and exceed your expectations. Please feel free to reach out with any questions or to schedule a demonstration.

Sincerely

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