



Finance Committee Agenda Item

Meeting Date: 05/26/2026

Agenda Item: Axon Body Camera Contract

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BACKGROUND

(Enter the who, what when, where, why)

The police department currently contracts with Axon Enterprises for body-worn cameras and cloud-based evidence storage. The current contract was signed on 12-6-2023, covers 2024 through 2028, and included a total of 5.36 TB of “a-la-carte” cloud storage. The a-la-carte data storage option was chosen at the time due to the lower cost to the city compared to unlimited storage options.

In March, a representative of Axon contacted the police department to inform us that we are significantly over our body camera storage limits (utilizing a total of 18.57 TB of cloud storage) and to try to find a resolution. Since that time, we have reviewed our video retention rules and confirmed that we are storing data consistent with best practices and records retention laws and simply have the need for greater volume. Axon was unable to provide us with storage history further back than one year, but after running a report through evidence.com (cloud storage site) we concluded that even at the outset of the current contract, we were already utilizing 11.6 TB of data storage (shown in attached Evidence Data Usage Spreadsheet). Based on that, staff feel that we were under sold cloud storage at the time the contract was signed. However, in reviewing the current Axon contract, Attorney Chesebro determined that there is some liability if we don’t work toward a solution as Axon has the ability to charge the city for cloud storage overages.

As we worked toward a solution, Axon provided a total of three contract proposals:

Proposal #1: Restructured contract that would essentially end the original contract and begin a new 5-year contract with new camera equipment and unlimited storage for a total cost of **\$199,270.59**. Costs were broken down annually as follows:

- 2026: \$989.55
- 2027: 30,146.39
- 2028: 41,865.04
- 2029: \$42,089.87
- 2030: \$42,089.87
- 2031: \$42,089.87

Proposal #2: Secondary contract that provides unlimited storage and extends costs for one additional year (2029) beyond the current contract termination for a total cost of **\$30,712.32**. Costs were broken down annually as follows:

- 2026: \$3,071.23
- 2027: \$3,071.23
- 2028: \$12,284.93
- 2029: \$12,284.93

Proposal #3: Secondary contract that provides unlimited storage for a total cost of **\$15,356.16**. Costs were broken down annually as follows:

- 2026: \$3,000
- 2027: \$3,000
- 2028: \$9,356.16

Staff recommend moving forward with proposal #3. The primary benefit is that it provides us with an unlimited data storage stance while removing any other proposed costs. Additionally, the cost of this proposal can be absorbed in the approved 2026-27 budget with ability to account for the increased costs in 2028 in the next budget cycle. Finally, proposal #3 keeps us on the same timeline as the original contract with Axon, giving us the flexibility to complete an RFP to ensure competitive pricing for future contracts.

PREVIOUS ACTIONS – COMMITTEE RECOMMENDATIONS (Dates, committees, action taken)

The original Axon contract was agreed to 12/6/2023 and runs for five years (2024 through the end of 2028). This contract cost a total of \$120,658.48

FINANCIAL IMPACT (If none, state N/A)

If approved, Axon proposal #3 would cost \$3,000 in 2026, \$3,000 in 2027, and \$9,356.16 in 2028.

STAFF RECOMMENDATION

Approve Axon proposal #3 at a total cost of \$15,356.16 from 2026 through 2028.

ATTACHMENT(S) INCLUDED (If none, state N/A)

1. Current Axon Contract signed 12-6-2023
2. Axon Proposal #1
3. Axon Proposal #2
4. Axon Proposal #3
5. Evidence Data Usage Spreadsheet 2010-2023
6. Email communication