



Memo

Date: September 15, 2026

To: Board of Trustees

Subject: Dark Web Monitoring and Cloud Protect

Dear Board members,

Our IT partner VC3 is recommending the following licenses be implemented to back up and protect our Microsoft 365 Cloud Environment. Since this is recommended for both the Police department and the General Township, we decided to put them together for board approval. These licenses provide the following protection to the Township and Police Department:

Dark Web Protect — Dark Web Monitoring

Dark Web Protect scans the dark web for exposed sensitive or confidential information, helping organizations protect themselves, their people, and their reputation.

Its four core capabilities are:

- **Proactive dark web scans** — Uncover sensitive or confidential data found on the dark web so you can act to protect yourself, your organization, and your employees.
- **Regular reports** — Ongoing dark web activity reports that build organizational awareness about safeguarding confidential information.
- **Timely notifications** — Proactive breach alerts to stakeholders, protecting customers, employees, and brand reputation.
- **Insider threat identification** — Intelligence on insider threats so you can coordinate with law enforcement and IT to respond.

Web Protect - Web/DNS Filtering

Web Protect provides capabilities designed to reduce organizational cybersecurity risk:

- **Malware Prevention:** Automatically blocks malicious websites to stop malware from downloading, executing, or infecting systems.
- **Proactive Detection + Filtering:** Identifies and filters malware while also restricting the internet content employees can access.
- **End-to-End Network Protection:** Protects devices both on and off the network, including remote employees connecting to the internet.



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- **Cyberattack Prevention:** Stops employees from unknowingly accessing websites that download malware to their devices.

Bottom line: The solution combines automated malware blocking, content filtering, and on/off-network coverage to protect users and prevent cyberattacks before they reach organizational systems.

Cloud Data Protect

Cloud Data Protect monitors for:

- Unauthorized bad actors who successfully log into your application.
- Bad actors who successfully download excessive amounts of data from your environment.
- Unauthorized security policy changes to your accounts.
- Unauthorized devices added to your environment.
- Suspicious changes to email forwarding rules.

Cloud Protect Data Recovery

Cloud Protect Data Recovery backs up your online environment:

- All OneDrive, SharePoint, Teams and Exchange (email) items are securely backed up.
- 24x7x365 Backup Monitoring and Support.
- A minimum of 3x daily backups.
- Infinite data retention.

The price for the General Township would come to \$31,344.12 for the 3-year licenses and \$15,860.88 for the Police Department for the 3-year licenses. There is no labor included in the price and no overhead for VC3, only the cost of the licensing. The licenses are based on the number of users.

The Police Chief and I would like to request approval to purchase and implement the three-year licenses for both organizations at a total of \$47,205. The invoices would be paid on an annual basis. The combined total cost per year for both organizations would be \$15,735.00.

Trish Pergament
Deputy Supervisor

Matthew Ivory
Chief of Police



Township of White Lake, MI - Foundational Security Tools Order

Township of White Lake, MI

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Patricia Pergament

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Quote expires: December 10, 2026

VC3

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Prepared by: Tom Conway

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Products & Services

PRODUCTS & SERVICES	QUANTITY	UNIT PRICE	PRICE
Dark Web Protect Dark Web Credential Monitoring	83	\$2.50 / month	\$207.50 / month for 3 years
Web Protect Advanced Web & Content Filtering	83	\$2.50 / month	\$207.50 / month for 3 years
Cloud Protect M365 Monitoring & Protection	83	\$2.50 / month	\$207.50 / month for 3 years
Cloud Data Recovery - Infinite Retention M365 Backups Infinite Cloud Retention Backups of SharePoint, Teams, OneDrive & Exchange Online	83	\$2.99 / month	\$248.17 / month for 3 years
Foundational Security Implementation	1	\$2,107.50	\$0.00 after 100% discount

SUMMARY

Monthly subtotal	\$870.67
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One-time subtotal	\$0.00
	after \$2,107.50 discount

Comments

This Order is entered into as of September 11, 2026 between VC3 Inc., a Delaware corporation ("Company") and Township of White Lake, MI ("Client")

Order Governed by the Master Agreement

This Order is subject to and governed by Company's Master Agreement in effect on the date this Order is entered into between Company and Client. The Master Agreement is available [here](#) and is incorporated in full into and made a part of this Order by this reference. The Client may also request a copy of the Master Agreement by submitting an email request to betterit@vc3.com identifying the Client and the applicable Orders. Company's entering into this Order is conditioned on Client's agreement to the Master Agreement, and by entering into this Order with Company, Client accepts and agrees to the Master Agreement.

Deliverables & Services

Dark Web Protect

1. Deployment & Implementation Services:

1. Provision **Dark Web Protect** -Dark web monitoring platform, including provisioning Client's domain(s), reviewing existing data with Client point of contact, and configuring real time alerting:
2. Configure monitoring service to monitor corporate domains in scope.
3. Configure up to five (5) personal email addresses to be monitored

Web Protect

1. Deployment & Implementation Services:

1. Provision **Web Protect** - Advanced DNS/Web protection platform. Filters content accessible by employees when connected to the corporate network or using corporate devices:
 1. Deployment of agent to all devices with Company RMM deployed.
 2. Initial configuration of web and content filtering policy within the solution.

Cloud Protect

1. Deployment & Implementation Services:

1. Provision **Cloud Protect** - Cloud Platform Security Event and Incident Reporting platform.
2. Authentication with Client Microsoft 365 and/or G Suite tenant.
3. Alerting threshold tuned to meet industry best practices.

2. General Managed Security Services

1. 24x7 Monitoring and Incident Response Services:

1. Provide 24X7 Incident response services for all included deployed services.
2. Track all incidents through an ITIL (Information Technology Infrastructure Library) based Service Desk system. All requests will be prioritized and processed per the 'Priority' guidelines listed in Addendum A.
3. 24X7 response to critical event driven Incidents. Utilize industry best practices for remote access, control and management of all devices.

VC3 Protect - Cloud Data Recovery

Company will provide the following functions and services as part of this Order:

1. Deployment & Implementation Services

1. Configure backups for all accounts licensed with appropriate Microsoft 365 and/or G Suite license.
2. Backup the following items within Clients Microsoft 365 environment:
 1. SharePoint
 2. Teams
 3. OneDrive
 4. Exchange Online
3. Backup the following items within Clients G Suite environment:
 1. Google Drive
 2. Google Calendar
 3. Gmail
 4. Google Shared Drives
4. Configure infinite backup data retention.
5. Configure backups to occur 3 times a day.

2. General Managed Backup Services
 1. Monitor and maintain backups for the applicable devices and accounts protected.
 2. Perform periodic updates to the backup software such as patches, and updates.
 3. Perform data recovery actions at the request of Client in line with priorities outlined in Addendum A
3. Items other than those included above are expressly excluded from the Services provided within this Order. The following exclusions and clarifications are intended to clarify the scope of services for this order:
 1. Cloud Data Recovery does not back up the following:
 1. Private channels conversations within Microsoft Teams.
 2. Public Exchange Folders.
 3. Shared and Group contacts and calendars.
 4. Shared and Group documents in OneDrive.
 5. SharePoint Forms
 6. Local installations of SharePoint.

Exclusions

Items other than those included above are expressly excluded from the Services provided within this Order. The following exclusions and clarifications are intended to clarify the scope of services for this order:

1. When client requests services by Company not explicitly included in this agreement, they are agreeing to invoicing of said services per the terms outlined in the Master Agreement and rates displayed within Addendum A. For all services which incur additional hourly fees, Company will notify the client that these services are outside the scope of this work order and will receive approval from client prior to rendering these additional services.
2. Software and licensing purchased by the client directly from a third-party vendor are not included as a part of services to be supported.
3. Should deficiencies, malware infections, or critical vulnerabilities be discovered during the deployment of services, Company will bring to Client attention and discuss the impact of the deficiencies on Company's ability to provision the Services and provide client with options to correct the deficiencies. Initial remediation hours will be billed outside of this Order unless otherwise explicitly stated in this Order.

Assumptions

1. Company reserves the right, at its discretion, to pass onto the client any changes to obligations, such as terms or pricing imposed on Company by a given vendor, for an offering that is currently resold to the client at any time during the current agreement term.
2. The items defined in this Order are designed to enhance the security of the customer environment. There is no guarantee that any security measure will prevent a data breach, infection, or other cyber security incident.

Client Responsibilities

1. Client will provide a primary point of contact for Company to work with on all services provided in this Order.
2. Client will be responsible for ensuring applicable agents and software are deployed to Client devices.
3. Client will maintain both hardware and software maintenance agreements with the source Vendor whenever possible to allow for ongoing access to security updates and to provide quick replacement of non-functioning components.
4. Third party tool licensing may be required for additional cost.

Invoicing

1. Recurring services, if included, shall be provided for term indicated in Products & Services, starting from the date of the first recurring invoice (Effective Services Start Date), unless terminated in accordance with the terms of this Order or the Master Agreement.
2. Upon execution of an Order, Company shall invoice Client for all non-recurring charges due for Company to commence Services, including any onboarding fees. Upon activation of the Services, billing shall commence, and Company shall invoice Client for monthly recurring charges in advance of providing managed services. If the Order start date does not fall on the first calendar day of a month, Company shall calculate the first month's Services on a prorated basis.
3. Any taxes related to services purchased or licensed pursuant to this Order shall be paid by Client or Client shall present an exemption certificate acceptable to the taxing authorities. Applicable taxes and freight charges shall be billed as a separate item on the invoice.
4. Unit rates will automatically increase annually on the anniversary of the Effective Services Start Date equivalent to the CPI change for All Urban Consumers or by 4.00%, whichever is higher.
5. The terms of this Order will automatically renew for an additional term of equivalent length to the current active term unless notice of termination is provided by either party no fewer than 90 calendar days prior to expiration of the current active term.

6. Company will audit the Client's usage of the quantity of Services on a monthly basis; for each quantity of Services found in excess of the amount stated in this Order above, Company will increase the monthly service fee amount by the corresponding unit price stated above.
7. At no time during the term of this Order will the fees payable under this Order (i.e. the monthly subtotal amount) drop below seventy-five percent (75%) of the initially agreed upon monthly subtotal stated above.
8. In the event of the early termination of the Agreement in accordance with Section 3.3 of the Master Agreement, Client agrees that the initially agreed upon monthly subtotal stated above shall be used for calculating fees due for the remaining term of the Agreement.
9. Additional services may be added at any time during the life of this Order at the unit price listed above.

Addendum A - Hourly Rates

Service Area	2026 Rate	Description of Service Area
Consulting & Project Management	\$ 245.00	Consulting (Design, Architecture, Planning); Technology Assessments; Project Management. CIO Consulting Services including without limitation product evaluations and application/infrastructure planning services.
Security Consulting & Management	\$ 359.00	vCISO Services, Security Assessments and Audits. Security team response to incidents outside of terms within applicable Orders.
Application Development	\$ 245.00	Application Software development, design, testing, and code revisions. Systems Programming (System Level Scripting/Automation). All SharePoint services.
Web Design Services	\$ 213.00	Web site design and implementation services which are NOT built on a Microsoft SharePoint platform.
Infrastructure Deployment Services	\$ 218.00	Installation and Setup of the following: Networks, Electronic Messaging Systems, Servers, SANs, VMWare, Citrix, Network Domains, and Desktop Deployments.
Infrastructure Maintenance Services	\$ 207.00	Maintenance Services for the following: Networks, Electronic Messaging Systems, Servers, SANs, VMWare, Domains, Microsoft Server, and Desktop support.
Travel Time	\$ 131.00	Travel time to and from the Client. This rate includes the mileage expense at the current IRS approved mileage rate.
After Hours Support Services	\$ 271.00	All reactive support services provided to Client outside of the hours of 8am to 5pm Monday through Friday and all services provided on National Holidays

Note: Rates will automatically increase on an annual basis equivalent to the CPI change for All Urban Consumers or by a rate of 4%, whichever is higher. Annual rate increases will become effective on the first of the month following the release of data for the prior calendar year.

Signature

Before you sign this quote, an email must be sent to you to verify your identity. Find your profile below to request a verification email.

Patricia Pergament

ppergament@whitelaketwp.com

Corey Kaufman

corey.kaufman@vc3.com



Township of White Lake PD, MI - Foundational Security Tools Order

Township of White Lake PD, MI

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White Lake, Michigan 48383
United States

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United States

Prepared by: Tom Conway

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tom.conway@vc3.com
+15177981336

Quote expires: December 10, 2026

Products & Services

PRODUCTS & SERVICES	QUANTITY	UNIT PRICE	PRICE
Dark Web Protect Dark Web Credential Monitoring	42	\$2.50 / month	\$105.00 / month for 3 years
Web Protect Advanced Web & Content Filtering	42	\$2.50 / month	\$105.00 / month for 3 years
Cloud Protect M365 Monitoring & Protection	42	\$2.50 / month	\$105.00 / month for 3 years

PRODUCTS & SERVICES	QUANTITY	UNIT PRICE	PRICE
Cloud Data Recovery - Infinite Retention M365 Backups Infinite Cloud Retention Backups of SharePoint, Teams, OneDrive & Exchange Online	42	\$2.99 / month	\$125.58 / month for 3 years
Foundational Security Implementation	1	\$2,107.50	\$0.00 after 100% discount
SUMMARY			
Monthly subtotal			\$440.58
One-time subtotal			\$0.00 after \$2,107.50 discount

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Patricia Pergament

ppergament@whitelaketwp.com

Corey Kaufman

corey.kaufman@vc3.com