



POLICE DEPARTMENT

CHARTER TOWNSHIP OF WHITE LAKE

DANIEL T. KELLER
CHIEF OF POLICE

October 7, 2022

Rik Kowall, Township Supervisor
White Lake Township

SUBJECT: 2023 FLEET VEHICLE PURCHASE

Lieutenant Ivory researched and received bids for the purchase of three (3) Dodge Durango Pursuit Vehicles. These vehicles will be replacing three of our current, aging fleet patrol vehicles. The retiring three fleet vehicles would be set for auction. Lt. Ivory contacted and received quotes from three (3) dealerships that handle government contract, fleet purchases. Those dealerships are Szott Dodge, Galeana Dodge, and Lafontaine Dodge. The request for bid was under the following parameters:

DODGE DURANGO

- 2023 Dodge Durango Police Pursuit Package
- 3.6L V6 VVT Engine
- Black Color Option
- Police Console (Factory)
- LED Spot Light
- Towing Package

Lt. Ivory received the quotes from all requested dealerships, using the government-bid amount for the purchase. The quotes from each dealer are as follows:

QUOTES

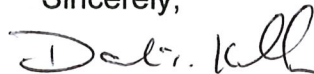
- Szott Dodge (V6).....\$40,003.00 x 3 = \$120,009.00
- Galeana Dodge (V6).....\$40,434.00 x 3 = \$121,302.00
- Lafontaine Dodge (V6).....\$39,920.00 x 3 = \$119,760.00

All contacted dealerships advised that they were able to obtain the vehicles and all three quotes were very similar. It should be noted that the printed quote from Szott, which is attached, is actually \$500.00 less per vehicle than what I have described here. Szott's mark-up for the vehicle is \$500.00 over factory cost, however, their system does not allow them to add that cost into the quote. The cost in this memorandum is accurate.

Upon review of all quotes and speaking with all sales representatives, it is my recommendation that we select Szott Dodge as the vendor for this purchase. The Szott quote is only \$83.00 per vehicle higher than the lowest received quote. Delivery of vehicles will be seamless, as the dealership is in the Township. We have conducted prior business with Szott and they have proven themselves as a trustworthy company, worthy of receiving the bid. The bid amount of \$120,009 is an "out-the-door" price for the vehicles. I have attached all quotes to this memorandum for review.

I am requesting the Board approve the total amount of \$120,009.00, for the purchase of three (3) Dodge Durango Pursuit Vehicles.

Sincerely,

A handwritten signature in black ink that reads "D. Keller". The signature is written in a cursive style with a large initial "D" and a long, sweeping underline.

Daniel T. Keller
Chief of Police

SZOTT M-59 DODGE, LLC
 2565 HIGHLAND
 HIGHLAND, MI 483562725

Priced Order Confirmation (POC)

Date Printed:	2022-10-06 3:41 PM	VIN:		Quantity:	01
Estimated Ship Date:		VON:	57178543	Status:	BG - Order has passed edit but cannot be considered for scheduling
Date Ordered:	2022-09-30 2:55 PM	Ordered By:	S40564K	FAN 1:	01B68 White Lake Township
				FAN 2:	
				Client Code:	
				Bid Number:	TB3071
				PO Number:	
Sold to:	Ship to:				
SZOTT M-59 DODGE, LLC (44831)	SZOTT M-59 DODGE, LLC (44831)				
2565 HIGHLAND	2565 HIGHLAND				
HIGHLAND, MI 483562725	HIGHLAND, MI 483562725				

Vehicle: 2023 DURANGO PURSUIT VEHICLE AWD (WDEE75)

	Sales Code	Description	MSRP(USD)	FWP(USD)
Model:	WDEE75	DURANGO PURSUIT VEHICLE AWD	41,415	41,228
Package:	2BZ	Customer Preferred Package 2BZ	0	0
	ERC	3.6L V6 24V VVT Engine Upg I w/ESS	0	0
	DFT	8-Spd Auto 850RE Trans (Make)	0	0
Paint/Seat/Trim:	PXJ	DB Black Clear Coat	0	0
	APA	Monotone Paint	0	0
	*A7	Cloth Bucket Seats W/Rear Vinyl	135	121
	-X9	Black	0	0
Options:	CUG	Police Floor Console	950	856
	CW6	Deactivate Rear Doors/Windows	85	77
	GXF	Entire Fleet Alike Key (FREQ 1)	160	145
	LNF	Black Left LED Spot Lamp	610	549
	NAS	50 State Emissions	0	0
	3AH	Price Protection - Code H	0	0
	4UQ	T3AC	0	125
	4NU	Fuel Fill / Battery Charge	0	0
	4FM	Fleet Option Editor	0	0
	4ES	Delivery Allowance Credit	0	-141
	2SQ	FCA Fleet Powertrain Care	0	0
	YG1	7.5 Additional Gallons of Gas	0	22
	4FT		0	0
	5N6	Easy Order	0	0
	4HG	Central Scheduling Block	0	0
	4FT	Fleet Sales Order	0	0
	4EA	Sold Vehicle	0	0
Non Equipment:	4KA	Special Bid Handling	0	0
	4FA	Special Bid-Ineligible For Incentive	0	0
	4DH	Prepaid Holdback	0	-1,301
	MAF	Fleet Purchase Incentive	0	0
Bid Number:	TB3071	Government Incentives	0	-3,500
Special Equipment:	99595A		0	0
Group Funds:	T10	DETROIT TRI-COUNTY - DAA	0	0
	B10	DETROIT METRO - PPA/EB-PF	0	0
Destination Fees:			1,595	1,595

Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.

Total Price: 44,950 39,503

Order Type: Fleet
Scheduling Priority: 1-Sold Order
Salesperson:
Customer Name: WHITE LAKE TOWNSHIP
Customer Address: 7525 HIGHLAND RD
WHITE LAKE MI 48383 USA
Instructions:

PSP Month/Week:
Build Priority: 01

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GALEANA'S VAN DYKE DODGE
28400 VAN DYKE AVENUE
WARREN, MI 480937133

Configuration Preview

Date Printed: 2022-10-04 11:01 AM
Estimated Ship Date: VIN: VON:

Quantity: 1
Status: BA - Pending order
FAN 1: 00DDK Dealer / Police Inventory
FAN 2:

Sold to:
GALEANA'S VAN DYKE DODGE (57081)
28400 VAN DYKE AVENUE
WARREN, MI 480937133

Ship to:
GALEANA'S VAN DYKE DODGE (57081)
28400 VAN DYKE AVENUE
WARREN, MI 480937133

Client Code:
Bid Number: TB3071
PO Number:

Vehicle:

2023 DURANGO PURSUIT VEHICLE AWD (WDEE75)

Sales Code	Description	MSRP(USD)
WDEE75	DURANGO PURSUIT VEHICLE AWD	41,415
2BZ	Customer Preferred Package 2BZ	0
ERC	3.6L V6 24V VVT Engine Upg 1 w/ESS	0
DFT	8-Spd Auto 850RE Trans (Make)	0
PXJ	DB Black Clear Coat	0
APA	Monotone Paint	0
*A7	Cloth Bucket Seats W/Rear Vinyl	135
-X9	Black	0
4DH	Prepaid Holdback	0
4ES	Delivery Allowance Credit	0
MAF	Fleet Purchase Incentive	0
LNF	Black Left LED Spot Lamp	610
CUG	Police Floor Console	950
5N6	Easy Order	0
4FM	Fleet Option Editor	0
4FT	Fleet Sales Order	0
142	Zone 42-Detroit	0
4EA	Sold Vehicle	0
4FA	Special Bid Ineligible For Incentive	0
TB3071	Government Incentives	0
YG1	7.5 Additional Gallons of Gas	0
		1,595
	Total Price:	44,705

Order Type: Fleet
Scheduling Priority: 1-Sold Order
Salesperson:
Customer Name:
Customer Address: USA

MSRP Month/Week:
Build Priority: 99
PRICE QUOTE
\$40,434.00

INSTRUCTIONS: GLENN BUTTERMORTH, FLEET MGR. 

DATE: 10-04-2022

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LaFontaine CDJR-Lansing

6131 S. Pennsylvania Ave.

Lansing, MI 48911

517-394-1022-Direct

517-394-1205-Fax

mdeacon@lafontaine.com

Name: White Lake
 Address: _____
 City: _____ State: Mi Zip: _____
 Contact: Matthew Ivory
 Phone: 248.698.4401
 Email: mivory@whitelakepolice.com

Date: 10/4/2022
 Quote 100422

State of Michigan		
	2023 Dodge Durango Pursuit AWD 4x4	\$37,980.00
2BZ	3.6L V6	
A7X9	Black HD Cloth Bucket Seats w/vinyl rear	\$135.00
LNF	Black Left LED Spot Lamp	\$610.00
CW6	Deactivate Rear Doors/Windows	\$85.00
GXF	Fleet Alike (FREQ 1)	\$160.00
CUG	Police Floor Console	\$950.00
	Total for three Durango V6's \$119760.00	
	Note per contract delivery is available @ \$2.00 per one way mileage.	
	By signing the purchase agreement you agree to purchase of the vehicle or vehicles X _____	
	Total Cost:	\$39,920.00

Signed Michelle Deacon