



POLICE DEPARTMENT

CHARTER TOWNSHIP OF WHITE LAKE

DANIEL T. KELLER
CHIEF OF POLICE

November 7, 2023

Rik Kowall, Township Supervisor
White Lake Township

RE: AXON HARDWARE REFRESH AND CONTRACT RENEWAL

HISTORY

In 2018, the White Lake Township Police Department purchased new in-car video recording equipment, along with body worn cameras. This equipment acquisition was a replacement of an existing in-car system that we had, which was at end of life and showing signs of failure. At the time of the purchase, multiple vendors were contacted and quotes were obtained. Ultimately, we decided to select Axon as the vendor of choice. The equipment was received and we entered into a five (5) year contract with Axon for licensing of software and video storage. In the past five years, we have found that Axon is a highly functioning and reliable system. At no point have we had any issues with data storage or access to the system.

At the time of the purchase, one of the big selling points of Axon was their Technical Assurance Plan or TAP. The purpose of TAP is to insulate the agency from rising industry costs, by essentially pre-paying for future hardware, at current market price, while also ensuring that the agency has the newest equipment. The system was installed in 2018 and we purchased TAP one-time for the fleet in-car system and two times for the body camera system. In approximately the middle of 2021, Axon conducted our first body camera TAP refresh. This process was seamless, with Axon automatically sending out a one-for-one swap of all body cameras and upload docks. Our initial purchase of equipment was for the Body 2 system. When the TAP refresh occurred, we received all new Body 3 cameras, with the updated docks. While we did pay for this with the TAP contract, we owed no money upon receipt of the new equipment.

We are now at the end of our five (5) year contract and due for our second body camera TAP refresh, as well as our Fleet in-car camera refresh. With that, we are also up for contract renewal for video storage and licensing.

Lieutenant Ivory reached out to Kenny Thomas, who is our regional sales representative for Axon to start the process of obtaining quotes. In their conversations, they discussed initiating a new five-year contract, with the same parameters as in 2018. This new contract will provide Axon digital evidence storage, licensing, new Fleet 3 systems (hardware already purchased through previous TAP), and new Body 4 body worn camera systems (hardware already purchased through previous TAP). The contract lays out that we will have the same TAP for body cameras at the two and a half-year mark, and new body cameras and fleet cameras again at the five-year mark.

As with all technology, there have been various advancements in the field of in-car and body worn camera systems. Axon is known as a leader in the industry and has made large

strides in these advancements. The following are some of the upgrades made to the systems that have been implemented since our last purchase of this equipment.

UPGRAGES AND ADVANCEMENTS

- In our original purchase, we received unlimited video storage for all videos recorded through the in-car system (front and rear cameras), however we were on an “ala-cart” storage plan for body worn cameras. This means that we currently have a finite amount of storage for videos recorded on all officers’ body cameras. We have since had to up the storage capacity to accommodate videos that need to be saved for longer periods of time. With the new contract, all of our storage, from all in-car systems and body camera systems is now unlimited, meaning that we have the capacity to save videos for a longer period of time, ensuring that videos of an evidentiary nature will not run the risk of deletion. The only ala-cart storage would be if detectives upload non-axon videos (videos such as store surveillance) to the evidence.com system for storage. The package we are quoted comes with a good amount of ala-cart storage that will meet our needs.
- The Fleet 3 system has the capacity for a program called Respond Plus. This allows for access into an officer’s camera from a remote location. Should an officer be on a traffic stop and not respond to a radio status check, the on-duty supervisor would have the capability to remote into the video system and obtain a live feed from the scene in order to determine if the officer is in distress.
- In 2018, the only viable method of video uploading for the Fleet system was known as WOS, or Wireless Off-load Server. There were access points installed on the rear of the station and video uploaded to the system when an officer returned to the parking lot. The off-load server had to be purchased and maintained. Current technology is to off-load videos over the already existing LTE network in the patrol vehicles. Once a video is captured and tagged, the video will immediately begin upload to the cloud. The benefits of this cannot be overstated. First, we will be able to decommission the WOS, thereby taking out one piece of hardware that has the potential for failure or external intrusion. Second, although comparatively rare, there are occasions when citizens will call to file a complaint against an officer at the completion of an incident. With current technology, the on-duty supervisor would take the complaint and then have to order the officer back to the station in order for the video system to off-load video. This takes the officer off the road for a period of time consistent with the off-load, which is generally a 1:2 ration (one second of off-load time for every two seconds of recorded video). With the LTE off-load, patrol officers will be able to remain in the field and in-service. The videos will upload to the system in approximately the same time frame, but the productivity of the officer will not be affected.

FLOCK INTEGRATION

The White Lake Township Police Department recently acquired numerous FLOCK cameras, which are installed around the Township and serve as vehicle identification readers. These cameras are constantly scanning vehicles and running them through the NCIC system, returning hits on things such as stolen vehicles and subjects wanted on felony level charges. The new Fleet 3 system has an integrated vehicle scanner built into the camera, which integrates with the FLOCK system. As officers are driving around, the cameras will be constantly scanning vehicles and returning the same hits that the stationary FLOCK cameras return. This essentially puts mobile FLOCK cameras on any roadway that has a patrol car actively patrolling.

The system can also be programmed to return hits from custom lists, such as missing person vehicles and local charge warrants that are deemed dangerous subjects. All images captured by the FLOCK system have the capability of displaying through the Axon system and ultimately can be saved to the evidence.com platform. We currently share all digital evidence with the Oakland County Prosecutor's Office through evidence.com. This means that with the FLOCK integration, we will be able to share those captured images with ease and not have to send digital evidence through a secondary platform.

Furthermore, Axon is currently the only in-car camera vendor that has a FLOCK integration. Lt. Ivory spoke with both Watchguard Systems (Motorola Division) and Pro-Vision. Both companies advised that the idea has been brought up, however there is currently no working plan in place to do a FLOCK API integration. They would not even comment as to the feasibility of it actually occurring.

Finally, on November 1st, 2023, Lt. Silverthorn and Lt. Ivory were involved in a zoom webinar from FLOCK, discussing current and new technologies. During the webinar, the Axon integration was discussed, however no other companies were mentioned as even being on the horizon with integration.

REQUESTED QUOTE

Once the parameters of the program were established, Mr. Thomas was able to send out two quotes for the systems. Axon's quoting system is somewhat unique inasmuch that although Axon is one company, the Body system and the Fleet system operate as two distinct divisions within the company, and as such there are two quotes, one for each system.

FLEET 3

The Fleet 3 system will be on a five-year contract with payments going from January of 2024 through January of 2028. There is one built-in TAP refresh at year five. The TAP refresh will provide all new hardware in 2029. Without TAP, the new equipment could easily run in upwards of \$40,000 or more, depending on market price. The quote accounts for the installation of nine (9) in-car systems, each coming with a five-year warranty, covering the system for the entirety of the contract. The quote provides for integrated license plate readers in all nine systems and Respond Plus in all nine systems. The quote also gives licensing, access to evidence.com for all the systems, and unlimited video storage. The total for the five-year contract of the Fleet 3 system is \$96,519.60.

BODY 4


The Body 4 system will be on a five-year contract with payments going from January of 2024 through January of 2028. There are two built-in TAP refreshes at the two-and-a-half-year mark, as well as the five-year mark, providing new equipment in the middle to end of 2026 and again in 2029. Without TAP, the new equipment could easily run in upwards of \$30,000 or more, depending on market price. The quote accounts for twenty-eight (28) body camera systems, as well as four wall mounted docking stations for uploads and charging. This contract comes with a five-year warranty, covering all body cameras and docking stations for the life of the contract. The quote provides unlimited body camera video storage, evidence.com licensing for all officers, including the Record's Bureau. The total for the five-year contract for the Body 4 system is \$144,781.50.

The total combined cost for the acquisition and deployment of this equipment is \$241,301.10.

RECOMMENDATION

I recommend that we approve and enter into a five-year contract with Axon for the purchase of both new systems. Axon has been successfully deployed at the White Lake Township Police Department for the past five years and has shown itself to be a proven product. The officers of the department are trained on the equipment and proficient with its use. We currently have infrastructure in place to use this system and a transition to the new equipment would be easy. I have attached both quotes received from Axon to this proposal and am able to answer any questions that you may have.

Sincerely,



Daniel T. Keller
Chief of Police



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-524425-45229.891KT

Issued: 10/30/2023

Quote Expiration: 12/01/2023

Estimated Contract Start Date: 02/15/2024

Account Number: 109387

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
7525 Highland Rd 7525 Highland Rd White Lake, MI 48383-2938 USA	White Lake Township Police Dept. - MI 7525 Highland Rd White Lake MI 48383-2938 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Kenny Thomas Phone: (704) 375-1936 Email: kethomas@axon.com Fax:	Matthew Ivory Phone: 248-698-4400 Email: mivory@whitelakepolice.com Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$96,519.60
ESTIMATED TOTAL W/ TAX	\$96,519.60

Discount Summary

Average Savings Per Year	\$8,690.40
TOTAL SAVINGS	\$43,452.00

Payment Summary

Date	Subtotal	Tax	Total
Jan 2024	\$17,820.13	\$0.00	\$17,820.13
Jan 2025	\$18,532.94	\$0.00	\$18,532.94
Jan 2026	\$19,274.26	\$0.00	\$19,274.26
Jan 2027	\$20,045.23	\$0.00	\$20,045.23
Jan 2028	\$20,847.04	\$0.00	\$20,847.04
Total	\$96,519.60	\$0.00	\$96,519.60

Quote Unbundled Price:	\$139,971.60
Quote List Price:	\$120,774.60
Quote Subtotal:	\$96,519.60

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
Fleet3ARe	Fleet 3 Advanced Renewal	9	60	\$214.29	\$178.74	\$178.74	\$96,519.60	\$0.00	\$96,519.60
A la Carte Hardware									
72036	FLEET 3 STANDARD 2 CAMERA KIT	9			\$2,695.00	\$0.00	\$0.00	\$0.00	\$0.00
Total							\$96,519.60	\$0.00	\$96,519.60

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
A la Carte	72036	FLEET 3 STANDARD 2 CAMERA KIT	9	01/15/2024
Fleet 3 Advanced Renewal	72040	FLEET REFRESH, 2 CAMERA KIT	9	01/15/2029

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced Renewal	80400	FLEET, VEHICLE LICENSE	9	02/15/2024	02/14/2029
Fleet 3 Advanced Renewal	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	9	02/15/2024	02/14/2029
Fleet 3 Advanced Renewal	80402	RESPOND DEVICE LICENSE - FLEET 3	9	02/15/2024	02/14/2029
Fleet 3 Advanced Renewal	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	18	02/15/2024	02/14/2029

Services

Bundle	Item	Description	QTY
Fleet 3 Advanced Renewal	73392	FLEET 3 UPGRADE INSTALLATION (PER VEHICLE)	9

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced Renewal	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	9	01/15/2025	02/14/2029

Payment Details

Jan 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	72036	FLEET 3 STANDARD 2 CAMERA KIT	9	\$0.00	\$0.00	\$0.00
Year 1	Fleet3ARe	Fleet 3 Advanced Renewal	9	\$17,820.13	\$0.00	\$17,820.13
Total				\$17,820.13	\$0.00	\$17,820.13

Jan 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	72036	FLEET 3 STANDARD 2 CAMERA KIT	9	\$0.00	\$0.00	\$0.00
Year 2	Fleet3ARe	Fleet 3 Advanced Renewal	9	\$18,532.94	\$0.00	\$18,532.94
Total				\$18,532.94	\$0.00	\$18,532.94

Jan 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	72036	FLEET 3 STANDARD 2 CAMERA KIT	9	\$0.00	\$0.00	\$0.00
Year 3	Fleet3ARe	Fleet 3 Advanced Renewal	9	\$19,274.26	\$0.00	\$19,274.26
Total				\$19,274.26	\$0.00	\$19,274.26

Jan 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	72036	FLEET 3 STANDARD 2 CAMERA KIT	9	\$0.00	\$0.00	\$0.00
Year 4	Fleet3ARe	Fleet 3 Advanced Renewal	9	\$20,045.23	\$0.00	\$20,045.23
Total				\$20,045.23	\$0.00	\$20,045.23

Jan 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	72036	FLEET 3 STANDARD 2 CAMERA KIT	9	\$0.00	\$0.00	\$0.00
Year 5	Fleet3ARe	Fleet 3 Advanced Renewal	9	\$20,847.04	\$0.00	\$20,847.04
Total				\$20,847.04	\$0.00	\$20,847.04

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

10/30/2023





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 International: +1.800.978.2737

Q-508437-45171.965KT

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SALES REPRESENTATIVE	PRIMARY CONTACT
Kenny Thomas Phone: (704) 375-1936 Email: kethomas@axon.com Fax:	Matthew Ivory Phone: 248-698-4400 Email: mivory@whitelakepolice.com Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$144,781.50
ESTIMATED TOTAL W/ TAX	\$144,781.50

Discount Summary

Average Savings Per Year	\$8,761.14
TOTAL SAVINGS	\$43,805.70

Payment Summary

Date	Subtotal	Tax	Total
Feb 2024	\$30,143.66	\$0.00	\$30,143.66
Feb 2025	\$26,996.07	\$0.00	\$26,996.07
Feb 2026	\$28,075.91	\$0.00	\$28,075.91
Feb 2027	\$29,198.95	\$0.00	\$29,198.95
Feb 2028	\$30,366.91	\$0.00	\$30,366.91
Total	\$144,781.50	\$0.00	\$144,781.50

Quote Unbundled Price:	\$188,587.20
Quote List Price:	\$170,966.40
Quote Subtotal:	\$144,781.50

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
BWCamTAP	Body Worn Camera TAP Bundle	28	60	\$37.87	\$32.50	\$32.50	\$54,600.00	\$0.00	\$54,600.00
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	4	60	\$70.49	\$34.66	\$34.66	\$8,318.40	\$0.00	\$8,318.40
A la Carte Hardware									
H00001	AB4 Camera Bundle	25			\$849.00	\$0.00	\$0.00	\$0.00	\$0.00
H00002	AB4 Multi Bay Dock Bundle	1			\$1,638.90	\$1,638.90	\$1,638.90	\$0.00	\$1,638.90
H00001	AB4 Camera Bundle	3			\$849.00	\$849.00	\$2,547.00	\$0.00	\$2,547.00
H00002	AB4 Multi Bay Dock Bundle	3			\$1,638.90	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Software									
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	28	60		\$26.04	\$26.04	\$43,747.20	\$0.00	\$43,747.20
BasicLicense	Basic License Bundle	27	60		\$16.27	\$16.25	\$26,325.00	\$0.00	\$26,325.00
ProLicense	Pro License Bundle	3	60		\$42.31	\$42.25	\$7,605.00	\$0.00	\$7,605.00
Total							\$144,781.50	\$0.00	\$144,781.50

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - NA - US FIRST RESPONDER - BLK - RAPIDLOCK	25	02/01/2024
AB4 Camera Bundle	100147	AXON BODY 4 - NA - US FIRST RESPONDER - BLK - RAPIDLOCK	3	02/01/2024
AB4 Camera Bundle	100466	USB-C to USB-C CABLE FOR AB4	28	02/01/2024
AB4 Camera Bundle	100466	USB-C to USB-C CABLE FOR AB4	4	02/01/2024
AB4 Camera Bundle	74028	WING CLIP MOUNT, AXON RAPIDLOCK	28	02/01/2024
AB4 Camera Bundle	74028	WING CLIP MOUNT, AXON RAPIDLOCK	4	02/01/2024
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	3	02/01/2024
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	1	02/01/2024
AB4 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	3	02/01/2024
AB4 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	02/01/2024
AB4 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	3	02/01/2024
AB4 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	02/01/2024
Body Worn Camera Multi-Bay Dock TAP Bundle	73689	MULTI-BAY BWC DOCK 1ST REFRESH	4	08/01/2026
Body Worn Camera TAP Bundle	73309	AXON CAMERA REFRESH ONE	28	08/01/2026
Body Worn Camera Multi-Bay Dock TAP Bundle	73688	MULTI-BAY BWC DOCK 2ND REFRESH	4	02/01/2029
Body Worn Camera TAP Bundle	73310	AXON CAMERA REFRESH TWO	28	02/01/2029

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	27	03/01/2024	02/28/2029
Basic License Bundle	73840	EVIDENCE.COM BASIC ACCESS LICENSE	27	03/01/2024	02/28/2029
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	9	03/01/2024	02/28/2029
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	3	03/01/2024	02/28/2029
A la Carte	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	28	03/01/2024	02/28/2029

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	4	02/01/2025	02/28/2029
Body Worn Camera TAP Bundle	80464	EXT WARRANTY, CAMERA (TAP)	28	02/01/2025	02/28/2029

Payment Details

Feb 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Upfront Hardware	BWCamTAP	Body Worn Camera TAP Bundle	28	\$0.00	\$0.00	\$0.00
Upfront Hardware	H00001	AB4 Camera Bundle	3	\$2,547.00	\$0.00	\$2,547.00
Upfront Hardware	H00002	AB4 Multi Bay Dock Bundle	1	\$1,638.90	\$0.00	\$1,638.90
Year 1	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	28	\$8,076.92	\$0.00	\$8,076.92
Year 1	BasicLicense	Basic License Bundle	27	\$4,860.31	\$0.00	\$4,860.31
Year 1	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	4	\$1,535.81	\$0.00	\$1,535.81
Year 1	BWCamTAP	Body Worn Camera TAP Bundle	28	\$10,080.63	\$0.00	\$10,080.63
Year 1	H00001	AB4 Camera Bundle	25	\$0.00	\$0.00	\$0.00
Year 1	H00002	AB4 Multi Bay Dock Bundle	3	\$0.00	\$0.00	\$0.00
Year 1	ProLicense	Pro License Bundle	3	\$1,404.09	\$0.00	\$1,404.09
Total				\$30,143.66	\$0.00	\$30,143.66

Feb 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	28	\$8,399.99	\$0.00	\$8,399.99
Year 2	BasicLicense	Basic License Bundle	27	\$5,054.72	\$0.00	\$5,054.72
Year 2	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	4	\$1,597.24	\$0.00	\$1,597.24
Year 2	BWCamTAP	Body Worn Camera TAP Bundle	28	\$10,483.87	\$0.00	\$10,483.87
Year 2	H00001	AB4 Camera Bundle	25	\$0.00	\$0.00	\$0.00
Year 2	H00002	AB4 Multi Bay Dock Bundle	3	\$0.00	\$0.00	\$0.00
Year 2	ProLicense	Pro License Bundle	3	\$1,460.25	\$0.00	\$1,460.25
Total				\$26,996.07	\$0.00	\$26,996.07

Feb 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	28	\$8,736.00	\$0.00	\$8,736.00
Year 3	BasicLicense	Basic License Bundle	27	\$5,256.91	\$0.00	\$5,256.91
Year 3	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	4	\$1,661.13	\$0.00	\$1,661.13
Year 3	BWCamTAP	Body Worn Camera TAP Bundle	28	\$10,903.21	\$0.00	\$10,903.21
Year 3	H00001	AB4 Camera Bundle	25	\$0.00	\$0.00	\$0.00
Year 3	H00002	AB4 Multi Bay Dock Bundle	3	\$0.00	\$0.00	\$0.00
Year 3	ProLicense	Pro License Bundle	3	\$1,518.66	\$0.00	\$1,518.66
Total				\$28,075.91	\$0.00	\$28,075.91

Feb 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	28	\$9,085.43	\$0.00	\$9,085.43
Year 4	BasicLicense	Basic License Bundle	27	\$5,467.19	\$0.00	\$5,467.19
Year 4	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	4	\$1,727.57	\$0.00	\$1,727.57
Year 4	BWCamTAP	Body Worn Camera TAP Bundle	28	\$11,339.35	\$0.00	\$11,339.35
Year 4	H00001	AB4 Camera Bundle	25	\$0.00	\$0.00	\$0.00

Feb 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	H00002	AB4 Multi Bay Dock Bundle	3	\$0.00	\$0.00	\$0.00
Year 4	ProLicense	Pro License Bundle	3	\$1,579.41	\$0.00	\$1,579.41
Total				\$29,198.95	\$0.00	\$29,198.95

Feb 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	28	\$9,448.86	\$0.00	\$9,448.86
Year 5	BasicLicense	Basic License Bundle	27	\$5,685.87	\$0.00	\$5,685.87
Year 5	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	4	\$1,796.66	\$0.00	\$1,796.66
Year 5	BWCamTAP	Body Worn Camera TAP Bundle	28	\$11,792.93	\$0.00	\$11,792.93
Year 5	H00001	AB4 Camera Bundle	25	\$0.00	\$0.00	\$0.00
Year 5	H00002	AB4 Multi Bay Dock Bundle	3	\$0.00	\$0.00	\$0.00
Year 5	ProLicense	Pro License Bundle	3	\$1,642.59	\$0.00	\$1,642.59
Total				\$30,366.91	\$0.00	\$30,366.91

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Agency has existing contract(s)00052616 originated via Quote(s): Q-310471

Agency is terminating those contracts effective 03/01/2024. Any change in this date will result in modification of the program value which may result in additional fees or credits due to or from Axon.

The parties agree that Axon is applying a TAP refresh of 25 cameras and 3 docks to the quote.

Signature

Date Signed

9/2/2023



