


**INTEROFFICE MEMORANDUM
WHITE LAKE TOWNSHIP**

Rik Kowall, Supervisor
Anthony L. Noble, Clerk
Mike Roman, Treasurer

Trustees
Scott Ruggles
Liz Fessler Smith
Andrea C. Voorheis
Michael Powell



OFFICE OF THE CLERK

TO: White Lake Board of Trustees
FROM: Anthony L. Noble 
SUBJECT: Request to Purchase Utility Vehicles
DATE: March 4, 2022

We currently have the opportunity to replace a portion of our aging vehicles with a substantial cost offset as we are able to capitalize on the unprecedented value in used cars. Because used cars are currently at an all-time high, we would be able to trade in two of our used utility vehicles for top dollar and offset the cost of replacing vehicles by thirty four thousand dollars (\$34,000.00).

Currently, one of the utility vehicles used primarily by the Building Official (Nick Spencer), is a 2015 Ford Explorer with 50K miles. The other is the 2017 Explorer with almost 30K miles. This vehicle is a hybrid of administrative uses that include personnel transportation as well as delivery of equipment and supplies during elections. In 2021 it was utilized for emergency response during the Township's Tornado event. This utility vehicle is available to all Township departments as backup when that department's primary vehicle is down for service or repair. Both vehicles are no longer under warranty and currently experiencing higher maintenance costs that are only projected to increase with the life of the vehicles.

After seeking quotes from dealerships in Highland, Walled Lake and Szott here in our Township, I am convinced that capitalizing on the current climate of used cars to obtain two brand new vehicles at a significant cost reduction only makes good financial sense. The common theme among the dealerships is the current back-order of new vehicles caused in part by the current micro-chip shortage. The forecast is not predicting great improvement anytime soon. I learned from speaking with Chief Daniel Keller that the current chip shortage is already impacting potential orders of police vehicles for the department's fleet. As this may be a significant challenge facing the Township in the not so distant future, I would like to get ahead of the problem and secure these vehicles now to ensure uninterrupted service for years to come.

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I am recommending that we use Szott Chrysler here in the Township. Szott is offering two 2022 Ram 1500 Trucks at \$500 above their cost. This price of \$34,847.00 each will be offset by the trade in credit price of \$18,000.00 for our 2017 Explorer and \$16,000.00 for our 2015 Explorer. This will put our out of pocket cost for a brand new 2022 Ram Pickup truck at just under \$18,000.00 for a total cost of approximately \$35,694.00.

These vehicles are Quad Cab pickups that will allow the convenience of a SUV for personnel transport and the working utility of a pickup. Additionally, these vehicles are four wheel drive (4X4) which ensures the ability to traverse the back roads of the Township during any kind of weather. Considering the amount of Township roads that are dirt and the wear and tear associated with such terrain, this only makes sense from a practical use perspective. I feel this is a good investment for the Township not just because pickup trucks hold their resale values when compared to cars and sport utility vehicles but also for the immediate benefit these vehicles will provide in their utility use and long term cost savings.

It is for these reasons, I am requesting authorization for the Supervisor and Clerk to sign the contract with Szott Chrysler Ram to trade two of the Township's current utility vehicles, those being; a 2015 Ford Explorer at \$16,000.00 and a 2017 Ford Explorer at \$18,000.00 for a total trade in value of 34,000.00 towards the purchase two 2022 Ram 1500 Tradesman Quad Cab 4X4 vehicles from Szott Chrysler Dodge Jeep Ram, not to exceed a total cost of \$36,000.00. (Total Estimate \$35,694.00)



Customer Information

You may drive and appraise my vehicle _____
Initials

 Customer signature

 Manager signature

Name: WHITE LAKE TWP

Address: _____

 City: _____

State/Region: _____ Postal Code: _____

Email: _____

Phone (Home): _____

Phone (Work): _____

Phone (Mobile): _____

Vehicle Information

VIN: 1FM5K8B8XFGA22004 Odometer: 49,000

Year: 2015 Interior Color: _____

Make: Ford Exterior Color: Silver

Model: Explorer Transmission: Automatic

Series: Base Condition: _____

Additional Information

Comments: _____

Extended Warranty: _____ Good Until: _____

Factory Certification: _____ Time: _____ Odometer: _____

Vehicle Salvaged: _____ Flood Damage: _____

Factory Buyback: _____ Odometer Replaced: _____

Improvements: _____

Tag or Plate: _____ Tag State/Region: _____ Exp: _____

Lien Holder: _____ Phone: _____

Lien Account #: _____

Lien Address: _____

Lien Payoff: _____ Good Until: _____ Per Diem: _____

DMV Fee: _____

Title in Name of: _____

Title in State/Region of: _____

Salesperson: _____ Appraisal Date: 2/4/2022 Est. Recond./Certif.: - / -

Appraiser: Jeff Schneider Good Until: 2/11/2022 Appraisal Amount: \$16,000.00
Signature



Customer Information

You may drive and appraise my vehicle _____

 Initials

 Customer signature

 Manager signature

Name: _____
 Address: _____

 City: _____
 State/Region: _____ Postal Code: _____
 Email: _____
 Phone (Home): _____
 Phone (Work): _____
 Phone (Mobile): _____

Vehicle Information

VIN: 1FM5K8AR3JGA37446 Odometer: 25,431
 Year: 2018 Interior Color: _____
 Make: Ford Exterior Color: _____
 Model: Utility Police Interceptor Transmission: Automatic
 Series: Base Condition: _____

Additional Information

Comments: _____
 Extended Warranty: _____ Good Until: _____
 Factory Certification: _____ Time: _____ Odometer: _____
 Vehicle Salvaged: _____ Flood Damage: _____
 Factory Buyback: _____ Odometer Replaced: _____
 Improvements: _____
 Tag or Plate: _____ Tag State/Region: _____ Exp: _____
 Lien Holder: _____ Phone: _____
 Lien Account #: _____
 Lien Address: _____
 Lien Payoff: _____ Good Until: _____ Per Diem: _____
 DMV Fee: _____
 Title in Name of: _____
 Title in State/Region of: _____

Reconditioning Items

Minor Dents and Scratches... \$340 Vehicle Reconditioning... \$325 Vehicle Safety and Ins... \$375
 Salesperson: Andrew Haller Appraisal Date: 3/7/2022 Est. Recond./Certif.: \$1,040 / -

Appraiser: Paul Pellegrino Good Until: 3/14/2022 Appraisal Amount: \$18,000.00

 Signature

SZOTT M-59 DODGE, LLC
2565 HIGHLAND
HIGHLAND, MI 483562725

Configuration Preview

Date Printed: 2022-01-06 1:47 PM
Estimated Ship Date:

VIN:
VON:

Quantity: 1
Status: BA - Pending order
FAN 1: 01B68 White Lake Township
FAN 2:
Client Code:
Bid Number: TB2071
PO Number:

Sold to:
 SZOTT M-59 DODGE, LLC (44831)
 2565 HIGHLAND
 HIGHLAND, MI 483562725

Ship to:
 SZOTT M-59 DODGE, LLC (44831)
 2565 HIGHLAND
 HIGHLAND, MI 483562725

Vehicle: 2022 1500 TRADESMAN QUAD CAB 4X4 (140.5IN WB / 6FT 4IN BOX) (DS6L41)

	Sales Code	Description	MSRP(USD)	FWP(USD)
Model:	DS6L41	1500 TRADESMAN QUAD CAB 4X4 (140.5IN WB / 6FT 4IN BOX)	36,580	34,919
Package:	29B	Customer Preferred Package 29B	0	0
	ERB	3.6L V6 24V VVT Engine	0	0
	DFT	8-Spd Auto 850RE Trans (Make)	0	0
Paint/Seat/Trim:	PW7	Bright White Clear Coat	0	0
	APA	Monotone Paint	0	0
	*TX	HD Vinyl 40/20/40 Split Bench Seat	0	0
	-X8	Black/Diesel Gray	0	0
Options:	MAF	Fleet Purchase Incentive	0	-1,065
	GXM	Remote Keyless Entry with All-Secure	190	175
	XB9	RamBox Cargo Management System	1,295	1,192
	XMF	Mopar Spray in Bedliner	595	548
	WFE	17X7.0 Aluminum Wheels	350	323
	DMD	3.55 Rear Axle Ratio	95	88
	4DH	Prepaid Holdback	0	-1,174
	4ES	Delivery Allowance Credit	0	-365
	5N6	Easy Order	0	0
	4FM	Fleet Option Editor	0	0
	4FT	Fleet Sales Order	0	0
	142	Zone 42-Detroit	0	0
	4EA	Sold Vehicle	0	0
Non Equipment:	4FA	Special Bid-Ineligible For Incentive	0	0
Bid Number:	TB2071	Government Incentives	0	-2,000
Discounts:	YGE	5 Additional Gallons of Gas	0	11
Destination Fees:			1,695	1,695
Total Price:			<u>40,800</u>	<u>34,347</u>

Order Type: Fleet
Scheduling Priority: 1-Sold Order
Salesperson:
Customer Name:
Customer Address:
 USA
Instructions:

PSP Month/Week:
Build Priority: 99

Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.

