



# POLICE DEPARTMENT

CHARTER TOWNSHIP OF WHITE LAKE

March 2, 2022

Rik Kowall, Township Supervisor  
White Lake Township

## RE: 2022 FLEET VEHICLE PURCHASE

Lieutenant Matt Ivory has researched and received bids for the purchase of three (3) Dodge Durango Pursuit Vehicles. These vehicles will be replacing three of our current, aging fleet patrol vehicles. The retiring three fleet vehicles will be set for auction. Lt. Ivory contacted and received quotes from Szott Dodge, Galeana Dodge, and Lafontaine Dodge. The request for bid was under the following parameters:

### DODGE DURANGO

- 2022 Dodge Durango Police Pursuit Package
- 3.6L V6 VVT Engine
- Black Color Option
- Police Console (Factory)
- LED Spot Light
- Towing Package

Lt. Ivory received the quotes from all requested dealerships, using the government-bid amount for the purchase. The quotes from each dealer are as follows:

### QUOTES

- Szott Dodge (V6).....\$35,415.00 x 3 = \$106,245.00
- Galeana Dodge (V8).....\$39,045.00 x 3 = \$117,135.00
- Lafontaine Dodge (V8).....\$38,971.00 x 3 = \$116,913.00

The requested quote was for Dodge Durangos with the V6 engine option. After speaking with all of the sales representatives from the various dealerships, Lt. Ivory found that only Szott Dodge was able to obtain an order for the V6 package that they could fulfill. The Lafontaine quote did not have the center police console added in the quote, which would add approximately \$900 per vehicle and is reflected in the above amount.

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After obtaining the original quotes, Lt. Ivory again made contact with Galeana Dodge for an unrelated matter. Glenn Butterworth advised that due to logistical issues and problems with chip sets, all of the current orders for the V8 Durangos that he has placed have been cancelled. He advised that he had to make contact with approximately seven different agencies to advise that they would not be able to fill their orders.

Due to a long-standing relationship with Szott and their continued commitment to the White Lake Community, they were able to use contacts to obtain orders for three Dodge Durango V6 vehicles. There is a high likelihood that in the future, we will have to switch to the V8 engine models because the production of V6 fleet will no longer exist, however at this current time, we are still able to have our request fulfilled through Szott. It should be noted that the printed quote from Szott, which is attached, is actually \$300.00 less per vehicle than what is described here. Szott's mark-up for the vehicle is \$300.00 over factory cost, however their system does not allow them to add that cost into the quote. The cost in this memorandum is accurate.

Upon review of all quotes and speaking with all sales representatives, it is my recommendation that we select Szott Dodge as the vendor for this purchase. The Szott quote was the lowest, accurate bid of all vendors and are currently the only one who is able to actually deliver on the order. Delivery of vehicles will be seamless, as the dealership is in the area. We have conducted prior business with Szott and they have proven themselves as a trustworthy company, worthy of receiving the bid. I am requesting approval in the amount of \$107,000.00 for the purchase of three vehicles from Szott Dodge.



Daniel T. Keller  
Chief of Police

SZOTT M-59 DODGE, LLC  
 2565 HIGHLAND  
 HIGHLAND, MI 483562725

Priced Order Confirmation (POC)

Date Printed: 2022-01-05 11:04 AM VIN: Quantity: 01  
 Estimated Ship Date: VON: 52392922 Status: C - Tentative schedule  
 Date Ordered: 2021-11-26 4:05 PM Ordered By: S40564K FAN 1: 01B68 White Lake Township  
 FAN 2:  
 Client Code:  
 Bid Number: TB2071  
 PO Number:

Sold to: SZOTT M-59 DODGE, LLC (44831)  
 2565 HIGHLAND  
 HIGHLAND, MI 483562725

Ship to: SZOTT M-59 DODGE, LLC (44831)  
 2565 HIGHLAND  
 HIGHLAND, MI 483562725

Vehicle: 2022 DURANGO PURSUIT VEHICLE AWD (WDEE75)

	Sales Code	Description	MSRP(USD)	FWP(USD)
Model:	WDEE75	DURANGO PURSUIT VEHICLE AWD	37,095	36,751
Package:	2BZ	Customer Preferred Package 2BZ	0	0
	ERC	3.6L V6 24V VVT Engine Upg I w/ESS	0	0
	DFT	8-Spd Auto 850RE Trans (Make)	0	0
Paint/Seat/Trim:	PXJ	DB Black Clear Coat	0	0
	APA	Monotone Paint	0	0
	*A7	Cloth Bucket Seats W/Rear Vinyl	120	108
	-X9	Black	0	0
Options:	CUG	Police Floor Console	840	755
	CW6	Deactivate Rear Doors/Windows	75	68
	GXF	Entire Fleet Alike Key (FREQ 1)	140	125
	LNF	Black Left LED Spot Lamp	545	490
	NAS	50 State Emissions	0	0
	YEP	Manuf Statement of Origin	0	0
	3AH	Price Protection - Code H	0	0
	4UQ	T3AC	0	125
	4NU	Fuel Fill / Battery Charge	0	0
	4FM	Fleet Option Editor	0	0
	4ES	Delivery Allowance Credit	0	-370
	2SQ	FCA Fleet Powertrain Care	0	0
	YG1	7.5 Additional Gallons of Gas	0	22
	4FT		0	0
	5T2	Febuary Production	0	0
	5N6	Easy Order	0	0
	4FT	Fleet Sales Order	0	0
	4EA	Sold Vehicle	0	0
Non Equipment:	4KA	Special Bid Handling	0	0
	4FA	Special Bid-Ineligible For Incentive	0	0
	4DH	Prepaid Holdback	0	-1,164
	MAF	Fleet Purchase Incentive	0	-1,140
Bid Number:	TB2071	Government Incentives	0	-2,250
Special Equipment:	99595A		0	0
Group Funds:	T10	DETROIT TRI-COUNTY - DAA	0	0
	B10	DETROIT METRO - PPA/EB-PF	0	0
Destination Fees:			1,595	1,595

Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.



Total Price: 40,410 35,115

Order Type: Fleet  
Scheduling Priority: 1-Sold Order  
Salesperson:  
Customer Name:  
Customer Address:

PSP Month/Week:  
Build Priority: 01

Instructions:

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GALEANA'S VAN DYKE DODGE  
 28400 VAN DYKE AVENUE  
 WARREN, MI 480937133

Priced Order Confirmation (POC)

Date Printed: 2022-01-05 9:35 AM VIN: Quantity: 01  
 Estimated Ship Date: VON: 52420898 Status: BG - Order has passed edit but cannot be considered for scheduling  
 Date Ordered: 2021-12-01 12:49 PM Ordered By: S66857A FAN 1:  
 FAN 2:  
 Client Code:  
 Bid Number: TB2071  
 PO Number:

Sold to: Ship to:  
 GALEANA'S VAN DYKE DODGE (57081) GALEANA'S VAN DYKE DODGE (57081)  
 28400 VAN DYKE AVENUE 28400 VAN DYKE AVENUE  
 WARREN, MI 480937133 WARREN, MI 480937133

Vehicle: 2022 DURANGO PURSUIT VEHICLE AWD (WDEE75)

	Sales Code	Description	MSRP(USD)
Model:	WDEE75	DURANGO PURSUIT VEHICLE AWD	37,095
Package:	22Z	Customer Preferred Package 22Z	0
	EZH	5.7L V8 HEMI MDS VVT Engine	2,995
	DFD	8-Spd Auto 8HP70 Trans (Buy)	0
Paint/Seat/Trim:	PW7	White Knuckle Clear Coat	0
	APA	Monotone Paint	0
	*A7	Cloth Bucket Seats W/Rear Vinyl	120
	-X9	Black	0
Options:	ADL	Skid Plate Group	295
	CW6	Deactivate Rear Doors/Windows	75
	GXA	Entire Fleet Alike Key (FREQ 2)	140
	LNA	Black Right LED Spot Lamp	515
	LNF	Black Left LED Spot Lamp	545
	NAS	50 State Emissions	0
	3AH	Price Protection - Code H	0
	4NU	Fuel Fill / Battery Charge	0
	4FM	Fleet Option Editor	0
	4ES	Delivery Allowance Credit	0
	2SQ	FCA Fleet Powertrain Care	0
	YG1	7.5 Additional Gallons of Gas	0
	4FT		0
	5N6	Easy Order	0
	4FT	Fleet Sales Order	0
	4EA	Sold Vehicle	0
Non Equipment:	4KA	Special Bid Handling	0
	4FA	Special Bid-Ineligible For Incentive	0
	4DH	Prepaid Holdback	0
	MAF	Fleet Purchase Incentive	0
Bid Number:	TB2071	Government Incentives	0
Special Equipment:	99595A		0
Destination Fees:			1,595

QUOTE PRICE \$39,045.00

Total Price: 43,375

DATE 01-05-2022 GLENN BUTTERWORTH, FLEET MGR. 

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