



# POLICE DEPARTMENT

CHARTER TOWNSHIP OF WHITE LAKE

**MATTHEW IVORY**  
CHIEF OF POLICE

May 8, 2026

Rik Kowall, Township Supervisor  
White Lake Township

## RE: XYBIX SYSTEMS DESK PURCHASE

As the township is preparing to relocate the 911 dispatch center into a newly constructed public safety building, the move presents an opportunity to replace aging furniture and implement a modern console system specifically engineered for emergency communications environments. Dispatch personnel routinely work extended shifts in a high-stress environment that requires continuous monitoring of multiple systems, rapid response times, and uninterrupted concentration. Standard office furniture is not designed to support the operational demands of a 24-hour public safety communications center. Specialized dispatch consoles are necessary to ensure dispatcher comfort, system reliability, and efficient workspace organization.

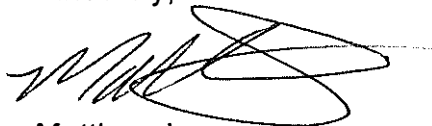
After evaluating available public safety console manufacturers, Xybix Systems has been identified as the preferred solution for agencies throughout Oakland County. The Southfield Police Department currently utilize Evans dispatch consoles; however, due to the larger console footprint and base design of the Evans units, the manufacturer was unable to accommodate the number of dispatcher positions required within the available floor space of the new communications center. Evans was unable to provide full ADA compliance in the event of expanding dispatch and averaged \$60,000 per desk. Xybix consoles provide a more space-efficient configuration, allowing for ADA compliance as well as future expansion, while still meeting the operational and technological requirements at a lower cost.

Xybix Systems provided a quote for three dispatch workstations to be installed in the new communications center facility. Each workstation will feature a two-tiered console design to maximize operational efficiency and improve ergonomic functionality for dispatch personnel during extended shifts. The proposed consoles will also include integrated CPU storage cabinets, which will improve accessibility for IT maintenance and troubleshooting while helping protect equipment from accidental damage, dust accumulation, and overheating. This design supports better cable management, airflow, and overall workstation organization within the dispatch environment.

The total quoted cost for the three dispatch consoles, including shipping and delivery, is \$95,169.99. This investment will provide durable, mission-critical furniture specifically designed for 24/7 public safety operations and will support the long-term operational needs of the new 911 dispatch center.

It is my recommendation that the board approve the purchase of three Xybix dispatch consoles for the new 911 communications center. This investment will ensure the new communications center is properly equipped to support emergency operations for many years while providing dispatch personnel with a safe, efficient, and professional workspace.

Sincerely,

A handwritten signature in black ink, appearing to read 'M. Ivory', with a large, stylized flourish extending to the right.

Matthew Ivory  
Chief of Police

Xybix Systems  
 8207 SouthPark Circle  
 Littleton CO 80120  
 Phone: 303-683-5656  
 Fax: 303-683-5454  
 alib



Quote Number: 34283

Quote Date: 4/29/2026  
 Revision: G  
 Orig Create Date: 4/27/2026  
 Expires: 7/26/2026  
 Opp #: 0029617

Quote

Terms: 50% DEP;40% INSTALL;10% PUNCH

Page: 1 of 3

<p><b>QUOTE TO:</b>          Acct: WHILAKWHMI          Anna Cross          White Lake Township Police Department          7525 Highland Road          White Lake MI 48383-2998</p> <p>Phone: 248-698-4403          Email: across@whitelakepolice.com</p>	<p><b>SHIP TO:</b>          White Lake Township Police Department          TBD          White Lake, MI 48383          USA</p> <p>Salesperson: AMANDA SCHWARTZ          Phone: (720) 326-1165          Email: amandas@xybix.com</p>
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Standard 2025-4 Price List  
 Product Line: Eagle Line w/axys  
 Install Type: Standard  
 Empty Room  
 Tax Exempt

- 04.27.26: R5 - Updated CPU cabs & CPU sizes, relabeled WS1&3, added SIL's and grounding - AB
- 12.22.25: Updated to current price list and expiration date - AB
- 05.16.24: R4 - Added Future Workstations and Adjusted Layout-CW
- 05.03.24: R3 - Removed Beam, Moved Workstations Away from Wall- CW
- 04.16.24: R2 - Rotated WS3 to the Right - CW
- 04.03.24: R1 - Updated to (3) Consoles, Removed Peds, Arcylic, and Updated Console Features - CW
- 03.27.24: R0 - Drawing Creation - CW

\*SHIP TO ADDRESS TBD\*  
 \*\*Shipping & Freight may vary depending upon delivery address.

TARIFF SURCHARGE:  
 A temporary fee due to increased costs from international tariffs impacting material pricing.

Line	Part Num	Desc	Qty	U/M	List Ea.	Disc. %	Disc. Price	Net Price
1.00	12343.	Panel System Priced by the Linear Foot: Grade 3 Fabric 12343-1-SS - 29-48in - 35.5 LF @ \$308.000/LF 12343-1-DS - 29-48in - 24.0 LF @ \$417.000/LF  Upper Tiles Fabric Color: TBD Grade 3 G2 Lower Tiles Fabric Color: TBD Grade 3 G2 Panel Trim Color: Black	1.00	EA	\$32,136.00	36.00 %	\$20,567.04	\$20,567.04
2.00	14487-3D.	Adj. Table Worksurface - Corner Dual Surface - 84L x 84R - Cable Management Included	3.00	EA	\$3,284.00	48.00 %	\$1,707.68	\$5,123.04
3.00	15702	L5 Table Base	3.00	EA	\$9,940.00	48.00 %	\$5,168.80	\$15,506.40

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Line	Part Num	Desc	Qty	U/M	List Ea.	Disc. %	Disc. Price	Net Price
4.00	16744.	Monitor Mount 3 - Rollervision - Corner Dual Surface - 84L x 84R	4	3.00 EA	\$7,782.00	48.00 %	\$4,046.64	\$12,139.92
		16674 - Std VESA Mount Qty = 1 Total: \$444.00 16676 - Std VESA Mount 2 HI 2 Knuckle Qty = 4 Total: \$4,352.00						
5.00	15095	Cable, HDMI, Male/Male, 25 ft, Black	8	27.00 EA	\$133.00	48.00 %	\$69.16	\$1,867.32
5.01	16130-8	Datadock 2 - Keyboard Snap-In Cable Organizer Includes: 8 - USB Ports 1 - RJ45 Port	6	3.00 EA	\$902.00	48.00 %	\$469.04	\$1,407.12
6.00	17069	Grounding Kit Xybix Install R56 Compliant, For New Stations	8	3.00 EA	\$1,874.00	48.00 %	\$974.48	\$2,923.44
6.01	17005	Grounding Kit Install Tools	31	1.00 EA	\$0.00	0.00 %	\$0.00	\$0.00
6.02	17051	Power Bar, Grounding R56, 10 Outlet, 15 ft, Black Sticker, Includes Mounting Clips	8	3.00 EA	\$199.00	48.00 %	\$103.48	\$310.44
6.03	17050	Power Bar, Grounding R56, 10 Outlet, 15 ft, Orange Sticker, Includes Mounting Clips	10	3.00 EA	\$199.00	48.00 %	\$103.48	\$310.44
7.00	16708.	Axys Control System with Fan Base Price: \$2,273.00 16707AXS - Heat - \$724.00 16709AXS - Task Lights - \$290.00 16769AXS - Axys Status Light 1 HI - \$1,176.00	38	3.00 EA	\$4,463.00	48.00 %	\$2,320.76	\$6,962.28
10.00	12033-3D-FT.	Flip Top Return Worksurface - 27.25Wx36D	18	2.00 EA	\$839.00	48.00 %	\$436.28	\$872.56
10.01	12033-3D-FT.	Flip Top Return Worksurface - 45.25Wx36D	28	1.00 EA	\$839.00	48.00 %	\$436.28	\$436.28
11.00	17030	Cable Bridge, Corner, Left	19	3.00 EA	\$311.00	48.00 %	\$161.72	\$485.16
11.01	17031	Cable Bridge, Corner, Right	20	2.00 EA	\$311.00	48.00 %	\$161.72	\$323.44
11.02	15485-3D-FT.	CPU Cabinet - ERGO ACCESS Under Work Surface 27.25Wx34.5D With Flip Top Hinge	21	2.00 EA	\$2,085.00	48.00 %	\$1,084.20	\$2,168.40
11.03	15491-3D-FT.	CPU Cabinet - ERGO ACCESS Under Work Surface 45.25Wx34.5D With Flip Top Hinge	25	1.00 EA	\$2,337.00	48.00 %	\$1,215.24	\$1,215.24

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Line	Part Num	Desc	Qty	U/M	List Ea.	Disc. %	Disc. Price	Net Price
90.00	16139	Installers Kit Eagle Line	23	3.00 EA	\$0.00	0.00 %	\$0.00	\$0.00
99.00	Other	Other Charges & Services	24	1.00 EA	\$0.00	0.00 %	\$0.00	\$0.00
<b>Line (24) - Miscellaneous Charge -</b>								
Description								Ext. Price
1.) Installation								13,469.00
2.) Freight - Full Truck								3,999.17
3.) Tariff Adjustment Fee 7.0%								5,083.30
<b>List Price Total:</b>					<b>\$132,235.00</b>	<b>Lines Total:</b>		<b>\$72,618.52</b>
						<b>Line Miscellaneous Charges Total:</b>		<b>\$22,551.47</b>
						<b>Taxes Total:</b>		<b>\$0.00</b>
						<b>Quote Total:</b>		<b>\$95,169.99</b>

Note 1:  
 All quoted taxes are estimated. Any applicable taxes, fees, permits, etc. must be added to this quote.

Note 2:  
 Where installation is listed on quote it is based in non-union labor and on one trip for installation only. Client is responsible for coordination of Technicians and other Vendors/Contractors. Waiting time will be charged at the rate of \$75 per man hour straight time and \$115 per man hour for OT plus subsistence expenses.  
 Additionally, this quote is based upon a remodel in an existing space and/or new building - completely finished with a Certificate of Occupancy. Any project where the General Contractor is still on the job is subject to additional charges.

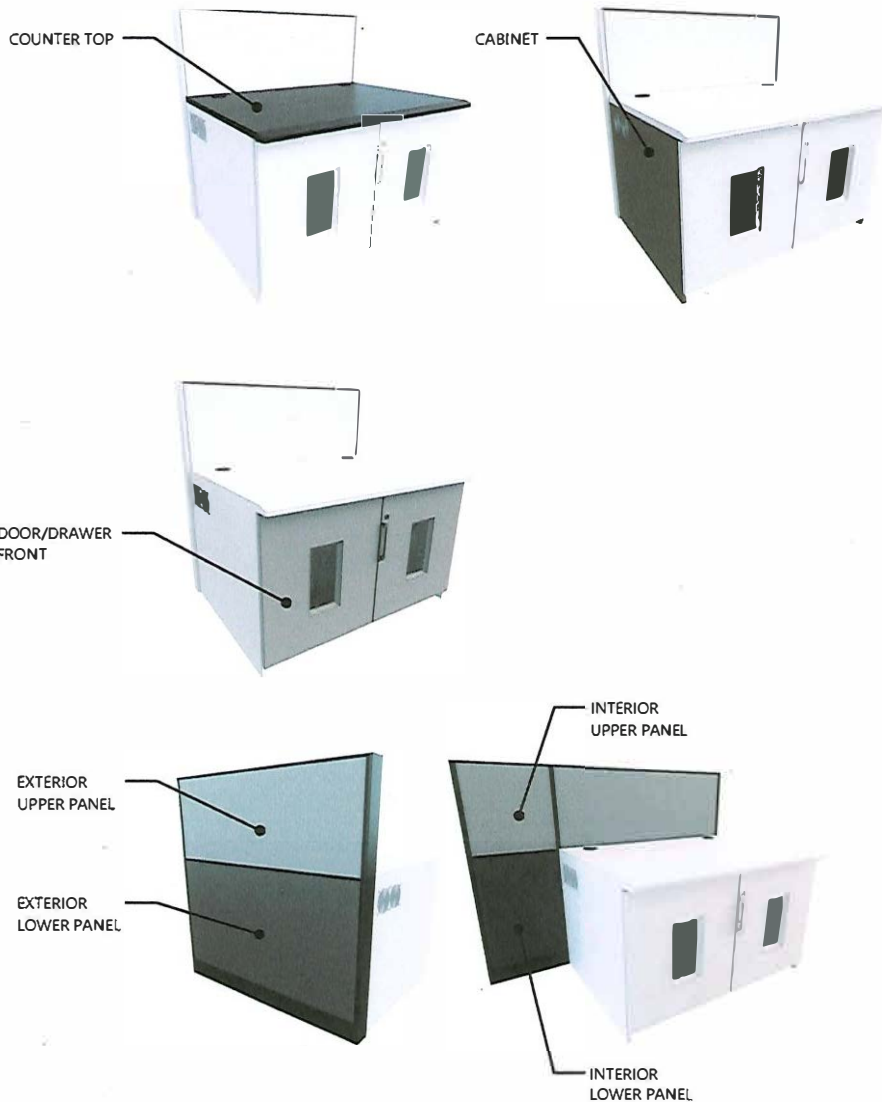
We appreciate this opportunity to provide this quote. Our goal is to substantially improve working conditions for your valuable staff. We look forward to meeting with you to review this proposal in detail. In the meantime please don't hesitate to call us with any questions.







# FINISH LOCATIONS



# FINISH SELECTIONS

FINISHES ARE NOT GUARANTEED TO BE AVAILABLE AT TIME OF ORDER DUE TO STOCK OR MANUFACTURER DISCONTINUING PRODUCT WITHOUT NOTICE

Panel Trim : Black  
 Interior Upper Panel :  
 Interior Lower Panel :  
 Exterior Upper Panel :  
 Exterior Lower Panel :  
 Counter Top :  
 Door & Drawer Front :  
 Cabinet :  
 Edgeband :  
 Handle : Eagle Silver

<u>Interior Upper Panel</u> BINARY GRAPHITE	<u>Exterior Upper Panel</u> BINARY GRAPHITE	<u>Counter Top</u> BOENI CONCRETE	<u>Handle</u> SILVER
<u>Interior Lower Panel</u> BINARY GRAPHITE	<u>Exterior Lower Panel</u> BINARY GRAPHITE	<u>Cabinet</u> BLACK	<u>Door/Drawer Front</u> PERFECT TOUCH SUPER GRAPHITE

# CARPET SELECTIONS

Carpet : .N/A  
 Cove Base : .N/A  
 Installation Method : .N/A

<u>Carpet</u> N/A	<u>Cove Base</u> N/A	<u>Installation Method</u> N/A
----------------------	-------------------------	-----------------------------------



8207 SouthPark Circle  
 Littleton, CO. 80120  
 1.800.786.2810 F.303.683.5454  
 www.xybix.com

Sales : Amanda Schwartz  
 Email : AmandaS@xybix.com  
 Designer : Ali Bengtson  
 Email : AliB@xybix.com

White Lake Township Police Department  
 TBD  
 White Lake, MI 48383

Opportunity: 0029617

Carpet Opp: N/A

Drawing Name:  
 FINISH SELECTION

SHEET: D10.0 SCALE: 3/8" = 1'-0"

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Sign-Off Initials: REV 5

# CABLE EXTENSIONS (PER POSITION)

POSITION(S) TYPE: WS 1-3



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Email : AliB@xybix.com

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TBD  
White Lake, MI 48383

## DUAL SURFACE DATADOCK CABLES (For Keyboard, Mouse and Phone connections)



CABLE ADAPTOR TYPE	<b>DUAL USB (2)</b> (Cable Managed to CPU Cabinet) Keyboard & Mouse	<b>CHARGE ONLY - DUAL USB (2)</b> (Cable Managed to Power Outlet) Cell Phone charging	<b>CAT6 (Max 2)</b> (Cable Managed to CPU Cabinet) Phone ONLY not for Networking	***Datadock has (5) additional slots for expansion if more than (8) USB's and (1) CAT6 is needed. Please note that additional cables will be charged separately.***
QUANTITY	8 Total	N/A	1 Total	

## KEYBOARD SURFACE CABLES (ONLY applies for Monitor or Touchscreen sitting on Keyboard Surface)

CABLE TYPE	<b>VGA</b> Male / Female Extension Standard Connection for monitors.	<b>DVI-D</b> Male / Female Extension Typical for Hi-Resolution	<b>DVI-I</b> 10' Max length Male / Female Extension Typical for Hi-Resolution	<b>HDMI</b> Male / Female Extension Typical for Hi-Resolution	<b>Display Port</b> Male / Male Extension Typical for Hi-Resolution	<b>USB</b> Keyboard & Mouse	<b>CAT6</b> Phone ONLY
QUANTITY							

NOT APPLICABLE

## MONITOR SURFACE CABLES

CABLE TYPE	<b>VGA</b> Male / Female Extension Standard Connection for monitors.	<b>DVI-D</b> Male / Female Extension Typical for Hi-Resolution	<b>DVI-I</b> 10' Max Length Male / Female Extension Typical for Hi-Resolution	<b>HDMI</b> Male / Male Extension Typical for Hi-Resolution
QUANTITY				9 EA.
CABLE TYPE	<b>Display Port</b> Male / Male Extension Typical for Hi-Resolution	<b>Display Port to Mini Display Port</b>	<b>USB</b>	<b>AUDIO</b> Typical for Speakers
QUANTITY				

## OPTIONAL ITEMS FOR MONITOR SURFACE (EX: CABLE ADAPTORS, USB'S)

CABLE ADAPTOR TYPE	_____	_____	_____	_____
	TO	TO		
QUANTITY				

If different cable connector types are required it is your responsibility to contact your Designer or Sales Rep. You agree that any changes to this order following receipt of sign-off drawing and PO may result in additional cost that will be expensed to the client.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

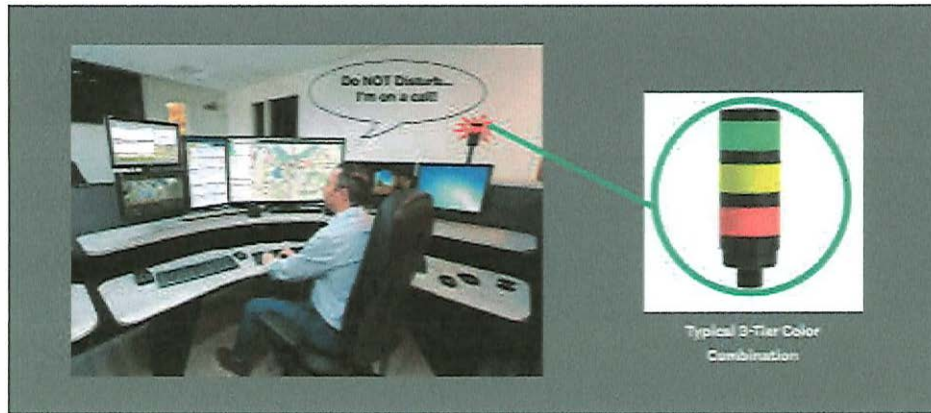
Opportunity: 0029617  
Carpet Opp: N/A  
Drawing Name:  
CABLE SHEET

SHEET: D11.0 SCALE:

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Sign-Off Initials: \_\_\_\_\_ REV 5

# STATUS INDICATOR LIGHTS



Xybix status indicator lights provide managers and users the ability to see the status of team members for better responsiveness and management.

## FEATURES & SPECS

1-4 tier options available (5-6 color tier options for additional cost)

- Programmable color sequences steady/flashing alert can be easily changed on site
- Easily sync with phone or manual switch
- Multiple usage configurations available
- LED light provides long life, reliability & low wattage use
- Light is gray when not in use preventing false indication
- Multiple pole heights for mounting placement options
- 12V dc power draw with the use of Xybix's MyClimate controller

**Customer is responsible to ensure they can connect the Status light to the equipment they plan on connecting.**

**Xybix will install and provide power to the Status Light ONLY. Please consult with your technicians that install and/or maintain your equipment to ensure proper connectivity and function**

X: \_\_\_\_\_

Date: \_\_\_\_\_



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Email : ALB@xybix.com

White Lake Township Police Department  
 T8D  
 White Lake, MI 48383

Opportunity: 0029617

Carpet Opp: N/A

Drawing Name:  
 STATUS INDICATOR  
 LIGHT SPECS

SHEET:	SCALE:
D13.0	

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Sign-Off Initials:	REV
x _____	5