



INTER OFFICE MEMO

November 17, 2025

Dear Board members,

Attached please find the quote for the IT hardware and installation required for the IT infrastructure in our new buildings. VC3 will install the equipment as defined in the scope of work in the attached quote and move our servers over to the new buildings.

As discussed, when we renewed the contract with VC3, we put the cost of labor in our monthly price and VC3 agreed to design, order, and install all the necessary equipment to run our new buildings. The only cost to us in the attached quote is for the actual hardware. No additional labor is charged.

The breakdown is as follows:

Public Safety Building: \$111,984.59

Township Building: \$ 94,352.21

Therefore, I would like to request a motion to approve the quote for the IT infrastructure equipment for both buildings in the amount of \$206,336.80.

Thank you,


Trish Pergament

Deputy Supervisor

(248) 698-3399 X-150



Statement of Work

Service Ticket #4249199 - 2025.07 - PFF - New Buildings for Township

Prepared for Township of White Lake, MI

VC3

Strategic Advisor: Tom Conway

Design Architect: Nathan Puthoff

SOW Generated on September 4, 2025, Version 1

Project Summary

CLIENT CONTACT INFORMATION

Client Name	Township of White Lake, MI
Project Name	Service Ticket #4249199 - 2025.07 - PFF - New Buildings for Township
Client Contact	
Client Contact Email	

LOCATIONS IN SCOPE

Primary: 7525 Highland Rd, White Lake MI 48383

EXECUTIVE SUMMARY

The client is currently constructing 2 new buildings for the City and PD. This will require new hardware and the move of hardware from the current locations to the new buildings once complete. This Quote covers the Township offices.

SOLUTION DESCRIPTION

VC3 will move the server hardware from the existing locations and move to the respective new locations, New hardware will also be installed in the new building. VC3 will install Switches Servers and patch cabling, the cable vendor will be responsible for mounting the new access points.

VC3 RESPONSIBILITIES

- Plan and coordinate VC3 resources for the execution of project activities.
- Purchase and configure all required hardware/licensing.
- Provide post-deployment support to the client users as required.
- Work with the primary contact to identify test users and, if applicable, test cases prior/post deployment.
- Develop communication and/or guide and documentation material for end users as required.

CLIENT RESPONSIBILITIES

- Designate a business leader who will act as the primary contact for this project.
- Assist with scheduling and communicating project activities to staff.
- Coordinate with third party vendors.

OUT OF SCOPE

The Company is responsible to perform only the Services described in this Statement of Work Agreement. Any additional services discussed or implied that are not defined explicitly by this SOW will be considered out of scope. All services requested outside of this SOW as detailed above will require a "Change Order" before any services are performed. "Change Order" must be agreed upon by all parties and signed.

CHANGE REQUESTS

When a potential change of scope is identified, the VC3 project manager will review the potential scope change and determine if the request represents a change to the agreed-upon project scope. The Project Manager will review with the project team to estimate the cost of the change and its impact on the project schedule. If the request is identified as a change, VC3 will need to submit an official Change Request document.

CHANGE APPROVALS

The project manager will present an official Change Request document to the client project stakeholders. This official Change Request will outline the expanded scope, budget, and any anticipated impacts to scheduling. Once the official Change Request has been reviewed and approved by the client project stakeholders, the project manager will revise the Project Plan and work on the expanded project scope.

COMMUNICATION MANAGEMENT

Information concerning the project will be communicated to the various stakeholders and project participants in a variety of ways. To ensure the project proceeds on schedule, frequent communication will be necessary to understand the status of the tasks to be completed. The project manager will coordinate weekly status meetings with the client team if required for reviewing the project progress and keeping all activities on track.

Scope of Work

IN-SCOPE SERVICES

Project Management

VC3 will assign a project manager for the duration of the project to work closely with an assigned Client representative to ensure proper project coordination and planning.

These activities will include:

- Project kickoff meeting to define project resources and timeline
- Documentation of scheduled project activities
- Weekly Project Status meetings and documented updates as needed
- Coordination of VC3 and Township of White Lake, MI schedules to ensure successful implementation
- Project closure documentation to formalize end of project

Initiation & Planning Phase

Implementation: Planning, Communication & Coordination

- Planning, Communication & Coordination
- Planning, Communication & Coordination (after hours)
- Vendor Coordination/Consulting
- Vendor Coordination/Consulting (after hours)

Execution, Monitoring & Controlling Phase

Datacenter Move - Prep and shutdown.

Staging and removal of server hardware at the TWP location

- Power down Firewall/Network hardware
- Remove/Reassign Server networking configuration
- Power down Virtual Machines.
- Power down Host hardware
- Power Down NAS
- Power down and disconnect network equipment
- Remove hardware from rack

Datacenter Move - Installation and powerup at new site

Installation and verification of the hardware moved to new location.

- Add hardware back to rack in new location
- Power Up Host hardware

-
- Power Up NAS and Verify
 - Power Up Virtual Machines

Edge\Core Switch Installation - New

Configuration and installation of new switches.

- Receive, Unbox, Inspect
- Firmware Updates
- Apply Base Configuration
- Custom Feature Configuration
- Advanced Configuration (VLAN, QoS, L3 Routing, etc)
- Stack Configuration
- Onsite Installation & Patching
 - For a new build consistency the Patching as follows
 - General Data -Blue
 - Critical - Red
 - Access points - Purple both patch side and mounted side.

Power: Server UPS - New\Replacement

UPS installation

- Verify that device can support load plugged into it
- Receive & Unbox and Inspect (after hours)
- Product Labeling / Documentation (after hours)
- Configure Remote Access & Monitoring (after hours)
- Onsite Install UPS
- Setup Server to use UPS shutdown + Event Alerting (after hours)
- Setup ESXi Server to use UPS shutdown

New/Replacement WAP

New Wireless solution configuration for the TWP. including production and guest networks where applicable.

- Console Registration
- Unbox, Label, Update
- Create a Standard SSID for all Site Locations
- Create additional networks
- Configure Wireless via Portal + Firmware Update

Power: Server PDU - New\Replacement

- Receive & Unbox new PDU (After Hours)

-
- Plug into network & Configure network settings on mgmt VLAN (After Hours)
 - Power everything back up, confirm working order (After Hours)

Day 1 Move Support

Engineer dedicated to day one move support.

- Day 1 support

Out of Scope

Specific examples from this project may be listed below.

- There are no specific Out of Scope for this project.

Key Assumptions

The key assumptions for this project are:

- All Client workstations are to be moved by the users/moving company
- All MFP will be moved by printer vendor
- AP count based on Floorplan not dropcount. Additional AP counts will require a change order.
- All Access points are to be mounted by the cable vendor.

Key Risks

Key risks for this project are:

- There are no specific Key Risks for this project.

Deliverables

The Company will have completed its responsibilities to this Statement of Work when the following deliverables are complete:

- There are no specific Deliverables for this project.

TASK DURATION ESTIMATES

Task Descriptions	Duration
Project Charter Approved (example)	1 Week
Hardware Procurement (example)	3 Weeks
Planning and Data Review (example)	1 Week
Server Build and Data Migration (example)	3 Weeks
User Testing (example)	1 Week
Cutover and Post Support (example)	1 Week
Total Estimated Duration	4-6 Weeks

Target Cutover Timeline: March 2024 (example)

*Actual project execution dates will be confirmed during the project kick off and subsequent meetings

*There could be multiple outages. Outage schedule and impact will be determined during project planning.



Statement of Work

Service Ticket #4249199 - 2025.07 - PFF - New Buildings for PD

Prepared for Township of White Lake, MI

VC3

Strategic Advisor: Tom Conway

Design Architect: Nathan Puthoff

SOW Generated on September 4, 2025, Version 1

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Primary: 7525 Highland Rd, White Lake MI 48383

EXECUTIVE SUMMARY

The client is currently constructing 2 new buildings for the City and PD. This will require new hardware and the move of hardware from the current locations to the new buildings once complete. This quote is for the PD building portion.

SOLUTION DESCRIPTION

VC3 will move the server hardware from the existing locations and move to the respective new locations, new hardware will also be installed at the Police Department building. VC will install Switches Servers and patch cabling; the cable vendor will be responsible for mounting the new access points.

VC3 RESPONSIBILITIES

- Plan and coordinate VC3 resources for the execution of project activities.
- Purchase and configure all required hardware/licensing.
- Provide post-deployment support to the client users as required.
- Work with the primary contact to identify test users and, if applicable, test cases prior/post deployment.
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UPS installation

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- Setup ESXi Server to use UPS shutdown
- Setup Server to use UPS shutdown + Event Alerting (after hours)

New/Replacement WAP

New Wireless solution configuration for the PD building. including production and guest networks where applicable.

- Console Registration
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Power: Server PDU - New\Replacement

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Total Estimated Duration	4-6 Weeks

Target Cutover Timeline: March 2024 (example)

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****DEPOSIT****











Description

A 50% DEPOSIT IS REQUIRED TO BE RECEIVED FOR ALL ORDERS OVER \$100,000.00 BEFORE ANY HARDWARE ORDER WILL BE PLACED


Public Safety Building

Thumbnail	Product Description	Comment	Price	Qty	Extended Price
EXECUTIVE SUMMARY					
The client is currently constructing 2 new buildings for the City and PD. This will require new hardware and the move of hardware from the current locations to the new buildings once complete. This quote is for the PD building portion.					
	Meraki MR36 802.11ax 1.70 Gbit/s Wireless Access Point - 2.40 GHz, 5 GHz - MIMO Technology - 1 x Network (RJ-45) - Gigabit Ethernet - Desktop, Ceiling Mountable, Wall Mountable, Rail-mountable		\$377.14	9	\$3,394.26
	Meraki MR Enterprise Cloud Controller License, 3 Years - Meraki MR Series Access Point - Subscription License 1 Access Point - 3 Year License Validation Period		\$258.30	9	\$2,324.70
	Meraki MR76 Dual Band IEEE 802.11 a/b/g/n/ac/ax 1.70 Gbit/s Wireless Access Point - Outdoor - 2.40 GHz, 5 GHz - 4 x External Antenna(s) - External - MIMO Technology - 1 x Network (RJ-45) - Gigabit Ethernet - PoE Ports - 15 W - IP67		\$824.43	2	\$1,648.86
	Meraki MR Enterprise Cloud Controller License, 3 Years - Meraki MR Series Access Point - Subscription License 1 Access Point - 3 Year License Validation Period		\$258.30	2	\$516.60
	Meraki Dual Band Patch Antenna - Range - UHF, SHF - 2.4 GHz to 2.5 GHz, 5.15 GHz to 5.875 GHz - 8 dBi - Wireless Data Network Patch - N-Type Connector		\$272.46	4	\$1,089.84
	HPE 6200M 48G Class4 PoE 4SFP+ Switch - 48 Ports - Manageable - Gigabit Ethernet, 10 Gigabit Ethernet - 10/100/1000Base-T, 10GBase-X - 3 Layer Supported - Modular - 76 W Power Consumption - 1440 W PoE Budget - Optical Fiber, Twisted Pair - PoE Ports - Rac		\$8,413.20	7	\$58,892.40
	HPE Foundation Care Exchange - Extended Service - 3 Year - Service - 9 x 5 x Next Business Day - Service Depot - Exchange		\$370.01	7	\$2,590.07



Public Safety Building

Thumbnail	Product Description	Comment	Price	Qty	Extended Price
	HPE Aruba X372 54VDC 680W 100-240VAC Power Supply - 120 V AC, 230 V AC		\$618.30	14	\$8,656.20
	HPE X751 Front to Back Fan Tray - Front to Back Air Discharge Pattern		\$538.77	7	\$3,771.39
	HP 10G SFP+ to SFP+ 1m Direct Attach Copper Cable - 3.28 ft SFP+ Network Cable for Network Device - First End: SFP+ Network - Second End: SFP+ Network - 10 Gbit/s		\$104.63	6	\$627.78
	HP 10G SFP+ to SFP+ 1m Direct Attach Copper Cable - 3.28 ft SFP+ Network Cable for Network Device - First End: SFP+ Network - Second End: SFP+ Network - 10 Gbit/s		\$104.63	1	\$104.63
	APC Smart-UPS X, Line Interactive, 3kVA, Rack/tower convertible 2U, 100V-127V, 3x 5-15R+3x 5-20R+1x L5-30R NEMA, SmartSlot, Extended runtime - 2U Rack-mountable - 3 Hour Recharge - 6 Minute Stand-by - 120 V Input - 120 V AC Output - Sine Wave - Serial Por		\$2,435.47	4	\$9,741.88
	Device monitoring and management, Network Management Cards, NMC3, secure remote UPS monitoring and management - USB		\$349.60	4	\$1,398.40
	5 Year On Site Service - Technical - Physical		\$662.48	4	\$2,649.92
	APC Smart-UPS X External Battery Pack, Rack/Tower 2U, 120Vdc, W/rail kit - 120 V DC - Lead Acid - Hot Swappable - 3 Year Minimum Battery Life - 5 Year Maximum Battery Life		\$1,228.42	4	\$4,913.68
	5 Year On Site Service - Technical - Physical		\$176.77	4	\$707.08
	Subscription, Network Management Cards, 5 year, Secure NMC System, 1 Smart-UPS & Symmetra device, reduce your exposure to attack and stay up-to-date - Available via Email		\$227.63	4	\$910.52
	HPE Central Foundation - Subscription License - 1 Switch (24 Ports) - 3 Year - Available via Electronic		\$567.06	7	\$3,969.42











Public Safety Building

Thumbnail	Product Description	Comment	Price	Qty	Extended Price
	HPE Networking 10G LR SFP+ LC 10km SMF C-Class Transceiver - For Data Networking, Optical Network - 1 x LC 10GBase-LR Network - Optical Fiber - Single-mode - 10 Gigabit Ethernet - 10GBase-LR10 km Maximum Distance - Plug-in Module - 1		\$1,988.48	2	\$3,976.96
SPF's ARE ASSUMING SINGLE MODE BETWEEN BOTH PD & TWSP					
Public Safety Building Labor					
	Labor - Fixed Fee - Setup, Installation, Configuration & Project Management		\$43,665.02	1	\$43,665.02
	Labor - Fixed Fee - Setup, Installation, Configuration & Project Management - Covered on VC3 Agreement		(\$43,665.02)	1	(\$43,665.02)
	Shipping and Handling		\$100.00	1	\$100.00
Subtotal:					\$111,984.59


Township Location

Thumbnail	Product Description	Comment	Price	Qty	Extended Price
EXECUTIVE SUMMARY					
The client is currently constructing 2 new buildings for the City and PD. This will require new hardware and the move of hardware from the current locations to the new buildings once complete. This Quote covers the Township offices.					
	Meraki MR36 802.11ax 1.70 Gbit/s Wireless Access Point - 2.40 GHz, 5 GHz - MIMO Technology - 1 x Network (RJ-45) - Gigabit Ethernet - Desktop, Ceiling Mountable, Wall Mountable, Rail-mountable		\$377.14	4	\$1,508.56
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	HPE 6200M 48G Class4 PoE 4SFP+ Switch - 48 Ports - Manageable - Gigabit Ethernet, 10 Gigabit Ethernet - 10/100/1000Base-T, 10GBase-X - 3 Layer Supported - Modular - 76 W Power Consumption - 1440 W PoE Budget - Optical Fiber, Twisted Pair - PoE Ports - Rac		\$8,413.20	6	\$50,479.20
	HPE Foundation Care Exchange - Extended Service - 3 Year - Service - 9 x 5 x Next Business Day - Service Depot - Exchange		\$370.01	6	\$2,220.06

Township Location

Thumbnail	Product Description	Comment	Price	Qty	Extended Price
	HPE Aruba X372 54VDC 680W 100-240VAC Power Supply - 120 V AC, 230 V AC		\$618.30	12	\$7,419.60
	HPE X751 Front to Back Fan Tray - Front to Back Air Discharge Pattern		\$538.77	6	\$3,232.62
	HP 10G SFP+ to SFP+ 1m Direct Attach Copper Cable - 3.28 ft SFP+ Network Cable for Network Device - First End: SFP+ Network - Second End: SFP+ Network - 10 Gbit/s		\$104.63	5	\$523.15
	HP Twinaxial Network Cable - 9.84 ft Twinaxial Network Cable for Server, Network Device - 10.5 Gbit/s - 28 AWG		\$135.02	1	\$135.02
	APC Smart-UPS X, Line Interactive, 3kVA, Rack/tower convertible 2U, 100V-127V, 3x 5-15R+3x 5-20R+1x L5-30R NEMA, SmartSlot, Extended runtime - 2U Rack-mountable - 3 Hour Recharge - 6 Minute Stand-by - 120 V Input - 120 V AC Output - Sine Wave - Serial Por		\$2,435.47	4	\$9,741.88
	Device monitoring and management, Network Management Cards, NMC3, secure remote UPS monitoring and management - USB		\$349.60	4	\$1,398.40
	5 Year On Site Service - Technical - Physical		\$662.48	4	\$2,649.92
	APC Smart-UPS X External Battery Pack, Rack/Tower 2U, 120Vdc, W/rail kit - 120 V DC - Lead Acid - Hot Swappable - 3 Year Minimum Battery Life - 5 Year Maximum Battery Life		\$1,228.42	4	\$4,913.68
	5 Year On Site Service - Technical - Physical		\$176.77	4	\$707.08
	Subscription, Network Management Cards, 5 year, Secure NMC System, 1 Smart-UPS & Symmetra device, reduce your exposure to attack and stay up-to-date - Available via Email		\$227.63	4	\$910.52
	HPE Central Foundation - Subscription License - 1 Switch (24 Ports) - 3 Year - Available via Electronic		\$567.06	6	\$3,402.36

Township Location

Thumbnail	Product Description	Comment	Price	Qty	Extended Price
	HPE Networking 10G LR SFP+ LC 10km SMF C-Class Transceiver - For Data Networking, Optical Network - 1 x LC 10GBase-LR Network - Optical Fiber - Single-mode - 10 Gigabit Ethernet - 10GBase-LR10 km Maximum Distance - Plug-in Module - 1		\$1,988.48	2	\$3,976.96

SPF's ARE ASSUMING SINGLE MODE BETWEEN BOTH PD & TWSP

Township Location Labor

	Labor - Fixed Fee - Setup, Installation, Configuration & Project Management		\$36,991.99	1	\$36,991.99
	Labor - Fixed Fee - Setup, Installation, Configuration & Project Management - Covered on VC3 Agreement		(\$36,991.99)	1	(\$36,991.99)
	Shipping and Handling		\$100.00	1	\$100.00

Subtotal: \$94,352.21

Service Ticket #4249199 - 2025.07 - PFF - New Buildings for Township and PD

	<p>Prepared by: VC3 Krissy Goins 218-336-2327 quotes.Kristine.Goins@vc3.com</p>	<p>Prepared for: Township of White Lake, MI 7525 Highland Rd White Lake, MI 48383 Patricia Pergament +12486983300 ppergament@whitelaketwp.com</p>	<p>Quote Information: Quote #: KG011857 Version: 1 Delivery Date: 10/21/2025 Expiration Date: 11/28/2025</p>
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Quote Summary

Description	Amount
Public Safety Building	\$111,984.59
Township Location	\$94,352.21
<p style="text-align: right;">Total: \$206,336.80</p>	

- Applicable taxes & Environmental Surcharges will be added.
- All product transfer of ownership and invoicing occurs upon VC3's receipt of the product.
- Pricing & Availability is subject to change without notice.
- Shipping and handling costs may not be included in this quote, as these costs are variable. Adjusted shipping and handling costs may be applied to the final invoice.
- VC3 makes NO WARRANTY either expressed or implied, regarding performance or suitability for any purpose of the above products. The customer assumes responsibility for understanding the warranty, if any, of the manufacturer or VC3.
- If not included in agreement, travel will be billed separately.
- In the case hardware/software total exceed \$100k, VC3 will require a 50% deposit of the hardware/software total to secure the order. Deposit is payable immediately to VC3.
- Returns:
 - No returns will be accepted unless first approved by VC3 Inc.
 - Approved returns are subject to a 20% restocking fee.
 - Approved return of in-stock items will be accepted within 10 business days of purchase, if merchandise is unopened and packaging is undamaged.
 - Open box items are not returnable
 - Approved defective returns must be shipped to VC3 within 10 business days of said approval

VC3

Township of White Lake, MI

Kristine Goins

Name: Krissy Goins

Title: Senior Client Solutions Specialist

Date: 10/21/2025

Name: Patricia Pergament

Date: _____



Cisco Meraki Wireless Access Point (MR36-HW)

Part Number: MR36-HW

Technical Details

Data Transfer Rate: 1.7 Gbps, Line Coding Format: 1024 QAM, OFDMA, PoE+ Supported

\$797.31

\$359.00 **55% OFF**

55% OFF

You Save: \$438.31


- 1 +

Add to Cart

 Quote



[Ask an Expert](#)

 sales@networkdevicesinc.com

☎ 1-201-720-1017

Item Overview

 Availability: **In Stock**

Condition: **Brand New Sealed**

Delivery Options

 Free Shipping on Orders \$100+ Arrives in 1-6 business days within the U.S.

 International Delivery

✈ Worldwide shipping in 7-15 business days

Return & Warranty

 30 Days Return

 12 Months Warranty Support



Description Properties Specifications Shipping

Cisco Meraki MR36-HW Wireless Access Point

The Cisco Meraki MR36 is a cloud-managed wireless access point that offers high-performance connectivity and advanced security features for enterprise environments. Designed for easy deployment and management, the MR36 provides robust wireless coverage and supports the latest Wi-Fi 6 standards.



General Information:

- Manufacturer: Cisco
- Manufacturer Part Number: MR36-HW
- Product Name: Cisco Meraki MR36 Wireless Access Point



The Cisco Meraki MR36 is a cloud-managed wireless access point that offers high-performance connectivity and advanced security features for enterprise environments. Designed for easy deployment and management, the MR36 provides robust wireless coverage and supports the latest Wi-Fi 6 standards.

General Information:

- Manufacturer: Cisco
- Manufacturer Part Number: MR36-HW
- Product Name: Cisco Meraki MR36 Wireless Access Point
- Product Type: Access Point

Physical Characteristics:

- Width: 9.8 in
- Depth: 4.7 in
- Height: 1.4 in
- Weight: 17.35 oz
- Form Factor: External

Technical Specifications:

- Connectivity Technology: Wireless
- Data Transfer Rate: 1.7 Gbps
- Line Coding Format: 1024 QAM, OFDMA
- Data Link Protocol: IEEE 802.11b, IEEE 802.11a, IEEE 802.11g, IEEE 802.11n, IEEE 802.11ac Wave 2, 802.11ax
- Cloud-Managed: Yes
- Frequency Band: 2.4 GHz, 5 GHz
- Status Indicators: Power, boot state, status
- Features: Firmware upgradable, Wireless Intrusion Detection System (WIDS), Wi-Fi Multimedia (WMM) support, Quality of Service (QoS), Maximum Ratio Combining (MRC), Wireless Intrusion Prevention System (WIPS), DiffServ Code Point (DSCP) support, Bluetooth Low Energy Beaconing, Unscheduled Automatic Power Save Delivery (U-APSD), SU-MIMO technology, AES encryption, guest access, opportunistic key caching (OKC), 2x2:2 MU-MIMO technology, packet aggregation, Orthogonal Frequency Division Multiple Access (OFDMA), Target Wait Time (TWT)
- Encryption Algorithm: AES, TLS, TTLS, TKIP, WPA, WPA2-PSK, WPA2-Enterprise, WEP, EAP-SIM, WPA3-Enterprise, WPA3-Personal, WPA3-Enhanced Open
- Authentication Method: MS-CHAP v2, Extensible Authentication Protocol (EAP)
- Compliant Standards: IEEE 802.1p, IEEE 802.11b, IEEE 802.11a, IEEE 802.3af, IEEE 802.11g, IEEE 802.1x, IEEE 802.11i, IEEE 802.11h, IEEE 802.11e, IEEE 802.11n, IEEE 802.11k, IEEE 802.3at, IEEE 802.11r, IEEE 802.11u, IEEE 802.11ac Wave 2, IEEE 802.11ax

Cisco Meraki Enterprise Cloud Controller, 3 Years, 1 AP, License and Renewal



LIC-ENT-3YR License and Renewal - For any of the MR access points

MR
Enterprise
License
3 year

Cisco Meraki Products

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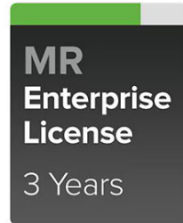
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
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