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WHITE LAKE TOWNSHIP DEPARTMENT OF PUBLIC WORKS

7525 Highland Road, White Lake, Michigan 48383-2900, (248) 698-7700, www.whitelaketwp.com

July 20, 2026

Honorable Board of Trustees
Charter Township of White Lake
7525 Highland Rd
White Lake, MI 48383

RE: Cityworks Maintenance License Renewal

Honorable Board of Trustees,

Cityworks is one of the three main software packages that DPW uses for our operation along with BS&A and Laserfiche. It is GPS mapping of all Township utilities assets, asset management, work order management, and records management in one package. We started building and using this system in 2016 as part of the SAWW Grant asset management planning grant. Since it was put into the hands of the operators in 2017, we have created and managed over 27,000 workorders without generating paper records. The system is cloud based. All workorders are shared and stored paper free. Operators can search, access, create, and share work orders using their phone, tablet, or laptops. They can access map based records like as-built engineering plans or water service records in the field.

I use Cityworks to track asset costs by enterprise, asset type, or individual asset. This allows me to plan capital maintenance with a much higher level of accuracy. I can track employee costs, vehicle costs, vehicle maintenance as well. I can tell right down to the individual valve or water service the entire history of the asset and all of the costs in labor and equipment that we have spent on it since 2017.

Cityworks has been a critical asset to the development and growth of DPW since I took over as head of this department. It has helped us to grow efficiently and cost effectively. It continues to be the best computerized maintenance management system out there.

DPS requests the approval of the Cityworks Annual Maintenance License for one or two years at the current level of 8 users for an amount not to exceed \$15,362.50 for one year or we could lock in the pricing for the second year not to exceed \$30,725.00 and to be executed by myself or the Township Supervisor.

Sincerely,

Aaron Potter
Director, Department of Public Works
Charter Township of White Lake

Contact Information

Contact Name:	Aaron Potter	Prepared By Name:	Kristi Ross
Customer:	White Lake (MI), Charter Township of	Prepared By Phone:	(916) 294-2234
Contact Address:	7525 Highland Rd. White Lake, MI 48383	Prepared By Email:	kristi_ross@trimble.com

Quote Lines

Product Name	Quantity	Net Unit Price
AMS Workgroup Cityworks Online Standard Starter 5-Pack	1.00	USD 13,862.50
AMS Workgroup Cityworks Online Standard Logins 6+	2.00	USD 0.00
Web Hooks - AMS	1.00	USD 0.00
TOTAL:		USD 13,862.50

Maintenance Start Date: 8/1/2026 **Maintenance End Date:** 7/31/2027

Quote Notes:

DISCLAIMER. PLEASE BE ADVISED THAT THE PRODUCTS ASSOCIATED WITH THIS QUOTE MAY NO LONGER BE SUBJECT TO ENHANCEMENTS OR MAINTENANCE. WE URGE YOU TO CONSULT THE COMMUNICATION SENT OUT CONCERNING UPDATES TO CITYWORKS SOFTWARE SUPPORT & YOUR PATH FORWARD AND SUNSETTING. THE PRICE INDICATED HEREIN SHALL CONSTITUTE THE RENEWAL RATE OFFERED UNDER YOUR CURRENT AGREEMENT AS AMENDED BY THIS COMMUNICATION. A COPY OF THE COMMUNICATION CAN BE PROVIDED TO YOU UPON REQUEST. YOU ARE URGED TO REVIEW THIS QUOTE THOROUGHLY AND ASSESS ANY NECESSARY ADJUSTMENTS TO YOUR SUBSCRIPTION. SHOULD THERE BE ANY INQUIRIES OR A NEED FOR FURTHER ASSISTANCE, PLEASE CONTACT US PROMPTLY. WE APPRECIATE YOUR UNDERSTANDING AND CONTINUED PARTNERSHIP.

Terms and Conditions

Payment Terms
Payment due within 30 days

IF YOUR ORGANIZATION REQUIRES A PURCHASE ORDER, PLEASE CONTACT YOUR FINANCE DEPARTMENT TO BEGIN THE APPROVAL PROCESS TO AVOID PAYMENT DELAYS.

All quotations are valid for ninety-days (90) from the date above, unless otherwise stated in this quotation form. All prices quoted are in USD, unless specifically provided otherwise, above. These prices and terms are valid only for items purchased for use and delivery for the Customers listed above.

Unless otherwise referenced, this quotation is for the Cityworks software products referenced above only. Pricing for implementation services (installation, configuration, training, etc.), or other software applications is provided separately and upon request.

The procurement, installation and administration of the Esri software or any other third-party software utilized in conjunction with Cityworks will be the responsibility of the Customer.

For "on-prem" installations, the procurement, installation and administration of the RDBMS utilized in conjunction with Cityworks will be the responsibility of the Customer. Currently, Cityworks supports Oracle and SQL Server. The procurement, installation and administration of the infrastructure (hardware and networking) utilized in conjunction with Cityworks will be the responsibility of the Customer.

This quotation and the pricing information herein is confidential and proprietary and may not be copied or released other than for the express purpose of the current system Software and Product selection and purchase. This information may not be given to outside parties or used for any other purpose without written consent from Azteca Systems, LLC or unless otherwise specifically permitted by law. If a "public access" or similar request is made, Customer, shall notify Azteca Systems, prior to any disclosure.

Software Licensing

All Azteca Systems software offered in this quotation are commercial off-the-shelf (COTS) software developed at private expense, and is subject to the terms and conditions of the signed "Cityworks Software License and Maintenance Agreement" ("Agreement") and any and all addendums or amendments thereto. A fully executed copy of the Agreement and any addendum(s) is required before delivery and installation and usage of the software is subject to the terms of the current license agreement.

The terms and conditions of the executed Cityworks Software License Agreement apply to this Quote unless otherwise specifically stated herein. Any additional or conflicting terms set forth in any purchase orders, invoices, or other standard form documents exchanged during the ordering process, other than product descriptions, quantities, pricing, and dates are void and of no effect.

Delivery method is by way of download through Azteca Systems, LLC. customer support web portal.

Taxes

Prices quoted do not include any applicable state, sales, local, or use taxes unless so stated. In preparing your budget and/or Purchase Order, please allow for any applicable taxes, including, sales, state, local or use taxes as necessary. Azteca Systems reserves the right to collect any applicable sales, use or other taxes tax assessed by or as required by law. Azteca Systems reserves the right to add any applicable tax to the invoice, unless proof with the order is shown that your organization or entity is tax exempt or if it pays any applicable tax directly.

International Customers

These items are controlled by the U.S. government and authorized for export only to the country of ultimate destination for use by the ultimate consignee or end-user(s) herein identified. They may not be resold, transferred, or otherwise disposed of, to any other country or to any person other than the authorized ultimate consignee or end-user(s), either in their original form or after being incorporated into other items, without first obtaining approval from the U.S. government or as otherwise authorized by U.S. law and regulations.

Your signature indicates your acceptance of this Quote, and that you have read and accepted the Terms and Conditions set forth above.

Accepted by:

Title

_____/_____/_____
Date

Contact Information

Contact Name: Aaron Potter
Customer: White Lake (MI), Charter Township of
Contact Address: 7525 Highland Rd.
White Lake, MI 48383

Prepared By Name: Andrew Canepa
Prepared By Phone: (801) 523-2751

Quote Lines

Product Name	Quantity/ Population	Net Unit Price
AMS Workgroup Cityworks Online Standard Logins 6+	1.00	USD 1,500.00
Additional User 		TOTAL: USD 1,500.00

Notes

Year 1 Dollar Value	USD 1,500.00	Year 1 Date Range	08/01/2026 - 07/31/2027*
Year 2 Dollar Value	USD 15,362.50 + Additional User	Year 2 Date Range	08/01/2027 - 07/31/2028

Notes:

Quote adds 1 Cityworks Online Standard AMS Workgroup Login to current licensing.

Updated License:
Cityworks Online Workgroup Server AMS Standard 8 Named Logins for:
Office
Respond
Mobile Native Apps (for iOS/Android)

--Includes the following Add-ons:

Web Hooks
Use of Cityworks AMS Application Programming Interfaces (APIs) with commercially available Cityworks-centric applications that are licensed and maintained by authorized Cityworks partners

Cityworks Online (CWOL) – is a Cityworks Online hosted services subscription for the right to access and use the Online Services for the products identified hereinabove. CWOL is a highly scalable hosted services product offering. It is hosted on Azteca Systems' servers and completely scaled, managed, updated, backed up, and maintained by Azteca Systems. Because Azteca Systems controls the update schedule, users are not responsible for upgrading, managing, or patching the system themselves.

*Fee for Year 1 reflects full year amount for login added and is in addition to Current Renewal Amount of \$13,862.50 for period 8/1/2026 - 7/31/2027 (which has previously been quoted) for an total renewal amount of \$15,362.50.

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Your signature indicates your acceptance of this Quote, and that you have read and accepted the Terms and Conditions set forth above.

Accepted by:

Title

____/____/____
Date

Azteca Systems, LLC - Cityworks | 5475 Kellenburger Road, Dayton, OH 45424