



Fire Department
Charter Township of White Lake

To: Board of Trustee Officials
From: John Holland, Fire Chief
Date: 7/8/2024
Re: Request to Purchase Turnout Gear

The Fire Department is requesting to purchase six (6) sets of Firefighting Turnout Gear (Coat and Pant). This Personal Protective Equipment (PPE) was approved in the 2024 budget.

Attached are three (3) separate bids:

1. Phoenix Safety Outfitters (Lion V-Force) \$4,197.00 per set.
2. Municipal Emergency Services (Custom FIRE-DEX) \$4,675.00 per set.
3. Macqueen Equipment (Globe – XCEL) \$4,646.43 per set.

It is our recommendation to purchase from the company known as Phoenix Safety Outfitters for a total price of \$25,182.00.



John Holland
Fire Chief



PHOENIX SAFETY OUTFITTERS 19 S. Fostoria Ave., Springfield, OH 45505, 800.257.1875

May 23, 2024

Joe Settecerri
White Lake Fire Dept.

Thank you for the opportunity to provide a proposal for PPE for your department. Per your request, I have provided pricing for the Lion "V-FORCE" model turnout gear with the RED ZONE options you requested. Immediately below, is summary pricing for your convenience. Note this price good until next published Manufacture price increase.

| DESCRIPTION | MSRP | PRICE PER SET |
|--|-------------|--------------------|
| LION V-FORCE COAT w/BI-SWING PER ATTACHED SPECIFICATION (PBI MAX 7 oz OUTER SHELL GOLD) with RED ZONE DLRQ2595 | \$ 5,111.00 | \$ 2,535.00 |
| LION V-FORCE BELTED PANT PER ATTACHED SPECIFICATION (PBI MAX 7 oz OUTER SHELL) with RED ZONE DLRQ2595 | \$ 3,351.00 | \$ 1,662.00 |
| V-FORCE COAT AND PANT TOTAL SET | \$ 8,462.00 | \$ 4,197.00 |

TERMS:

- No oversize charges
- PHOENIX will size your personnel using sizing sets
- Net 20 Day Payment Term
- 90-115 Day Delivery
- No Charge Freight

PHOENIX Safety Outfitters has been serving Fire departments for more twenty years. We hope we have that continued opportunity to serve you. If you have any questions, please do not hesitate contacting me at 419-386-6355 or e-Mail jshimel@phoenixoutfitters.com

Regards,

Jeff Shimel
PHOENIX Safety Outfitters
www.pheonixoutfitters.com
jshimel@phoenixoutfitters.com
(P) 419-386-6355
(F) 614-474-1472



MUNICIPAL EMERGENCY SERVICES

(877) 637-3473

Quote

Quote # QT1726293
 Date 08/03/2023
 Expires 08/18/2023
 Sales Rep Bittikofer, Rob
 PO # Firedex
 Shipping Method FedEx Ground
 Customer White Lake Twp Fire Dept (MI)
 Customer # C204960

Bill To

White Lake Twp Fire Dept (MI)
 7525 HIGHLAND ROAD
 White Lake MI 48383
 United States

Ship To

Lt. Lilley
 White Lake Twp F
 7420 Highland Road
 White Lake MI 48383
 United States

| Item | Alt. Item # | Units | Description | QTY | Unit Price | Amount |
|----------|-------------|-------|---|-----|------------|------------|
| FIRE-DEX | FWID19162 | | FWID19162 Custom FIRE-DEX Firedex Coat/ PBI Max Oouter-Nomex Nano Thermal-S.A 4000 Moisture | 1 | \$2,650.00 | \$2,650.00 |
| FIRE-DEX | FWID19162 | | FWID19162 Custom FIRE-DEX Firedex FXR Pant samelayers | 1 | \$2,025.00 | \$2,025.00 |

Subtotal \$4,675.00
 Shipping Cost \$0.00
 Tax Total \$0.00
 Total \$4,675.00

This Quotation is subject to any applicable sales tax and shipping and handling charges that may apply. Tax and shipping charges are considered estimated and will be recalculated at the time of shipment to ensure they take into account the most current information.

All returns must be processed within 30 days of receipt and require a return authorization number and are subject to a restocking fee.

Custom orders are not returnable. Effective tax rate will be applicable at the time of invoice.

FXR
 FXM
 FXC
 Proximity





MACQUEEN™

350 Austin Circle
 Delafield, WI 53018
 (262) 646-5911
 Fax: (262) 646-5912

Ship To: WHITE LAKE TWP FIRE DEPT
 7420 HIGHLAND RD
 WHITE LAKE, MI 48383

Invoice To: WHITE LAKE TWP FIRE DEPT
 7525 HIGHLAND RD
 ATTN: ACCOUNTS RECIEVABLE
 WHITE LAKE MI 48383-2938

 Attention: JOE SETTECERRI

| | | |
|------------------------------|------------------------------|--------------------------|
| Branch 16 - DELAFIELD, WI | | |
| Date 05/16/2024 | Time 15:44:12 (O) | Page 1 |
| Account No WHITE047 | Phone No 2486983335 | Est No 02 021922 |
| Ship Via BEST WAY | Purchase Order GLOBE GEAR | |
| Tax ID No | | |
| | | Salesperson 395 / 345 |

ESTIMATE EXPIRY DATE: 06/12/2024

PARTS ESTIMATE - NOT AN INVOICE

| Part# | Description | U | Qty | Price | Amount |
|--------------------|-----------------------------------|---|-----|---------|---------|
| GXCEL SET WHITE047 | GLOBE G-XCEL CO | | 1 | 4646.43 | 4646.43 |
| | GLOBE G-XCEL COAT AND GPS PANT | | | | |
| | PER WHITE LAKE TWP FIRE DEPT SPEC | | | | |

QUOTE 021922 revised
 SHIPPING IS ADDITIONAL

 PLEASE CONTACT YOUR SALES REP, IAN GRIFFIN,
 WITH ANY QUESTIONS: 586-206-0067 (CELL), OR
 IAN.GRIFFIN@MACQUEENGROUP.COM

Subtotal: 4646.43
 Tax: .00
 TOTAL: 4646.43

Authorization: _____