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August 29, 2022

Rik Kowall White Lake Township 7525 Highland Road White Lake, MI 48383-2938

Re: Legal Services Rate Increase Request

Dear Rik,

It has been my pleasure to work with the Township for over 20 years and to serve as the Township's legal counsel for over 9 years. We are pleased to have such a long-standing relationship with the Township and we hope to continue serving as legal counsel for many years to come. As we discussed, we are requesting the Township Board consider a rate increase for legal services.

As you may know, prior to retaining Foster Swift in 2013, the Township was paying \$130/hr. for legal services, which was the rate for many years prior. Upon retaining Foster Swift, at the request of the-then Supervisor, Foster Swift and I agreed to provide a 2-year reduction in general civil legal services to a rate of \$125/hr. and \$150/hr. for litigation legal services; and at the end of the 2-year period, the rate would increase to \$140 for general civil legal services. The rate for litigation legal services would remain the same. Today, the Township is paying \$140/hr., which is only a \$10 increase from what the Township was paying <u>at least</u> nine years ago. We are requesting that hourly rate be increased to \$155/hr. for general civil and \$160/hr. for litigation legal services.

Similarly, with regard to municipal prosecution services, prior to retaining Foster Swift in 2013, the Township was paying \$90,000 per year flat fee. At the request of the-then Police Chief, Foster Swift and I agreed to provide a 2-year reduction in legal services to a rate of \$84,000 per year flat fee, at which point, the fee would return to \$90,000 per year. Today, the Township is paying \$90,000 per year, which is the same rate as it paid <u>at least</u> nine years ago. We are requesting the flat fee be increased \$5,000 per year.

Finally, as part of our engagement agreement, and consistent with prior engagements, we are authorized to charge \$225/hr. for pass-through work (i.e., services performed that are subject to reimbursement by an applicant for a permit or approval, a development agreement, or other fee reimbursement arrangements). We have not charged this rate for any developments to date.

Please let us know if you have any questions or would like to discuss this matter further.

Very truly yours,

ROSATI SCHULTZ JOPPICH

& AMTSBUECHLER PC

Lisa J. Hamameh