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WHITE LAKE TOWNSHIP DEPARTMENT OF PUBLIC SERVICES

7525 Highland Road, White Lake, Michigan 48383-2900, (248) 698-7700, www.whitelaketwp.com

May 10, 2022

Honorable Board of Trustees
Charter Township of White Lake
7525 Highland Road
White Lake, MI 48383

RE: Town Hall/PD Generator Purchase

Dear Board of Trustees:

DPS has researched several different options for a permanent replacement of the failed Township Hall/PD generator. After receiving initial quotes and starting the process of the repair of the existing generator it was discovered that the engine has major damage and is in need of at least a rebuild. This is on top of the \$10k cost to replace the radiator and failed sensors. As the unit is very old, we would not recommend a rebuild as the preferred option.

We then turned our attention to replacement while we rented a unit for now. One of the quotes we received was for a fixed standby unit that would stay with the building. The rest of the quotes were trailer mounted portable units. Michigan Cat provided a quote to purchase the unit that we are currently renting. They would also credit 70% of the rental fees that we have paid toward the purchase.

The Michigan Cat unit runs perfectly and is very reasonably priced. They by far give us more portability along with having a sound attenuated enclosure. By far this is a good option for what we are paying for the unit verses purchasing a new generator. Due to the current supply chain demand, we would have to wait approximately 1 year for a new generator to be built. After we relocate to the new Township Hall, the unit's multi-port / multi-tap flexibility can be used for a lot of different events as well as at the smaller well houses.

I recommend that the Township Board approve the purchase the generator we are currently renting from Michigan Cat. This would be a general fund expenditure.

Please feel free to contact me if you have any questions.

Sincerely,

Aaron D. Potter
Director, Dept. of Public Services
Charter Township of White Lake

GENERATOR QUOTES

	New Generator Price	Monthly Rental Fee	Portable/Fixed
Oak Electric - Waterford - 248-623-4900	\$42,856.00		Fixed
100 KW Generac Generator Protector Plus Industrial Generator 1800 RPM			
Wolverine Power - Wixom - 248-960-0360	\$68,100 (100 KVA)		Portable
Nick Baker- 616-283-5804	\$104,890 (150 KVA)		Portable
American Generator - Waterford - Geoff - 248-623-4919	\$94,530.70		Portable
100 kWe Diesel - multi-voltage			
Michigan Cat - David Perlin - 248-880-1158	\$25,000	\$2,336.00	Portable
100 KW CAT Diesel Generator (120/240V 3 PH Delta)			

Additional Fees

60Hz, 4-Position Voltage Selector Switch
Purchase price for generator we are currently renting

24800 Novi Road, Novi, MI 48375 | Phone: (248) 349-4800

Equipment Sales and Security Agreement between Michigan CAT ("Seller:") and

DATE: 5/10/22	CUST #: 8113335	SSN or FED ID #:	SALESMAN: David Perlin
BUYER'S NAME: Debra Nigohosian		COMPANY: Charter Township of White Lake	
ADDRESS 1: 7525 Highland Rd	ADDRESS 2:	COUNTY: Oakland	
CITY: White Lake	STATE: MI ZIP: 48386	PHONE: 248-698-7700	FAX:
SALES CONTACT:	SUPPORT CONTACT:	POINT OF POSESSION:	

QTY	UNIT #	MAKE, MODEL, DESCRIPTION	SERIAL NUMBER	CASH PRICE

FINANCIAL ARRANGEMENTS:

No Warranty included for generator or cables

TOTAL CASH PRICE

BUYER WARRANTS THE FOLLOWING TRADE-INS AND ALL ADDITIONAL SECURITY ARE FREE & CLEAR OF ALL LIENS AND ENCUMBRANCES

YEAR	MFR	MODEL	SERIAL NUMBER	TRADE ALLOWANCE

- I. Total Trade Allowance _____
- II. Less Amount Owed To: _____
- III. Net Trade Allowance (I-II) _____
- IV. Other (Specify) _____
- V. Trade Down Payment (Transfer \$ to item 3 at right) _____

1. CASH DOWN PAYMENT	
2. RENT APPLIED	
3. TRADE DOWN PAYMENT (item V at left)	\$0.00
4. TOTAL DOWN PAYMENT	
5. UNPAID CASH PRICE	
6. STATE SALES TAX @	
7. CASH DUE ON DELIVERY (5+6)	\$27,150.00

FINANCING: This sale is contingent on Buyer's ability to qualify for and obtain financing for payment terms of "Lease" or "Installment Sale Contract" as described above within 45 days execution from date of this agreement, which Buyer agrees to apply for immediately and accept promptly, including providing current financial statements or other financial or operational information required to obtain financing. In the event financing is not obtained, Buyer shall be charged rental on a monthly basis at Seller's current published rental rate effective from date of receipt of equipment by Buyer and Buyer agrees to pay such charges within 30 days from date of invoice.

DEMOS: Demos are limited to 2 days unless otherwise specified in writing. After 2 days, Buyer will be charged rental on a monthly basis at Seller's current published rental rate and Buyer agrees to pay such charges within 30 days from date of invoice.

WARRANTY: BUYER BUYS THE EQUIPMENT WITH THE FOLLOWING WARRANTY

- AS IS, WHERE IS
 SPECIAL-Attached
 STANDARD
 EXTENDED PT
 EXTENDED PT + H
 PREMIER

BUYER ACKNOWLEDGES AND AGREES THAT EACH UNIT OF EQUIPMENT (a) IS THE SIZE, DESIGN AND MODEL SELECTED BY BUYER, (b) SUITABLE FOR BUYER'S INTENDED PURPOSES AND (c) CONTAINS ALL SAFETY FEATURES DEEMED NECESSARY BY BUYER. BUYER ACKNOWLEDGES THAT SELLER IS NOT THE MANUFACTURER OF THE EQUIPMENT AND DOES NOT MAKE AND IS NOT AUTHORIZED TO GIVE ANY OTHER WARRANTY. THE WARRANTY PROVIDED ABOVE IS THE SOLE WARRANTY, IS EXPRESSLY IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING WITHOUT LIMITATION, THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, OR THE CONDITION, QUALITY, DESCRIPTION OF DURABILITY OF THE EQUIPMENT. SELLER ASSIGNS TO BUYER, TO THE EXTENT ASSIGNABLE, ANY WARRANTIES OF THE EQUIPMENT BY ITS MANUFACTURER, PROVIDED THAT ANY ACTION TAKEN BY BUYER BY REASON THEREOF SHALL BE AT THE EXPENSE OF BUYER. IN THE EVENT THAT SELLER HAS ASSUMED ANY RESPONSIBILITIES WHATSOEVER, SELLER'S SOLE OBLIGATION AND BUYER'S SOLE REMEDY FOR BREACH OF SUCH WARRANTY, IS SELLER'S PROVIDING OF PARTS AND SERVICE THE SELLER DETERMINES ARE REQUIRED FOR PERFORMANCE OF THE WARRANTY.

SELLER'S ACCEPTANCE: This Equipment Sales and Security Agreement shall be effective only upon acceptance by an Officer of Seller, which shall be signified by Seller's Officer's execution hereof. Buyer has read and agrees to all of the terms and conditions and the "Additional Terms" on the reverse side of this Equipment Sales and Security Agreement by signing of this Agreement.

IN WITNESS WHEREOF, the parties have executed this Equipment Sales and Security Agreement this _____
 If Buyer is a corporation, this individual signing this Agreement on its behalf warrants that it is authorized by authority of its Board of Directors.

Accepted By _____ <small>Authorized Signature</small>	Date _____	Accepted By _____	Date _____
Title _____		Signed X	
Prepared By _____		Title (Officer, Partner, Owner, Member) _____	