

PRICE QUOTATION  
FOLSOM LAKE FORD  
12755 FOLSOM BLVD.  
FOLSOM, CA 95630  
(916) 351-4202 - Direct

Date: 4/2/2026

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To: Chief Michael Garlock / Wheatland Police Department / Patrol Spec PIU  
From: Mark A. Paoli / Fleet Director / Folsom Lake Ford  
Subject: Pricing for 2026 Ford Interceptor (State of California Contract #1-22-23-14C)

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\$49,313.00 - Bid Price (2026 Ford Police Interceptor Utility AWD / 3.3L V6 Gas Eng)  
930.00 - Front Headlamp Lighting Solution (66A) - Includes Pre-Wiring (60A)  
817.00 - Spot Lamps - Dual Unity LED (51S)  
507.00 - Side Marker LED - Sideview Mirrors (63B)  
475.00 - Rear Lighting Solution (66C)  
352.00 - Underbody Deflector Plate (76D)  
165.00 - Hidden Door-Lock Plunger w/Rear-Door Controls Inoperable (52P)  
52.00 - Keyed Alike - Code 1284X (59B)  
0.00 - 1/4 Size Picture In Picture - Rear View Camera Display (87M)  
\$52,611.00 - Selling Price (Solid Color - Agate Black Metallic Paint)  
85.00 - Documentation Fee  
\$52,696.00 - Subtotal  
4,083.94 - Sales Tax (7.75%) Subject to Change  
0.00 - Delivery to Wheatland, CA  
37.00 - DMV Electronic Filing Fee  
8.75 - California Tire Fee  
\$56,825.69 - Total Price (EACH) F.O.B. Wheatland, CA

Payment Terms: \$500.00 Discount Per Vehicle for Payment Within 20 Days / Net 30

Included: Ballistic Door Panels (Level III+), BLIS (Blind Spot Monitoring with Cross Traffic Alert), Dark Car Feature, Ford Pro Upfit Integration Feature, Ford Telematics (Includes Complimentary Two-Year Subscription), Front License Plate Bracket, Noise Suppression, Police Engine Idle Feature, Police Perimeter Alert, Police Pursuit Mode, Power Passenger Seat (4-Way), Red/White Dome Lamp In Cargo Area, Rear Auxiliary Air Conditioning, Rear View Camera with Washer (Displayed In 8" Center Stack Screen) Includes On-Demand Feature, Remote Keyless Entry with Four Keys and FOBs, Reverse Sensing, SYNC (Bluetooth), Trailer Hitch (Class III - Includes Wiring), Upfitter Switches(4) Mounted on Steering Wheel and 5yr/100k/0ded Powertrain Warranty.