

Superior Emergency Response Vehicles

12548 SW Highway 54
 P.O. Box 965
 Andover, KS. 67002

Estimate

Date	Estimate #
1/11/2024	3549

Customer Name
Westwood Police Department 4700 Rainbow Blvd. Westwood, KS 66205



www.SERVLLC.com 316-733-2223 Email:andy@servllc.com

Description	Qty	Rate	Total
IN STOCK UNIT			
2023 Dodge Durango Pursuit AWD V-8 - DESTROYER GRAY	1	42,780.00	42,780.00
Remove Equipment From Decommissioned Emergency Vehicle	1	450.00	450.00
Unity LED LH Spotlight	1	575.00	575.00
Whelen Legacy DUO WeCanX Lightbar	1	1,950.00	1,950.00
Whelen Cencom CORE Siren/Lighting Controller	1	965.00	965.00
Whelen ION Universal - Red	3	95.00	285.00
Whelen ION Universal - Blue	3	95.00	285.00
Whelen ION T-Series - Red	2	102.00	204.00
Whelen ION T-Series - Blue	2	102.00	204.00
Whelen LINSV2R - Red -Under-Mirror Light w/Bracket	1	191.00	191.00
Whelen LINSV2B - Blue - Under-Mirror Light w/Bracket	1	191.00	191.00
Setina PB450L Push Bumper	1	675.00	675.00
425-6706 Jotto Durango Max Depth Console	1	525.00	525.00
425-6651 Jotto 12V 3 Plug Faceplate	1	48.00	48.00
425-3704 Jotto Dual ABS Cupholder	1	38.25	38.25
425-0029 Jotto Armrest Tall	1	89.00	89.00
ProGard Pro-Cell 1/2 Cage Prisoner Transport System	1	2,960.00	2,960.00
ProGard Rifle Lock System	1	460.00	460.00
H-C-PKG-PSM-345 Havis Premium Passenger Side Mount - Durango & Grand Cherokee	1	595.00	595.00
Antenna Coax/Antenna Kit	1	75.00	75.00
Circuit Breaker	1	48.50	48.50
75-100AMP Accessory Relay	1	51.90	51.90
Blue Sea Fuse Block 12 Split	2	58.99	117.98
Shop Supplies - Wiring, Connectors, Securement Items, Brackets, Etc.	1	200.00	200.00
Professional Installation / Upfitting	1	2,450.00	2,450.00
Install Customer Equipment: Radio, Radar, Camera System, Cradlepoint, Printer, Flashlight			

	Sales Tax (0.0%)	\$0.00
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AUTHORIZED CUSTOMER SIGNATURE	DATE	Total	\$56,413.63
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By signing this estimate, Customer authorizes SERV to provide products and services as listed. Customer also agrees to our Standard Terms and Conditions as set forth on our "Terms and Conditions" page.

Thank you for considering SERV!

Shawnee Mission Ford

11501 SHAWNEE MISSION PARKWAY P.O. BOX 3179
 SHAWNEE, KANSAS 66203-0179 913/631-0000 FAX 913/268-6521
 WWW.SHAWNEEMISSIONFORD.COM

PURCHASER CITY OF WESTWOOD
 ADDRESS 4700 RAINBOW BLVD
 CITY WESTWOOD STATE KS ZIP 66205

YEAR	MAKE	MODEL	NEW OR USED	VIN #
2022	FORD	POLICE INTERCENEW	NEW	1FM5K8AB7NGA08007
SALESMAN JAY COOPER				ODOMETER 10

N/A

Terms-Net 20 Days
 From Invoice Date

USED CAR TRADED			
YEAR	MAKE	MODEL	VEHICLE I.D. #
N/A	N/A	N/A	N/A

DATE:	STOCK NUMBER
02/08/22	28654 66930F
DESCRIPTION	
SALE PRICE	34,305.00
TOTAL PRICE	34,305.00
CASH DOWN	N/A
BALANCE DUE	34,305.00
<p>PLEASE PAY FROM THIS INVOICE NOTE TERMS</p> <p><i>Always Bring Your Car Here For Factory Authorized Service</i></p>	

Invoice for most recently purchased PD vehicle.

11501 SHAWNEE MISSION PARKWAY • SHAWNEE, KANSAS 66203-0179
(913) 631-0000 • FAX (913) 268-6521
WWW.SHAWNEEMISSIONFORD.COM

**Quote for exact same
vehicle purchased in 2022
(invoiced above). \$14,490
(29%) price jump in one
year.**

May 23rd, 2023

Christopher Bishop
City of Westwood

Budget Pricing

2024 Ford Utility PI AWD (K8A)

3.3L V-6 Gas (99B)

Exterior: Agate Black (UM)

Interior: Cloth Front Vinyl Rear (96)

Rough Budget #

\$48,795

Options:

- Driver side spot Whelen LED (51T)
- Heated Exterior Mirrors (549)
- Remote Keyless Entry (55F)
- Keyed Alike 1284X (59B)
- Grill Wiring (60A)
- Rear Door Controls inoperable (68G)
- Reverse sensors (76R)
- Rear AC Heater (17A)
- Rear View Camera in Mirror (87R)
- Rear Tail Lamp Predrilled (86T)
- Cargo Dome Lamp (17T)
- Front Waring Aux LED Lights (21L)
- Police Engine Idle (47A)
- Full Wheel Covers (65L)
- Courtesy Lamps Disable (43D)
- Receiver Hitch & Wiring
- Front Head Lamps Pre Drilled
- Basic Bluetooth

Thank you for your time and interest.

Sincerely,

Jay Cooper

Government Fleet Sales



[View this email in your browser](#)

Notice providing context for future availability of police vehicles.



Kansas Association of Chiefs of Police

PO Box 2163, Hutchinson KS 67504-2163

PHONE: 620-242-6565

<http://ksacp.org>

SERV - 2024 Vehicle Update

Good morning!

As we move towards the end of 2023 (as far as vehicles are concerned), I wanted to share the information that we have gathered from our vehicle suppliers (Dodge, Ford, GM). *Please note that this information changes often and it isn't always reliable, however it is the best that we have for now.*

Ford Police Interceptor Utility: This one continues to be frustrating, at best. If you ordered a 2023 and have not received it, there is a chance that it may still get built in the next month or two. If not, Ford is going to build the ordered, but "un-built" 2023's as 2024's and they would be delivered late this year or sometime in the first half of 2024. If you want to order a 2024, you're out of luck. From my understanding, they are NOT going to accept NEW 2024 Ford PIU orders. Instead, they will start accepting **2025** orders later this year (2023).

City's current PD fleet vehicle.

Ford F-150 Police Responder: The order bank for 2023 Ford F-150 Police Responders has re-opened for another week or two. My understanding is that we will be able to order 2024 F-150 Responders later this year (2023).

Dodge Durango Pursuit AWD: Order banks are **OPEN NOW** for 2024 Dodge Durango Pursuits with production starting in November. If you will need vehicles between now and 2025, I would highly recommend getting these ordered sooner, rather than later. Pricing for the 2024's has increased by around \$2,000.00.

Dodge Ram Special Service Vehicle: As of now they are NOT planning to build 2024 Ram SSV Trucks. The rumor is that there will new SSV truck in 2025.

Dodge Charger Pursuits: No 2024's available, I believe these are done.

Chevrolet Tahoe Pursuit: Order Banks for 2024 Tahoe Pursuits will open this

I am hearing that the price will increase (imagine that), but we're not sure what the exact price will be yet. 2023 pricing was upper \$40's + upfitting, so my guess is that we will be looking at low-mid \$50's + upfitting.

Chevrolet Silverado Pursuit: Order banks are OPEN NOW for 2024 Chevrolet Silverado Pursuit Vehicles. If you haven't seen these yet, they are NICE! Supply will be limited!!

Remaining 2023 Vehicles - Available This Fall:

2023 Dodge Durango Pursuits – **A few Available** – Contact Me ASAP

2023 Dodge Ram SSV – **A few Available** - Contact Me ASAP

2023 Dodge Charger – **A few Available** – Contact Me ASAP

2023 Ford F-150 Responders – Can order more **NOW** at 2023 pricing with a Purchase Order.

2023 Chevrolet Tahoe Pursuit – **A few Available** – Contact Me ASAP

This email is NOT a sales tactic, I am merely trying to help you stay ahead of your upcoming fleet needs. If you will need vehicles in the next 2 years, it may take a lot of luck and some forward thinking (along with a governing body that understands your needs and the environment that we're still in post-covid) - The "normal" practice of sending out bid requests in January-February, expecting 3 competitive bids, ordering in March and expecting cars in the Summer is basically over for the foreseeable future.

Side Note: As you may know, SERV does not mark up the pricing of the vehicle itself, our business revolves around sales from upfitting and equipment. Therefore, if you have a normal vehicle dealer that you're comfortable with, I encourage you to reach out to them. We are perfectly fine with upfitting vehicles that you purchase and bring to us. Please let me know if you hear anything different than what I have stated above.

SERV has been (and still is) your #1 trusted source for emergency vehicles in Kansas! We sincerely appreciate your business in the past and look forward to working with you in the future.

<https://mcusercontent.com/f0e18ae4cdcc8af084b95965e/images/757f4b62-2673-b130-91f8-0b73e99818eb.png>

Andy Saville

Superior Emergency Response Vehicles

P.O. Box 965

Andover, Kansas 67002

316-733-2223



Randy Henderson
Conference Director
KS Association of Chiefs of Police
PO Box 2163
Hutchinson KS 67504-2163
620.899.4122
rhenderson@ksacp.org
<http://www.ksacp.org>
Retired Hutchinson KS Police Dept

Photographic examples of other Dodge Durangos in Northeast Johnson County PDs.



Photo example of the vehicle and color we're buying.

