

Non-Binding Budgetary Estimate



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-536613-45280.727HT

Issued: 12/20/2023

Quote Expiration: 12/22/2023

Estimated Contract Start Date: 03/01/2024

Account Number: 126391

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Westwood Police Dept. - KS 4700 Rainbow Blvd Westwood, KS 66205-1831 USA	Westwood Police Dept. - KS 4700 Rainbow Blvd Westwood KS 66205-1831 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Henry Torres Phone: Email: htorres@axon.com Fax:	Curtis Mansell Phone: (913) 362-3737 Email: curtis.mansell@westwoodkspd.org Fax: 913 3623308

Quote Summary

Program Length	60 Months
TOTAL COST	\$34,737.60
ESTIMATED TOTAL W/ TAX	\$34,737.60

Discount Summary

Average Savings Per Year	\$1,052.16
TOTAL SAVINGS	\$5,260.80

Payment Summary

Date	Subtotal	Tax	Total
Feb 2024	\$6,947.52	\$0.00	\$6,947.52
Feb 2025	\$6,947.52	\$0.00	\$6,947.52
Feb 2026	\$6,947.52	\$0.00	\$6,947.52
Feb 2027	\$6,947.52	\$0.00	\$6,947.52
Feb 2028	\$6,947.52	\$0.00	\$6,947.52
Total	\$34,737.60	\$0.00	\$34,737.60

Non-Binding Budgetary Estimate

Quote Unbundled Price: \$39,998.40
Quote List Price: \$38,738.40
Quote Subtotal: \$34,737.60

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
Fleet3B	Fleet 3 Basic	4	60	\$166.66	\$161.41	\$144.74	\$34,737.60	\$0.00	\$34,737.60
Total							\$34,737.60	\$0.00	\$34,737.60

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
Fleet 3 Basic	11634	CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD	4	03/01/2024
Fleet 3 Basic	70112	AXON SIGNAL UNIT	4	03/01/2024
Fleet 3 Basic	71200	FLEET ANT, AIRGAIN, 5-IN-1, 2LTE, 2WIFI, 1GNSS, BL	4	03/01/2024
Fleet 3 Basic	72036	FLEET 3 STANDARD 2 CAMERA KIT	4	03/01/2024

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic	80400	FLEET, VEHICLE LICENSE	4	03/01/2024	02/28/2029
Fleet 3 Basic	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	8	03/01/2024	02/28/2029

Services

Bundle	Item	Description	QTY
Fleet 3 Basic	73391	FLEET 3 DEPLOYMENT (PER VEHICLE)	4

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic	80379	EXT WARRANTY, AXON SIGNAL UNIT	4	03/01/2025	02/28/2029
Fleet 3 Basic	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	4	03/01/2025	02/28/2029

Non-Binding Budgetary Estimate

Payment Details

Feb 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	Fleet3B	Fleet 3 Basic	4	\$6,947.52	\$0.00	\$6,947.52
Total				\$6,947.52	\$0.00	\$6,947.52

Feb 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	Fleet3B	Fleet 3 Basic	4	\$6,947.52	\$0.00	\$6,947.52
Total				\$6,947.52	\$0.00	\$6,947.52

Feb 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	Fleet3B	Fleet 3 Basic	4	\$6,947.52	\$0.00	\$6,947.52
Total				\$6,947.52	\$0.00	\$6,947.52

Feb 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	Fleet3B	Fleet 3 Basic	4	\$6,947.52	\$0.00	\$6,947.52
Total				\$6,947.52	\$0.00	\$6,947.52

Feb 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	Fleet3B	Fleet 3 Basic	4	\$6,947.52	\$0.00	\$6,947.52
Total				\$6,947.52	\$0.00	\$6,947.52

Non-Binding Budgetary Estimate

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

