

STATE OF LOUISIANA  
PARISH OF OUACHITA

**COOPERATIVE ENDEAVOR AGREEMENT**

BE IT KNOWN, that on the dates set forth below and in the presence of the undersigned legal and competent witnesses, personally came and appeared:

- 1) THE CITY OF WEST MONROE (sometimes "WM"), appearing herein through its Mayor, Staci Albritton Mitchell, duly authorized; and
- 2) THE CITY OF MONROE (sometimes "MONROE"), appearing herein through its Mayor, Friday Ellis, duly authorized

which stated and declared as follows:

WHEREAS, the Cities of Monroe and West Monroe have regularly celebrated the Fourth of July holiday, and for many years have annually participated in the funding of the traditional public fireworks display; and

WHEREAS, on July 4, 2026, the United States will commemorate the 250th anniversary of the signing of the Declaration of Independence, first adopted in Philadelphia on July 4, 1776; and

WHEREAS, the Cities of Monroe and West Monroe both wish to honor and celebrate this historic occasion of the 250th Anniversary of the United States by undertaking an enhanced program consisting of both the traditional public fireworks display as well as an extended public drone light show; and

WHEREAS, while it is believed that private sponsors for the fireworks display and the drone light show will ultimately pay for most or all of the costs which will be incurred, in order to now obtain a contractual commitment from the experienced professionals which will provide those programs it is necessary to sign contractual commitments and to remit a deposit; and

WHEREAS, each entity, WM and MONROE, commits to solicit private sponsors for the fireworks display and the drone light show, with all sponsored financial commitments which are obtained to be applied equally to the mutual obligations of WM and Monroe; and

WHEREAS, WM is willing to serve as the primary contracting party and to initially provide the required deposit if Monroe will commit to financial responsibility and promptly repay one-half (1/2) of the deposit now remitted by WM, and (if necessary) for one-half (1/2) of the balance of any amounts later required to be advanced or paid; and

WHEREAS, WM is also willing to assume primary administrative responsibility for this project; but both WM and MONROE will always be shown as equal co-sponsors; and

WHEREAS, both MONROE and WM expect this undertaking will provide an appropriate public celebration of the 250<sup>th</sup> anniversary of the signing of the Declaration of Independence and will promote additional tourism in this area, which will result in and be a benefit to each of the cities, and to their citizens, and

WHEREAS, Article VII, Section 14(C) of the Constitution of the State of Louisiana provides that *"for a public purpose, the State and its political subdivisions or political corporations may engage in cooperative endeavors with each other, with the United States or its agencies, or with any public or private association, corporation, or individual."*

NOW, THEREFORE,

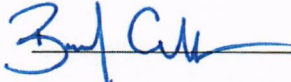
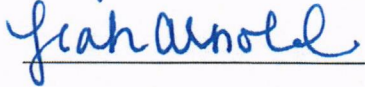
MONROE and WM hereby enter into the following Cooperative Endeavor Agreement (sometimes referred to as the "CEA"):

1. WM shall serve as the contracting party with the professional vendors providing the fireworks display and drone show and will assume the lead role in administering, coordinating, and managing the overall project, including dealings with vendors and implantation logistics. However, both WM and MONROE will always be shown as equal co-sponsors.
2. WM agrees to provide the initial deposit required to secure contractual commitments for the drone light show.
3. MONROE shall promptly reimburse WM for one-half (1/2) of the deposit initially remitted by WM for the fireworks display and drone light show.
4. WM and MONROE will actively seek private sponsors to help fund the fireworks display and drone light show, with all sponsorship proceeds applied equally to the shared obligations of both cities.
5. WM and MONROE agree to shared financial responsibility, with each being responsible for one-half (1/2) of any remaining balance or additional amount required to be paid for the fireworks display and drone light show, in all events not to exceed the estimated cost of \$25,000 for each of WM and MONROE, should sponsorships not fully cover the costs.
6. The parties hereto agree that this Cooperative Endeavor Agreement may be amended only in writing, signed and approved by both parties; and
7. This Cooperative Endeavor Agreement is governed by the laws of the State of Louisiana; and

8. The parties hereto agree that this Cooperative Endeavor Agreement represents the entire understanding between the parties as to the subject matter addressed herein, and supersedes all prior negotiations and agreements.

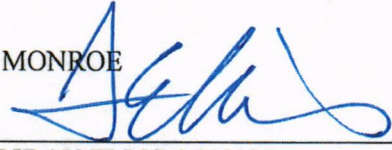
THIS DONE AND PASSED on this 14<sup>TH</sup> day of January, 2026, at Monroe, Louisiana.

WITNESSES:

CITY OF MONROE

BY:

  
FRIDAY ELLIS, MAYOR

THUS DONE AND PASSED on this \_\_\_\_\_ day of January, 2026, at West Monroe, Louisiana.

WITNESSES:

\_\_\_\_\_  
\_\_\_\_\_

CITY OF WEST MONROE

BY:

\_\_\_\_\_  
STACI ALBRITTON MITCHELL, MAYOR

## Contract

Contract Number: C-250266  
Contract Date: November 10, 2025  
Expiration Date: 1/14/26



### Aerial Illuminations

5306 Empire Church Road  
Groveland, FL 34736

#### Bill To

City of West Monroe  
Courtney Hornsby  
2305 N 7th Street  
West Monroe, LA 71291

#### Event Info

Event: West Monroe and Monroe July 4th Drone Show  
Venue: TBD  
Load-in Date:  
Event Start Date: July 04, 2026  
Event End Date: July 04, 2026  
Pick-up Date:

#### 250 Drone Show Package

- 11-13 Minute Drone Light Show
- Choreographed Audio Synchronized to Show
- 3D Animation Approval Prior to Show
- Site Survey, Safety Mitigation Meeting
- Full Crew (Pilot, Operations, Crew Members) on Event Day
- 80-100 Hours of Custom Animation Design

#### Payment Process:

40% Deposit is due within 7 days of contract signature to confirm date via wire transfer or check.  
Final Payment Due 7 days prior to launch date via wire transfer or check.

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Planning process 60 days minimum (30 days rush)

1. Collaborative communication with the client about event, theme, their story, songs & ideas. Logistic planning, site survey planned during this time.
2. Initial survey is filled out, in addition to an in-person or Zoom meeting with Director of Creative Design. Design team creates storyboard. Storyboard is sent over for approval to client. Client and Director of Design will continue communication regarding changes or approval of the storyboard.
3. 2D Mock Ups (2 weeks After Completion of Storyboard) - Revisions can be made during the first week with 2D mockups. Revisions include drone positioning, drone color, light effect, etc.
4. Design team begins programming and designing the storyboard within design software. Once design is complete, the design is sent over in a PDF document 2D mockups for approval.
5. 3D Rendering (3 weeks after Completion of 2D Mock Ups) - There is an additional cost to make revisions at this time. A 3D Rendering of the show will be sent over for approval to ensure all motion and movements within the scenes are correct.

Aerial Illuminations complies with all federal, state, and local laws, rules, and regulations with regard to necessary licenses, permits, and registrations in the performance of the services of this Agreement. Aerial Illuminations follow the most current FAA regulations for the commercial operation of drones. Aerial Illuminations maintains full commercial aviation liability coverage for all events and venue may be added as an additional insured. Client shall solely be liable for and shall indemnify, defend and hold Aerial Illuminations and its respective officers, representatives, agents and, employees harmless for all costs and damages incurred by Aerial Illuminations for delays caused by the Client's interference with Aerial Illuminations' ability to provide services, including, but not limited to, Client's

failure to provide specified facilities or information under this Agreement. If delays are caused by terrorism, fires, floods, riots, acts of God or the public enemy, or acts or regulations of any governmental agency, then the schedule commitments may be subject to change.

Launch area (exclusion zone) shall be a sterile environment for Aerial's crew members only. At no time shall client, or any persons enter the exclusion zone.

**Services Performed**

1. Site Survey will be completed in-person or via digital communications with operations director and lead designer. Launch location, viewing area and safety

parameters will be discussed and mitigated during this time.

2. Storyboard Process: Aerial Illuminations shall create a storyboard of Customer approved images. The storyboard contains rough sketches or images, or screen captures of all scenes and action notes, which describe the layout of the animations. Aerial Illuminations shall send the storyboard to Customer for feedback and suggestions. Aerial Illuminations will modify the storyboard in accordance with the Customer feedback. Images and order of shapes can be changed for no additional fee during the storyboard process. Music will also be selected for choreography during the show.

**Show Programing and Animation:** After completion of the storyboard process, Aerial Illuminations shall begin the drone show design and animation process in accordance with the storyboard. After the animation and editing process, Aerial Illuminations shall compile each sequence and render a 3D video to Customer. Adjustments to shapes and images will be completed in accordance with Customer's suggestions. Once final mapping has been completed, any changes to show design will result in a \$3,000 reanimation fee.

**Grass Maintenance Requirement**

If the designated drone launch area consists of grass or turf, Client shall ensure that the grass is mowed to a height not exceeding two (2) inches prior to the setup and operation of the drone show.

**Site Survey and Launch Area Suitability**

An in-person site survey will be conducted by Contractor prior to the scheduled drone show to assess the suitability of the proposed launch area. If, in Contractor's sole discretion, no suitable launch site is identified during the site survey that meets the required safety and operational standards, the show may be canceled. In such event, Client shall receive a full reimbursement of any amounts paid to Contractor under this Agreement, and neither party shall have any further obligations related to the canceled show.

**Final Delivery:** Aerial Illuminations will perform the 11-13 minute drone display(s) at Customer's Event. Crew members including Pilot, Operations, Visual Observers and other personnel will arrive at the event at least 5 hours before show time. Launch area must be available as early as 12 hrs prior to launch time. Set up, hover testing and flight paths will be programmed along with other safety aspects such as weather and flight pattern monitoring. Client will always have direct contact with Aerial's operation team member.

**CANCELLATION:** Aerial Illuminations shall determine what weather conditions, safety, or security concerns prohibit the show from proceeding with the Display(s). In the case of severe weather conditions including rain, high winds or other weather related factors, Aerial Illuminations agrees to conduct the same display on a mutually agreed upon rain/postponement date up to one year from the original event date (including the same date the following year). This credit allows the same files that were originally created to be used at the rescheduled date. If there are any changes made to the originally created design files, a fee to recreate designs will be charged.

Should Aerial Illuminations be unable to perform the Display(s) at the Event due to safety or security concerns, or in the case of cancellation by the customer within 60 days of the event, Aerial Illuminations shall be entitled to 40% of the contract price for the workflow process.

Customer also acknowledges that damages corresponding to lost opportunity by reason of cancellation are inherently difficult to calculate, and that the liquidated damages amounts set forth above are a reasonable attempt to measure and liquidate those highly speculative damages.

**Sub Total**

**SUB TOTAL TOTAL    \$30,000.00**

Contract of  
Pyromania Fireworks, LLC

This agreement entered on January 16<sup>th</sup>, 2026, by and between Pyromania Fireworks, LLC party of the first part and Downtown West Monroe Revitalization Group of the second part.

Pyromania Fireworks agrees to display for Downtown West Monroe Revitalization Group on July 4<sup>th</sup>, 2026, in a location designated by Downtown West Monroe Revitalization Group and approved by Pyromania Fireworks one exhibition of fireworks on date above, in accordance with the program that was mutually agreed upon. The location of the display will be from Endom Bridge. Downtown West Monroe Revitalization Group will secure a fireworks loading area off the Endom Bridge near Trapp's Restaurant for the fireworks crew to load the trailer safely beginning the morning of July 4<sup>th</sup>, 2026, which will be secure from vehicles and pedestrians only dedicated to fireworks loading and prepping only. Pyromania Fireworks reserves the right to make substitutions of equal or greater value if it does not reduce the value of the program that was agreed upon. The cost of this program is based on the value of the shells and effects and not on shell count. Pyromania Fireworks agrees to furnish sufficient labor to set up and safely shoot the fireworks.

Downtown West Monroe Revitalization Group agrees to furnish the necessary security, fire and crowd protection always during the preparation of the exhibition and firing of same, and for at least a period of 30 minutes after the exhibition is fired. Pyromania Fireworks agrees to inspect the area immediately after the display to check for, safely remove and dispose of any unexploded shells or live components and clean up fallout paper debris to the best of their ability the night of the display. Furthermore, Downtown West Monroe Revitalization Group agrees to take responsibility for the cleanup of fallout paper debris that may remain on the property the day after the display. Pyromania Fireworks agrees to provide all necessary permits and licenses, which may be required by the municipal or state authorities. Pyromania Fireworks agrees to furnish insurance, Public Liability and Property damage in a General Aggregate amount of Five Million Dollars to Downtown West Monroe Revitalization Group, City of West Monroe, City of Monroe, Tensas Parish Levee District, LA DOTD and any additional insured requested by Downtown West Monroe Vitalization Group. Pyromania Fireworks will maintain Worker's Compensation Coverage compliant with the State of Louisiana requirements for all their staff performing work under this contract.

Pyromania Fireworks agrees that in the event of severe rain or inclement weather and both parties agree that the display is unsafe to perform; a postponement may be made to the date of July 5<sup>th</sup>, 2026. If the display has been delivered or is enroute on July 4<sup>th</sup>, 2026, to the site of display, there will be a postponement fee of 25% of the display price added for cost incurred. If Downtown West Monroe Revitalization Group notify us in writing of a postponement prior to the display leaving our warehouse, there will be an administration fee of 10% of total contract price added for cost incurred. In the event of total cancellation before July 4<sup>th</sup>, 2026, Downtown West Monroe Revitalization Group agrees to pay 50% of the contract price plus expenses incurred for display cancellation. It is also understood and agreed by the parties hereto that in the event the fireworks are enroute, arrived at shoot site or have been set up on July 4<sup>th</sup>, 2026, then such exhibition of fireworks must be carried out in the best possible manner without any deductions whatever from the hereafter named compensation due to weather.

Pyromania Fireworks shall not incur any liability for any loss or for any failure to fulfil any obligation here under due to causes beyond its control without limitation to legal or regulatory restrictions. Downtown West Monroe Revitalization Group agrees to pay a total contract price of **\$21,750.00** for the display on July 4<sup>th</sup>, 2026. All balances to be paid to Pyromania Fireworks, LLC within 15 days of the display being performed.

By:

*Curtis L. Elkins*

Curtis L. Elkins  
Pyromania Fireworks, LLC

By:

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Downtown West Monroe Revitalization Group